

FINANCIAL TIMES

THURSDAY 16 MARCH 2023

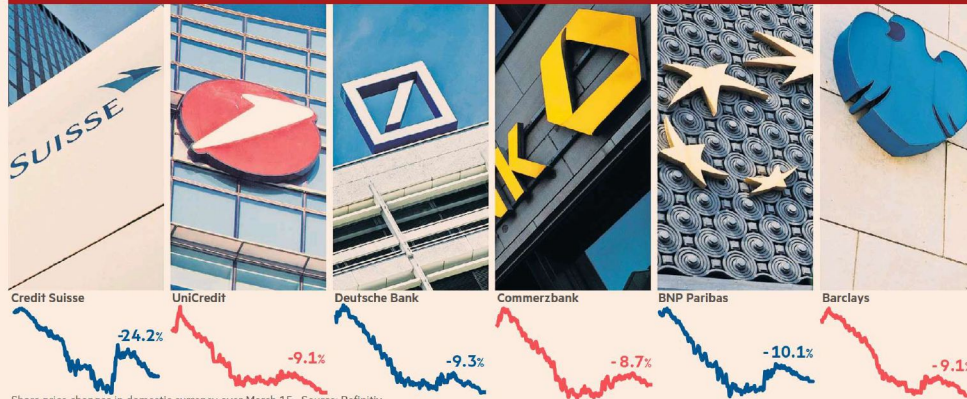
INTERNATIONAL NEWSPAPER OF THE YEAR

ASIA

◆ Fall of 30% after SVB failure ◆ Sell-off in Europe and US bank stocks ◆ Saudis rule out cash injection

Credit Suisse petitions central bank for show of support as shares slump

Continental contagion Swiss lender's woes hit peers



Share price changes in domestic currency over March 15. Source: Refinitiv

OWEN WALKER AND STEPHEN MORRIS

Credit Suisse appealed to the Swiss central bank yesterday for a public show of support after its shares cratered as much as 30 per cent, sparking a broader sell-off in European and US bank stocks.

The steep share price declines came in the wake of the collapse of Silicon Valley Bank in the US and after the chair of the Saudi National Bank, which bought a 10 per cent stake in Credit Suisse last year, ruled out providing any more financial assistance.

Three people familiar with the situation said the Swiss lender requested a public statement of reassurance from the Swiss National Bank after its shares sank to a record low. The central bank did not intervene immediately and it declined to comment.

Credit Suisse has been rocked by a series of scandals in recent years, including the biggest trading loss in its 167-year history on the implosion of

Archegos Capital and the damaging closure of \$10bn of investment funds linked to the collapsed Greensill Capital.

Its shares fell 24 per cent to SF170 yesterday and its market capitalisation slipped below SF7bn (\$76bn), with the bank having raised SF4.5bn of capital just a few months ago.

"It is looking inevitable that the Swiss National Bank will have to intervene and provide a lifeline," said Octavio Marenzi, an analyst at Opimas. "The [Swiss National Bank] and the Swiss government are fully aware that the failure of Credit Suisse or even any losses by

deposit holders would destroy Switzerland's reputation as a financial centre."

Separately, the European Central Bank has asked EU lenders to disclose their exposures to the Swiss lender, a person familiar with the matter told the Financial Times, while the US Treasury said officials were "monitoring this situation" and had been "in touch with global counterparts".

Credit Suisse's woes reignited a broad sell-off in bank stocks in Europe and the US, which were already reeling this week from the failure of SVB.

BNP Paribas shares dropped 10 per cent and Société Générale fell 11 per cent. Deutsche Bank and Barclays lost 9 per cent, while ING fell 8 per cent. The selling spread to Wall Street, with US regional lenders falling sharply.

Investors said Credit Suisse's problems were a reminder that Europe's banks, like SVB, had large holdings of bonds that had been hit by rising rates. Asked on Bloomberg TV whether

Saudi National Bank would be open to providing capital to Credit Suisse if there was a call for additional funding, SNB chair Ammar Alkhudary said: "The answer is absolutely not." But he added that he was happy with the bank's restructuring.

In a separate interview, Credit Suisse chair Axel Lehmann said: "We already took the medicine." A day earlier, chief executive Ulrich Körner said customers were continuing to pull money from the bank but at a much lower level than late last year, when Credit Suisse suffered SF11bn of outflows.

