TUESDAY 1 AUGUST 2023



Silicon Valley aids Pentagon in Al arms race BIG READ, PAGE 15

The real scandal of central bank digital cash

World Cup Australia reach knockout stage

Steph Catley, right, celebrates after scoring Australia's final goal in a 4-0 win over Canada in Melbourne yesterday that clinched a place for the co-host nation in the last 16 of the Fifa Women's World Cup.

Olympic champions Canada required just a draw to advance but instead exited at the group stage for the first time since 2011. Needing a win to keep home hopes alive, Australia took a half-time lead through two goals from Hayley Raso. Mary Fowler also struck after the break.

"A home World Cup — if we had gone out, let's not underestimate, it would have been a disaster," former Australia player John Aloisi told Channel 7. Cohosts New Zealand have already been eliminated.

Nigeria also advanced after a 0-0 draw against Ireland, while Japan beat Spain 4-0, with both teams going through to the knockout stage.



Robert Cianflone/Getty Imag

Xi sacks commanders of rocket force in biggest military purge for a decade

Anti-corruption sights turned on PLA → Two top generals replaced → Party demands total loyalty

KATHRIN HILLE — TAIPEI

China's leader Xi Jinping has replaced the two generals who had been commanding the country's missile forces, in effect confirming the largest purge at the top levels of the military in a decade.

General Li Yuchao, commander of the People's Liberation Army Rocket Force, and his deputy General Liu Guangbin disappeared from public view several months ago amid what foreign experts and intelligence officials said was a drive to crack down on corruption and enforce Communist party discipline.

State media said yesterday that Wang Houbin, deputy commander of the PLA Navy since 2020, was now head of the Rocket Force, the arm of the PLA responsible for land-based nuclear ballistic missiles. Xu Xisheng, an air force officer and party central committee member, was named as the Rocket Force's new political commissar.

Beijing has made no announcement on the whereabouts of Li and Liu but foreign officials briefed on intelligence regarding the matter believe the two generals are being investigated for allegedly leaking military secrets.

Their disappearance and now replacement come amid a string of announ-

The force controls China's conventional ballistic missiles and its land-based nuclear deterrent

cements on new anti-corruption measures in the armed forces and a renewed push to ensure the PLA's absolute loyalty to the party and to Xi himself.

The shake-up marks the biggest irregular change among military leaders since Xi had Xu Caihou and Guo Boxiong, former deputy chairs of the Central Military Commission, removed more than a decade ago and prosecuted on corruption charges in 2014. That case was part of a broad purge reasserting the party's absolute control over the armed forces, which Xi found was slipping when he came to power in 2012.

The Rocket Force is a vital arm of the PLA because of its responsibility for both the land-based nuclear deterrent, which Beijing is rapidly expanding, and conventional ballistic missiles, which

play a key role in deterring any US intervention in China's neighbourhood.

The announcement of the new Rocket Force leadership was made only indirectly yesterday when state media reported that Wang and Xu had been promoted to the rank of full generals, mentioning their positions only in passing.

The PLA, long viewed as opaque by observers as it does not disclose information on affairs such as strategy and spending in the same way as western militaries, has tightened control on information in the past few years.

"So changes can now be made and an individual be moved or removed, but we won't see it for a while," said Rod Lee, research director at the China Aerospace Studies Institute at the US Air Force's university.

Chinese officials often disappear from view because of corruption probes or other reasons. Former foreign minister Qin Gang was absent from public view for a month before he was replaced by his predecessor, Wang Yi, last week.

Analysts said Xi's decision to appoint two generals from other parts of the PLA as new Rocket Force leaders indicated a desire to disrupt any networks of loyalty or corruption that had formed under the service's previous leaders.

Wang, the new commander, had rapidly risen in the PLA Navy, from deputy chief of staff in the fleet at the eastern theatre command to deputy navy commander and navy political commissar in the course of little more than a decade.

Crackdown claims first scalps page 4

Michael Miklaucic page 17

Briefing

► X Corp threatens to sue activists over Twitter claims
The Elon Musk-owned group has threatened to sue the Center for Countering Digital Hate after it suggested there had been a rise in hate speech on Twitter.— PAGE 6

► Eurozone back to growth Eurozone inflation fell in July but hopes that the ECB might soon begin cutting rates were hit by price pressures in services, the EU's statistical office said. — PAGE 2

► Birkenstock IPO lined up L Catterton, the buyout firm that owns German Birkenstock, is considering an IPO of the sandalmaker that might happen as early as September. — PAGE 6

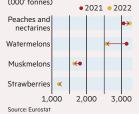
► China curbs drone sales Beijing has put export curbs on a wide range of drones and drone components that could affect the Ukraine war and security applications globally.— PAGE 4

➤ Auditors battle US rules
The largest accounting firms are
fighting to block US rules that
would force them to take more
responsibility against fraud at the
companies they audit.— PAGE 7

► SEC made bitcoin request Prior to suing Coinbase, the SEC asked the exchange to trade only in bitcoin, a sign of the agency's intent to assert authority over more of the market.— PAGE 9

Datawatch

Fruit fall
Harvested production in the EU



The EU's production of summer fruits fell 6.3 per cent to 8.6mn tonnes last year. This drop was largely driven by a decline in the harvesting of watermelons and muskmelons, or cantaloupes, which fell 18.4 per cent and 9.5 per cent respectively.

Auxury losos its luctro as

Luxury loses its lustre as post-pandemic spree ends

End of revenge buying ► PAGE 7

Austria	€4.50	Morocco	Dh50
Bahrain	Din1.8	Netherlands	€4.30
Belgium	€4.50	Norway	NKr45
Croatia	Kn33.91/€4.50	Oman	OR1.60
Cyprus	€4.20	Pakistan	Rupee350
Czech Rep	Kc125	Poland	ZI 25
Denmark	DKr46	Portugal	€4.20
Egypt	E£80	Russia	€5.00
France	€4.50	Serbia	NewD530
Germany	€4.50	Slovenia	€4.20
Greece	€4.20	Spain	€4.20
Hungary	Ft1450	Switzerland	SFr6.70
India	Rup220	Tunisia	Din7.50
Italy	€4.20	Turkey	TL110
Luxembourg	€4.50	UAE	Dh24
Malta	€4.20		

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Beer drinkers and investors splutter as Heineken raises prices to offset costs

MADELEINE SPEE

Heineken has cut its annual profit forecast after beer drinkers balked at higher prices.

The world's second-largest brewer said

its sales volumes fell 5.4 per cent in the first half — worsening to 7.6 per cent in the second quarter — hit by "the cumulative effect of pricing actions".

Revenues rose 6.3 per cent to €17.4 bn

Revenues rose 6.3 per cent to €17.4bn in the first half but operating profit fell 22 per cent to €1.6bn as Heineken absorbed higher input and energy costs, spent more on marketing and recorded an impairment on its Russia business.

Heineken said it now expected operating profit growth for the full year to be stable in mid-single digits, down from a previous prediction of mid to highsingle digits.

Shares in the Dutch group fell 6.5 per

cent yesterday, erasing most of their advance this year.

James Edwardes Jones, an analyst at RBC Capital Markets, said he was "bemused by Heineken's unapologetic determination to push up prices into a worsening consumer environment".

"This seems like a massive test of the pricing power of Heineken's brands — a test that has been less than wholly successful if 1H's volume decline of 5.4 per cent is anything to go by," he said.

With competitors AB InBev and Diageo also reporting half-year earnings this week, analysts are paying close attention to volumes for signs of consumer pushback against price rises.

Like its rivals, Heineken has lifted prices to offset its own rising costs. Chief executive Dolf van den Brink said he expected price rises to ease in the second half of the year. Volumes fell in all regions but it said it had held market share and its premium brands — including Heineken and Moretti — grew.

Van den Brink told the Financial Times that the group had written down its Russia assets to zero: "We just want to be out." Heineken said it had taken an impairment loss of €201mn so far from its partial exit from Russia.

In April, Heineken announced that it had identified a buyer and submitted an application for approval to the authorities. However, its status in Russia has been complicated by the news this month that its rival Carlsberg, as well as French consumer-goods group Danone, have had their Russian subsidiaries seized by the Kremlin.

Van den Brink added that pending a transaction the company could not make further comment in case it had an impact on their chances of approval.

World Markets

STOCK MARKETS				CURREN	CIES					GOVERNMENT I	BONDS		
	Jul 31	Prev	%chg	Pair	Jul 31	Prev	Pair	Jul 31	Prev	Yield (%)	Jul 31	Prev	Chg
S&P 500	4581.75	4582.23	-0.01	\$/€	1.103	1.104	€/\$	0.907	0.906	US 2 yr	4.86	4.89	-0.03
Nasdaq Composite	14325.76	14316.66	0.06	\$/£	1.287	1.286	£/\$	0.777	0.777	US 10 yr	3.94	3.97	-0.02
Dow Jones Ind	35453.84	35459.29	-0.02	£/€	0.857	0.858	€/£	1.167	1.166	US 30 yr	4.00	4.03	-0.02
FTSEurofirst 300	1863.49	1861.26	0.12	¥/\$	142.080	140.310	¥/€	156.650	154.839	UK 2 yr	4.98	4.97	0.01
Euro Stoxx 50	4475.67	4466.50	0.21	¥/£	182.808	180.496	£ index	82.444	82.542	UK 10 yr	4.39	4.39	-0.01
FTSE 100	7699.41	7694.27	0.07	SFr/€	0.956	0.957	SFr/£	1.115	1.116	UK 30 yr	4.42	4.44	-0.02
FTSE All-Share	4198.02	4195.17	0.07							JPN 2 yr	0.00	-0.02	0.02
CAC 40	7497.78	7476.47	0.29	CRYPTO		1.1	0.1	D	0/ -1	JPN 10 yr	0.60	0.55	0.05
Xetra Dax	16446.83	16469.75	-0.14	D:+:- (6)		Jul		Prev	%chg	JPN 30 yr	1.50	1.38	0.12
Nikkei	33172.22	32759.23	1.26	Bitcoin (\$)		29240		9277.70	-0.13	GER 2 yr	3.03	3.04	-0.01
Hang Seng	20078.94	19916.56	0.82	Ethereum		1859	.90	1861.58	-0.09	GER 10 yr	2.49	2.49	0.00
MSCI World \$	3057.84	3034.41	0.77	COMMOD	ITIES					GER 30 yr	2.57	2.56	0.00
MSCI EM \$	1043.20	1035.15	0.78			Jul	31	Prev	%chg				
MSCI ACWI \$	705.51	700.10	0.77	Oil WTI \$		81.	.63	80.58	1.30				
FT Wilshire 2500	5942.12	5880.13	1.05	Oil Brent S	3	85.	.39	84.41	1.16			Prices are lates	st for edition
FT Wilshire 5000	46323.80	45835 50	1.07	Gold \$		1954	25	1945 35	0.46		n	ata provided by I	



INTERNATIONAL

Eurozone economy returns to growth

Inflation falls to 5.3% but unchanged core rate damps hope of ECB cuts

MARTIN ARNOLD — FRANKFURT

The eurozone returned to growth in the second quarter and inflation fell in July but hopes that the European Central Bank might soon begin cutting interest rates were tempered by persistent price pressures in services.

Eurostat, the EU's statistical office, said inflation had slowed to 5.3 per cent in July, while core inflation, which excludes energy and food prices to give a clearer sign of underlying price pres-

sures, was unchanged at 5.5 per cent. Hopes of a soft landing for the euro-

zone economy were bolstered by separate figures from Eurostat showing it rebounded with growth of 0.3 per cent in the second quarter compared with the previous quarter, despite the ECB's unprecedented rise in borrowing costs over the past year.

But the good news was offset by services inflation rising to a record high of 5.6 per cent in the single currency bloc, while economists said the uptick in output was largely because of one-off factors and was unlikely to last.

The figures were a setback for the ECB, which raised interest rates for the ninth consecutive time last week. The central bank has said it will keep increasing borrowing costs until underlying price pressures are clearly falling towards its 2 per cent target.

"July's inflation data will have been a disappointment for policymakers," said Andrew Kenningham, an economist at consultants Capital Economics, predicting services prices would fall only slowly from a record high in July and "keep the ECB from pivoting to rate cuts until well into next year".

The eurozone stagnated in the past quarter and shrank in the final three months of last year. But its recent revival was weaker than the US, which last week reported annualised growth of 2.4 per cent for the period.

Eurozone growth was skewed upwards by a 3.3 per cent surge in Irish gross domestic product in the period, which has been volatile owing to shifts in intellectual property by large US pharmaceutical and technology groups

with EU headquarters in the country. Excluding Ireland, eurozone growth

would have halved, according to ING economist Bert Colijn. Pointing to surveys indicating a fresh downturn in activity and bank lending, he said that "continued broad stagnation of economic activity remains the most likely outcome for the coming quarters".

French GDP growth accelerated to 0.5 per cent in the second quarter, but this largely reflected the export of a cruise

Italy became the weakest performer of the eurozone's big economies in the second quarter after output contracted 0.3 per cent from the previous quarter because of a decline in Italian industry and farming output that outweighed slight growth in services.

The shrinking of Italy's economy marked a deterioration from 0.6 per cent growth in the first quarter and was below the stagnation forecast by economists in a Reuters poll. Italy's statistics agency said domestic demand made a negative contribution while foreign trade, including tourism, was neutral.

Economists said the Italian downturn was likely to have been triggered by the recent ending of a "superbonus" scheme, which had triggered a boom in home improvement after offering Italians tax credits worth 110 per cent of any energy efficiency work on their

homes.
"We are confident that the biggest drag will have come from investment," said Melanie Debono, an economist at Pantheon Macroeconomics

West Africa

Niger junta accuses ousted government of authorising French rescue

DAVID PILLING AND SARAH WHITE

The junta that seized power in Niger last week has accused the ousted government of authorising a French military operation to rescue deposed president Mohamed Bazoum.

The military government said yesterday that Bazoum's foreign minister, Hassoumi Massoudou, had signed a document authorising the French to attack the presidential palace. It offered no

France has demanded the reinstatement of Bazoum, regarded as the west's staunchest ally in the troubled Sahel region, and warned that it would take unspecified action if French personnel or property were harmed.

Thousands of pro-junta demonstrators surrounded the French embassy in Niamey, the capital, on Sunday, chanting pro-Russia slogans such as "Long Live Putin".

The French foreign ministry said yesterday: "France reiterates that the only

'The junta in Niamey may have miscalculated. Ecowas has drawn a line in the sand – it's not bluff'

legitimate authority in Niger is President Mohamed Bazoum and democratically elected institutions. Our priority is the safety of our citizens and our interests, which cannot be the target of violence, in line with international law. We have no other objective than that.' The ministry did not comment fur-

ther on whether French forces had been authorised to carry out strikes. A person with knowledge of French thinking said Paris was unlikely to take action without US involvement.

France has 1,500 troops in Niger and a base with attack drones and fighter jets, while the US has 1,100 troops on the ground and two drone bases.

Alex Vines, head of the Africa programme at Chatham House think-tank, said France and the US would "tread very carefully" given the level of anti-French and anti-western sentiment in the Sahel. A military response from the **Economic Community of West African** States was more likely, he said. Ecowas on Sunday threatened force if Niger's junta did not restore civilian power within seven days.

"This is where the junta in Niamey may have miscalculated. They may have assumed a weak Ecowas response just like in Mali and Burkina Faso, Vines said, referring to the bloc's inability to reverse coups in either of Niger's neighbours. "But Ecowas has drawn a line in the sand. Defence planners have been tasked to plan an intervention it's not bluff."

Ecowas has also threatened to cut off Niger's electricity, much of which is supplied from Nigeria, and to impose sanc tions on members of the junta and their

Bazoum remains trapped in his resipresident, who travelled to Niamey on behalf of Ecowas to try to broker a deal,

Environment. Geothermal quest

German cities dig deep for green energy

Experts say hot water pumped from far below ground could help heat up to 70% of homes

GUY CHAZAN — MUNICH

Munich's Oktoberfest is a beer lover's paradise, with almost 6mn people enjoying its lederhosen-slapping revelry every year. Few of them would guess what is happening 3,000m beneath their feet Every day, thousands of gallons of hot

water are pumped to Europe's largest geothermal plant from under the Oktoberfest's fairground venue, providing heat for 80,000 local people.

"It's all happening under the Wiesn," said Christian Pletl, head of renewables at Munich utility SWM, using the local name for the beer festival. "We have a borehole right below it."

Ever since Olaf Scholz's government unveiled a law this year banning gasfired boilers in new houses, the question of how Germans should heat their homes has risen to the top of the politi-

The boiler ban was an attempt to address one of the biggest challenges Germany faces in its green transition: the vast amount of carbon dioxide emitted by its heating sector. Heating accounts for more than 50 per cent of Germany's energy consumption - and 85 per cent of it comes from fossil fuels.

Scholz's government must bring this down if Germany is to get even close to its goal of carbon neutrality by 2045.

The ban on new boilers is the centrepiece of those efforts. But another law requiring municipalities to find climate-friendly energy sources for local heating may prove even more consequential.

Cities are now frantically trying to figure out how to comply with the new law, which is due to be passed this year. Munich is a step ahead of them.

"Eleven years ago we committed to becoming the first big city in Germany with 100 per cent carbon-neutral district heating," said Thomas Gigl, head of SWM's south Munich site. Geothermal energy was "key" to that goal, he added.

Other locations could follow suit. Rolf Bracke of the Fraunhofer Institution for **Energy Infrastructures and Geothermal** Systems estimates that deep geothermal could supply as much as 200-400



Christian Pletl. right, head of decentralised heat production and renewable energy at SWM, with colleague Thomas Gilg at a heat pump plant in Sendling, Munich - Laetitia

Terawatt hours (TWh) of energy a year and cover a quarter of Germany's total demand for heating in towns and cities.

"Geothermal energy has enormous potential, especially in big cities where there are few alternatives," he said.

The potential for energy extracted from closer to the Earth's surface, between 100m and 1,000m deep, could be even greater. "In theory, 50-70 per cent of the existing housing stock in Germany could be heated using geothermal energy in conjunction with heat pumps," Bracke said.

The technology is simple: boreholes are drilled into subterranean lakes known as aquifers that lie 1-3km underground. The water is pumped to the surface and its heat passes via heat exchangers to normal, non-thermal water that is then used for heating in residential areas.

"It's not rocket science. The technology has existed for 150 years," said Pletl, standing next to huge pipes bringing up 100 litres of water a second at a temperature of nearly 100C from thousands of metres below Munich. "But the real art is in figuring out where to drill — where the porosity of the rock is at its highest and where most of the water is.'

Bavaria's geothermal story began in 1983 in the small town of Erding, northeast of Munich, when prospectors drilling for oil found hot water instead. Three years later, the local council took over the drill hole and used the water to heat schools, hospitals and industrial zones, as well as for a spa and hot spring.

Twenty-nine more projects followed, all exploiting Bavaria's Molasse basin, a geological formation stretching across southern Germany. The area has a thick stratum of fractured limestone through which water can pass. Bavaria accounts for nearly 80 per cent of Germany's $in stalled\,geothermal\,power\,output.$

But Bavaria is no world pioneer. Around 250,000 households in France's reater Paris area receive geothermal heat, fed by aquifers first tapped in 1969. Iceland is prolific in the field, with

othermal sources accounting for two-

thirds of its primary energy use.
Compared with that, Germany is a ninnow. In 2020 it had 42 geothermal plants, providing 359 megawatts of installed thermal capacity, a fraction of

'It's not rocket science. technology has existed for 150 years'

Christian Pletl

total heating demand. But some experts say the potential is much greater. Hot water aquifers were only found in areas targeted for oil and gas exploration, such as Bavaria, and much of the rest of the country is still uncharted territory. Bracke said many big cities could also

have aquifers, pointing to Aachen where the Romans built the first geothermal heating network 2,000 years ago. Berlin is another candidate. In June

the city government said it would drill three test boreholes. A project in Geretsried, Bavaria, by

Canadian company Eavor Technologies, is also garnering attention. Rather than siphoning water from aquifers, it will circulate it through a U-shaped well, allowing it to be heated naturally by the rock deep underground and brought back to the surface in a "closed loop".

Eavor's technology can, in theory, be used anywhere, not just in sedimentary basins with underground reservoirs.

But Pletl is sticking to the traditional methods. He expects to be able to pump thermal water out of the aquifers under Munich for years. "This resource is virtually inexhaustible," he said.

families.

dence but a photo showing him smiling alongside Mahamat Idriss Déby, Chad's has been released by Déby's office.

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Ocean ecosystems

Seabed miner criticised over Pacific slurry spill

KENZA BRYAN — LONDON

The supervisor of the world's seabeds has accused a company in line to become the first to start harvesting battery metals from the ocean floor of failing to follow its own risk management rules after it caused a slurry spill in the Pacific.

Nauru Ocean Resources (Nori), a subsidiary of Canada-based The Metals Company, spilled up to 72,000 litres of water with seabed sediment and metallic fragments in October while collecting nodules containing nickel, manganese, copper and cobalt.

An investigation by the International Seabed Authority, which was signed off for publication in May but has not been previously reported, found that the spill did not breach the regulator's rules or cause serious environmental harm.

However, the investigation concluded that the company's handling of the incident showed "insufficient risk awareness" and failure to follow its own risk management procedures.

TMC could not accurately estimate how much water was spilled, did not

sample the water quality after the spill, did not take photos of the water blume" dispersing in real time and took 16 days to notify the regulator, it said. A scientist consulted by the ISA recommended checking for damage to marine life up to 40km away.

The spill happened during a pilot exercise intended to test TMC's deepsea mining technology on a scale too small to cause serious damage.

Scientists and activists have warned that mining could cause irreversible damage to ecosystems thousands of metres under water. Duncan Currie, a lawyer at the non-profit Deep Sea Conservation Coalition, said the judgment of the UN-backed authority was not harsh enough. "If [the ISA] does not consider a spill such as this to be a problem, this raises real concerns about their ability to regulate a full-blown mining operation," he said.

The accident showed deep-sea mining technology was "still vulnerable", said Andrea Koschinsky, a professor at Germany's Constructor University consulted on the spill by the ISA.

"If this happened on a larger scale

with industrial mining, it would become a problem," she added, as such a spill could increase the concentration of metal in the water and the dispersed sediment could impede photosynthesis in the top layer of the ocean.

The head of the ISA compliance unit responsible for the investigation, Øystein Bruncell Larsen, joined Norwegian deep-sea mining contractor Loke Marine Minerals as chief operations officer a month after the report's publication. Larsen declined to comment.

The ISA said its staff were bound by



Nodules: Nori engineers at sea examine polymetallic materials

UN policies and rules and upheld the "highest standards of efficiency, compe tence and integrity".

It added: "From the findings of the investigation report and the peer review provided by five external international scientists, it was concluded that, apart from the late reporting of the Nori overflow, no non-compliance issue was identified."

Delegates gathered at the ISA's headquarters in Jamaica agreed in talks last week that rules for the industry are unlikely to be finalised until 2025. China repeatedly vetoed a proposal by countries including France and Chile to debate this year whether to pause deepsea mining altogether. However, China conceded that the debate could take place in 2024.

Hervé Berville, France's secretary of state for the sea, told the Financial Times: "An energy transition that came at the cost of biodiversity would be smoke and mirrors, an illusion."

Berville called for a regular five-year review of the ISA's functioning, a legal obligation that is currently overdue, to be carried out.

South America faces El Niño economic storm

Weather phenomenon intensified by climate change could spark inflationary surge caused by food and energy shortages

JOE DANIELS — BOGOTÁ
CIARA NUGENT — BUENOS AIRES
BRYAN HARRIS — SÃO PAULO
CHRIS CAMPBELL — LONDON

South America is bracing itself for the impact of El Niño, with flooding and droughts intensified by climate change forecast to deliver a \$300bn hit to growth for the region's economies.

As the planet sweltered from the "hottest week on record" in early July, experts declared the return of El Niño, the weather event that warms the eastern equatorial Pacific Ocean's surface and causes global changes in temperature and rainfall.

The World Meteorological Organization advised governments in affected areas, including south-east Asia, Africa, Australia and southern US states as well as South America, to act now "to save lives and livelihoods".

South America, which is dependent on agricultural exports and already vulnerable to rising temperatures, is particularly exposed to the extreme weather that El Niño cycles can bring.

The phenomenon affects the region unevenly, bringing heavy rains to the Pacific coasts of Peru and Ecuador and droughts to parts of Colombia and Chile, while increasing the likelihood of wildfires in the Amazon rainforest.

Corficolombiana, a Bogotá-based financial services company, has forecast that growth will contract 1.7 per cent and 1.6 per cent in Peru and Ecuador respectively and 0.6 per cent in Colombia, with economists warning that food and energy shortages could cause another bout of inflation, spurring fresh interest rate rises.

"If inflation re-accelerates because of El Niño, it may interfere with central banks' capacity to shift their monetary stance from restrictive to neutral [which supports stable growth]," said Alberto Ramos, chief Latin America economist at Goldman Sachs.