Credit Suisse had also disclosed on Tuesday that its auditor, PwC, had identified "material weaknesses" in its financial reporting controls.

That had delayed publication of its annual report last week after the US Securities and Exchange Commission sought clarity.

'Any losses by deposit holders would destroy Switzerland's reputation as a financial centre'

Additional reporting by Katie Martin, Martin Arnold, Sam Jones and James Politi

Briefing

► **Raiffeisen poised for profit swap with Sberbank**
The banks have lined up a plan in which Raiffeisen would exchange €400m worth of profits trapped in Russia against Sberbank's frozen cash in Europe. "Consider this the financial equivalent of cold war prisoner exchange," a person involved said. The plan is likely to stir unease among western politicians. — PAGE 8

► **Iran official in UAE visit**
Top Tehran security official Ali Shamkhani will travel for talks today, the latest sign of closer ties between Iran and Gulf states. — PAGE 4; KIM GHATTAS, PAGE 17

► **Khan pursuit stirs unrest**
Clashes have spread across Pakistan after police tried to arrest opposition leader Imran Khan, who is locked in a stand-off with the government. — PAGE 4

► **Court boost for Ukraine**
Kyiv has secured its right to defend itself in a UK trial against Moscow's claims that it owes Russia \$2bn for failing to repay a bond issued in 2013. — PAGE 10

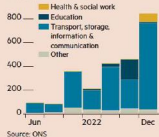
► **Fillip for UK, China ties**
A planned visit to the UK by a top Hong Kong official has signalled British prime minister Rishi Sunk's intention to quietly reset economic relations. — PAGE 4

► **SAT success for latest AI**
OpenAI has released GPT-4, which it claims exhibits "human level" performance on yardsticks such as the US bar exam and SAT school examinations. — PAGE 4

Datawatch

Britain on strike

Working days lost ('000)



Source: ONS

Between June and December, 2.5m work days were lost to strikes. The last time the number was that high over this period was 1989. The transport, storage, information and communication sector made up almost four-fifths of the total

SVB fallout Analysis & Opinion

- ◆ Gensler urges tougher rules Page 2
- ◆ Fink fears slow-rolling crisis Page 6
- ◆ Vacuum in the valley: HSBC found £1 deal too good to refuse, and KPMG audit defence Page 9
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- ◆ Lex Page 18



West's poster boy faces big questions in Albania
Analysis ► PAGE 3

Country	ASX200 (ex GST)
Australia	ASX200 (ex GST)
China	HS303
Hong Kong	HSX33
India	Rup220
Indonesia	Rp45000
Japan	W550 (ex GST)
Korea	W500
Malaysia	RH150
Philippines	Phpep390
Singapore	SS500 (ex GST)
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BHP dam disaster case draws 700,000 claimants seeking £36bn in damages

LESLIE HOOK AND JANE CROFT — LONDON

A compensation case against BHP over a 2015 mining disaster in Brazil has expanded to 700,000 claimants seeking damages of up to £36bn, making it the largest opt-in class-action lawsuit ever brought in the UK.

The case relates to the collapse of the Fundão tailings dam at the Samarco Mariana mine complex in the state of Minas Gerais, which killed 19 people and released 40m cubic metres of waste that polluted hundreds of kilometres of waterways. The Brazilian claimants want compensation for alleged damage to their homes and livelihoods.

"The number of people who have signed up reflects the lack of confidence in the existing redress mechanisms," said Tom Goodhead, chief executive of Pogut Goodhead, a law firm representing the claimants.

"We believe it is the biggest in the world by the number of clients who have opted in."

The claimants' lawyers, which include Pogut Goodhead in the UK as well as local lawyers in Brazil, stand to earn as much as 30 per cent of the settlement if their case was successful. Goodhead said the extra claimants had been signed up by local lawyers. "It runs like a small military operation: we look at every town, village and city."

The law firm's estimate for maximum potential damages of £36bn is based on about £17bn in damages plus 12 per cent interest a year since the accident. A procedural hearing will be held at the end of this month, with a trial scheduled to start in April next year that will determine whether or not BHP has liability. If BHP is found to be liable, a subsequent ruling on the amount of the

compensation due could take years.

"BHP will continue to defend the UK group action and denies the claims in their entirety," the company said.