El Niño warms the usually cool and nutrient-rich Humboldt current off the coasts of Peru and Ecuador and leads fish to migrate away from what are normally some of the world's most productive fisheries. Output in Peru's fishing



Flooding: locals assess damage after heavy rain in Esmeraldas, Ecuador, in June industry is projected to shrink 19.3 per cent this year, according to Lima-based consultancy Thorne & Associates, after the production ministry cancelled the year's first anchow fishing season.

year's first anchovy fishing season.

The small fish is used for fishmeal, of

which Peru produces 20 per cent of global supply. Total fish production in Peru fell 70 per cent in May from the same month last year.

Lima has announced emergency measures totalling \$1.1bn to tackle the effects of El Niño, including funds for drainage systems, river defences and roads that might be damaged by torrential rain. Health authorities say floods will exacerbate an outbreak of the mosquito-borne dengue disease — already the country's worst in decades.

The measures are on top of a \$2.1bn package to boost economic recovery after parts of Peru were shut down by unrest after the removal of leftwing president Pedro Castillo this year.

But the country had previously squandered funds allocated to mitigate El Niño's effects, said Alfredo Thorne, a former finance minister who runs Thorne & Associates, referring to stimulus packages of \$8bn in response to the 2014-16 El Niño cycle. "Instead of using

that money for the prevention of the effects of future El Niño events, the money went to building schools and other public spending," he said.

Ecuador, which lost 300 lives and \$3bn in economic output to El Niño in 1997-98, also faces agricultural disruption. Banana growers report that 50,000 hectares are at risk, while sugar harvests have been delayed. The government has allocated \$266mn to mitigate losses and damage.

'We have

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and regions

where there

precipitation'

is 30% less

regions

In Colombia, droughts are expected to expose vulnerabilities in the energy grid, about 70 per cent of which is served by hydroelectric power. Economists predict that reservoirs could fall from 65 per cent of capacity to 44 per cent during El Niño, forcing officials to consider increasing generation from fossil fuels. Bogotá-based think-tank Fedesarrollo predicts a rise in energy bills in Colombia of 50-100 per cent, depending on the severity of El Niño.

In drought-hit Chile, scientists linked

recent strong rains, the heaviest in 30 years, to a combination of El Niño and climate change. Authorities declared an agricultural emergency in two central regions, freeing up funds to help farmers feed animals and provide support for insurance claims. The National Agricultural Society called for significant improvements in water infrastructure and reservoir capacity so they could benefit from heavier rainfall.

In Brazil, El Niño is expected to bring more rain to the south but less further north, making the Amazon rainforest more susceptible to wildfires.

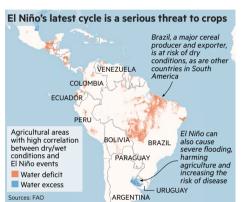
Scientists fear that the impact of El Niño will be amplified by changing climate patterns. "We have regions where during the dry season it is already 2.5C hotter and regions where there is 30 per cent less precipitation. El Niño happens on top of that," said Erika Berenguer, a Brazilian researcher at the UK's Oxford and Lancaster universities. "This increases the likelihood of having forest fires, where everything can go wrong."

In Argentina, increased rainfall might benefit the agricultural powerhouse. The 2022-23 soyabean harvest was less than half the preceding year and the government said drought wiped out more than \$18bn in export earnings, increasing a severe shortage of dollars in a country hit by triple-digit inflation.

But, the UN's Food and Agriculture Organization has said that parts of Argentina might suffer excessive rains, with the impact on crops hard to predict. In every region, "the costs of climate

variability and climate change" will probably exceed countries' estimates, said Justin Mankin and Christopher Callahan of Dartmouth College in the US.

The academics estimate that this year's El Niño could cost the global economy \$3.5tn in lost growth by 2029, with South America bearing about \$300bn of that. Mankin said "strongly teleconnected countries" — those linked to the same weather phenomenon despite their disparate locations — "that are least culpable for global warming are disproportionately going to bear the costs of it, as well as the costs of natural climate variations like El Niño".





INTERNATIONAL

Security clampdown

China tightens controls on drone exports

Limits on military and commercial-use supplies may affect Ukraine war

KATHRIN HILLE — TAIPEI QIANER LIU — HONG KONG

China has imposed export controls on a wide range of drones and drone components, a move with potential impact on the Ukraine war and on public security applications in many western countries.

The risk of some high-specification and high-performance commercial-use drones being converted to military use continues to rise," the Chinese commerce ministry said yesterday.

As a leading drone producer and

"responsible great power", China had decided to broaden restrictions on the export of unmanned aerial vehicles. the ministry added.

The controls, which take effect on September 1, follow repeated appeals by EU officials to China to restrict supplies of military or dual-use technology to Russia since Moscow's invasion of Ukraine, Ukrainian forces have successfully used commercial drone models with self-designed payloads to target Russian military units. Russia's military has also increasingly relied on UAVs for attacks on Ukraine.

China has urged both parties to seek peace talks but Beijing's growing military co-operation with Moscow, its refusal to condemn the invasion and its

repeated statements in support of Rusmined its claim to be neutral.

China has a dominant role in the global drone supply chain and Shenzhenbased company DJI is the world's largest commercial drone maker by shipments.

One notice issued yesterday by four departments - the commerce ministry, customs administration, military-use technology regulator and the military's

'The risk of some highspecification ... drones being converted to military use continues to rise'

equipment development department narrowly defined equipment suitable for military use such as powerful radars or hyperspectral cameras

Another notice from the four departments covers a broad range of drone components and industry executives said this rule would have an impact on commercial-use drones, "The focus of the controls is dual-use components,' said a DJI sales manager, adding that while ordinary DJI products would be unaffected, parts and some high-performance models might be restricted.

DJI said it had always strictly complied with export laws and regulations in China and any other jurisdictions. "While we are evaluating the specific impact to our business from these new regulations, we would like to point out

. drones and drone-related equipment can be exported normally after fulfilling relevant compliance criteria as long as they are used for legitimate civilian purposes," said DJI.

The commerce ministry said: "China's modest expansion of the scope of its drone control . . . is an important measure to demonstrate our stance as a responsible major country, to imple ment global security initiatives and maintain world peace.

The controls would affect some drones for the consumer market and no civilian drones could be exported for military purposes, the ministry said.

Economic data

Weakness in factories puts pressure on Beijing to boost support

WILLIAM LANGLEY — HONG KONG JOE LEAHY — BEIJING

Manufacturing activity in China contracted for a fourth straight month in July while growth in services and other sectors slipped, bolstering calls for Beijing to take concrete measures to boost the flagging recovery of the world's second-biggest economy.

China's official manufacturing sector purchasing managers' index for July came in at 49.3, slightly higher than analysts' forecasts of 49.2 and above June's reading of 49 but still in contraction territory. The non-manufacturing PMI, which includes sectors such as construction and agriculture, fell to 51.5 from 53.2 the previous month. It was short of the 53 forecast by Goldman Sachs.

A reading below 50 indicates a month-on-month contraction, while one above 50 signals an expansion.

The July "data provides little encouragement that the economy is turning the corner", Robert Carnell, head of Asia-Pacific research at ING, the Dutch bank, wrote in a note.

An anticipated manufacturing and export-led rebound from pandemic

The July 'data provides little encouragement that the economy is turning the corner'

restrictions has failed to materialise as global economic conditions have deteriorated. Growth in the huge services sec tor, an important source of employment, has weakened amid slowing consumer spending and investment, flagging exports, and a property sector liquidity crisis. Gross domestic product rose 0.8 per cent in the second quarter compared with the previous three months, well below forecasts.

The Chinese Communist party's senior decision-making body, the politburo, last week announced measures to try to boost growth, which it acknowl-

edged was making "tortuous progress". But analysts said Beijing would probably not unleash broader fiscal stimulus because of high debt levels, especially

among local governments. The PMI figures show "there is yet to be a significant turnaround in the softening recovery activity", said Erin Xin, economist at HSBC. "This puts more

onus on policymakers to move swiftly to provide much-needed policy support.' China's state planner yesterday announced a consumption package targeting vehicle purchases and development in rural areas. The central bank

has also eased monetary policy. China's benchmark CSI 300 rose 0.6 per cent, while the Hang Seng China Enterprises index added 1.3 per cent, with technology and property stocks

climbing sharply on expectations that policymakers would have to step up efforts to stimulate the economy. Hong Kong yesterday reported

second-quarter growth of just 1.5 per cent year on year, far below a 2.9 per cent Additional reporting by Hudson Lockett

Asia. Corruption claims

Xi military crackdown claims first scalps

Senior officers in PLA Rocket Force replaced as president

aims to reassert party control

KATHRIN HILLE — TAIPEI EDWARD WHITE — SEOUL

The replacement and continuing absence from public view of two army generals has offered confirmation of Xi Jinping's renewed campaign to enforce party discipline in the military as the Chinese president intensifies his decade-long push to exert tighter control over the armed forces. The purge of General Li Yuchao and

his deputy, General Liu Guangbin, from command of the country's Rocket Force - which controls China's nuclear and conventional missiles - comes amid what People's Liberation Army experts and intelligence sources believe is a new anti-corruption crackdown. Their disappearance, and now replacement, follows a string of announcements about new anti-corruption measures in the armed forces

At two high-level meetings in Beijing in June, Xi told military leaders they should "focus on solving the prominent problems that persist at party organisations on all levels with regard to enforcing the party's absolute leadership over the military".

The Central Military Commission, China's forces leadership body, which Xi chairs, last month called for the establishment of an "early warning mechanism for integrity risks in the military" and announced a probe into corruption in equipment procurement going back

Questions about Li's whereabouts have been swirling for weeks. The commander of the Rocket Force was not mentioned in official reports of Xi's promotions of senior PLA generals late in June, an event which he would have been expected to attend. A person with knowledge of the Rocket Force's own general officer summer promotion ceremony said Li missed that event too, a situation PLA experts called "highly anomalous".

Last week the South China Morning Post revealed that several current and past PLA Rocket Force officers, including Li and his deputy, had been targeted



Renewed focus: Xi Jinping, seen on a visit to a PLA garrison, has retrained his sights on graft in the military

in a probe. Despite the commanders' removal, an investigation has still not been officially announced and the Financial Times could not confirm the subjects of any probe.

However, Cercius, a Canada-based consultancy tracking elite Chinese politics, has pointed to the detention and arrests late last year of lower-level officials with ties to the Rocket Force as an indication of a wider investigation. It is common for a crackdown on junior officials to be followed months later by arrests of more senior cadres for

In early June, the Central Commission for Discipline Inspection, the Chinese Communist party's internal watchdog, announced that more than 39 senior military and political cadres had been arrested since the 20th party congress

Israel says road to creating

last October, but it has not published the names of all of those facing prosecution.

Under Xi, China's most powerful leader since Mao Zedong, an anticorruption crusade has served the dual purposes of eliminating political rivals and punishing endemic graft. Since 2012 nearly 5mn lower-level officials as well as thousands of higher-level "tigers" have been ensnared, as well as executives in the technology, finance and energy industries and even China's

own anti-graft watchdogs. It remains unclear whether Xi's renewed focus on the military was prompted by a particular case or bigger concerns over political loyalty. The Rocket Force is one of the PLA's most strategically important branches, with responsibility for China's rapidly expanding land-based nuclear

'That they talk about problems again is a code phrase for saying absolute loyalty to the party has not yet been achieved'

critical to a potential attack on Taiwan and efforts to deny US forces access and free movement in the western Pacific. Two foreign senior government offi-

deterrent as well as the missile systems

cials briefed on related intelligence said the Rocket Force leaders were being probed for leaking military informa tion. "The trigger was the fact that we, outside China, have a quite detailed understanding of the Rocket Force's structure by now," said one of the officials. "It's about divulging secrets." The military was one of Xi's first tar-

gets after taking power in an overhaul to assert authority over a force he judged had begun to fall into decay and slipped out of the party's control, according to Phillip Saunders, director of the Center for the Study of Chinese Military Affairs at the US National Defense University. Two former CMC vice-chairs, Xu Caihou and Guo Boxiong, faced prosecution for corruption in 2014.

"Ten years on, there's a new generation of leaders, some of that anti-corruption fear has worn off," Saunders "There's a need periodically to re-emphasise the drive against corruption and re-emphasise politically the theme of loyalty to the party.

Ahead of PLA Day today, which marks the founding of the CCP's armed services, official media have published a series of articles exhorting cadres to strengthen military governance".

"That they talk about these problems again is a code phrase for saying absolute loyalty to the party has not yet been achieved," said Lyle Morris, senior fellow at the Asia Society Policy Institute's Center for China Analysis and a former China country director in the office of the US secretary of defence. "Xi has consolidated control of the PLA in unprece dented ways. But that doesn't mean it's

Over the past decade, Xi has concentrated control over the military in his own hands, elevating the powers of the CMC chair and enshrining those changes in the Communist party charter. Some experts said the latest probe pointed to a failure of those reforms. There were loose ends in selecting Rocket Force leaders. Since Xi selected these people himself, his leadership is compromised," said PLA analyst Andrew Yang. "He now has to defuse the negative impact in the military.'

expansion in the first three months. and Chan Ho-him in Hong Kong

IN THE HIGH COURT OF JUSTICE BUSINESS AND PROPERTY COURTS OF ENGLAND & WALES COMPANIES AND INSOLVENCY LIST (CH.D.) CASE No. CR. 2022-00576 SOVA CAPITAL LIMITED

- In Special Administration ("the Company")

 In Special Administration ("the Company")
 Company Number: 04621383
 Registered Office Address: c/o Teneo Financial Advisory Limited,
 The Colmore Bridge, 20 Colmore Circus Queensway,
 Birmingham, 84 6AT Birmighan, 84 GAT Na Guerra Queensway, Bar you may be aware, the Company was placed into Special Administration on 3 March 2022 and Doubld Philip Society. More in Secretary of Teneral Advisory Limited were appointed as Society Secretary of Teneral Advisory Limited were appointed as Society Secretary of Teneral Advisory Limited were appointed as Society Secretary of Teneral Advisory Limited were appointed as Court modely by the Orth Special Administrations for approval or relation to the Court model by the Orth Special Administrations for approval or 12/CL) of the Investment Bank Special Administrations Regulations 2011. The Joint Special Administration Regulations (Clean Who Davis Adaption Clean Who Davis Ada

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Clears, who have already submitted. Client Money statements to the Joint Special Administrators are not required to the lary action in relation to the Court application.

Hard Bar Date Application and Claim Adjudication Procedure. The Joint Special Administrators have now concluded that they have taken all reasonale menures to definely and cortact Cleans who may be entitled and reasonale menures to definely and cortact Cleans who may be entitled nor reasonable prospect that the Joint Special Administrators will receive claims for the reason of Client Money after that date. In light of this, the Joint Special Administrators have applied to Court for approval in retain on the section of the Special Administrators will receive claims for the resultant to the section of a Hord Bar Date in respect of the Torn approval in relation to the section of the Special Administrator will receive claims for the resultant on the section of the Special Administration Regulations 2011. 12—10 of the Proceedings of the Process of the Special Administration Regulations 2011. 12—10 of the Processor of the High Court of Justice, Business and Property Courts, Insolvency Court learning will be published on the Business and Property Courts, Residency Court will confirm the date and timing of the hearing on or around 25 spenames 2013. Once confirmed, the date and timing for the Court hearing will be published on the Business and Property Courts Rolls that the Court hearing will be published on the Business and Property Courts Rolls that the Processor of the Application.

Consequences of the Application The and the Application of the Client Money and the Application of the Client Money

Control Contro

ties with Riyadh remains long

Israel's national security adviser said the road to establishing ties with Saudi Arabia was "still long", despite increased efforts by the US to facilitate a formal relationship between the two long-term adversaries.

National security

JAMES SHOTTER — TEL AVIV SAMER AL-ATRUSH — DUBAI

In an interview with Israel's public broadcaster yesterday, Tzachi Hanegbi said a full agreement was not under discussion but that Israel had been "positively surprised a few months ago when the White House . . . said it was exerting efforts to reach a deal with the Saudis".

"I can identify with what the US president said in an interview a few days ago, where he said that the road is still long but that he thinks that there will be a possibility of progress," Hanegbi said.

US president Joe Biden sent one of his closest advisers to the Saudi capital last week to discuss the topic, and said during a meeting with US campaign donors on Friday that "a rapprochement [is] maybe under way". It was the second trip by a US official to Riyadh in a matter

Diplomats say Saudi Arabia has been seeking concessions from the US including security guarantees, support for a civilian nuclear programme and weapons sales in exchange for normalising ties with Israel. Saudi officials have said the kingdom would also need a gesture from Israel towards the Palestinians, although they have not spelt out what that would entail.

Asked about concessions, Hanegbi said Israel would not accept "anything that will erode its security".

However, in a sign of the difficulties that any deal would face in Benjamin Netanyahu's coalition, Orit Strook, an ultranationalist from the far-right Religious Zionist party who serves as the national missions minister, said the gov ernment would not make any concessions in the West Bank.

"There's a consensus in all the right wing parties. We're done with withdrawals and settlement freezes in Judea and Samaria," she said, using the biblical name for the West Bank. "Netanyahu is a responsible prime minister and he won't sell the Land of Israel in exchange for a visit to the White House.'

Republican party

Tycoon told Trump to drop presidential bid

 $\begin{array}{l} \textbf{DEREK BROWER} - \texttt{NEW YORK} \\ \textbf{LAUREN FEDOR} - \texttt{LONDON} \end{array}$

Billionaire Republican donor Harold Hamm told Donald Trump to drop his bid for the White House as the party needed a candidate free of the "chaos" surrounding the former president, who faces several criminal investigations.

The Oklahoma oil tycoon, whom Trump considered making energy secretary in 2016, urged the former president in May to act as the party's "kingmaker, a role for him to be very influential", and back another candidate.

"I know he wasn't happy," Hamm told the Financial Times, referring to his phone conversation with Trump. That's all I can do. How seriously he takes that recommendation, I don't

Trump and Hamm met for a dinner on Sunday at the former president's golf club in New Jersey. A Trump ally said the conversation had been "positive" and Hamm had "left the door open" to future support and had not yet endorsed any candidate. Hamm's office confirmed that characterisation.

Late last week, after telling the FT about his call with Trump, Hamm hinted he would nonetheless back the

former president in an election if he was the nominee. "I will support anyone who's running against Joe Biden. Or [California governor] Gavin Newsom, or any other extreme-left candidate they can drum up," he said.

Trump has a huge lead over other Republicans running for the party's nomination, according to recent polls.

Hamm also said in the interview that he wanted Glenn Youngkin, the governor of Virginia, to make a bid for the White House. Hamm flew to Richmond, the state capital, to meet Youngkin this spring and met him again in Dallas, where he urged him to enter the race.

"He did a tremendous thing, getting



Harold Hamm: called on Trump to act as a Republican 'kingmaker

elected in a purple state and he's very popular," Hamm said. Youngkin, a former Carlyle executive, has sent mixed signals about a White House bid this year. Dave Rexrode, a senior adviser, said: "We appreciate Mr Hamm's support of the governor, and from a lot of others, who look at Virginia and see what can be accomplished when you're focused on common sense results. The comments from Hamm, one of

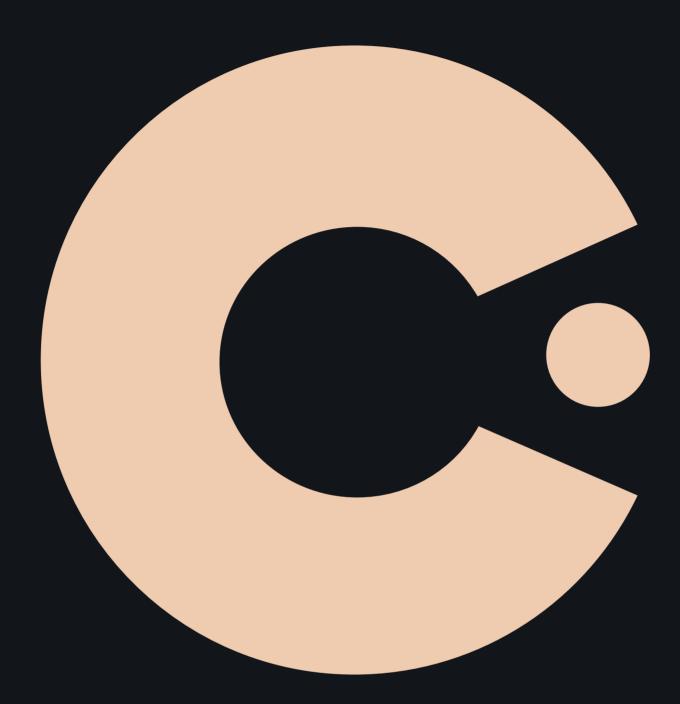
US oil's most vocal figures, echo those made privately by others in the sector who supported Trump's pro-fossil fuel policies but soured on him after the Ianuary 6 Capitol riot and effort to overturn the 2020 election result.

"January 6 separated a lot of people in the [Republican] party . . . the fact that he wouldn't accept the result," Hamm said. The country now needed a "clean slate" and to get away from "division and chaos".

Hamm also called for a candidate who could be in office longer than the fouryear term to which a second Trump presidency would be constitutionally limited. "You need somebody that could be there for eight years to undo the dam-

age of the Biden administration." Additional reporting by James Politi in uesday 1 August 2023 ★ FINANCIAL TIMES

capital-com



Online

Trading-Platform

Companies & Markets

Musk's X Corp threatens to sue anti-hate speech group

- Twitter rejects disinformation claims
- Letter follows sharp fall in ad revenue

 ${\bf CRISTINA}\;{\bf CRIDDLE}-{\bf LONDON}$

Elon Musk's X Corp has threatened to sue the Center for Countering Digital Hate, which has suggested there has been a rise in hate speech and disinformation on Twitter since the entrepreneur took over the platform. The CCDH made "inflammatory, out-

The CCDH made "inflammatory, outrageous and misleading assertions about Twitter and its operations", according to a legal letter recently sent by the parent company of the social media network. "Twitter will employ any and all legal tools at its disposal to prevent false or misleading claims from harming its users, platform, or business," concludes the letter, which was released by the CCDH yesterday.

'Musk is targeting CCDH because we reveal the truth about the spread of hate and disinformation'

Twitter has come under growing pressure since Musk closed his \$44bn acquisition of the company in October. He has slashed the workforce and cut costs, while radical policy changes have frustrated users and marketers, with advertising revenues falling sharply.

Under Musk's ownership, the com-

Under Musk's ownership, the company has also threatened to sue Facebook owner Meta, alleging it stole the company's trade secrets when creating its rival messaging app Threads.

Its legal letter to the CCDH refers to research published by the non-profit organisation in June, which reported a proliferation of violating content on Twitter, which was rebranded as X late last month.

One piece of research from the CCDH suggests that 99 per cent of 100 accounts, which subscribe to Twitter

Blue, a paid service on the network, had posted content that amounted to hate speech.

The methodology included reporting 100 tweets from Twitter Blue accounts and checking to see if they had been removed or actioned four days later. Tweets flagged include alleged racist, homophobic and conspiracy-related comments. More tweets have subsequently been removed, but CCDH said "the majority" remained.

"Advertisers are fleeing his platform for one clear reason: Elon Musk has supported the proliferation of hate and racism on it, and he doesn't care to stop it," said Imran Ahmed, chief executive of the CCDH, in a statement. "Musk is targeting CCDH because we reveal the truth about the spread of hate and disinformation on Twitter under his ownership, and it's impacting his bottom line."

But X Corp's legal letter alleges the CCDH has "made a series of troubling and baseless claims that appear calculated to harm Twitter generally, and its digital advertising business specifically". The letter said: "CCDH's claims in this article are false, misleading, or both, and they are not supported by anything that could credibly be called research."

It also alleges that the CCDH was funded by the company's competitors or foreign governments "in support of an ulterior agenda", without providing further details. CCDH said it did not accept funding from tech companies, governments or their affiliates.

Twitter recently commissioned a report by software company Sprinklr, which suggested that more than 99 per cent of content was "healthy" and did not violate rules or laws.

The social media company did not respond to a request for comment but Musk tweeted yesterday that CCDH "should save their words for the jury".

Not game over UK competition watchdog reopens Microsoft-Activision deal to scrutiny



Line of fire: access to Activision's blockbuster 'Call of Duty' is a key competition concern — Daniel Krason/Alamy

CRISTINA CRIDDLE — LONDON

The UK competition watchdog has reopened its consultation on Microsoft's proposed \$75bn acquisition of Activision Blizzard, in a move that could lead to a reversal of its decision to stop the blockbuster deal.

New documents submitted by Microsoft to the Competition and Markets Authority on July 25 and published yesterday argue that the deal warrants fresh consideration.

The US tech giant has asked the CMA to consider its recent agreements with the European Commission about the takeover, a new 10-year licensing arrangement with rival Sony for Activision's hit *Call of Duty* game, as well as additional evidence that led a US judge to overturn the Federal Trade Commission's effort to block the deal.

The CMA is now inviting responses from individuals and companies on

Microsoft's submission. The deadline for comments is Friday.

"Submissions of this nature are possible but are very rare," the regulator said. "We will consider Microsoft's submissions carefully, along with other responses from interested parties." Microsoft declined to comment.

If the CMA reverses its position on the merger, it would be the first time since Brexit this has happened. That would allow one of the biggest tech acquisitions to close and reshape the global gaming market.

The CMA ruled in April the deal was

The CMA ruled in April the deal was anti-competitive over concerns it would prevent competition in cloud gaming, a nascent part of the industry. After the ruling, both companies criticised the UK for hampering tech innovation, with Activision accusing Britain of being "closed for business".

In its latest submission, Microsoft argued that licensing deals with cloud gaming services, including Nvidia, Boosteroid, Ubitus and Cloudware, should be taken into consideration.

The first three of these agreements were previously offered as potential remedies to the CMA's concerns but the UK regulator argued there was no guarantee Microsoft would not break, terminate or renegotiate the deals.

However, the EU's competition regulator approved the Activision deal in May, with the cloud gaming agreements accepted as remedies, as well as a binding 10-year obligation that the company would honour the licences and not amend the terms without the consent of the European Commission.

Microsoft argued to the CMA that the additional measures had materially changed the circumstances behind the deal. In July, a US federal judge rejected the FTC's attempts to halt the deal. The deadline for the CMA's final ruling is August 29. Additional reporting by Javier Espinoza in Brussels and Kate Beioley in London

With the eye scan I went

up for your share of the

for, you can in theory sign

growth in a society where

robots do the hard work

owners line up IPO at \$8bn valuation

Birkenstock

WILL LOUCH — LONDON NICHOLAS MEGAW — NEW YORK

The private equity owners of German sandal maker Birkenstock are considering an initial public offering of the company that could take place as soon as September, according to people familiar with the matter.

If L Catterton decides to go ahead with the listing, Birkenstock could be valued at more than \$8bn, the people added.

An exit at that valuation would mark a bumper return for the private equity firm backed by French luxury fashion house LVMH, which has invested in consumer brands including Scandinavian fashion company Ganni and fitness company ClassPass.

It would also see L Catterton complete the second listing of one of its portfolio companies in a matter of months at a time when many private equity firms are struggling to cash out.

Last month, L Catterton-backed

online beauty products retailer Oddity Tech raised more than \$400mn when it listed on Nasdaq. One of the people said that Birkenstock's IPO may take place later than September. Goldman Sachs and JPMorgan are

Goldman Sachs and JPMorgan are advising on the potential listing.

Birkenstock traces its roots back to 1774. It took private equity money for the first time when L Catterton bought a majority stake in the company in 2021 in a deal valuing Birkenstock at €4bn. Two members of the Birkenstock family retain a minority share.

At the time, the company said the money would be used to pursue growth in markets such as China and India, as well as expand its ecommerce business.

Birkenstock employs about 3,000 people and makes most of its footwear in its own factories in Germany. The company's products, which include sandals and other footwear, are sold in some 90 countries across the world.

Bloomberg News earlier reported on Birkenstock's IPO plans.

L Catterton was formed in 2016 when LVMH and Bernard Arnault's family holding company merged with US private equity firm Catterton. Since then the firm has grown substantially and now manages about \$30bn in assets.

L Catterton was also considering a listing, the Financial Times reported last year, following in the footsteps of some of its peers, including London-based Bridgepoint, Stockholm-based EQT and New York-based Blue Owl.

THE OLD RECESSION STRATEGIES WON'T WORK Find out what will Bain.com/Recession

Worldcoin's success hinges on building an unpleasant future



ast week, I joined a group of 2mn people and counting who have given up their irises to Sam Altman's dystopian cryptocurrency project, Worldcoin. OpenAI chief executive Altman, who has already had a busy year with ChatGPT, started the global rollout of his latest venture last week, scanning eyeballs in 35 cities across 20 countries.

At its core, Worldcoin is a private company embarking on mass biometric data gathering. It is based in San Francisco and Berlin, and backed by venture capitalists including Andreessen Horowitz. In some countries, in exchange for a scan of your eyeball, Worldcoin will issue you some of its cryptocurrency tokens (currently participants receive 25 but that number has fluctuated), which can be traded on crypto markets and, at the time of writing, were worth \$2.18 each.

Altman claims that Worldcoin is a tool for a near-future in which OpenAI's artificial intelligence surpasses human intelligence, rendering most jobs redundant and meaning global society has to be restructured around a universal basic income model.

Its iris-scanning technology — carried out using "the Orb", a bowling ball-sized chrome device — can deduce that you are a human and not a robot, issuing you a kind of digital passport called a "World

ID" through which you can, in theory, receive your share of the economic growth produced by a society in which robots do all the hard work.

Many of the finer details, such as how

Many of the finer details, such as how Worldcoin would work with governments and how the company makes money, remain unclear.

Altman, and Worldcoin's 29-year-old co-founder and chief executive Alex Blania, freely assert that their lofty goal is to have 8bn users. Their company aims to solve a problem that doesn't yet exist and the likelihood of which will seem absurd to most. And that's just the start of Worldcoin's potential problems. I arrived for my eye scan at a shared working space in Shoreditch, London, aware of several core issues with the company's plans.

company's plans.
First, its mission is extremely contra-

dictory. Digital currencies were created as a rejection of centralised finance and to stop governments and corporations from having total control of personal

data — an aim that seems ideologically opposite to Worldcoin's goal of uniting citizens and their governments through its crypto token. In the same vein, eye scanning will be complete anathema to most crypto libertarians.

Second, Worldcoin is not available in the US, where uncertainty persists over the treatment of crypto assets as securities and regulation is expected to be far stricter in the aftermath of the FTX collapse. This seems like an existential catastrophe for Worldcoin's ambitions. "We didn't think it would end up as 'world minus the US coin'," Altman told the Financial Times last week.

Third, there are unanswered privacy

concerns in this project. Imagine a world where criminals use biometric data leaks to steal identities rather than credit card details. (Worldcoin says it converts scans to code before deleting the raw data but there is little information available about how this works.)

Yet I left my three-minute appointment with no more clarity regarding what my iris data would be used for, and convinced of a far more simple roadblock to the company's success: most people won't care enough to sign up.

Worldcoin lives or dies on its ability to persuade people to get their eyes scanned. Even for those who regularly buy and sell crypto, free tokens currently worth about \$50 are unlikely to bring hundreds of millions of people through the door. Videos of people queueing up for scans after the launch circulated online but diehard fans, the curious and journalists won't make for the sort of numbers the company wants.

Worldcoin is already under scrutiny for the way it incentivises participants in developing countries, where it has offered people free cash and gifts such as AirPods in exchange for a scan. That scrutiny will increase as the company expands.

No one could accuse Altman of a lack of ambition. The problem is that Worldcoin's success hinges on OpenAI bringing about a reality that is an unpleasant thought for most. Creating both the problem and the solution is an uncomfortable premise, even if Worldcoin turns out to be a damp squib. Until that is more clear, the question remains: even if you feel comfortable giving up your biometric data to a Silicon Valley start-up whose founder is working to bring about robot super intelligence, should you?

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Auditors resist US plans on fraud-finding

Accounting firms seek to block rules widening scope, saying fees will soar

STEPHEN FOLEY — NEW YORK

The largest accounting firms are fighting to block rules in the US that would force them to take more responsibility for rooting out fraud at the companies

With days to go before the end of a consultation period on the proposal from the Public Company Accounting Oversight Board, they are trying to sign up clients to oppose the plan, saying audit fees will soar if it goes through.

The PCAOB's new rules would widen

auditors' responsibility to scrutinise whether a company is complying with laws and regulations, and to communicate more of their concerns to a com-

The proposal comes amid frustration in Washington that audit firms are not living up to their duty to protect investors from wrongdoing by their clients.

The Center for Audit Quality, a group representing firms led by the Big Four of Deloitte, PwC, EY and KPMG, is asking corporate directors to sign on to a letter attacking the plan. "Auditors are not lawyers, and as a

result, the proposed amendments would expand the auditor's role to include knowledge and expertise outside their core competencies," the letter reads. "The proposal will substantially increase the cost of the audit without a commensurate benefit."

Existing standards require auditors to detect and report only wrongdoing that directly affects the accuracy of financial statements, while the new rules would mean they have to check for behaviour that could have an indirect effect, for $example\ by\ putting\ a\ company\ at\ risk\ of$

In the PCAOB, the proposed rules won support from only three of the five board members. Two members who had previously worked for the Big Four opposed the changes; one called them a breathtaking expansion of the auditors' responsibilities".

Lynn Turner, a former chief account-

ant of the Securities and Exchange Commission, now an adviser to the PCAOB, said existing standards provided too much "wriggle-room" for auditors to avoid confrontation when they saw potentially illegal behaviour.

"The current standard doesn't serve the capital markets in any way, shape, fashion or form," he said. "I've told the people at the PCAOB that this is a war and the war has begun. It'll test those three board members and we will see if they've got a spine or not."

Business lobby groups and the accounting firms are expected to put in letters opposing the rules before a dead-line on August 7. The CAQ said it was not opposed to reform of existing requirements but the proposal went too far.

Sandra Hanna, a lawyer at Miller & Chevalier who has represented audit firms, called it an attempt to turn auditors into "fraud examiners" and impose a "forensic" standard where the smallest concern would have to be investigated. "I worry for auditors that they are never going to be able to live up to the standard," she said.

Tony Thompson, one of the three PCAOB board members who voted in favour of the proposal, said he was open to feedback, especially regarding smaller audit firms that may not have the resources of the Big Four. But he defended the principle behind the proposal. "We are not asking auditors to become lawyers . . . If you see things of concern, don't just unsee them."

Financials

Investment business tied to Buffett buys stake in IMA

JAMES FONTANELLA-KHAN AND WILL LOUCH — LONDON

A US investment and advisory firm with ties to billionaires including Warren Buffett has agreed to buy a 45 per ent stake in Italian machinery maker IMA in a deal valuing the company at about €6.5bn, according to people

BDT & MSD Partners' investment, which was set to be announced yesterday, is a sign of its dealmaking ambitions and a rare big money transaction in an otherwise slow market.

We believe BDT & MSD's long-term view and deep expertise in supporting family enterprise makes it an ideal partner to help us reach these goals and accelerate global growth, including in the US market," Alberto Vacchi, chair and chief executive of IMA, said.

The IMA deal provides an exit for its current private equity backer BC Partners and marks the firm's second sale in the past week after it offloaded a minority stake in US petcare retailer PetSmart to Apollo Global Management.

BC would more than double its money on IMA after taking a 45 per cent stake in 2020, one of the people said. The IMA transaction is one of the larg-

est in Europe so far this year, according to Standard & Poor's data, at a time when rising inflation and concerns over the state of the economy have weighed on deal making. Buyout firms have been

The machinery maker cited the 'deep expertise in supporting family enterprise' of BDT & MSD

hit hard as the cost of the debt they use to fund deals has increased.

The number of \$1bn-plus deals globally so far this year is on track to be the lowest since 2019, the S&P data shows.

Founded in 1961, IMA designs and manufactures machines for the processing and packaging of pharmaceuticals, cosmetics and food, among other things. The business is majority-owned by the Vacchi family, which built the business through acquisitions.

BC Partners invested in IMA during the early stages of the pandemic in 2020, in a deal valuing IMA's equity at about €3bn, the Financial Times previously reported. It had €2bn in revenues in 2022, according to a press release.

"The company is widely considered a jewel in the manufacturing world in Europe and northern Italy," Stefano Ferraresi, a partner at BC Partners, said.

The deal signals the clout of BDT & MSD Partners, founded last year by the merger of Byron Trott's BDT merchant bank with the Michael Dell-backed investment group MSD Partners.

'This investment is emblematic of our flagship strategy of providing longterm, aligned capital to family business owners and founders to help them achieve their objectives," co-chief Trott

The firm was raising its latest flagship fund and had gathered \$13bn from investors, according to a person familiar with the matter.

Trott, a former Goldman Sachs executive, is known as the billionaires' banker and is a close adviser to Buffett.

BDT & MSD is also co-led by former Goldman rainmaker Gregg Lemkau, who joined MSD in 2021 after a career in which he advised Silicon Valley execuives, including Elon Musk, The bined entities have invested more than

Automobiles

Bosch head seeks a more competitive Europe

PATRICIA NILSSON — STUTTGART

The head of car parts supplier Bosch has urged European governments to spend more time improving the continent's competitiveness than on citing the risks companies face doing business in China.

The call from Stefan Hartung, who has led Bosch since last year, comes as European capitals grow increasingly concerned over the exposure of the region's businesses to China.

Last month, Germany warned its companies to reduce their dependence on Beijing as it adopted its first China strategy, stressing that the government

would not pick up the bill if they fell victim to mounting geopolitical risk. Asked about "de-risking" from China,

Hartung said: "What are we doing for the unified market of Europe? That has recently not been so much discussed."

Governments should target improvements to the single market "if we, he said.

businesses in the 27-country EU, such as filling out social insurance forms, as an "issue".

between countries and import-export relations that [. . .] are actually some $times \, worse \, than \, [when \, doing \, business]$ outside of Europe," he said.



Stefan Hartung: call to concentrate on Europe rather than China

Personal goods. Growth outlook

LVMH, Kering and Hermès face end of revenge buying

Sector luxuriated in consumer spree after pandemic but now

enters phase of normalisation

ADRIENNE KLASA — LONDON ANDREW EDGECLIFFE-JOHNSON AND SILIN CHEN — NEW YORK COLBY SMITH — WASHINGTON

Luxury groups are braced for the end of the post-pandemic recovery boom as Chinese and US consumers become more selective in their purchases.

The sector has had several years of exceptional growth driven by two engines: China and the US, luxury's biggest market, where pandemic-era savings and stimulus generated new shop-

Now there are signs that the pace of growth may be reaching its peak, partic-

Michael Kliger, chief executive of luxury ecommerce platform Mytheresa, said: "There is a slowdown in the US, but

'There is a slowdown in the US, but compared to an absolutely crazy base. People went bonkers'

compared to an absolutely crazy base. People got out of the pandemic and went

The luxury

expected to

more than

double its size

annual growth

for this year is

expected to be

5% to 12%

by 2030, but

market is

Hermès and LVMH have posted strong growth so far this year. Gucci owner Kering, which has struggled to reboot its flagship brand, has lagged behind. Companies ranging from LVMH to Prada to Richemont $\label{eq:cartier-have reported slower sales} Growth in the US.$

The rebound in China from last year's lockdowns is continuing but has been slower than some had expected.

"The global mood is not one of revenge buying like we saw in 2021 and 2022, so we're talking more about normalisation than anything else," said Jean-Jacques Guiony, chief financial officer at LVMH, the biggest luxury group and the sector bellwether. "In the United States, we see it's not as good as it was."

The sector broke records in 2022, growing by about a fifth to €345bn, according to consultancy Bain and Italian industry group Altagamma, as demand for indulgences ranging from Birkin handbags to luxury travel

Luxury is expected to more than double its size by 2030, but annual

growth for 2023 is expected to be at a far lower 5 to 12 per cent.

Much to the surprise of policymakers and economists, consumer spending in the US has held up well despite central bankers' efforts to damp demand through sharply higher borrowing costs.

LOUIS VUITTON

However, as labour markets have cooled, wage gains have slowed and the spectre of a recession looms, some buyers have begun to pull back at the

Spending on boats, aircraft, jewellery and other discretionary goods has softened, retrenching to pre-pandemic levels.

Investors have reacted to the latest set of earnings.

Richemont shares fell 9 per cent last week, pulling other names in the sector down with it, after reporting lacklustre US sales in its most recent quarter. LVMH grew sales 17 per cent to €42.2bn in the first half but investors balked at a 1 per cent contraction in the US in the second quarter, sending shares down nearly 4 per cent after it released its results this week.

Luca Solca, anal a change in what investors look for in the sector, "from a momentum play

chasing one positive surprise after the other to a steady state, as consumer demand normalises after the post-pandemic euphoria.

"This transition is likely going to produce some turbulence, as we have seen recently with Richemont. But, in the absence of a hard-landing recession, the

Hermès is the exception, where long waiting lists for products, lesser dependence on tourist spending in favour of local clientele and ultra-premium positioning produced another set of bumper results with no fall-off in sales in the US,

according to the company.

A dip in China owing to lockdown restrictions at the beginning of the year was also less pronounced than for competitors

Kering, which owns brands including Saint Laurent, Gucci and Bottega Veneta, is hoping that some dealmak ing, including an agreement to take a 30 per cent stake in Italian fashion house Valentino, and a leadership reshuffle at Gucci will help revive its fortunes.

Its first-half sales grew only 2 per ent to €10.1bn while those at which accounts for half of group reve-

momentum play chasing sector should soon find an even keel." one positive surprise after another to a steady state'

Investors are

looking at

an industry

shift 'from a

Federica Levato, partner at Bain in Milan, said there was no "one-size-fitsall performance for the market in the US "The performance of the brands is

very fragmented and dispersed. There are brands that are growing 30 per cent in the US and there are brands that are decreasing 30 per cent." She said the categories suffering most

were streetwear, small bags and entry $level\ trainers-exposed\ to\ aspirational$ consumers, who have been more affected by inflation. A salesperson at Bergdorf Goodman, the Fifth Avenue department store in New York, offered a mixed picture of

spending. Tourists from Canada, China and India were still willing to spend \$10,000 or more in a single transaction. "I haven't been making many transac tions that are discounted . . . [but] people are a little bit more careful than before, for sure.' James Knightley, chief international

economist at ING, said that "economic realities" were setting in, especially with credit card borrowing rates above 20 per cent. "People spending on luxury, just at a more nor-

Disney taps old heirs apparent to advise Iger

CHRISTOPHER GRIMES — LOS ANGELES

Disney has hired two former executives who were seen as potential successors to Bob Iger during his first stint as the company's chief executive, according to people familiar with the situation.

The executives, Kevin Mayer and Tom Staggs, have been brought on to advise Iger on how to deal with the company's legacy television businesses, including the ESPN sports network.

The moves were first reported by online news site Puck

The renewal of their Disney ties comes just weeks after the company's board extended Iger's contract for two years, raising questions about succession planning at Disney.

Staggs and Mayer were well liked by Wall Street while they were at Disney but left as their chances of getting the CEO job faded. They run Candle, a media group they founded with backing from private equity group Blackstone.

Staggs held numerous roles at Disney, including chief financial officer, chief operating officer and head of theme parks. Mayer worked closely with Iger on a series of acquisitions and was an architect of Disney's streaming strategy. After the launch of Disney+, Mayer

The pair who run Candle will be consulted on how to address the legacy TV

business, including ESPN

was seen as a likely successor to Iger, who surprised many observers by choosing Bob Chapek to run the company. Chapek was forced out last November after less than three years, prompting Iger's return for what was said to be a two-year term. But this month Disney said the board had given Iger a two-year extension and a bump in potential bonuses.

Iger delayed his retirement several times during his original 15-year tenure as chief. Under the new contract, he will step down in 2026 at the age of 75.

In addition to advising Iger, Mayer and Staggs will work with ESPN president Jimmy Pitaro to examine strategic options for the sports channel.

ESPN was once the profit engine of Disney but is declining with the rest of US cable networks. Iger made ESPN a standalone unit as part of a restructuring and said recently he would like to $find\,a\,strategic\,partner\,for\,the\,group.$

Iger has said finding his successor is a priority. The Disney board has appointed a four-person committee for the task, led by Mark Parker, the former Nike chief who took over as chair in Potential internal candidates for the

CEO job are thought to include Dana Walden, co-chair of Disney Entertain ment, film chief Alan Bergman, and theme parks head Josh D'Amaro.

as Europeans, want to be competitive",

Hartung pointed to the red tape facing

"In various areas, you find barriers



Europe's largest employers and last year made roughly half its €88.2bn in sales outside the continent. Alongside its car supplies business, its biggest division and the driver of profits,

Privately owned Bosch is among

appliances to power tools.

Hartung said that "de-risking is not really a great term, because it sounds so easy" and "you can't de-risk by isolating yourself".

Bosch makes products from home

issue at least meant that politicians in Europe were examining the broader question of "what our [companies'] interests actually are". Hartung's call comes as the number of enforcements against breaches of EU

However, he said that the focus on the

internal market rules tumbled between 2020 and 2022. Failure to adhere to the rules can lead

to member states adopting different standards that stymie cross-border business.

US nuclear reactor launch risks being the last

Delays and cost overruns at Georgia plant's twin project leave investors unlikely to back a renaissance in atomic power

MYLES MCCORMICK — HOUSTON

The US nuclear energy industry has reached a watershed moment. Plant Vogtle's unit 3 has started delivering commercial electricity to the Georgia power grid, becoming the first nuclear reactor the country has built from scratch in more than three decades.

Unit 3 and a twin reactor to open in the coming months may also be the last. Years of delays and billions of dollars of cost overruns have made the megaproject as much a cautionary tale as a new chapter for atomic investment.

Georgia Power, the utility driving the project, said yesterday that the reactor had entered commercial operation. "It marks the first day of the next 60 to 80years that Vogtle unit 3 will serve our customers with clean, reliable energy," chief executive Kim Greene said.

The 1,100-megawatt Vogtle unit 3 was initially supposed to enter service in 2016, however. Its launch was delayed once more in June after a degraded seal was discovered in its main generator.

"It turns out nuclear construction is hard," said Bob Sherrier, a staff attorney at the Southern Environmental Law Center, which challenged the project in court. "Along the way the company kept ratcheting up the cost estimates, pushing back the deadlines a bit at a time. Every time it was raised just enough where it was still within the bounds of justification that it made sense to proceed. But they were wildly off in their estimates every single time.'

Vogtle was conceived amid a flurry of interest around nuclear energy in 2008, as legislators and policymakers seized on it as a reliable form of power that is free from carbon emissions.

"The resurgence of America's nuclear industry starts here in Georgia, where you've just got approval, for the first time in three decades, to build new nuclear reactors," then US energy secretary Steven Chu said as Vogtle was authorised in 2012.

The Georgia project was supposed to be the first among dozens of new reac-



Power play: Plant Vogtle unit 3 and unit 4 reactors in Georgia were supposed to be the first of dozens of new reactors across the country

tors across the country. But the renaissance floundered as safety concerns after the 2011 Fukushima disaster in Japan coupled with plunging prices for natural gas. In the end only four reactors moved ahead and two, Vogtle units 3 and 4, have been built. Unit 4 is scheduled to come online by early 2024. Soaring costs at Vogtle, along with

new reactors at the VC Summer nuclear project in South Carolina, forced engineering contractor Westinghouse into bankruptcy in 2017. While South Carolina utilities pulled the plug on their project, Georgia ploughed ahead.

"We've showed that even though we've got a lot of bruises and been called a lot of names . . . we'll stay the course,' said Lauren "Bubba" McDonald, a member of the Georgia Public Service Commission utilities regulator since the time the Vogtle project won approval.

The \$14bn original cost of Vogtle units 3 and 4 has ballooned to more than \$30bn. The cost for Georgia Power, with a 45 per cent share of the project, will be about \$15bn.

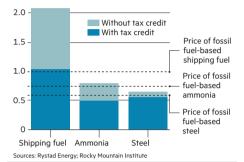
How the company's costs are shared with its customers will be decided by the commission once unit 4 is operating: the

Annual production based on announced US projects (mn tonnes)

US green hydrogen sector

2020 21 22 23 24 25 Tax credits drive down green hydrogen production costs in hard-to-abate sectors

Cost of green hydrogen-based production (\$'000 per tonne)



'If this

project

completed,

there won't

be another

built in the

is not

US in

decades'

law allows only costs deemed "prudent" to be passed on to ratepayers. McDonald said the company should not expect an easy ride. "They are guilty until they prove themselves innocent," he said.

Georgia Power, a division of New York-listed Southern Company, did not respond to requests for an interview.

The opening of units 3 and 4 will make the Vogtle complex, including two existing units, the US's second-largest power plant by capacity after Washington state's Grand Coulee Dam. More than half of Georgia's electricity will be generated by zero-carbon sources, most of it

Nuclear advocates hope that the lessons learnt will pave the way for more

Energy Institute, a trade group.

nuclear, according to the Nuclear

projects at a time when efforts to tackle climate change have been thrust into the spotlight. Lawmakers have already funnelled billions of dollars into propping up ageing nuclear plants in the US and granted big breaks for the development of advanced nuclear technologies.

"While certainly the Vogtle experience has gone differently than hoped at the outset, it's resulted in a whole lot of learnings that are going to benefit any number of nuclear projects to come, said John Kotek, vice-president of policy and public affairs at the Nuclear Energy

But while a host of advanced nuclear technologies are being developed from micro reactors to small modular reactors - there are no other traditional large-scale light water reactors under way in the US. Critics say that investors have been turned off.