While a separate legal case over compensation for the disaster is under way in Brazil, the UK Court of Appeal ruled last year that there was "relatively limited" overlap between the two cases.

There are practical questions on how such litigation can be managed, given the thousands of claimants.

Many of the largest lawsuits in English courts are "opt-out", which are seen as easier to manage because they are brought by a class representative, with consumers automatically enrolled unless they choose not to. Those include the case brought by Walter Merricks, the former UK financial ombudsman, who is representing 46m people in a £10bn lawsuit against Mastercard.

STOCK MARKETS				CURRENCIES				GOVERNMENT BONDS							
	Mar 15	Prev %Chg	Fair		Mar 15	Prev	Fair		Mar 15	Prev	Yield (%)		Mar 15	Prev	Orig
SP500	3655.51	3912.20	-1.56	S/E	1.024	1.022	E/E	0.946	0.803	US 2y	3.63	4.36	0.53		
Nasdaq Composite	11928.30	11188.84	1.23	S/E	1.203	1.215	E/E	0.821	0.823	US 10y	3.41	3.63	-0.22		
Dow Jones Ind	31963.37	32155.40	-1.84	E/E	0.875	0.883	E/E	1.142	1.133	US 30y	3.64	3.71	-0.07		
FTSE100	7123.26	7174.86	-0.91	N/E	132.015	134.205	N/E	126.514	144.022	UK 2y	3.27	3.45	-0.18		
S&P 500	4029.45	4194.47	-3.81	N/E	158.785	163.134	F min	79.255	76.747	UK 10y	3.45	3.60	-0.15		
FTSE 100	7344.45	7627.11	-3.83	S/Fx	0.914	0.880	S/Fx	1.112	1.110	UK 30y	3.72	3.85	-0.13		
FTSE All-Share	4017.00	4187.88	-3.82							JPN 2y	-0.07	-0.03	-0.04		
MSCI ACWI	6865.71	7181.57	-3.98							JPN 10y	0.31	0.39	0.08		
Xetra Dax	14735.26	15222.83	-3.27							JPN 30y	1.27	1.15	0.12		
Nikkei	27279.48	27229.04	0.03							EUR 2y	2.38	2.67	-0.46		
Hang Seng	19328.07	19247.86	1.52							EUR 10y	2.12	2.42	-0.30		
MSCI World	2674.36	2843.64	-1.16							EUR 30y	2.14	2.41	-0.28		
MSCI EM	945.12	961.99	-1.70												
MSCI ACWI	616.38	614.22	0.04							01 WTI	69.89	71.23	-7.63		
FT Wilshire 200	5985.43	6164.70	-1.69							Oil Brent	71.94	77.45	-7.24		
FT Wilshire 500	3872.97	3904.32	-1.69							Gold	1807.55	1811.30	-0.23		



GRAFF THE MOST FABULOUS JEWELS IN THE WORLD

INTERNATIONAL

Banking regulation

Gensler urges tougher 'guardrails' after SVB collapse

SEC chair's comments about lenders mirrored by policymakers in Europe

STEFANIA PALMA AND COLBY SMITH
WASHINGTON
MARTIN ARNOLD — FRANKFURT
SAM FLEMING — BRUSSELS

The chair of the US Securities and Exchange Commission has called for strengthening of "the guardrails of finance" after the collapse of Silicon Valley Bank, as he pushes to implement a swath of new rules in the face of indus-

try resistance. Gary Gensler said yesterday that SVB's failure was "a reminder of the importance of these resiliency projects for everyday Americans". "Unfortunately, history tells us that events like those of this past week will occur from time to time," he added ahead of an SEC vote on proposals including cyber security risk management. "We should do our best to make them less frequent, strengthen the guardrails of finance for when they do occur and protect the American public." His comments were mirrored by policymakers in Europe. Paschal Donohoe,

president of the Eurogroup of eurozone finance ministers, told the Financial Times the US banking crisis had added urgency to EU plans for tightening rules on dealing with failing lenders. The collapse of SVB "underscores the importance of Europe continuing to make progress on banking union", Donohoe said. Valdis Dombrovskis, commission executive vice-president, told the FT he expected the EU's own legislative proposal on crisis management and deposit insurance to move forward "quite soon". Since his appointment as SEC chair