"The only reason there's a nuclear renaissance is because the federal government is throwing tens of billions of dollars at nuclear," said David Schlissel at the Institute for Energy Economics and Financial Analysis. "Investors aren't interested."

For Georgians, an immediate concern is what the project means for utility bills. Georgia Watch, a consumer group, estimates ratepayers have already each paid \$900 extra since construction began to cover financing costs. Bills are set to rise by another \$3.78, or 3 per cent, on average when unit 3 comes online.

But the ultimate impact will not be felt until unit 4 comes online. Georgia Watch estimates the final increase will add anywhere between 10 and 13 per cent to bills.

For the US nuclear industry, however, getting the project over the line is an existential question.

"If in the state of Georgia, this project is not completed, there won't be another nuclear plant built in these United States in decades," McDonald said.

Energy. Renewables

Washington's green hydrogen rules spur 'make or break' fears

Oil majors and utilities want

projects powered partly by fossil fuels to gain subsidies

AMANDA CHU — NEW YORK

Energy companies have launched a lobbying blitz in Washington over pending rules they say will make or break the case for tens of billions of dollars' worth of investment in hydrogen fuel.

The production of green hydrogen achieved by splitting water molecules with clean electricity — received generous subsidies in last year's landmark US climate law. The Treasury department next month is due to issue tax guidelines that determine which types of hydrogen projects will qualify.

But with renewable energy still supplying only a fraction of the nation's power grid, groups are pushing to allow some hydrogen made from fossil fuelgenerated electricity.

The debate comhydrogen makers prove the power they buy is "clean". The Treasury's most stringent proposal involves certifying every hour of hydrogen production is powered by a zero-carbon source.

Industry lobbyists say this would force hydrogen plants to shut down when clean electricity is not available. Instead, they want the Treasury to use an "annual matching" system that allows producers to purchase credits for renewable electricity in amounts equal to their yearly energy consumption.

Such a scheme would make investment in US hydrogen more attractive, they say, enabling companies in effect to store up green power generated at times of surplus - such as when the midday sun shines on solar farms - for use later.

"The question based on how the regulations are written [is], 'Will we continue to accelerate in the United States or put more emphasis in Europe?" said Andy Marsh, chief executive of Plug Power, who signed an industry letter this week urging the Biden administration to take a "pragmatic approach' with the Treasury guidance.

Hydrogen, which emits no carbon dioxide when burnt, is considered a critical fuel for cleaning up heavy industries such as steelmaking and trucking. However, 95 per cent of US hydrogen is produced with natural gas in a process that

creates large amounts of CO2. US energy secretary Jennifer Granholm has hailed clean hydrogen as an alternative to conventional production and outlined a strategy to slash its costs by 80 per cent by 2030. The subsidies in last year's Inflation Reduction Act amount to \$3 per kilogramme. Opinions are mixed over the hourly or

annual accounting approach. A Princeton University study found that unless hydrogen production was fired by clean energy on an hourly basis and from newly built renewable projects located nearby, the process could have higher emissions rates than hydrogen produced from fossil fuels.

"Our business is based on the need to decarbonise," said Raffi Garabedian, chief executive of Electric Hydrogen, a manufacturer of hydrogen electrolysis

'[The risk is you] invest in a project and the framework comes in a way that is not going to benefit that route'

systems. "If we're doing things, building things and taking advantage of the incentives that are provided without actually decarbonising, that would be a travesty."

But some investors say the hourly standard would kill the viability of many clean hydrogen projects, which rely on electricity from the grid and would have to shut down during hours of the day when renewable power such as wind and solar is not available.

Roughly \$11bn has been committed to US green hydrogen projects through to the end of the decade, according to estimates from Rystad Energy. The energy consultancy found green hydrogen capacity announcements have risen 53 per cent since the IRA's passage. A Plug Power study found projected invest-



facility in Concord, Massachusetts

ment would fall two-thirds by 2035 if ules were too stringent.

"Right now is probably one of the riskiest moments in hydrogen development if you decide to invest in a project and the framework comes in a way that is not going to benefit that route you chose," said Marina Domingues, Rystad's lead hydrogen analyst.

Phil Musser, vice-president of government affairs at NextEra Energy, the US's largest clean energy developer, said the Treasury guidance would be a "make or break" moment for green hydrogen in the country. Under more lenient regula tions, the company expects a \$70bn market for green hydrogen by 2025 and plans to invest \$20bn in the US sector.

Big oil groups have also joined the lobbying effort, with BP and Woodside Energy among fossil fuel companies that recently wrote to the government to "act prudently" in its guidance. The Edison Electric Institute, which represents utility companies, and the Amerian Clean Power Association have called for the Treasury to apply less stringent time matching rules in the short term, similar to the approach taken in the EU.

Requiring projects to meet hourly matching rules would "martyr" the sec tor before it had a chance to flourish, said Shannon Angielski, president of the Clean Hydrogen Future Coalition, whose board includes members from BP, Chevron, ExxonMobil and Shell.

Hydrogen developers have taken their argument to John Podesta, the official in charge of implementing the IRA, and won the support of Joe Manchin, the fossil-fuel friendly Democratic senator who helped push the IRA through Congress last year. "Treasury is focused on providing clarity to businesses as soon as possible and ensuring this incentive advances the goals of increasing energy security and combating climate change," the department said. Threats to ditch investment mark a

change in tone from a clean energy sector that has rushed to capitalise on the subsidies in the IRA, committing more than \$200bn to new manufacturing projects since the bill passed last year.

The Treasury guidance "will greatly dictate where the level of interest is and how much of that investment goes towards the US versus other parts of the of the global economy", said Adam Peters, North America head at Air Liquide, the French industrial gas group. Additional reporting by Derek Brower





Fixed income. Shock decision

Investment flows set for historic shift following BoJ's 'giant leap'



Long-dated bond yields hit nine-year high amid 'de facto

abolishment' of trading cap

KANA INAGAKI AND LEO LEWIS — TOKYO MARY MCDOUGALL AND KATIE MARTIN LONDON

Japanese government bond yields jumped yesterday as global debt, currency and equity markets began to absorb a landmark shift by the Bank of Japan to allow yields to rise more freely.

Analysts said BoJ governor Kazuo Ueda's decision to loosen the central bank's grip on long-term bond yields marked a significant step towards unwinding decades of ultra-accommodative monetary policy.

The benchmark yield on 10-year JGBs

rose to a nine-year high yesterday.

The shock decision, which the BoJ denied represented a policy change, was tantamount to calling time on a controversial seven-year monetary experiment known as yield curve control that set Japan's central bank far apart from global peers, analysts said.

Ueda's move, which initially stirred investor confusion and was described as "opaque", in effect widened the band within which 10-year JGB yields would be allowed to move to 1 per cent from 0.5 per cent.

The bank added that it would officially retain as a "reference" its 0.5 per cent cap on yields.

"This is 'de facto' abolishment of yield curve control, at least for the time being," UBS chief Japan economist Masamichi Adachi wrote in a report. "No introduction of the policy rate guidance suggests that the bank left open the

to nine-year high
10-year government bond yield (%)
1.0
0.5

Japanese yields leap



near-term policy rate hike optionality." The decision opened the way for a potential shift in Japan's status and fun-

damental changes in global investment flows.

The practical end of yield curve controls marked what investors said was a

trols marked what investors said was a definitive step towards policy normalisation after decades of deflation and economic stagnation and seven years of negative interestrates.

"What is clear to us is that, with this

change today, there will be a repatriation of money from abroad into Japan, which will affect equities as well," said Luca Paolini, chief strategist at Pictet. "Japan is ending deflation so Japan becomes a more normal place to invest." But veteran BoJ watchers warned

against concluding that the central bank was on the brink of tightening. The relaxation of the yield band was intended to signal concern to markets

intended to signal concern to markets about the rising risk of inflation and the long-term distortion of bond markets.

The BoJ added on Friday that its overnight interest rate would remain minus 0.1 per cent — Japan is the only country to maintain negative rates — while calling for more time to settle at its 2 per cent inflation target.

Peter Tasker, co-founder of Arcus Investment said: "Does it presage a full-blown tightening? Almost certainly not. So as long as rates are negative at the short end, there is a limit to how far the 10-year yield can rise."

The 10-year JGB yield rose to a nineyear high of 0.607 per cent yesterday before falling back to 0.59 per cent after the BoJ announced unscheduled purchases of ¥300bn (\$2.1bn) in five-to 10year government bonds.

The yield had risen to as much as 0.572 per cent on Friday, also a nine-year high. Still, analysts said the yield was unlikely to breach the new ceiling of 1 per cent.

abandon negative interest rates until next year at the earliest, when the central bank has forecast inflation will fall back below its 2 per cent target.

Headline inflation hit 3.3 per cent in Iune and the BoI on Friday uperaded its

Most experts do not expect the BoJ to

June and the BoJ on Friday upgraded its core inflation projection for fiscal 2023 from 1.8 to 2.5 per cent, while lowering its fiscal 2024 forecast to 1.9 per cent.

Ueda also said the yen's recent volatility against the dollar had played a part in the BoJ's decision.

Some analysts said this statement — the first acknowledgment linking the currency's recent weakness to a change in yield curve controls — could create significant market uncertainty over the possibility of political intervention in the level of the yen.

the level of the yen.

"It's not good if there is suspicion that
the BoJ is responding to complaints
from the government that they do not

Bold gesture: Bank of Japan governor Kazud Ueda's decision to loosen the central bank's grip on long-

term bond yields initially stirred investor confusion want the weaker yen," said Tetsuya Inoue, a former BoJ official who is now a senior researcher at Nomura Research Institute. Several currency analysts argued

that, while the psychological significance of the BoJ's move was high, it was unlikely to trigger a major investor rethink on the yen, predicting a brief phase of currency volatility but no lasting change to the currency's weakness.

ing change to the currency's weakness.
After choppy trading on Friday, the yen went into the weekend at about ¥141 against the dollar, roughly its level ahead of the BoJ's decision.

Kamakshya Trivedi, a currency strategist at Goldman Sachs who described Ueda's move as a "giant leap" for the BoJ but only a "small step" for the yen, said that, while the currency could climb higher in the coming days as the market explored the parameters of the central bank's flexibility, sustained appreciation was probably not on the cards.

"It would take a more substantial policy turn to offset stronger global risk sentiment, which tends to weigh on the yen, and the rate differential makes it unlikely that this will prompt significant repatriation back to Japanese assets," Trivedi wrote in a report to clients.

Ueda emphasised that the BoJ intended to sustain easing measures while it determined whether recent wage rises would continue into next year.

Robert Tipp, chief global investment strategist and head of global bonds for PGIM Fixed Income, argued that the central bank was buying time.

"It wants to see whether wage growth is organic or the result of pressure from government," he added.

becomes a strategist and head PGIM Fixed Incomental place to invest' strategist and head PGIM Fixed Incomental pank was but "It wants to see wis or ganic or the resign government," he ad See FT View

Crypto

SEC asked Coinbase to trade only in bitcoin, says bourse chief

SCOTT CHIPOLINA

The US Securities and Exchange Commission asked Coinbase to halt trading in all cryptocurrencies other than bitcoin prior to suing the exchange in a sign of the agency's intent to assert regulatory authority over a broader slice of the market.

Coinbase chief executive Brian Armstrong told the Financial Times that the SEC made the recommendation before launching legal action against the Nasdaq-listed company last month for failing to register as a broker.

The SEC's case identified 13 mostly lightly traded cryptocurrencies on Coinbase's platform as securities, asserting that, by offering them to customers, the exchange fell under its remit.

But the prior request for Coinbase to delist every one of the more than 200 tokens it offers — with the exception of bitcoin — indicates that the SEC, under chair Gary Gensler, has pushed for wider authority over the industry.

"They said . . . we believe every asset other than bitcoin is a security," Armstrong said. "And, we said, well how are you coming to that conclusion, because that's not our interpretation of the law."

If Coinbase had agreed, it could have set a precedent that would have left the

'Delisting every asset other than bitcoin would have essentially meant the end of the industry in the US'

vast majority of the US crypto businesses operating outside the law unless they registered with the commission.

"We really didn't have a choice at that point, delisting every asset other than bitcoin . . . would have essentially meant the end of the crypto industry in the US," he said. "It kind of made it an easy choice . . . let's go to court and find out what the court says."

Oversight of the crypto industry has hitherto been a grey area with the SEC and the Commodity Futures Trading Commission jockeying for control.

Gensler has previously said he believes most cryptocurrencies with the exception of bitcoin are securities.

Ether, the second-largest cryptocurrency, was absent from the SEC's case against Coinbase. It also did not feature in the 12 "crypto asset securities" specified in the SEC's lawsuit against Binance.

The SEC said its enforcement division did not make formal requests for "companies to delist crypto assets", adding: "In the course of an investigation, the staff may share its own view as to what conduct may raise questions for the commission under the securities laws."

Stocks, bonds and other traditional financial instruments fall under the SEC's remit but US authorities remain locked in debate as to whether all — or

any — crypto tokens should do so.

The SEC declined to comment on the implications for the rest of the industry of a settlement involving Coinbase delisting every token other than bitcoin.

Automobiles

France predicts Chinese EVs will lose lustre with emissions-based subsidy law

JOE LEAHY — BEIJIN

France's motor industry subsidies are "paving the way" for Europe's car industry to withstand the threat of an influx of cheaper Chinese electric vehicle imports, according to finance minister Bruno Le Maire.

Under measures outlined in May to support green industries, Paris will only pay subsidies for new electric vehicles based on the emissions of their producers.

That will hit manufacturers from China, where the industry relies on elec-

tricity largely generated using coal. Speaking in Beijing, where he met Chinese leaders to discuss trade and investment at the weekend, Le Maire said he was "not concerned" about the threat to Europe's carmakers from Chinese electric vehicle imports. "I think with our new legislative decisions, we pave the way in Europe for a less naive approach, taking into account the level of emissions of the industry," he said.

European manufacturers are alarmed by Chinese advances in EVs, with the country taking the lead in battery production and its carmakers outselling western rivals in China's domestic market. While Chinese EV sales are still at an early stage in Europe, they could reach 1.5mn vehicles by 2030, equivalent to 13.5 per cent of the EU's 2022 sales, according to Allianz.

For European carmakers, the loss of market share at home and in China would have a severe impact. The groups face additional pressure from an EU policy requiring the phasing out of internal combustion engines by 2035.

But, under the new French law due to be adopted by parliament by year-end,



Bruno Le Maire: finance minister wants a 'less naive' industrial policy

Chinese-made electric vehicles would probably not qualify for incentives, which are worth between €5,000 and €7,000 per car for new electric vehicles.

"Each year I'm spending €1.2bn to support the green industry and to support the EVs, never mind whether they have been produced by industry which is emitting a lot of CO₂ or by industry that is emitting less CO₂," Le Maire said, explaining his policy change. "I'm determined to support the European car industry and the French car industry."

But Le Maire said he would welcome more Chinese direct investment in Europe's EV industry. China's XTC New Energy Materials has announced joint ventures with French nuclear group Orano to produce battery materials.

China's EV leader, BYD, based in the southern technology hub Shenzhen, is considering building a factory in Europe, while China's Envision is building a battery plant in the north of France as part of a partnership with Renault.

"We need China as a key partner for global growth," Le Maire said. Additional reporting by Sarah White in Paris, Peter Campbell in London and Edward White in Seoul Currencies

'Japan is

deflation so

ending

State support puts renminbi on course for best monthly gains since January

HUDSON LOCKETT AND CHENG LENG

China's renminbi is on track for its best monthly performance against the dollar in half a year after policymakers deployed direct and indirect support measures to fend off downward pressure on the currency, traders and analysts said.

The renminbi rose about 1.5 per cent in July to Rmb7.1475 per dollar, putting a floor under the exchange rate after a three-month sell-off in which the Chinese currency tumbled more than 5 per cent on intensifying concerns over economic growth.

Traders said both official limits on the exchange rate's movement and indirect intervention from state banks buying the currency had helped snap the renminbi's protracted losing streak.

The communist party's politburo voiced support for a "basically stable" exchange rate at an "appropriate level of equilibrium" in a statement on July 24.

Analysts at Citigroup said the new language reflected official "unease" with the renminbi's rapid weakening in recent months and currency traders in China said support for the currency from state lenders had intensified following the politburo statement.

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market-moving

news and views

24 hours a day

ft.com/markets

"We've seen a lot of dollar-renminbi selling right after the market open, especially from the Chinese banks," said one veteran currency trader at a foreign lender based in mainland China.

Another forex trader at a European bank in Shanghai said state banks had

'We've seen a lot of dollarrenminbi selling after the market open, especially from the Chinese banks'

become heavy net buyers of the renminbi after the politburo's statement.

"The signals sent by the politburo meeting [statement] were stronger than expected," the trader said, adding that the time was ripe to buy the Chinese currency "since the Fed's rate hikes are almost done for 2023".

If that widely anticipated end to rate rises materialises this year, it would stop US Treasury yields from pushing even further above their Chinese counterparts — a trend that has prompted global investors to dump holdings of renminbi-denominated debt over the past $12 \, \mathrm{months}$.

China's central bank, the People's Bank of China, has also nudged the currency higher against the dollar through its daily fixing of the renminbi's trading band in recent weeks, repeatedly setting the midpoint for that range more strongly than markets expected.

"The fixing deviation was quite obvious," said Ju Wang, head of greater China foreign exchange and rates strategy at BNP Paribas, who also pointed to language in the politburo's statement calling for strong "countercyclical" measures to support the economy.

"These are all strong signs that they do not want the market to believe the renminbi will depreciate significantly from here," Wang said.

Zhou Hao, economist at Guotai Junan Securities, said the market was primed to expect a stronger renminbi in the third quarter in part due to a weakening dollar and tipped trading to pick up whenever the exchange rate neared critical thresholds of about Rmb7.15 and Rmb7 per dollar.

Multipolar world need not be a bad thing for investors

Daniel Blake

Markets Insight

digm is shifting quickly and the "de-risking" of supply chains is a crucial topic. Some have argued that derisking - while attempting generational leaps in technology and decarbonisa $tion-is \, not \, a \, realistic \, objective.$

Critics of such a push suggest that it will result in a breakdown of trade and investment, guaranteeing higher inflation. But we are optimistic that it can happen without causing a major shock to the global economy.

The shift towards a multipolar world has been developing over the past five years and this regime is now entrenched. Security rather than economic effi-

ciency is the new imperative for policy-makers amid hegemonic US-China rivalry and the reverberations of Russia's war in Ukraine.

Stark lines of sovereignty are being drawn over technology that has been produced by highly globalised research and development programmes over

Significant imbalances and concentrations in global market shares have built up across many segments of the international economy since the 1990s and it is clear from the disruptions that occurred during the Covid-19 pandemic that this needs to change.

The scale of the new investment required to de-risk supply chains will be enormous. Our analysts project a cost of \$1.5tn to support friendshoring and onshoring of supply chains, including those for advanced semiconductors and critical minerals.

The global electric vehicle battery industry will require \$7tn of capital

expenditure over the next 20 years Committed investment in clean

FT FINANCIAL

energy has exceeded \$2tn since 2021, helped by government incentives of more than \$500bn.

A multipolar policy toolkit is emerging to channel resources into this endeavour, encompassing large subsidy programmes, expanded export and investment controls and new regulatory frameworks.

For a successful transition away from the globalised regime, policymakers must continue to work with the corporate sector and focus on the most critical nodes. Careful implementation will be needed to preserve the collaboration that has been key to breakthroughs

De-risking supply chains can be achieved through higher inventory buffers and greenfield capex

such as the development of extreme ultraviolet lithography, the technology used in advanced microchips.

Given the challenges, why are we more sanguine about the inflation and growth dangers of supply chain de-risking? We see three reasons for optimism.

First, global growth will be boosted by the immense capex programmes from a variety of companies around the world.

Second, intense competition for emerging technologies is likely to boost productivity. Consider the examples that came out of cold war-related research and development, including semiconductors and satellite communi cations, and the potential of artificial

Finally, the higher costs of alternative supply chains will be mitigated by the

additional capacity they bring. As examples of the positive feedback loop between policy support and technologi cal progress, our analysts see green elec tricity generation costs falling through 2030 with capital costs for wind and solar generation dropping 50 per cent, making them 35 per cent cheaper than fossil fuels on average at that point.

We also see the cost of lithium-based electric-vehicle battery storage falling almost 40 per cent below current levels by 2030 with potential sodium ion batteries being potentially 20 to 30 per cent more cost-effective than that.

But the risk of widespread global decoupling is high, given the temptation to weaponise economic interdependence amid conflicts. The high stakes of success or failure in emerging industries such as AI, advanced semiconductors, quantum computing and renewables are motivating protectionism.

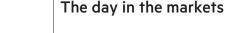
Indeed, current policy trends could fuel a cycle where the defensive actions of one country to reduce supply chain risks reinforce the concerns of trading partners, leading to industrial policy titfor-tats that leave us all worse off.

International communication and compromise will be key to avoiding this scenario. Rather than indiscriminate reshoring and economic isolation, we believe the end goal of de-risking supply chains can be achieved through a com bination of higher inventory buffers and greenfield capex, which would boost and diversify production capacity.

Such an outcome could put a multi-

polar economy on an even more resilient and balanced footing than the globalised world that is being left behind.

Daniel Blake is Asia EM Equity Strategist at Morgan Stanley



What you need to know

 Global stocks edge higher after eurozone returns to growth Investors look forward to big US tech earnings this week

 ECB president moves away from hawkish forward guidance

Global stocks made cautious gains yesterday following better than expected growth figures for the eurozone, ahead of a string of high-profile US corporate earnings later in the week

Wall Street's tech-focused Nasdag Composite advanced 0.1 per cent by midday in New York, extending gains from the previous week, while the benchmark S&P 500 traded flat.

Investors prepared for more big US tech companies including Apple and Amazon to report earnings this week offering more insight into the health of Wall Street's high-flying tech sector.

Across the Atlantic, the region-wide Stoxx Europe 600 ended the day 0.2 per cent higher while the CAC 40 in Paris added 0.3 per cent and Frankfurt's Xetra Dax traded flat, having hit an all-time high earlier in the day.

Investors responded with a measure of enthusiasm to data showing that the eurozone economy grew 0.3 per cent in the three months to July after stagnating in the previous quarter.

The reading came in above the 0.2 per cent forecast in a Reuters poll of economists. Separate figures showed that annual inflation in the 20-country July, down from 5.5 per cent in the previous month.

The reading could ease the pressure on





the European Central Bank to raise rates, a week after policymakers lifted the region's benchmark deposit rate to 3.75 per cent, its highest since 2001.

After the policy meeting, ECB president Christine Lagarde confirmed that the central bank's ninth successive rate rise may have been the last, moving away from the hawkish forward guidance she gave in past meetings. Still, core inflation, which excludes food

and energy prices, was unchanged at 5.5 per cent in July, marginally exceeding analysts' expectations.

"For the data-dependent ECB, this GDP

reading will not be a dovish argument at the September meeting, leaving a further hike on the table," said Bert Colijn senior eurozone economist at ING.

Asian equities rallied as investors bet on more economic stimulus from China's government after fresh data showed activity in the country's services sector missed expectations in July, and manufacturing weakened.

Hong Kong's Hang Seng index gained 0.8 per cent while the CSI 300 index of Shanghai and Shenzhen stocks rose 0.6 per cent as both reached their highest levels since early May. Daria Mosolova

Markets update

		0	•		*0	
	US	Eurozone	Japan	UK	China	Brazil
Stocks	S&P 500	Eurofirst 300	Nikkei 225	FTSE100	Shanghai Comp	Bovespa
Level	4581.75	1863.49	33172.22	7699.41	3291.04	121873.89
% change on day	-0.01	0.12	1.26	0.07	0.46	1.40
Currency	\$ index (DXY)	\$ per €	Yen per \$	\$ per £	Rmb per \$	Real per \$
Level	101.704	1.103	142.080	1.287	7.147	4.757
% change on day	0.081	-0.091	1.261	0.078	-0.241	0.751
Govt. bonds	10-year Treasury	10-year Bund	10-year JGB	10-year Gilt	10-year bond	10-year bond
Yield	3.943	2.489	0.598	4.386	2.702	10.474
Basis point change on day	-2.480	0.100	5.310	-0.600	0.600	-7.300
World index, Commods	FTSE All-World	Oil - Brent	Oil - WTI	Gold	Silver	Metals (LMEX)
Level	465.41	85.39	81.63	1954.25	24.23	3846.40
% change on day	0.11	1.16	1.30	0.46	-3.14	1.19
Yesterday's close apart from: Curr	encies = 16:00 GMT; S&P, Bove	spa, All World, Oil = 17:00 G	MT; Gold, Silver = London pm	fix. Bond data supplied by T	ullett Prebon.	

Main equity markets



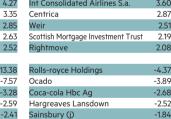




Biggest movers

	Paramount Global	5.61
	Adobe	4.21
Ups	United Rentals	4.04
_	Walt Disney (the)	3.23
	On Semiconductor	3.11
	Dexcom	-4.52
SI	Johnson & Johnson	-3.71
Downs	Mettler-toledo Int	-3.67
ŏ	Baxter Int	-3.23
	Agilent	-2.84
		Delege telege at 17,00 CMT

Eurozone	
Galp Energia	4.27
Novo Nordisk	3.35
Adp	2.85
Arcelormittal	2.63
Unicredit	2.52
Casino Guichard	-13.38
Heineken Holding	-7 57



All data provided by Morningstar unless otherwise noted

Heading the FTSE 250 index was energy

that the UK government planned to allow

more oil and gas drilling in the North Sea.

Prime Minister Rishi Sunak said the

The announcement buoyed Ithaca's

Harbour, with the latter lifted further by

news that two of its carbon projects had been awarded so-called "track 2 status"

The development meant Harbour could

begin talks with Whitehall over the terms

of the economic licences for the schemes,

it said. These projects form part of plans

to develop a domestic carbon capture

Joining Ithaca and Harbour in the

upper reaches of the mid-cap index was

and storage sector aimed at cutting

Sky News reported that activist

peers, including **EnQuest**, **Diversified** and

move would help Britain become more

energy independent.

by the UK government.

explorer **Ithaca**, which rallied on news

Wall Street

Walt Disney rallied on news that two former executives who had been seen as potential successors to Bob Iger during his first stint as chief executive had been hired by the entertainment conglomerate.

The Financial Times said Kevin Mayer and Tom Staggs, who were well-liked by Wall Street, had been brought back to advise Iger on how to deal with the group's legacy TV businesses. Johnson & Johnson fell after a New

Jersey court ruled against its effort to use a newly formed subsidiary to settle lawsuits linked to claims that its talcum powder products caused cancer.

In October 2021, J&J split itself into two and announced that LTL, one of the entities, had filed for bankruptcy — a move that placed all talcum-related litigation on hold.

Replying to the ruling, J&J said it had "commenced its bankruptcy case in good faith" and reiterated that LTL proposed "an unprecedented \$8.9bn settlement to resolve all talc claims".

New business sent electric truckmaker Nikola surging.

Transportation and logistics company JB Hunt said it would buy 10 batteryelectric and three hydrogen fuel cell vehicles from Nikola.

This follows on from another orde secured from hydrogen supplier BayoTech in July. Ray Douglas

Europe

Ab Inbev

Healthcare group Mithra surged on news it had signed a licensing deal with speciality pharma company Searchlight for the Canadian rights to Donesta, its treatment for menopausal women.

The Belgian group would be eligible to receive up to €17.05mn in licensing fees alongside regulatory and sales-related milestone payments, plus royalties on Canadian sales.

Broker KBC Securities described the agreement as a "step in the right direction", although "the key catalyst for the stock this year is the anticipated commercial deal for Donesta in the US"

Dutch brewer Heineken fell sharply following the release of half-year results described as "extremely disappointing"

Operating profit of €1.9bn was more than 7 per cent below the broker's estimate, dragged down by a weak performance in its most profitable Asia-Pacific region, notably in Vietnam

Beer volumes fell 5.6 per cent organically as shoppers balked at higher prices, leading the brewer to trim its

full-year outlook to "much worse than even the bears expected", said Citi. Bank of Ireland climbed after lifting its full-year guidance and reporting profit

attributable to shareholders of €849mn

for the first half of this year — 18 per cent

ahead of analyst forecasts. Ray Douglas

investor Sparta Capital had "quietly accumulated stock worth tens of millions of pounds" in the boot brand and was now a top-10 shareholder.

emissions.

Dr Martens

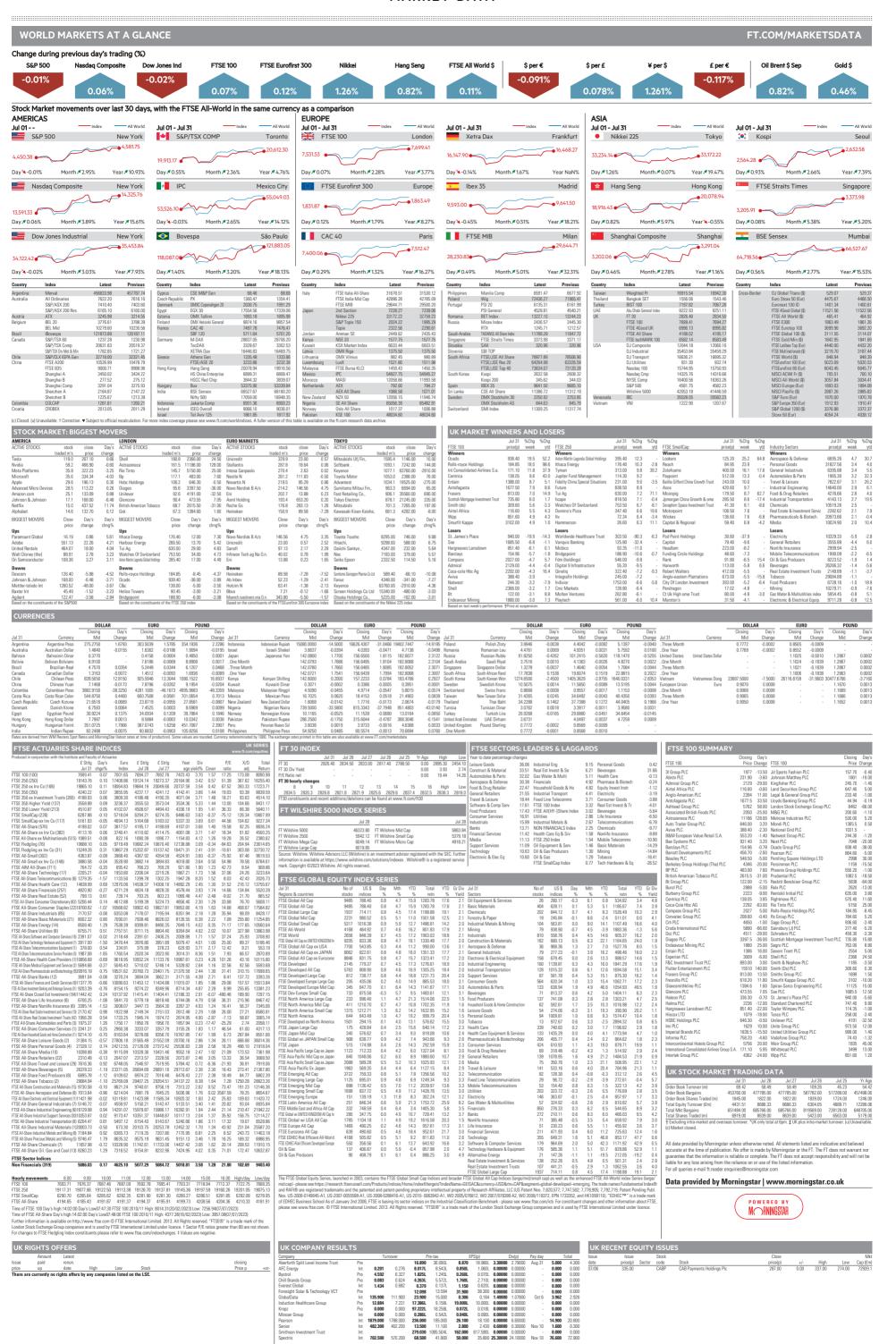
London

In the bottom half of the FTSE 250 was subprime lender Vanquis Banking, formerly Provident Financial, which slid after announcing that it had bought money-saving fintech group Snoop for an undisclosed sum. Ray Douglas



Tuesday 1 August 2023 ★ FINANCIAL TIMES 11

MARKET DATA



§Placing price. *Intoduction. ‡When issued. Annual report/prospectus available at www.ft.
For a full explanation of all the other symbols please refer to London Share Service notes

MARKET DATA

		MARKE	T DATA		
ETTOO THE WORLDIS LARGE	-CT COMPANIES				
FT500: THE WORLD'S LARGI	52 Week	52 Week	52 Week	52 Week	52 Week
Stock	Final	Densor	Stock	Stock Price Dev Dev Price Dev Dev Dev Price Dev Dev Dev Price Dev Dev Dev Dev Dev Dev Dev Dev Dev De	Marsham Mars
FT 500: TOP 20 Close Prev Day Change Change Change		lose Prev Day Week Month	BONDS: HIGH YIELD & EMERGING MARKET	Day's Mth's Spread	NVESTMENT GRADE Day's Mth's Spread Ratings Bid Bid choe choe vs
price price change change change Citic Secs 16.72 18.68 0.04 0.04 ChinaLife 12.60 13.48 0.12 0.0 RollsRyca 18.85 193.30 3.84 0.12 0.0 RollsRyca 18.85 193.30 0.05 0.0 0.0 1.0 ChinaMBank 38.45 38.40 0.05 0.0 0.0 1.0 0.0 PingAnins 56.25 56.15 0.10 0.0 0.0 1.0 0.0 0.00 0.0	% change change change change 4% 2.64 1.91 1.76 Image 48 1.98 1.83 3.98 Reytheon 8 56 3.00 1.72 9.44 Heinsken 88 8.8 6.05 1.23 12.54 Fauce 4.34 56 1.88 1.22 2.72 Honywell 1.99 31 1.11 1.22 2.72 Honywell 1.99 33 3.11 1.56 6.91 SeP Clotal 39 30 0.52 1.11 6.45 SSP Clotal 39 30 0.52 1.11 6.45 SSP Clotal 39 30 0.38.87 10.5 1.22 1.74 Hong 13 30 0.38.87 10.2 1.26 Gentlemeix 1.94 31 1.56 1.01 2.12 1.64 1.04 32 1.56 10.1	rice price change change <td> High Visible Euro </td> <td> Bid Chya C</td> <td>5.00 BBH A3 A 117.21 2.47 0.00 0.32 - 6.84 BBH Baa1 A 127.69 2.72 0.01 0.06 - 6.84 BBB Baa2 A 128.27 2.80 0.00 -0.11 - 4.50 A A1 A1 30.43 2.62 -0.07 -0.22 - 4.50 A A1 A 98.66 5.02 0.00 0.01 - 4.00 BBH A3 A 13.744 0.08 -0.01 0.00 -0.11 - 3.00 BBH A3 A 121.70 0.30 0.00 -0.01 - -0.22 1.07 A2 A4 13.74 0.02 -0.01 -0.00 -0.01 -1 - -0.00 -0.01 -0.02 -0.02 -0.02 -0.02 -0.03 -0.00 -0.01 -0.02 -0.03 -0.00 -0.01</td>	High Visible Euro	Bid Chya C	5.00 BBH A3 A 117.21 2.47 0.00 0.32 - 6.84 BBH Baa1 A 127.69 2.72 0.01 0.06 - 6.84 BBB Baa2 A 128.27 2.80 0.00 -0.11 - 4.50 A A1 A1 30.43 2.62 -0.07 -0.22 - 4.50 A A1 A 98.66 5.02 0.00 0.01 - 4.00 BBH A3 A 13.744 0.08 -0.01 0.00 -0.11 - 3.00 BBH A3 A 121.70 0.30 0.00 -0.01 - -0.22 1.07 A2 A4 13.74 0.02 -0.01 -0.00 -0.01 -1 - -0.00 -0.01 -0.02 -0.02 -0.02 -0.02 -0.03 -0.00 -0.01 -0.02 -0.03 -0.00 -0.01
INTEREST RATES: OFFICIAL	BOND INDICES	Davis Monthle Voes Datum Datum	other London close. *S - Standard & Poor's, M - Moody's, F - Fitch. VOLATILITY INDICES	GILTS: UK CASH M	ARKET

Jul 31	Rate				Current			Since			Las
US	Fed Funds				5.25-5.50			-07-2023		5.0	00-5.25 8.25
US	Prime				8.50	26-01-2023					
US	Discount				5.25			-05-2023			5.00
Euro	Repo				3.3424			-07-2023			3.136
UK	Repo				5.00			-06-2023			4.50
Japan	O'night Cal				0.00-0.10			-02-2016			0.00
Switzerland	Libor Targe	rt			1.25-0.25		15	-01-2015		-0.7	50.25
INTEREST I	RATES:	MARKE	Т								
	Ove	r	CI	hange		0	ne	Three	Si	×	One
Jul 31 (Libor: Jul 28)	nigh	rt Day	/	Week	Month	mon	nth	month	mont	h	year
US\$ Libor	5.0615	7 0.010)	4.136	-0.001	5.432	58	5.63352	5.8762	6 6	.04143
Euro Libor	-0.6495	7 -0.064		-0.224	0.001	-0.619	43	-0.58057	-0.5560	0 -0	.4857
£ Libor	0.1806	3 -0.005	5	-0.043	0.001	4.201		5.49890	4.7447	0 0	.81363
Swiss Fr Libor					-0.002	-0.775	40	-0.75300	-0.7028	0 -0	.55320
Yen Libor					0.000	-0.060	05	-0.02617	0.0716	5 0	.04867
Euro Euribor					0.020	3.585	00	3.72500	3.9580	0 4	.11100
Sterling CDs					0.000	0.500		0.63000	0.7850		
US\$ CDs					0.010	5.400		5.57000	5.7200		
Euro CDs					0.030	3.650	00	3.71000	3.8500	0	
	Short	7 Da	ys.	0	lne	Thre	10	S	ix	0	ne
Jul 31	term	noti			onth	mont	th	mo			ear
Euro	3.14 3.4	4 3.37	3.67	3.50	3.80		3.86	3.70		3.78	4.08
Sterling				0.45	0.55		0.68	0.71		0.90	1.09
US Dollar	5.14 5.3		5.36	5.30	5.50		5.67	5.62		5.74	5.94
Japanese Yen	-0.30 -0.1	0 -0.30	-0.10	-0.25	0.05	-0.15	0.05	-0.05	0.15	0.00	0.20

					***	w.ft.com/cor	nintoannes
Energy		Price*	Change	Agricultural & Cattle Futures		Price*	Change
Crude Oil†	Sep	81.24	0.66	Corn◆	Sep	507.00	-14.00
Brent Crude Oil‡		85.39	0.98	Wheat◆	Sep	681.75	-22.50
RBOB Gasoline†	Oct	2.87	-0.02	Soybeans+	Aug	1466.00	-20.75
Natural Gas†	Sep	2.64	0.00	Soybeans Meal◆	Aug	453.00	-2.20
Base Metals (* LME 3 M	onths)			Cocoa (ICE Liffe)	Sep	2702.00	16.00
Aluminium		2265.00		Cocoa (ICE US)♥	Sep	3539.00	14.00
Aluminium Alloy		2150.00	-75.00	Coffee(Robusta)	Sep	2632.00	44.00
Copper		8782.50	107.50	Coffee (Arabica)♥	Sep	160.80	2.90
Lead		2153.00	-2.00	White Sugar		681.70	3.20
Nickel		22110.00	-190.00	Sugar 11♥		23.88	-0.04
Tin		28710.00	35.00	Cotton♥	Oct	85.77	0.71
Zinc		2558.00	65.00	Orange Juice♥	Sep	313.30	-3.55
Precious Metals (PM Lo	ndon Fix)		Live Cattle◆	Aug	178.25	0.20
Gold		1954.25	8.90	Feeder Cattle◆	May	134.88	
Silver (US cents)		2422.50	-78.50	Lean Hogs◆	Aug	103.23	1.20
Platinum		933.00	-25.00				
Palladium		1241.00	-5.00			% Chg	% Chg
Bulk Commodities					Jul 28	Month	Year
Iron Ore		107.77	-3.59	S&P GSCI Spt	592.70	9.64	-14.45
Baltic Dry Index		1127.00		DJ UBS Spot	107.18	5.63	-12.02
Richards Bay ICE Futures		93.25	-1.40	TR/CC CRB TR	313.20	8.68	1.42
				LEBA EUA Carbon	58.91	-1.98	129.94
				LEBA UK Power	1048.00	-37.43	-39.60

BOND INDICES						
		Dav's	Month's	Year	Return	Return
	Index	change	change	change	1 month	1 year
Markit IBoxx						
ABF Pan-Asia unhedged	209.47	-0.42	2.09	2.82	1.71	4.03
Corporates(£)	326.38	-0.04	2.10	1.01	1.74	-7.22
Corporates(€)	213.74	0.08	0.93	3.10	0.66	-3.52
Eurozone Sov(€)	212.18	-0.08	-0.21	2.24	-0.72	-8.41
Gilts(£)	260.20	-0.24	0.33	-3.47	-0.01	-17.22
Overall(£)	271.98	-0.19	0.74	-2.34	0.40	-14.70
Overall(€)	208.86	-0.02	0.11	2.29	-0.33	-7.22
FTSE						
Sterling Corporate (£)						
Euro Corporate (€)	104.47	-0.05			0.54	-1.73
Euro Emerging Mkts (€)	695.53	9.15			10.77	3.20
Eurozone Govt Bond	110.04	-0.19			-0.34	-0.64
CREDIT INDICES		Dav's	Week's	Month's	Series	Series
	Index	change	change	change	high	low
Markit iTraxx						
Crossover 5Y	380.22	3.94	-9.91	-19.64	510.17	376.12
Europe 5Y	67.59	1.15	-2.01	-6.20	101.15	66.40
Japan 5Y	62.29	-3.62	-5.69	-10.25	99.54	62.29
Senior Financials 5Y	77.53	1.06	-2.88	-7.75	124.01	76.46
Markit CDX						
Emerging Markets 5Y	189.34	-9.22	-13.34	-24.96	265.81	189.34
Nth Amer High Yld 5Y	408.40	-12.72	-11.20	-21.43	511.98	408.40
Nth Amer Inv Grade 5Y	62.55	-2.39	-2.61	-3.52	88.71	62.55
Websites: markit.com, ftse.com. All in	dices shown are un	hedged. Curr	encies are sho	own in bracke	ts after the inc	ex names.

	Price	Yield	ı .	Month	Value		No o
	Jul 28	Jul 28	Prev	return	stock	Market	stocks
Can 4.25%' 26	106.78	2.130	2.219	-0.25	5.25	77137.22	
Fr 0.25%' 24	99.47	0.793	0.912	0.48	17.92	267288.29	18
Swe 1.00%' 25	127.32	1.148	1.193	0.89	35.93	228878.39	7
UK 2.500%' 24	374.98	3.666	3.617	0.35	6.82	535977.67	32
UK 2.50%' 24	374.98	3.666	3.617	0.35	6.82	535977.67	32
UK 2.00%' 35	242.07	0.765	0.759	0.91	9.08	535977.67	32
US 0.625%' 26	95.38	2.576	2.654	0.31	42.42	1674849.75	48
US 3.625%' 28	107.42	1.969	2.042	0.57	16.78	1674849.75	48
Representative stock value. In line with ma amount.							
BONDS: TE	N YEAR O	GOVT SF	PREADS				

Representative stocks to value. In line with mark								
amount.					.,			го ро
DONIDG TEN	LVEARCO	VT C	DDE 4	DC				
BONDS: TEN	YEAR GO	V I S	PREA	NDS				
		Spread	Spread				Spread	Spread
	Bid	VS	VS			Bid	VS	V
	Yield	Bund 1	T-Bonds		1	Yield	Bund	T-Bonds
Australia	4.05	1.59	-0.05	Netherlands		2.82	0.36	-1.29
Austria	2.98	0.52	-1.13	New Zealand		4.73	2.27	0.63
Canada	3.65	1.19	-0.46	Norway		3.91	1.45	-0.20
Denmark	2.66	0.20	-1.44	Portugal		2.96	0.50	-1.15
Finland	2.93	0.47	-1.17	Spain		3.23	0.77	-0.87
Germany	2.46	0.00	-1.65	Sweden		0.72	-1.74	-3.39
Italy	1.61	-0.85	-2.50	Switzerland		1.01	-1.45	-3.09
Japan	0.26	-2.19	-3.84	United States		4.11	1.65	0.00

other London close. *S - Standard &	Poor's, M - Moo	dy's, F - Fit	ich.						
VOLATILITY INDIC	ES								
	Jul 31	Day Ch	ng	Pro	3V 5	i2 wk high	5	2 wk low	
VIX	13.94	0.	61	13.3	33	34.88		12.73	
VXD	12.50	0.	64	11.8	11.86			3.10	
VXN	19.70		0.78		18.92			5.85	
VDAX	15.59		0.80		30	93.30			
† CBOE. VIX: S&P 500 index Options			Options Vol	latility, V	XN: NASI	OAQ Index	Options \	olatility/	
Deutsche Borse. VDAX: DAX Index	Options Volatilit	y.							
BONDS: BENCHMAI	RK GOVEI	RNME	NT						
	Red		Bid		Day chg	Wk chg	Month	Yea	
	Date	Coupon	Price	Yield	yield	yield	chg yld	chg yld	
Australia									
	05/32	1.25	79.43	4.05	0.14	0.04	0.02	0.84	
	02/50	1.00	96.45	1.83	0.12	0.08	-0.03	0.45	
Austria	02/29	0.50	87.49	2.98	-0.02	0.00	-0.01	1.99	
	02/47	1.50	71.74	3.23	0.02	0.08	0.14	1.51	
Belgium	06/27	0.80	92.22	2.95	-0.03	-0.03	-0.04	2.23	
	06/47	1.60	70.05	3.46	0.01	0.06	0.11	1.34	
Canada	03/25	1.25	94.60	4.83	-0.10	0.10	0.22	1.98	
	06/30	1.25	85.62	3.65	-0.08	0.12	0.26	1.03	
	12/48	2.75	89.12	3.39	-0.09	0.08	0.26	0.60	
Denmark	11/29	0.50	87.63	2.66	-0.01	0.00	-0.07	1.65	
	11/52	0.25	50.60	2.72	0.03	0.07	0.16	1.27	
Finland	09/24	0.00	96.23	3.48	-0.05	-0.10	-0.05	3.13	
	09/29	0.50	86.55	2.93	0.00	0.03	0.01	1.93	
France	05/28	0.75	90.54	2.88	-0.02	-0.02	-0.02	2.03	
	05/48	2.00	76.92	3.39	0.03	0.09	0.15	1.40	
Germany	08/29	0.00	86.36	2.46	-0.01	0.01	0.01	1.89	
	08/50	0.00	51.37	2.49	0.02	0.09	0.17	1.41	
Greece									
	01/28	3.75	101.09	3.48	-0.01	-0.01	-0.03	1.08	
Ireland									
	05/26	1.00	94.87	2.94	-0.04	-0.05	-0.11	2.29	
	02/45	2.00	79.84	3.32	0.02	0.07	0.12	1.39	
Italy	02/25	0.35	95.21	3.66	-0.05	-0.03	-0.14	1.93	
	05/30	0.40	92.26	1.61	°U U3	-0.13	-0.14	0.74	

eland								
	05/26	1.00	94.87	2.94	-0.04	-0.05	-0.11	2.29
	02/45	2.00	79.84	3.32	0.02	0.07	0.12	1.39
aly	02/25	0.35	95.21	3.66	-0.05	-0.03	-0.14	1.93
	05/30	0.40	92.26	1.61	-0.03	-0.13	-0.14	0.74
	03/48	3.45	86.66	4.34	0.03	0.04	0.09	0.90
apan	04/25	0.05	100.01	0.05	0.02	0.01	0.04	0.03
	12/29	0.10	98.96	0.26	0.09	0.04	0.11	0.18
	12/49	0.40	79.63	1.32	0.06	0.01	0.11	0.18
letherlands	07/27	0.75	92.36	2.82	-0.01	-0.03	-0.03	2.18
	01/47	2.75	98.90	2.81	0.02	0.08	0.16	1.43
lew Zealand	05/31	1.50	79.14	4.73	0.09	0.08	0.15	1.24
	09/40	2.50	118.46	2.75	0.09	0.06	0.11	0.76
orway	08/30	1.38	84.64	3.91	0.07	0.11	0.17	1.12
oland								
	07/27	2.50	90.02	5.35	0.04	0.11	-0.34	-0.86
	04/47	4.00	80.10	5.52	0.00	-0.01	-0.26	-1.03
ortugal	04/27	4.13	104.03	2.96	0.00	-0.01	-0.01	1.97
pain								
	10/29	0.60	85.31	3.23	0.01	0.03	0.01	1.77
	10/46	2.90	85.26	3.87	0.02	0.07	0.09	1.36
weden	06/30	0.13	114.60	0.72	0.00	-0.06	-0.15	2.14
	03/39	3.50	111.26	2.61	0.05	0.06	-0.03	1.19
witzerland	04/28	4.00	113.55	1.02	0.00	0.03	0.01	0.85
	06/29	0.00	94.24	1.01	0.01	0.06	0.01	0.80
nited Kingdom								
	07/27	1.25	88.10	4.56	-0.04	0.04	-0.31	2.98
	07/47	1.50	56.35	4.49	0.02	0.06	0.02	2.02
nited States								
	03/25		92.71	5.12	-0.03	0.10	0.06	2.25
	02/30		85.18	4.11	-0.05	0.12	0.11	1.45
	02/50		67.75	1.78	-0.03	0.11	0.11	0.89
teractive Data Pricing and Reference	e Data LLC, an IC	E Data Si	ervices co	mpany.				

		Red		Change	in Yield		52 V	Veek	Amn
Jul 31	Price £	Yield	Day	Week	Month	Year	High	Low	£n
Tr 2.25pc '23	99.70	5.21	0.00	0.00	4.41	194.35	100.00	97.34	35.92
Tr 0.125pc '24	97.57	5.13	0.20	0.39	-1.91	170.00	97.57	94.34	35.55
Tr 2pc '25	94.13	4.98	0.00	1.22	-6.04	200.00	101.22	92.80	39.93
Tr 0.125pc '26	89.35	4.70	-0.42	1.08	-6.19	195.60	95.25	86.33	35.32
Fr 1.25pc '27	88.21	4.53	-0.44	1.12	-5.43	184.91	98.68	85.65	40.99
Tr 0.5pc '29	80.95	4.44	-0.67	1.14	-4.72	165.87	95.06	78.21	28.92
Tr 1pc '32	76.95	4.26	-0.70	0.95	-2.07	129.03	122.11	74.54	35.96
Tr 4.25pc '36	98.83	4.37	-0.46	1.39	-0.91	96.85	125.01	94.91	31.68
Tr 4.5pc '42	100.18	4.49	-0.44	0.90	0.00	84.02	135.11	93.79	28.35
Tr 3.75pc '52	88.85	4.44	-0.67	0.91	0.68	85.77	132.80	82.51	25.11
Tr 4pc '60	94.01	4.33	-0.46	0.93	1.88	87.45	147.23	87.32	25.13

Fixed Coupons Jul 31	
1.1 lp to 5 Versers	
1.1 lp to 5 Versers	
1.0 to 5 Verses	2.12
1.1 lp to 5 Verens	2.33
1.0 p to \$Versers \$0.26 \$0.05 \$233.22 \$1.08 \$-3.53 \$2.5 \$1.0 Versers \$14.57 \$0.19 \$0.052.33 \$22 \$1.08 \$-3.53 \$1.0 + 11.57 \$1.9 \$0.052.71 \$1.47 \$-1.31 \$1.9 \$1.0 + 15 Vears \$14.97 \$0.22 \$3.499.30 \$1.04 \$-18.08 \$1.5 + 15 Vears \$14.249 \$0.20 \$3.158.15 \$1.33 \$-1.45 \$5.0 Vert 15 Vears \$1.00 \$1	Yr ago
1.1 lp to 5 Veners 0.26 0.05 233.22 1.08 3.53 52.5 10 Years 14.157 0.19 905.32 1.08 3.53 3.10 - 15 Veners 14.157 0.19 905.32 1.47 1.31 3.10 - 15 Veners 14.24 0.22 3499.00 1.04 -18.08 5.1 - 15 Veners 14.24 0.20 3158.15 1.33 1.45.5 5.0 ort 15 Veners 196.99 0.47 3477.70 -0.09 2.25.4 All stocks 129.27 0.24 285.11 0.76 -17.03 Index Linked Jul 31 chg % chg % chg % Return menth Ing to 5 Veners 325.48 0.06 0.33 -0.34 277.59 0.06 Cover 5 years 519.54 0.20 -0.81 -27.30 997.52 -0.71 3.5 15 years 449.55 0.21 0.57 -1.243 3661.16 0.81 0.09 15 years 569.91 0.18 -1.18 -3.52 622.016 -1.81	
1.10 to 5 Veners	-23.33
1.10 to 5 Vears 0.26 0.05 233.22 1.08 3.53 52.5 10 Years 14.157 0.19 905.37 1.47 1.31 3.10 - 15 Vears 14.97 0.22 3499.00 1.04 -18.08 5.15 Vears 14.24 0.20 3158.15 1.33 14.55 5.0 ort 15 Vears 14.24 0.20 3158.15 1.33 14.55 5.0 ort 15 Vears 196.99 0.47 3477.70 0.09 2.25 4 All stocks 129.27 0.24 2895.11 0.76 -17.03 Index Linked Jul 31 chg % chg % chg % Return month 10 to 5 Vears 325.49 0.06 0.33 -0.34 2775.64 0.66 0.00 er Syars 519.54 0.20 0.31 -27.36 3975.52 -0.71	-35.01
1.0 p to 5 Veners	-11.68
1.10 to 5 Veters 0.26 0.05 233.22 1.08 3.53 55 - 10 Years 14.157 0.19 905.37 1.47 1.31.9 3 10 - 15 Years 14.9.75 0.22 3499.20 1.04 1.80.8 45 - 15 Years 142.49 0.20 3196.15 1.33 14.55 50 bort 15 Years 196.99 0.47 3477.70 0.09 2254 All stocks 129.27 0.24 2855.11 0.76 -17.03 10 bort 15 Years 0.76 0.76 0.76 0.77 10 bort 15 Years 0.76 0.77 0.77 10 bort 15 Years 0.76 0.77 0.77 10 bort 15 Years 0.76 0.77 0.77 11 bort 15 Years 0.76 0.77 0.77 12 bort 15 Years 0.77 0.77 0.77 13 bort 15 Years 0.77 0.77 0.77 14 bort 15 Years 0.77 0.77 15 bort 15 Years 0.77 0.77 16 bort 15 Years 0.77 0.77 17 bort 15 Years 0.77 0.77 18 bort 15 Years 0.77 0.77 19 bort 15 Years 0.77 0.77 10 bort 15 Years 0.77 0.77 11 bort 15 Years 0.77 0.77 12 bort 15 Years 0.77 13 bort 15 Years 0.77 14 bort 15 Years 0.77 15 bort 15 Years 0.77 15 bort 15 Years 0.77 17 bort 15 Years 0.77 18 bort 15 Years 0.77 18 bort 16 Years 0.77 18 bort 16 Years 0.77 18 bort 16 Years 0.77 19 bort 16 Years 0.77 10 bort 17 0.77 10 bort 17 0.77 10 bort 17 0.77 11 bort 17 0.77 11 bort 17 0.77 12 bort 17 0.77 13 bort 17 0.77 14 bort 17 0.77 15 bort 17 0.77 17 bort 17 0.77 18 bort 18 bort 18 18 bort 18 bort 18 18 bort 18 bort 18 18 bort 18 bort 18 bort 18 18 bort 18 bort 18 bort 18 19 bort 18 bort 18 bort 18 bort 18 10 bort 18 bort 18 bort 18 bort 18 bort 18 10 bort 18 bort	-26.94
Up to 5 Veners 80.26 0.05 233.22 1.08 -3.53 1.47 -1.31 9 1.47 -1.31 9 10.11 57 11.47 -1.31 9 10.11 57 10.11 57 10.11 57 10.11 57 10.11 57 10.11 57 10.11 57 10.11 57 10.11 57 10.11	0.80
Up to 5 Veters 0.26 0.05 233.22 1.08 -3.53 2.55 10 Veters 141.57 0.19 3053.27 1.47 -13.19 10 -15 Veters 149.75 0.22 3499.30 1.04 -18.08 15 -15 Veters 142.79 0.20 3158.15 1.33 -14.55 0.091 5 Veters 165.99 0.47 3477.70 -0.09 225.54 All stocks 129.27 0.24 2895.11 0.76 -17.03	1 year
Up to \$Veters 0.26 0.05 233.22 1.08 -3.53 2.5 10 fears 141.57 0.19 3053.27 1.47 -13.19 310.15 Veters 149.75 0.22 3499.30 1.04 18.08 15.15 Veters 142.79 0.20 3158.15 1.33 -14.55 0.091 3497.30 0.09 295.54 0.26 3497.30 0.09 295.54 0.27 0.28 0.28 0.29 0.2	Return
Up to \$Veters 0.26 0.05 233.22 1.08 -3.53 2.5 10 fears 141.57 0.19 3053.27 1.47 -13.19 310.15 Veters 149.75 0.22 3499.30 1.04 18.08 15.15 Veters 142.79 0.20 3158.15 1.33 -14.55 0.091 3497.30 0.09 295.54 0.26 3497.30 0.09 295.54 0.27 0.28 0.28 0.29 0.2	4.41
1 Up to 5 Years 80.26 0.05 2333.22 1.08 3.53 25 - 10 Years 141.57 0.19 3053.71 1.47 -13.19 31 0 - 15 Years 149.75 0.22 3499.30 1.04 -18.08 45 - 15 Years 142.49 0.20 3158.15 1.33 -14.55	4.39
1 Up to 5 Years 80.26 0.05 233.3.22 1.08 -3.53 25 - 10 Years 141.57 0.19 3053.71 1.47 -13.19 3 10 - 15 Years 149.75 0.22 3499.30 1.04 -18.08	4.32
1 Up to 5 Years 80.26 0.05 2333.22 1.08 -3.53 2.5 - 10 Years 141.57 0.19 3053.71 1.47 -13.19	4.38
1 Up to 5 Years 80.26 0.05 2333.22 1.08 -3.53	4.28
	4.77
	Yield
Price Indices Day's Total Return Return	
GILTS: UK FTSE ACTUARIES INDICES Price Indices Day's Total Return Return	

5 Yrs	4.40	4.43	1.47	20 Yrs		4.48	4.51	2.33
10 Yrs	4.32	4.34	1.88	45 Yrs		4.23	4.25	2.12
15 Yrs	4.43	4.46	2.23					
		inflatio	n 0%			inflatio	n 5%	
Real yield	Jul 31	Dur yrs	Previous	Yr ago	Jul 31	Dur yrs	Previous	Yr ago
Up to 5 yrs	1.88	2.12	1.91	-2.49	1.39	2.14	1.42	-3.06
Over 5 yrs	0.93	18.61	0.94	-1.14	0.90	18.67	0.91	-1.17
5-15 yrs	0.76	9.05	0.79	-1.74	0.67	9.06	0.69	-1.84
Over 15 yrs	0.98	25.32	0.98	-1.04	0.96	25.34	0.97	-1.06
All stocks	0.95	15.74	0.97	-1.16	0.91	15.83	0.92	-1.19

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FINANCIAL TIMES Tuesday 1 August 2023

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Bid Offer D+/- Yield Data Provided by

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grouped together by fund management company.

abrdn Capital Offshore Strategy Fund Limited
Bridge Fund



-INVESTORS-

Ruffer LLP (1000)F

Authorised Funds

OGENTS INVESTMENTS

(IRL)

E	3M
BROOKS	MACDONALD

0.94	0.00					
0.56	6.04					
1.04	0.00	Brooks Macdonald International	Fund Manag	ers	Limited ((JER
0.93	0.00	5 Anley Street, St Helier, Jersey,	JE2 3QE			
0.55	4.81	+44 (0) 1534 700 104 (Int.) +44 (0) 800 735 80	00 (U	UK)	
0.19	0.00	Brooks Macdonald Internation	nal Investme	nt F	unds Lir	nite
0.16	0.00	Euro High Income	€1.2116	-	0.0004	2.5
0.59	0.00	High Income	£ 0.6361	-	0.0009	3.7
0.57	0.00	Sterling Bond	£1.2192		0.0016	2.0
-0.08	0.00	Brooks Macdonald Internationa	al Multi Stra	tegy	Fund Li	mite
-0.09	0.00	Balanced Strategy A	£ 0.9309		0.0007	0.0
-0.07	2.61	Balanced Strategy	£ 0.9316		0.0006	1.00
0.22	0.00	Cautious Balanced Strategy A	£ 0.8916		0.0004	1.8
0.21	0.00	Growth Strategy A	£ 0.9482		0.0008	-
0.09		High Growth Strategy A	£ 0.9533		0.0008	0.7
0.09		Cautious Balanced Strategy	£1.2492		0.0006	0.0
		Growth Strategy	£1.9875		0.0017	0.0
		High Growth Strategy	£ 2.8003		0.0024	0.0
		US\$ Growth Strategy	\$1.8482		0.0073	0.0
		Dealing Daily. Initial Charge Nil for A cl	lasses and up to	2%	for other o	lasse

Sterling Bond	£1.2192		0.0016	2.06
Brooks Macdonald Internation	al Multi Stra	tegy	Fund Li	mited
Balanced Strategy A	£ 0.9309		0.0007	0.02
Balanced Strategy	£ 0.9316	-	0.0006	1.03
Cautious Balanced Strategy A	£ 0.8916	-	0.0004	1.80
Growth Strategy A	£ 0.9482	-	0.0008	
High Growth Strategy A	£ 0.9533		0.0008	0.74
Cautious Balanced Strategy	£1.2492	-	0.0006	0.00
Growth Strategy	£ 1.9875	-	0.0017	0.00
High Growth Strategy	£ 2.8003		0.0024	0.00
US\$ Growth Strategy	\$1.8482	-	0.0073	0.00
Dealing Daily, Initial Charge Nil for A c	lasses and up t	02%	for other c	classes

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14 ★ FINANCIAL TIMES Tuesday 1 August 2023

ARTS

Where Anatolian rock meets Ghanaian gospel

There were musical surprises around every corner at this year's Womad Festival, writes David Honigmann

hen The Beatles finished recording their Sgt Pepper album in 1967, they broadcast it at dawn over the rooftops of Chelsea. Last weekend Peter Gabriel, finishing up his first album proper in 20 years, arranged for i/o (about ageing and grief - for parents and for the planet) to be pumped out through multiple speakers at an "immersive listening session" in a forest clearing underneath a seven-metrewide replica of the Moon at Womad Festival in Wiltshire. In which setting it sounded reassuringly timeless and occasionally sublime

But a whole festival was taking place all around, with surprises everywhere, from joyous northern Ghanaian Frafra synth gospel to samba rap to Welsh and Colombian harp battles. Last year ADG7 made a splash with their eclectically instrumented modern take on northern Korean folktales. Following in their footsteps came Leenalchi from South Korea, who play an updated form of pansori, the austere narrative music performed by a singer and a single drummer. But the band, with two bass guitars, three singers (in their Womad configuration, at least), keyboard bleeps and interjections and relentless kit drums, were anything but austere. The singers swapped lines around conversationally and then dramatically; cartoon woodblock animations unspooled behind "Tiger Is Coming" and then full-on dayglo Hallyu for "Please Don't Go".

Mokoomba, Victoria Falls's finest musical export, staked their claim as future headliners. The Zimbabwean group opened with a brooding "Masangango", matching the gathering clouds. Trustworth Samende snapped a guitar



Above: Israeli-born singer Liraz played music that reflected her Iranian heritage. Below: Femi Kuti - Garry Jones



string and Abundance Mutori filled in with a dub-heavy bass vamp until Samende was ready to unleash the band's trademark mix of jit and zamrock. By the end, as "Welelye" segued into "Africa", the crowd were dancing and shouting amid the raindrops.

Orchestral Qawwali Project brought a full string orchestra, plus French horn and a gong hovering, like Chekhov's gun waiting to be deployed. But the frontline is a traditional Qawwali party: harmoniums, tabla, backing singers pushing with steady, accelerating claps, and a powerful singer, Abi Sampa. She and musical director Rushil

She and musical director Rushil Ranjan have taken on the tricky task of marrying western classical and Sufi devotional music and bringing it to a festival that Ranjan described as "Qawwali's spiritual home in the west". Some

Birmingham suburbs might dispute that; but the reprises of qawwals performed at earlier Womads by Nusrat Fateh Ali Khan were rapturously energetic. The crowd thrilled as a harmonium intro resolved into "Allah-Hoo"; and a closing run through endless false climaxes on "Dam Mast Qalandar", the basis for Nusrat's "Mustt Mustt", exemplified traditional Qawwali bad behaviour as the orchestra grandiosely overran their stage time and had the power pulled mid-flight, to disappointed boos and a standing ovation.

The singer Liraz, born in Israel to an Iranian Jewish family, was greeted by a sea of waving red, white and green flags. Vexillological analysis identified the lion-and-sun emblem of pre-revolutionary Iran, which her parents left to move to Tel Aviv. She sings entirely in Farsi, in solidarity with Iranian women; her last two albums were made with musicians from Iran, the former with soundfiles traded over the internet, the latter in person in a clandestine session in an Istanbul basement.

Here her Israeli band captured their heady amalgam of Anatolian rock, Shah-epoch Tehran disco and "Babooshka"-era Kate Bush. Liraz swapped her glittery gold veil to brandish her own Iranian flag, embroidered with the words "Women Life Freedom".

Palestinian singer Reem Kelani, making a welcome return to the festival in a shady Arboretum, took her jazz trio on a musical tour of the Arab world. There was polyrhythmic clapping on wedding songs ("If you let us in," promised the groom's family, "we will make you leader of all the Arab tribes"), then a Galilean lullaby shifting in and out of darkness with gentle piano triplets from Bruno Heinen. A galloping reading of Sayyid Darwish's "The Porter's Anthem" brought Weimar to Cairo. Nets were cast and crews gathered together



with a brisk "yallah" on a celebration of fishing, from the trawlers of Gaza to the pearl divers of Kuwait, where Kelani grew up. Best of all was a sojourn in Al-Andalus: Carlos Cano's song about the last Arab ruler of Seville, al-Mu'tamid ibn Abbad, was followed by a setting of the poet-king's own farewell to the Alcazar and to the city.

The Iranian classical musician Kayhan Kalhor made one of the albums of the year with the kora player Toumani Diabaté, *The Sky Is the Same Colour Everywhere*. Here Kalhor was joined by the equally talented Erdal Erzincan from Turkey. Iranian spike fiddle (kamancheh) and Turkish lute (baglama) are a

By the end of Mokoomba's set, the crowd were dancing and shouting amid the rain

perfect fit: the two men played a single uninterrupted hour-long flow. Kalhor set up sad descending melodies, occasionally dropping his bow to use the kamancheh for percussion, tapping beats on its neck, playing pizzicato, strumming chords; Erzincan watched and waited, keeping time on the baglama before diving into fast solos of his own. It all culminated in a brisk jig, before the two locked eyes and finished perfectly in sync, as if a long and complex equation had finally been solved.

"If you want to lie down," offered Estonian singer Mari Kalkun, "that's fine by me." Even in the early hours of Sunday morning, no one accepted her invitation. On record her music sounds utterly organic, as if hewn from the earth, but in performance she was constantly sampling and looping herself with foot pedals so the layered construction was apparent. Accompanying herself on piano and a kannel zither the size of a bodyboard, she sang of creation, of the dying languages of her corner of Estonia, of the world tree that blocks out the light. The delicate melody of "Töistmuudu" rang clear; on "Mu Vallakoolomise Paal Kiil" the zither sparkled as if

the night was raining stars. Heavy rains on Sunday left the crowds skating gingerly on mud. Horace Andy delivered a groundshaking reggae set, reminding the audience and the food stalls that money is the root of all evil while mining the best of his own career and his collaborations with Massive Attack. Japanese psych trio Kuunatic played an extended version of their science fiction concept album, Gate of Klüna, with a deep thump of drums, sternum-cracking basslines and shrine instrumentation of flute and shakers. Soul II Soul brought matters back to reality. And Femi Kuti & the Positive Force closed out with high-energy Afrobeat for those who had resisted the siren call of the M4, railing against corruption, bad education and healthcare and failing electricity supplies, messages more than usually universal.

"I've got a lot on my mind," he sang, as he turned this corner of a Wiltshire field into downtown Lagos. "A lot on my mind."

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Slick, dark and grimly entertaining

OPERA

Le nozze di Figaro Salzburg Festival ****

Shirley Apthorp

Count Almaviva is a mafia boss, Figaro one of his henchmen. Bartolo is a crooked cleric with a heroin habit, also on his payroll. In this hard-drinking, drug-addicted milieu, only Cherubino is sober; poetry is his drug of choice. And everyone is in lust with him.

Martin Kušej's new staging of Mozart's Le nozze di Figaro for the Salzburg Festival is slick, dark and grimly entertaining. The set, by Raimund Orfeo Voigt, is a faceless concrete bunker — part luxury penthouse, part underground car park, part boarding school bathroom.

Antonio's garden is a rubbish chute.

That the Count is a murderer and a rapist would probably have been clear without the addition of a blood-smeared chorus of white-clad girls, but Kušej wouldn't be Kušej without a bit of extra gore. Susanna is clearly attracted to him despite his evil tendencies; and of course, the Countess knows.

In the end, although everyone has a gun, this is a fairly conventional Figaro. By the fourth act, Kušej seems to have run out of ideas, and lets his characters crawl through beds of rushes as the libretto dictates, with no suggestion of why the implausible costume swap between the women should work. The audience boos anyway.

Kušej's handiwork is meticulous, though, and his characters live and breathe. More than this, everything breathes with the music. Raphaël Pichon drives the Vienna Philharmonic far from its comfort zone, away from cushioned and syrupy sound and into the world of crisp, hard-edged classicism — brisk, taut and wide awake. Kušej's staging is musical, Pichon's conducting theatrical; the two work together to a degree that is far more rare than it should be. Every detail has been carefully thought through, and the symbiosis is breathtaking.

When Lea Desandre's Cherubino sings, the Countess and Susanna fall in love with the sheer beauty of sound; so do we. Desandre's young lover is neither cute nor childish; (s)he is gamine, androgynous and superlatively seductive. At last, we can believe the extent of the Count's jealousy.

The singing is uniformly superlative. Sabine Devieilhe's Susanna is knowing, clever and capable of stopping time with the purity of her upper register. Krzysztof Baçzyk is a big, dangerous Figaro, wry and thuggish yet utterly likeable. Andrè Schuen is suave and deadly as Almaviva; Adriana González has tragic stature as the neglected Countess. All the voices are sonorous, well-alanced, nuanced and clean, and recapitulations are discreetly and tastefully ornamented. Listening is bliss.

This is a *Figaro* without any major revelations, but it is very, very well-made.

To August 28, salzburgerfestspiele.at



Sabine Devieilhe and Krzysztof Bączyk as Susanna and Figaro in 'Le nozze di Figaro'

FT BIG READ. TECHNOLOGY

The US military is opening up to defence and weapons start-ups as evolving technology begins to transform modern warfare — and this whiff of opportunity has spurred a gold rush among investors.

By Tabby Kinder



Silicon Valley and the AI arms race

or eight years, a fleet of bright orange, unmanned sailboats bobbed around the Bering Sea near Alaska, counting pollock and feeding data to the US government's oceanic exploration agency. Amassing an unrivalled database of

Amassing an unrivaled database of ocean maps which could then be analysed by machine learning programs, the autonomous vessels made by Saildrone, a start-up founded in 2013 by young British engineer Richard Jenkins, made significant contributions to scientific research on climate change.

But as geopolitical tensions between the US and China increased, Saildrone landed a much bigger fish, one with a fresh sense of urgency and a significant budget: the US Department of Defense.

By 2021, the San Francisco-based company was helping the US Navy to develop an armada of artificial intelligence systems to conduct surveillance in international waters, including the Arctic Ocean surrounding Russia and the South China Sea.

Silicon Valley venture capitalists rushed to back it, investing \$100mn in the small company in 2021 compared to \$90mn in total prior to that. Shortly after, it started developing its "Saildrone Surveyor" for the US Navy — a 65-foot autonomous vessel designed for deep ocean intelligence, such as surveillance and reconnaissance. "We were 10 years ahead," says Jenkins, the start-up's chief executive, arguing that his company is a "good example of where commercial tech is so much more advanced and more nimble" than the systems being developed by the US military.

It is a blueprint that could prove crucial for the US as it races to evolve its defence strategy from a reliance on heavy hardware such as tanks, ships and aircraft to more nimble investments in disruptive systems, such as artificial intelligence that has the power to transform modern warfare.

Three factors are driving that shift: China's rapid development of advanced weapons systems that negate US defences, the war in Ukraine which has highlighted the advantages of integrating commercial tech into a nation's military and the startling advances in AI.

For all these reasons, the US government has become a far more motivated customer, while a downturn in deals and valuations in Silicon Valley has made the public defence sector seem like a stable and reliable option for start-ups.

The whiff of opportunity has spurred a gold rush among investors in California, who are piling billions of dollars into defence and weapons technology startups. Venture capital in the sector has doubled from around \$16bn in 2019 to \$33bn in 2022. PitchBook data shows.

But getting the defence department to reallocate some of its mammoth \$886bn budget from its five incumbent prime contractors, which include Lockheed Martin and Boeing, to the thousands of entrepreneurs producing cutting-edge systems remains an obstacle. Tech entrepreneurs and investors have accused military leaders of paying lip service to the benefits of disruptive

From left: an Epirus
Leonidas
prototype
developed to
disable drone
swarms; a
Ukrainian
soldier with a
drone; a
modified F-16
tests AI
guidance
systems; and
the Saildrone
Surveyor

left: an technology, but holding back contracts.

"For the first time ever, the US military is dependent on commercial tech to

"For the first time ever, the US military is dependent on commercial tech to win a war, but they're not organised to deal with commercial tech," says Steve Blank, a tech veteran and founding member of the Gordian Knot Center at Stanford, which was set up to train innovators in national security.

"China operates like Silicon Valley," he adds, pointing to the tech sector's speed of innovation and agility. "On a good day, the DoD operates like Detroit", the US city that never recovered from the decline of auto-making.

Cherissa Tamayori, director of acquisition at the Defence Innovation Unit (DIU), an arm of the DoD that was set up in 2015 to push commercial technology and help companies navigate the bureaucracy of military procurement, agrees that Silicon Valley is "significantly important" to national security. "We need to make sure our military is

"We need to make sure our military is equipped with the best tech out there, wherever it comes from," she says. "Our adversaries overseas are using commercial technologies, and that is increasing the urgency and need for us to figure this out."

A slow start

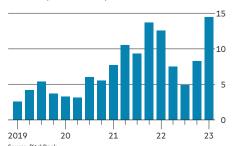
Until recently, the Pentagon's efforts to tap the Silicon Valley innovation machine for national defence had been underwhelming.

A small group of start-ups has reaped some rewards. Six of them — ShieldAI, Hawkeye 360, Anduril, Rebellion Defense, Palantir Technologies and Epirus — have been valued at over \$1bn. Only a handful of aerospace or space companies that provide defence capabilities have attracted colossal investment, such as Elon Musk's SpaceX, which is nearing a valuation of \$150bn.

Anduril has won a blockbuster public contract, worth nearly \$1bn, from the US Special Operations Command for technology that can detect drones and shoot them out of the sky. However, large government contracts of the scale required to manufacture complex systems remain a rarity. Instead, venture capital firms such as Andreessen Horowitz, Lux Capital and 8VC have provided much of the early backing, while a slow and frustrating public procurement process mean anny of the early winners have had to rely on billionaire founders to survive

US venture investment in defence technology is surging

Venture capital deal activity (\$bn)



their formative years. These include data analytics group Palantir, set up by tech entrepreneur Peter Thiel, and Anduril, founded by Palmer Luckey after he sold his virtual reality start-up Oculus to

"I have faced this problem every day for eight years," says Brandon Tseng, founder of ShieldAI, which launched in 2015 and is now valued at \$2.3bn. "Yes, we have scaled, but we have to continue to scale, and the amount we have been able to capture has been minuscule in comparison to the prime [contractors]." For Saildrone founder Jenkins, the system worked — eventually. "Could we have got there sooner with better contracting? Absolutely."

The source of frustration is the rigid planning, programming, budget and execution buying framework, known as PPBE, used to allocate resources across the military. It was established in the 1960s to end conflicts of interest, but the layers of bureaucracy make it notoriously slow and difficult to navigate. Competition waned as the defence market consolidated. Both Palantir and SpaceX resorted to suing the Pentagon for the right to compete for business.

Designed to acquire physical assets like aircraft parts and tanks, critics say the framework is unsuitable for the kind of software that is set to revolutionise future warfare. It takes around two years to land a serious contract, a time-scale that has pushed many inventors into the so-called Valley of Death in which desirable prototypes are lost because the companies behind them wither and die waiting to win work.

Speed is a factor for another reason.
"By the time you get through the slog, it is two years later and the technology is obsolete," says Thomas Tull, a billionaire investor and chair of multibilliondollar US Innovative Technology Fund.

Initiatives from the DoD, such as the DIU and Afwerx, which was set up in 2017 to help young companies sell to the US Air Force, have had limited budgets. In-Q-Tel, the venture arm of the CIA, which was founded in 1999, has made hundreds of investments in start-ups such as Keyhole, which later became Google Earth, and Palantir.

But its funds remain relatively small. It invests between \$500,000 and \$3mn, and companies the DIU has backed have been awarded around \$5bn in contracts from US defence agencies, a fraction of the trillions of dollars spent on defence procurement since its launch.

China's hypersonic missile tests, followed by Russia's invasion of Ukraine in 2022, focused minds at the Pentagon. Reform was becoming essential.

The catalysts for change

Ukraine's deployment of dual-use technology — capabilities that have both commercial and defence applications such as satellite imagery and autonomous drones is among the biggest catalysts for the US to bridge the chasm between Washington and California.

When Musk's SpaceX opened up the Starlink internet service, which is resistant to Russian interference, it was the

first time a commercial company had provided the backbone for a country's military capability during wartime.

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'The AI

"What's happened in Ukraine has been a game-changer. More commercial technology is being used than during any other conflict," says Mike Brown, a venture capitalist at Shield Capital and the former director of the DIU. "That has got the wheels turning for the US military, which is saying, 'We need to adopt far more of this."

There is also an increasing pressure to tap into the brilliant minds of Silicon Valley and its deep-pocketed investors if the US wants to catch up with China's advanced technology. Beijing's testing of anti-ship ballistic missiles and longrange hypersonic missiles that can probably evade US defence systems underscored how critical innovation is as a deterrence.

Blank, of Stanford, puts it like this: "The question [for the Pentagon] is what else should we be putting in the air or in the water to make a problem for China so complicated that they have to think about peace, not conflict."

And, then of course, came the biggest game-changer of all: the rapid development of AI, already believed to be the most significant invention to the future of war since the US developed the atomic bomb in the 1940s. The existing military "kill chain" — shorthand for the process by which warfighters identify, track and kill targets — would be rendered obsolete by AI: kills could potentially be carried out at hypersonic speeds without human involvement.

Mass firing of long-range anti-ship missiles could wipe out hardware such as aircraft carriers — on which the US spends tens of billions a year — on day one of a conflict with China. The battle-field infrastructure of the 20th and 21st centuries would stand little chance against swarms of autonomous drones, unmanned attack submersibles and synthetic aperture radar that can observe practically any movement on the planet.

"The advancement [of AI] over the past six months has changed everything," says Tull, of the ITF, adding that the technology is still in relative infancy.

Several defence tech start-ups that harness the power of AI have already changed the way the US military gathers and deploys intelligence. Almost half of Palantir's \$1.9bn revenues last year came from US government contracts, including to provide AI software that uses surveillance technology and data analytics to track and follow suspected terrorists, for example. In April, Palantir demonstrated how its AI could be used to rapidly analyse a battlefield situation, generate potential courses of action and submit an operational plan to "neutralise" the threat.

San Francisco-based PrimerAI, which scrapes thousands of sources of "open intelligence" and uses natural language processing to analyse it, delivered crucial intelligence to the US shortly before Russia invaded Ukraine.

AI is also changing military hardware. In December 2022, ShieldAI piloted the first unmanned F-16 fighter jet at an airfield north of Los Angeles. It was a breakthrough for the US Air Force, which has contracted ShieldAI to develop unmanned aerial vehicles.

American start-ups like BlackSky, Capella and PlanetLabs — remote sensing companies that fuse AI and satellite technology to provide real-time detailed overhead images — have allowed Ukraine to pinpoint the precise location and status of advancing Russian convoys. Now they have prototype deals with the DIU.

Between 2001 to 2016, while the US was focused on the war on terror, Russia and China were building advanced capabilities that countered what we have been using, says ShieldAI boss Tseng. "We needed a plan to modernise [in order to deal with] these threats."

Tech battlefield

So far, that plan has not been borne out by the numbers. The 100 largest venture-funded defence start-ups have collectively raised \$42bn from investors in their lifetimes. By contrast, the total revenue they have made from government contracts is between \$2bn and \$5bn, according to the Silicon Valley Defense Group — a non-profit organisation aimed at increasing collaboration between the region and politicians. Of those 100 companies, two-thirds are start-ups that have developed space or machine-learning technologies.

In a report published in July, the SVDG accused the DoD of dishing out "door prizes but no sustained commitments" to include start-ups producing cutting-edge systems in major defence acquisition programmes. This echoed the sentiment of a letter from founders and investors of Silicon Valley start-ups to defence secretary Lloyd Austin weeks earlier, criticising the government's "antiquated" process for buying military technology. The letter also warned the US was rapidly losing ground on the "technological battle-field".

It would be wrong to claim the US is doing nothing. Last year's Defense Authorisation Act established a Congressional commission to examine ways to modernise military acquisition. In April, the DoD reorganised the DIU, elevating its new director, former Apple executive Doug Beck, to sit directly under Austin. Beck, who served in the US Navy for 26 years before joining Apple, where he reported directly to chief executive Tim Cook, is regarded as key to accelerating plans to bring the military and Silicon Valley closer together. Congress allotted \$111mn to fund the DIU's mission in 2023, about \$45mn more than the DoD had requested.

That the DIU introduced 100 new vendors to the Pentagon under his tenure shows a shift is under way, says former director Brown. "But it's not yet happening at scale," he adds.

"If you analyse total spending, for now it looks like we're buying the same large hardware we always have. But over the next couple of years, that will start to change."

The FT View



FINANCIAL TIMES

 $\hbox{`Without fear and without favour'}\\$

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The Bank of Japan's timely tweak

Reaching the inflation target means getting serious about fiscal policy

Kazuo Ueda has passed his first big test as governor of the Bank of Japan. With last week's cleverly designed tweak to yield curve control — as the BoJ's cap on 10-year bond yields, in place since 2016, is known — he appears to have pulled off the delicate task of changing that policy without causing financial markets to fear an imminent rise in interest rates. Ueda's careful, patient stance is sound: Japan needs to entrench a habit of raising wages before the interest rate cycle turns downwards in the rest of the world. Rather than the BoJ, it is Japan's government that has more to do on economic policy.

The central bank's immediate challenge last week was to raise the cap on 10-year bond yields from 0.5 per cent without signalling a normalisation of policy. It did this by keeping the 0.5 per cent figure in place but said it will now regard this as a "reference"; it raised the hard cap on yields to 1 per cent. The tactical success of this manoeuvre is clear from the limited market reaction, with 10-year yields rising modestly to around 0.6 per cent, while the yen is little changed. Ueda should feel well satisfied.

Broadly speaking, yield curve control has worked well in Japan, providing a clear guarantee of ultra-easy monetary policy through some difficult times for the economy. Nevertheless, issues have become apparent over time. In particular, fixing bond yields has made the yen highly sensitive to interest rate changes overseas, and as with any fixed price, the interest rate cap is vulnerable to speculative attack if markets think it may be changed. Raising the cap now, when there is no acute market pressure to do so, is therefore an astute move by Ueda. It provides insurance against further yen weakness at limited cost.

With inflation running at 4.2 per cent,

excluding volatile fresh food and energy prices, there have been calls for Japan to tighten monetary policy much faster. Ueda should beware of this path. For the past 30 years, the BoJ has been struggling to meet its 2 per cent inflation objective. A crucial ingredient to hit the target sustainably in future is a steady rise in labour incomes, but despite stronger wage-setting this year, Japan's economy is still some way from delivering.

The BoJ expects inflation to hit its tar-

The BoJ expects inflation to hit its target next year before dipping below it again the year after that. Meanwhile, China is on the verge of deflation and the rate cycle in the US and Europe is near a peak, so the external inflationary pressures on Japan are likely to abate.

Rather than the BoJ rushing to raise interest rates, the government of Prime Minister Fumio Kishida needs to complement monetary policy by setting out clearer fiscal plans. Efforts to boost worker productivity and support innovation in the private sector would help

Rather than the deliver the sustained wage growth needed to meet the 2 per cent target. Yet BoJ rushing to debate in Japan is centred on the govraise interest ernment's desire to increase defence rates, the spending and pay for it with gimmicks such as a potential sale of shares in telegovernment coms company NTT. Japan emerged needs to from Covid with a renewed fiscal deficit complement adding to its enormous public debt. Furmonetary policy ther out, spending on pensions and by setting out healthcare will inevitably have to clearer plans

increase as the population ages.
Getting fiscal and monetary policy to work together has been a constant challenge for economic management in Japan. Part of the argument for stimulative monetary policy was always the need to generate enough private demand to allow for fiscal consolidation. If Japan really is getting close to ustainable, on-target inflation then it behoves the government to think seriously about a fiscal policy that works in that environment. Ueda has started well, but the Bank of Japan cannot do this alone

well, but the Bank of Japan cannot do
this alone.

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Opinion Society

Barbenheimer and the pointlessness of rivalry



Stephen Bush



he phrase "know your enemy" is generally synonymous with the importance of keeping tabs on the competition, whether by simply sampling your rival's product or by more nefarious means such as espionage. But another, less frequently used meaning is just as important: correctly identifying who your

rivals actually are.

That's the act of corporate genius that saw the marketing and creative teams behind *Oppenheimer* and *Barbie* embrace the light-hearted meme about these two divergent films sharing a release date. Not only did it see more than 200,000 people in the US buy tickets for both films on the same day, it also increased the amount of free media that both received.

Although not much connects a brilliant, three-hour polemic about the

The idea that those you superficially compete with aren't your biggest threat almost always holds true

nuclear bomb with a witty, self-referential comedy on a children's doll, the fact that mention of one has been largely accompanied by mention of the other has given them a greater level of prominence. It's part of why the pair managed an opening weekend box office performance hitherto reserved for the biggest of the Marvel movies and other established film franchises.

The studios' coup lay in realising that, while plenty of people will see both films, they are not, in any meaningful sense, competing with one another. There are certainly lessons here for film. An ill-conceived sense of who is and isn't a rival, has seen many production companies set up their own streaming services, spending vast sums on new content to attract subscribers. Initiatives like Lionsgate Plus or Disney's decision to rush new releases from the cinema (a model with a clear path to profit) to streaming (which is not yet proven) will surely endure as symbols of the excesses brought about by near-zero interest rates.

But how much sense do they make as commercial strategies? Ironically, they fail to internalise the most important lesson from Netflix, whose founder Reed Hastings once named his major competitor as "sleep". But the lessons of "Barbenheimer" apply far more broadly than entertainment. Politicians today would also be well-served by thinking very seriously about who are their competitors actually are. In France, the various political parties, other than the farright National Rally, might jostle for power but, come the second round, the "republican front" has recognised the difference between competitor and enemy. Now that old understanding is fraying, which could result in disaster for both France and Europe.

In the US, the "No Labels" centrist group has convinced themselves that their most important competitors are the daft ideas that can be found in both political parties. But while Democrats certainly have no shortage of eccentric beliefs, a victory for Joe Biden is extremely unlikely to prevent centrists from clawing back power at a subsequent election. A victory for Donald Trump just might.

In the UK, Rishi Sunak seizes on whatever dividing line he can find with Keir Starmer, including the latter's willingness to build on the greenbelt. But Sunak's biggest enemy isn't Starmer: it's the country's sluggish growth rates. Even if he is able to pull off a remarkable turnaround in Tory fortunes, he will do so at the cost of further limiting his own ability to deliver the policies he wants: such as teaching maths to 18, an admirable aim which cannot possibly be met without finding some way to increase the amount of money in the education

Sunak surely can't do that without increasing sluggish growth, and part of the solution there is to abandon the dysfunctional planning regime. All too often, the prime minister is a Lionsgate Plus politician: what he does makes sense as part of a contest with his opposite number, but as an overall strategy it has a hole in it.

Most of us, of course, are not considering how to hold off Marine Le Pen in France or protect the rules-based order in the US or boost the UK's sluggish growth. But the "Barbenheimer principle" — that you should remember that the people you superficially compete with aren't the biggest threat to you — holds true almost everywhere.

In our romantic lives, our rivals aren't every attractive person our partners might happen across in work or at play. It's a general sense of drift or neglect. In our professional lives, we aren't really in direct competition with our internal rivals. It's our ability to make more sales or more discoveries or more entertainment that drives how we do. All too often, we end up in pointless acts of intrigue against our supposed "rivals" rather than working on the real obstacles to success.

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Letters

Starmer has a chance to seize high ground on climate policies

If, as seems likely, the Conservatives conclude from the Uxbridge and South Ruisilip by-election that their best hope in the general election will be to turn themselves into opponents of net zero climate policies, what should Labour do? As Robert Shrimsley notes ("Conservatives declare war on Big Everything", Opinion, July 27), there are voices within the party (including possibly his own) urging Keir Starmer to follow suit.

But this would be a strategic mistake This is not just because net zero is a moral and economic imperative in the face of rapidly accelerating climate change, or even because opinion polls show that climate policies have very wide public support, including in both the red and blue "walls". It is because Tory climate scepticism can finally give Starmer a defining narrative.

The Labour leader's competence and decency are evident. But the polls and focus groups show that he lacks definition: people don't know what he stands for.

The recent watering down of various policies in pursuit of fiscal rectitude only makes this problem worse. To give people reason to vote for them, politicians need "narrative identity": clearly defined causes they are for, and others they are against.

The Tories' lurch into an anti-green position gives Starmer the opportunity to achieve such an identity. He should define himself as the pro-climate-action leader, passionately championing a safe future for young people and voters' grandchildren, and

challenging the Conservatives head-on as truth-deniers and handmaidens of planetary disaster.

The world is crying out for leaders who can acknowledge honestly what is happening as the wildfires rage and Antarctica melts. Starmer is fortunate that this can also give him the clarity he needs to overcome his major weakness in public opinion polling.

Michael Jacobs Professor of Political Economy, University of Sheffield, Sheffield, UK

Lobbying activity should be captured on register

It speaks volumes that both the Conservative head of the Commons public administration and constitutional affairs committee and the lobbying watchdog have criticised various elements of the government's proposed reforms to lobbying rules ("UK lobbying watchdog criticises government for rejecting reforms", FT.com, July 27). The latter, after all, has long avoided public comment.

As the industry body for UK lobbyists, the CIPR argues that the government has missed the chance to expand the scope of the lobbying register, which is currently blind to around 95 per cent of lobbying activity, to capture the huge numbers presently exempt from signing. Instead, we have been offered some tweaks, requiring government departments and civil servants to publish more information more regularly while obliging alreadyregistered lobbyists to disclose more details about clients. Root and branch reform is needed, but the government is instead pruning a few branches while leaving the rotten oak untouched.



Transparency is need to restore faith in Britain's political system

Until we have a register that captures lobbying activity rather than who is doing the lobbying, we will not have the transparency needed to restore the public's faith in the political system.

Alastair McCapra

Chief Executive, Chartered Institute of Public Relations, London W3, UK

Ministers have shown a contempt for governance

Too little attention has been paid in the crisis at NatWest Group to the role of UK Government Investments.

In its annual report, published on July 18, UKGI proudly describes its role in acting as steward of the taxpayer's stake in NatWest.

If a government minister has concerns about the conduct of the CEO of a company in which the government has a stake, the proper course is to take that up with UKGI so that it can—along with the other shareholders, who between them own the majority of the shares—discuss the matter with the chair and the board.

Instead the City minister, the chancellor and the prime minister all appear to have ignored the stewardship role of UKGI. In doing so, they have undermined the authority and leadership of UKGI.

They have also shown contempt for principles of good governance and stewardship on which a healthy market economy depends.

Mark Goyder Suffolk, UK

Comments by NatWest chair are alarming

Recent articles about NatWest chair Sir Howard Davies and his praise for his former CEO, who broke a variety of the most basic governance principles, paints a picture that is embarrassing for the UK financial markets.

As anyone who has served on a board of directors knows, the main job of a chair is to set clear governance rules and lead by example. Sir Howard has done none of this and has not exercised his most fundamental duties. All very alarming for a former FSA boss. Time for a new chair who has read the job description.

Tom Berger London SW1, UK

Correction

• Paramount Energy & Commodities SA's subsidiary in the United Arab Emirates was incorporated in 2020 and was not created for the purpose of trading Russian oil at prices above \$60 per barrel, as incorrectly stated in a Lex note on July 6.

OUTLOOK

BRITAIN

MPs are stuck as parliament crumbles around them



by Lucy Fisher

ig Ben's clock tower is the unrivalled showpiece of Britain's parliament. Enveloped by ugly scaffolding in recent years while it underwent an external restoration project, Elizabeth Tower (renamed after the late queen) has just reopened following internal renovation.

But its gleaming condition — with regilded panels and a new coat of Prussian blue paint on the clock dial numerals — belies the sorry state of the old Palace of Westminster. Even newer parts of the estate are crumbling: just last month, rainwater deluged the covered courtyard of Portcullis House, when a pane of glass broke in the atrium's roof.

glass broke in the atrium's root.
Six incidents of falling stonework,
10 fires, and one incident of potential
asbestos exposure have been recorded
since 2020, while leaking pipes
regularly flood politicians' offices. The
prospect of a blaze tearing through the
estate remains a serious threat:
parliament's archive, containing acts
handwritten on 500-year-old vellum,
is being rehoused in Kew.

MPs, however, appear paralysed over how to manage the problem — as they are over so many policies requiring system overhaul or spending commitments that will outlast the current government. Breaking political impasses over the NHS or university funding models, or fundamentally rethinking the pensions system seem impossible.

pensions system, seem impossible. Much of the parliamentary estate is over half a century old and its water, electric, sewage and gas infrastructure needs urgent replacement. Proposals range from multibillion-pound options that involve moving MPs and peers offsite, to slower and even more expensive plans to do the work in stages so they can remain in the building. Meg Hillier, Labour chair of the public accounts committee, which scrutinises government spending, laments that the full upgrade has been repeatedly deferred. "It's what I call 'slow politics'—nobody thinks in the long term."

A board of cross-party MPs and peers, clerks and lay members is now in charge of devising a new shortlist of restoration options and parliament will vote on the final proposal this December. But the issue provokes conflicting and impassioned views. A 2018 vote to move parliamentarians off the estate and get on with the job was scotched last year when the Commons and Lords commissions swooped in to scrap the independent body overseeing the project, accusing it of having acted "in haste".

In the meantime, doing nothing is not cost neutral. The ad hoc patch-ups already cost the taxpayer £2mn a week. Politicians of all parties fear making a multi-decade, multibillion pound spending commitment at a time when public finances are tight. Even if the Palace of Westminster is a Unesco world heritage site, releasing funds for their own workplace risks looking self-serving. There is similar timidity elsewhere: England's social care model and planning system need wholesale

reform, yet neither the government nor opposition dare pursue it. Ministers admit privately that local government finance is convoluted and unfair, but memories of Thatcher's poll tax disaster discourage reform. Theresa May's equally doomed plans to transform social care will also cast a long shadow. Such issues tend to be shunted into what former Labour home secretary Charles Clarke called the "too difficult box" and shelved.

The political system is beset by an

inertia-crisis paradox. Alice Lilly of the Institute for Government points to net zero ambitions — now being scaled back by the government in the hope of electoral gains — as another victim of this trend. "You get moments where there's a bit of political will and momentum, but that can quickly slip away because stasis is always easier than major reform," she says. When crises erupt, the response is "a kneejerk reaction, rather than longer term, more strategic thinking", Lilly adds.

A sticking plaster approach to

organisations, such as the newly revamped Elizabeth Tower, may appear to mitigate economic and political costs but are in fact a false economy. In the long term, the UK's most difficult policy challenges face the same prognosis as parliament's renovation: the bigger the delay, the more tricky and expensive reform becomes. Even physical decay cannot shake politicians out of their inertia.

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Opinion

The real scandal of central bank digital currency





riving down the M1 motorway in England recently, I was struck by a spraypainted message across a flyover: "Stop CBDC". It was the same message I'd seen earlier that week on a placard opposite Downing Street. These are not isolated views. Judging by a petition currently doing the rounds, tens of thousands of people across the UK have put their name to stopping CBDC. For them, CBDC is a scandal.

For the uninitiated, CBDC is central bank digital currency — a digital replacement for physical cash. At least 130 countries around the world are now considering issuing digital cash to their citizens. In the UK a consultation document was issued by the Treasury and

the Bank of England in February, to which the above-named petition is the citizen response.

Eight years ago, before CBDC was even an acronym, I wrote in a speech a few (I thought uncontroversial) lines about the possibility of digital cash. Cue howls of derision. A former lecturer of mine wrote a paper entitled "Haldane Cashes Out on Cash". A petition was mounted to stop me scrapping cash (which I signed, in a failed attempt to lighten the mood).

If nothing else, these responses make clear that cash is much more than a payments technology. It is one of the purest and oldest forms of public good, a symbol of identity and sovereignty. Choices about this public good are, ultimately and rightly, ones for citizens rather than central bankers or cryptographers. They are social, not technological, choices—and sometimes emotional ones.

And the social issues raised by CBDCs are without question real. This includes concerns about the privacy of the currency and about retaining access to cash for those who neither want nor can access CBDC. There are also those who

fear deposits might flee from commercial banks to the safe haven of CBDC at the first whiff of financial grapeshot.

Such concerns about financial stability are not to be dismissed. They have caused almost all CBDC designers — and all commercial banks — to conclude that it should pay no interest, since doing so would tend to add to the attraction, and increase the liquidity pressures on

Designers of CBDCs have opted to continue levying a large, stealthy, regressive tax on their citizens

banks under duress. This design choice has largely gone unnoticed by the public. This is strange because paying no interest on CBDCs has large and lasting implications for citizens, even though they may not realise it.

Cash is not just a payments medium; it is also a means of financing governments and central banks. Physical cash is an interest-free loan to government, a

direct tax on citizens levied in proportion to their cash holdings at a tax rate given by the interest rate. Most people are blissfully unaware they are being taxed in this way. The name of this tax—seigniorage—adds to its mystery and oddity.

The oddity does not end there. Seigniorage is a stealth tax that is both large and highly regressive. Highly regressive because cash is held disproportionately by the poorest and least advantaged in society. Large because, with a global stock of physical currency estimated at around \$8.3tn among the world's biggest economies, and interest rates of say 5 per cent, it amounts to a tax on global citizens of over \$400bn each year.

In a world where all cash was physical, central banks and governments could legitimately argue that it was technologically impossible to pay interest. Seigniorage was an unavoidable consequence of providing the public good of physical cash. With the advent of CBDC, those arguments are now otiose. Interest could easily and simply be paid on the CBDC held by citizens, just as it has been for many decades on the CBDC

held by banks (whose mystery name is

For many decades, cash has been the only form of money on which no interest rate is paid, disadvantaging those who hold it. With the advent of CBDCs, we could remunerate cash and level the monetary playing field to the benefit of all citizens. Designers of CBDCs have foreclosed on this option, opting to continue levying a large, stealthy, regressive tax on their citizens. They have done so to protect banks and their own finance, both of whom have long benefited from this privilege.

Cash is our money, not theirs. This social choice is one that citizens should be debating and deciding. At present, we are doing neither. At the very point we could be lowering the fiscal burden of a large and regressive stealth tax, governments and central banks are instead choosing to reinforce and raise it. This is a CBDC scandal, if not the one discussed by graffiti artists on motorway flyovers or indeed anyone else.

 $\label{thm:contributing} The \ writer, \ an \ FT \ contributing \ editor, \\ is \ chief executive \ of \ the \ Royal \ Society \ of \ Arts$

West must match Russia and China in dark arts of grey zone

Michael Miklaucic

ussia's unprovoked war against Ukraine grinds into its 18th month. It is a war fought with blood and iron. Shorn of the nuance or ambiguity of the so-called grey zone, this is old-fashioned, heavy metal warfare. Desperate to prevail, Russia has dangled the threat of nuclear retaliation against any western-supported escalation. In these circumstances one might ask if the grey zone remains a valid concept? Are cyber attacks, disinformation and influence campaigns still relevant? The answer is a resounding "Yes"

answer is a resounding "Yes".

Ukraine is but a single front in a larger war on a global scale over what is and is not permissible in international relations. While defending Ukraine's sovereignty is vital, the war over the future global order is also being fought along many other fronts and Russia is not our only adversary.

Ināra Mūrniece, Latvia's defence minister, warned recently that it is wrong to think Russia has been weakened by this war and is incapable of strategic surprises. On the contrary, though its military has performed dismally in Ukraine, Russia maintains a robust capacity to subvert our interests with a full range of tools below the threshold of military combat. In 2016 Russian trolls interfered with the US presidential election. In 2017 the Kremlin-backed Sandworm hacker group unleashed NotPetya malware on the online world, costing billions of dollars. Russia's information warfare machine can sow discord in strong and weak countries alike.

China, too, uses a sophisticated grey zone toolbox, including economic and trade coercion, naval power, a huge fleet

Military support alone cannot win in Ukraine, much less in the struggle over the liberal global order

of "fishing" vessels to bully neighbours in the South China Sea, militarisation of atolls in the South China Sea, Confucius Institutes at western universities and foreign police outposts which monitor expatriate Chinese. In 2021 China imposed a trade embargo and other sanctions on Lithuania in retaliation for the opening of a Taiwan Representative Office in Vilnius

The non-military means available to advance a country's strategic interests have expanded in recent years. Our adversaries make effective use of them. Russian and Chinese information campaigns cast blame for the Ukraine war on Nato expansion and the hegemonic west". Ukraine's friends may recognise this as the lie it is, but it resonates in the global south and in enclaves of gullible

opinion in Europe and the US.

Weapons, training and intelligence provided to Ukraine are holding off a Russian military victory but, on their own, will lead to a frozen conflict with Russia in indefinite possession of over 15 per cent of Ukrainian territory. That would amount to a victory for Russia. It already occupies 20 per cent of Georgia and 12 per cent of Moldova, and is swallowing Belarus into its "union state".

Military support alone cannot produce a Ukrainian victory, much less victory in the bigger struggle over the liberal global order. If we wish to preserve this order, we must master the dark arts of the grey zone, using a full arsenal of sub-threshold tools based on the non-military elements of strategic power.

The portrayal of Vladimir Putin as a war criminal, and support for the International Criminal Court's arrest warrant, show how the west can do this. As a result of the ICC warrant, Putin was forced to cancel a trip to South Africa's meeting of the Brics countries. In July, only 17 African heads of state out of 54 attended Putin's Russia-Africa summit, as opposed to 43 that attended in 2019, limiting his ability to exert influence. To exploit this success, western countries should continue to ostracise Putin and mobilise their full information firepower to portray Putin as the criminal that he is.

The enduring relevance of the grey zone should not be dismissed. On the contrary, it is there that victory will be won in Ukraine and in the wider conflict over the future global order.

The writer is a senior fellow at National Defense University and the editor-in-chief of the PRISM journal

Ukraine's EU road is littered with obstacles



year ago, Ursula von der Leyen, the European Commission president, told Ukraine's parliament:

Ukraine's parliament:
"There is a long road ahead
but Europe will be at your side every
step of the way, for as long as it takes,
from these dark days of war until the
moment you cross the door that leads
into our European Union."
She was right that Ukraine's road to

the EU will be long. Just how long became apparent when Ukraine's push to join Nato, the western world's other premier institution, received the delicately worded response in July that the alliance would issue an invitation when "allies agree and conditions are met".

If anything, EU membership may turn out to be even harder for Ukraine to secure than Nato entry. In both cases, unanimous agreement among alliance states is a prerequisite for expanding the membership. As Sweden has discovered since applying to join Nato, this process is not necessarily smooth.

But Ukraine's EU bid raises an additional set of formidable challenges. In the first place, it is entangled with the process, to which the EU is formally committed, of admitting at least five other countries: Albania, Moldova,

Montenegro, North Macedonia and Serbia. Like Ukraine, none comes close for the moment to meeting the EU's exacting requirements on democracy, the rule of law, a functioning market economy and an ability to fulfil the obligations of bloc membership.

Turkey is the sixth official EU entry candidate, but its membership prospects — never strong even when Brussels and Ankara enjoyed a more constructive relationship than now — are remote in the extreme. The queue at the EU's door also includes Bosnia and Herzegovina, Georgia and Kosovo.

This long line of potential entrants, which would expand the EU club from 27 to 33 or even 37 countries, throws light on a second obstacle to the bloc's expansion. No matter how desirable as a way of stabilising Europe's eastern and south-eastern neighbourhood, enlargement will require far-reaching changes to the EU's institutions, policies and financial arrangements for which neither national governments nor electorates in most of the 27 member states appear prepared.

With respect to institutions, it would be difficult but not impossible to accommodate new members by reallocating seats in the European parliament, reweighting votes in the European Council (in which national governments meet) and redesigning the commission. Much more vexed is the question of whether, or how, to replace unanimity in fields such as taxation and foreign policy with a system of majority voting.

This is precisely what German chancellor Olaf Scholz proposed in a speech last year at Charles University in



Prague. He correctly pointed out that, as enlargement proceeded, the risk would grow that one country could use its veto to block a common policy. If, however, the EU decided to stick with majority voting, various groups of countries might choose to move ahead on their own in different policy areas.

"It would be a confusing tangle — and an invitation to all those who want to bet against a united geopolitical Europe and play us off against each other," Scholz observed.

It is a strong argument but not everyone likes it. Mateusz Morawiecki, Poland's prime minister, told an audience at Germany's University of Heidelberg in March that the EU's responses to the debt crisis and pandemic each exposed "the limits of supranational

Enlargement will require far-reaching changes to the bloc's institutions, policies and financial arrangements governance in Europe". Expanding on his implicit criticism of Scholz's proposals, Morawiecki added: "In Europe, nothing will safeguard the freedom of nations, their culture, their social, economic, political and military security better than nation states. Other systems

are illusory or utopian."
It is ironic that Poland, a fervent supporter of Ukraine's EU entry, objects to the kind of institutional reforms that might make enlargement workable. But the irony does not end there. Like Bulgaria, Hungary, Romania and Slovakia, Poland wants the EU to extend curbs on Ukrainian grain imports in order to protect domestic farmers.

This dispute suggests how hard it will be for the EU to incorporate Ukraine, one of the world's largest agricultural producers but also one of Europe's poorest countries even before the war. Without extensive reform of the EU's Common Agricultural Policy and regional aid schemes, Ukraine would have an enormous claim on the EU budget — some 65 per cent of which goes to these two spending programmes.

Other candidate countries, admittedly smaller than Ukraine, would also expect access to the EU's largesse. Yet budgetary reform on the scale needed to pay for enlargement would mean less for many states in central and eastern Europe that have received tens of billions of euros since joining the EU from 2004 onwards.

Are political parties and voters ready for such concessions in the name of a safer Europe? Let us not forget that another obstacle in Ukraine's path is Hungary's allegation that western Ukraine's ethnic Hungarian minority suffers mistreatment.

The EU, anxious to reward Ukraine for its courageous resistance to Russian aggression, can and must press on with enlargement. Ukraine and others should be given benefits, such as some access to EU funds and a voice in policymaking, even before gaining full membership. Even so, enlargement promises to be the most difficult task in the EU's almost 70-year history.

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AI entering the dating pool is a bleak prospect



errible news from the world of online dating. As if a parade of dubious romantic prospects and dead-end chats weren't bad enough, artificial intelligence has dipped its toe into the dating pool.

Eleven years ago, Tinder helped to turn dating into a series of quick-fire interactions on the internet. But for some jaded users, even writing "Hi" to a romantic prospect is now too much effort. Tech start-ups such as Rizz and YourMove AI are gaining a foothold in the sector by offering AI assistance in creating witty opening lines and appealing profiles.

Meeting strangers on the internet is

by nature a random affair. Artificial chat is at least a less sinister way to help that process along than asking users to swab the insides of their mouth, as DNA-dating app Pheramor once did. But a proliferation of AI-assisted conversations suggests that eventually dating apps will simply be full of computers trying to woo other computers.

One start-up even offers the chance to watch this exact premise unfold. Teaser AI asks users questions about themselves and their personalities and then crafts AI-generated chat that is designed to mimic them. When individuals match, they can sit back and watch as their chatbots try to chat each other up.

The companies behind the biggest

dating apps are following these developments with great interest. Bumble claims that AI is improving matches. Chief executive Whitney Wolfe Herd has also said that AI might be used to simplify the process of creating an online dating profile, helping people to become more confident. Match, which owns Tinder and OkCupid, notes that

Tinder already uses AI to moderate photos (a bid to keep the site respectable). Now it wants to see if it can help with profile creations. Generative AI could ease online dating "fatigue", said Match chief executive Bernard Kim in May. He argues that having an AI assistant at hand could help to tackle the

Computer-enhanced seduction may turn out to be no more sophisticated than the human kind

scourge of modern dating that is ghosting — ie someone abruptly terminating all contact without warning.

But daters who need AI to remind them to end a conversation may not bother to take the advice. Plus, already fragile ties between strangers will fracture further if one or both suspect that they are not engaging with a real person. Ghosting would become even more common. Undeterred, online tech magazine Wired made the bold claim this year that AI would make dating more fun by serving up pithy icebreakers. It claimed any opposition was the result of tedious cynicism. Yet even the pithiest of opening lines loses value once you know that it didn't come from a real person. Journalist Nancy Jo Sales, who once wrote a book about her online dating exploits, points out that AI eliminates the entire point of dating, which is supposed to be about getting to know another person.

There is also the possibility that the technology will supercharge the problem of fake accounts. If real users are adding AI-generated chat then bots will become more difficult to identify.

This is something that dating apps and their users are both very sensitive about. Putting off users is a gamble that these apps cannot afford to take. The number of paying users at Tinder have flatlined. Parent company Match Group's share price has fallen by more than a third in the past 12 months. Rival

dating app company Bumble, which listed on markets in 2021 at \$43 per share, now trades at just over \$18.

snare, nowtrades at just over \$18.

It's not as if users of other forms of social media have shown much interest in chatting with AI, either. After Snapchat added an AI chatbot called My AI, users were so cross that they posted multiple negative reviews on Apple's App Store. "Either make your new AI experiment bearable to speak to, or remove it from the top of my friends list." wrote one.

Meta's suggestion that AI personas can help its users in messaging apps WhatsApp and Messenger has also received little positive feedback.

In the end, AI-enhanced seduction may turn out to be no more sophisticated than the human kind. The test will come when the conversation moves beyond the app. In the real world, it will quickly become apparent who was blessed with genuine charm and who was flirting with a little help from AI all along.

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18 ★ FINANCIAL TIMES Tuesday 1 August 2023

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Carbon capture: injection election

Will it be a case of third time's a charm for carbon capture and storage in the UK? Rishi Sunak has now identified four CCS projects he hopes will be built this decade. This will bolster investor confidence in a fledgling industry that has suffered many false starts over the past 16 years. Previous administrations cancelled CCS funding competitions in 2015 and 2011.

Energy groups, including Harbour Energy, Shell and BP, have interests in the two projects named by the prime minister yesterday. These were the Acorn scheme in Scotland, led by Macquarie-backed Storegga, and the Harbour Energy-led Viking scheme in England's Humber region. The UK picked two other projects, in England's north-east, in 2021.

Jefferies estimates that globally CCS could develop into a \$600bn ebitda industry if net zero goals are achieved. For oil and gas companies, repurposing pipelines and depleted reservoirs to transport and store CO₂ emitted by power plants and heavy industry is attractive. But more transparency is needed on financing models and capital costs first.

CCS is yet to play a significant role in the equity story of oil and gas groups such as Harbour, even though it has interests in both the Acorn and Viking schemes. Investors await more clarity on revenue streams.

The attractiveness of CCS for investors will depend on allowed returns under a regulated asset base financing model. The RAB model is used to finance UK infrastructure such as energy networks and airport terminals, and is well understood. Nevertheless, CCS is uncharted territory. Formal negotiations with UK officials are yet to commence.

Capital costs are also murky. The overall cost of the Viking project is estimated at £7bn but that includes sums expected to be invested by emitters. Harbour and its junior partner in Viking, BP, are yet to disclose the costs of the CO₂ transport and storage, although they are likely to be a minority share of the overall sum.

Companies such as Essar are in talks with UK officials over separate funding models that will incentivise them to invest in technologies to capture CO₂.

Those also need to conclude swiftly to persuade investors to back transport and storage schemes. Planning permission must be secured too.

CCS is finally gaining momentum in the UK but many hurdles remain.

Legal services: laying down the law

In most walks of life, take-home pay of some £2mn would be hailed as an unequivocal success. Not so amid the UK's "magic circle" law firms. Clifford Chance, Allen & Overy and Linklaters and Freshfields have reported stalling or declining profits per partner. Gazing into a crystal ball offers little in the way of relief.

The problem, for the UK's elite law firms, is that they have been forced to jack up salaries and offer perks to stop ambitious US competitors from poaching their staff. That has loaded up their cost base, just as they headed into a dealmaking slump.

To be fair, elite law firms do not just work on M&A transactions. They try to be a one-stop shop for their clients' legal needs. But advising on successful transactions is more profitable than most work. The \$90mn that Wachtell, Lipton, Rosen and Katz charged Twitter, which is now being contested by Elon Musk, is a case in point.

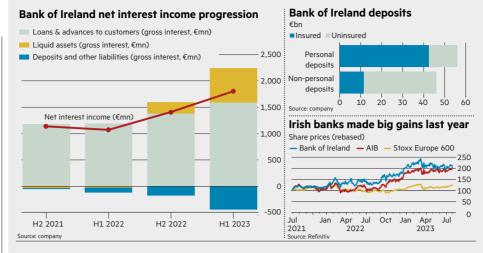
The cyclical dearth of transactions helps explain the squeeze on pre-tax profits, which fell marginally at Linklaters, A&O and Clifford Chance. But the bigger issue, for the UK's magic circle, is that US behemoths such as Kirkland & Ellis or Skadden Arps are stealing their lunch.

Top US firms are structurally more profitable. They make pots of money on their home turf — the world's largest capital market and a litigious one to boot. On top of that, they get to tag along when key corporate or private equity clients snap up European companies. In a UK ranking of revenue per lawyer, US firms occupy the first five spots, according to Law.com's recent international ranking.

That means they can afford to pay people more. At top US firms, partners often take home more than twice what magic circle partners make. Starting salaries, too, used to be much higher—although the UK has recently had to catch up. That is going to stoke the fire

Bank of Ireland: beta cheater Large customer deposits are boosting earnings at Ireland's biggest bank. It is paying little in the way of

Large customer deposits are boosting earnings at Ireland's biggest bank. It is paying liftle in the way of interest to savers, while deposits sitting with the European Central Bank are generating strong income. Shares have outperformed, with windfall shareholder returns expected.



Higher interest rates and reduced competition are a potent mix in the banking sector. Witness the tripling of the Bank of Ireland's pre-tax profits in the first half, when returns on tangible equity hit 18.5 per cent.

There are few signs of weakness in the loan book, with earnings supported by a strong economy and favourable demographic trends. Why, then, are its shares trading below their March peak?

While the market forgives, it rarely forgets. Bank investors remain a cautious clique following US regional bank blow-ups and Credit Suisse's failure earlier this year. Ireland has made huge progress dealing with bad debts and tightening lending standards since the financial crisis.

Yet there are concerns that Bank of Ireland's reliance on a glut of deposits puts peak profits within sight.

It had €100bn of these at the end of June, with €60bn in current accounts earning zero interest. The withdrawal of two banks from the Irish market has allowed remaining lenders merely to pass on an estimated 5 per cent of interest rate rises to savers so far.

Contrast that with the UK's NatWest, which closed its Irish banking businesses last year. Its deposit beta — the proportion of market rate changes passed on to customers — was 75 per cent in the second quarter.

One potential risk to Bank of Ireland's earnings from deposits lies with the European Central Bank. Some C30bn of its excess liquidity is stashed

with the ECB, with the bulk earning the 3.75 per cent ECB deposit rate.

Interest on these liquid assets, which also include bond holdings, totalled €648mn in the first half, from €210mn in the second half of last year. Strip out this effect and net interest income is in essence flat over one year. As the ECB ramps up its inflation fight it has already tweaked what it pays banks on minimum reserves. Further tightening is possible.

Some investors will favour Bank of Ireland because it is expected to distribute about 10 per cent of the market value in dividends and buybacks. Risks, though, are now weighted to the downside. That makes shareholders reluctant to bite.

on these liquid assets, include bond holdings, 48mn in the first half, mn in the second half of trip out this effect and net come is in essence flat over integrated by the second half of the second half

inefficient than a single global deal struck in bankruptcy. Big companies, including the likes of 3M, have tried to use US bankruptcy law as a way to quickly resolve so-called mass torts.

Johnson & Johnson:

Johnson & Johnson is a very valuable

convince US federal judges of the

company, notwithstanding its efforts to

contrary. Late on Friday, a New Jersey

bankruptcy court ruled that the big

pharma company could not pursue a bankruptcy deal with tens of

thousands of consumers who claim its

talcum powder caused serious illness.

engineered J&J subsidiary – created

through the so-called Texas two-step process – was "not sufficiently

financially distressed to avail itself of

bankruptcy". Yesterday, J&J shares fell

about 4 per cent, or \$17bn of value, on

fears litigation could go on for years.

The court said a financially

dry powder

The Friday bankruptcy dismissal was a second attempt by the J&J subsidiary known as LTL to satisfy the courts bankruptcy was appropriate. A previous 2023 ruling had said that LTL was insufficiently financially distressed to belong in bankruptcy court because it had secured funding from its parent J&J and had its own assets.

With some more asset shuffling, along with a raised \$8.9bn settlement offer and agreements with thousands of victims, J&J tried again. But the court said that, even this time, LTL had far too much in the bank for a bankruptcy filing. It had access to perhaps \$30bn in resources.

J&J and other big companies say they are not trying to shirk responsibilities. The particular powers of the bankruptcy court make for a cleaner resolution for all sides, they argue.

US courts are not impressed with their arguments. But when ad hoc litigation proves to be disappointing, US jurisprudence will probably need to be reformed.

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of cost inflation at UK law firms keeping profits under pressure even

Al: pricing SaaS services

when boom times return.

Forecasts for generative artificial intelligence disruption are hampered by the lack of clarity around pricing. AI excitement has lifted software-as-aservice stocks from last year's slump. But how can AI be a multitrillion-dollar market if customers pay little to access AI-enhanced services?

When Salesforce launched AI Cloud in June, it did not raise rates. Box does not charge for AI services. Microsoft's bet on start-up OpenAI has lifted its share price to a record high. So far, however, the sharp rise in share prices has not corresponded with a jump in AI-driven sales and profits.

For software companies adding AI capabilities, there are two options: employ a freemium model and price services at low rates to encourage high take-up, or charge premium rates that reflect the costs. AI hype suggests the first strategy is unnecessary. But how should premium rates be fixed?

GitHub priced its AI Copilot services at \$19 a month per person for businesses. Microsoft went further, opting to charge an extra \$30 a person per month. This means the premium service is twice as expensive as the cheapest version of Microsoft 365. It is a fair starting point. If a fifth of Microsoft's Office 356 enterprise users

estimates an annual \$9bn revenue rise, equal to an extra 3 per cent. This sort of increase is welcome, if

opt to pay for Copilot, Mizuho

not transformative. Microsoft's new Office software with AI features gives users the chance to create PowerPoint presentations more easily and parse documents quickly. The challenge is convincing customers that AI is not just a productivity enhancement but an essential service.

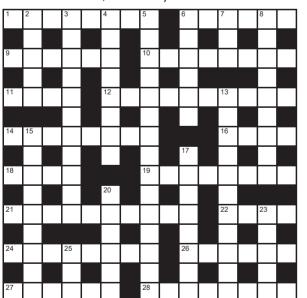
If companies succeed in doing that, there is one further danger to consider: AI services require high compute costs and are expensive to provide. Raising per person subscription rates means higher recurring revenue. But if customers use AI tools more than expected, then charging a flat rate will weigh on future margins.

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Solution 17,482



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ACROSS

- 1 Pedant needs adhesive label edge hidden (8)
- 6 Troubles the Financial Times to take a
- wrong step (6)

 9 Laid back about S&M being horrible
- (6) **10** Society values philosopher (8)
- 11 In Paris, it's OK to be bubbly (4)
 12 Meant to conceal criminal act and got involved (10)
- 14 Too much God in prayer (8)
- 16 He's into cooking fancy starters (4)18 Flirtation on the phone is an indicator
- 19 Many an egg is not scrambled cheers! (8)
- 21 Ultimate solution on vacation to change at the end of the eleventh hour?
- **22/25** Function about university level (4,3)
- 24 Not aware of Signor Antonio (8) 26 Believer is first to follow article (6)
- **26** Believer is first to follow article (6) **27** Put an end to drink (6)
- 28 Little money in bank of late (8)
- S Erric money in bank or lare to

DOWN

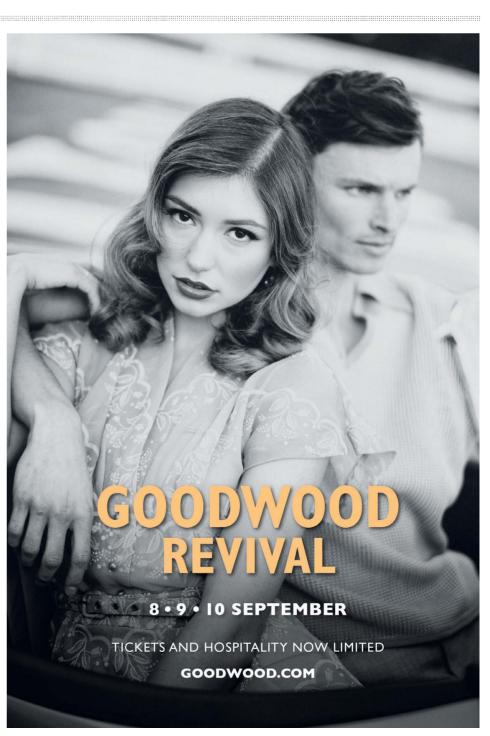
- Wild animal heard in forest (5)
- 3 Say something about role division (11)4 Sweet medicine swallowed up in some
- 5 Lose Iraq pursuit badly and it speaks for itself (3 4.8)
- for itself (3,4,8)

 6 See 7

 7/6 Marine creature lookin' to eat you
- ultimately (3,6)

 8 Name of 7 where Athene, age
- 8 Name of / where Athene, age questionable, originated (3,6)
- 13 Read an edition about sound of mathematician (11)15 Lacking energy having crushed the
- garlic (9)

 17 Grandma joke is crude to begin with
- (8)
 20 Capital of Kashmir regularly dry
- perhaps (6)
 23 Stand inside to take a selfie (5)
 25 See 22 Across*



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