two years ago, Gensler has proposed a string of regulations in areas including Treasury securities, private equity and climate risk disclosures. The extent of his proposals have generated strong pushback from Wall Street, which argues the rules may have unintended consequences and that it has often been given too little time to give feedback. The SEC has extended public comment periods for some measures. Some lawmakers have expressed concerns about Gensler's policy agenda, arguing he is reaching beyond his agency's mandate. Republicans have

pointed in particular to the SEC's proposed climate rule, which would force public companies to disclose direct greenhouse gas emissions. However, Gensler has argued he is merely implementing US securities laws and seeking to increase financial markets' transparency and competitiveness for the benefit of investors. His regulatory push comes in the wake of the 2022 Supreme Court West Virginia vs Environmental Protection Agency decision, which found that the EPA was not specifically authorised by Congress to curb carbon emissions, thus

casting doubts on US regulators' rule-making powers more broadly. The SEC is now facing a case at the high court that challenges its internal enforcement procedures. Donohoe said "none of us can ever be absolutely sure about where the next risk can come from". He said "the biggest antidote" to this risk was to speed up work on strengthening EU rules for dealing with failing lenders. Brussels has been working on draft legislation on crisis management for banks. The legislation was expected earlier this month, but has been delayed.

Monetary policy, Two-day meeting

Fed's musing on rates muddled by prices data

Central bank tries to tame inflation and keep financial system running smoothly

COLBY SMITH — WASHINGTON

The Federal Reserve's dilemma over whether to press ahead with its campaign of raising interest rates after bank failures has been further complicated by the release of strong inflation data. Officials of the US central bank are set to gather next week for a two-day policy meeting at which they will decide how substantially to alter their plans for monetary tightening in light of the turmoil in the banking system triggered by last week's implosion of Silicon Valley Bank, followed by Signature Bank. But since the release of data on Tuesday showing a 0.5 per cent rise in "core" consumer price growth in February despite a slower annual pace, the Fed must now thread a delicate needle of

But economists say the collapse of SVB has fundamentally changed the policy outlook, muddying the central bank's path forward and raising concerns over the level of interest rates the financial system can withstand. Late on Sunday, economists at Goldman Sachs switched their expectations from a quarter-point increase in March to no rate rise at all, noting "considerable uncertainty about the path beyond" that point. Julian Richers, an economist at Morgan Stanley, said "uncertainty had blown up" in the aftermath of the bank failures, and the Fed would be "attentive" to further signs of stress. February's inflation report has complicated the picture further. Over the past three months, "core" consumer price growth — which strips out volatile food and energy prices and homes and services-related costs — has increased at a 5.2 per cent annualised rate, the highest reading since October 2022. "In the absence of what's happening in financial markets, this is the type of data that likely would have motivated a 50 basis point rate hike next week," said Matthew Luzzetti, chief US economist at Deutsche Bank. While he described the inflation data as "surprising", Luzzetti said he expected the Fed to proceed with a quarter-point rate rise this month and signal that the federal funds rate will peak just above 5 per cent. "Richers and I think the figures meant officials should not stop rate rises altogether, even in light of the SVB fallout. "There certainly seem to be concerns about market functioning, but it's not something that a pause will necessarily ease," he said. Economists say the Fed must also contend with broader questions of how financial instability stemming from SVB's failure will affect demand and economic activity. Thomas Barkin, president of the Richmond Fed, said he was chiefly focused on demand in determining the future of the central bank's tightening campaign, adding that there was an area in which financial stability "may or may not have an impact". "Even if the Fed is to stem this and we see no other bank failures, there's been tightening in credit conditions [and] there's been tightening in financial conditions," said Priya Misra, head of global rates strategy at TD Securities, adding this could lead to an "earlier recession or a deeper one" than previously expected.

"There seem to be concerns about market functioning, but it's not something that a pause will necessarily ease"

continuing to root out persistent inflation while also ensuring the smooth functioning of the financial system. "They're stuck between their inflation objectives and their financial stability objectives, and that's really what they're evaluating here," said Nathan Sheets, global head of international economics at Citigroup and a former US Treasury official. In the days before SVB's collapse, which forced the Fed and other government authorities to intervene to limit contagion, chair Jay Powell had floated the idea that the central bank reverts to half-point rate rises, as data showed renewed strength in the labour market and rebounding consumer spending. That followed a historic, months-long campaign of superheated rate rises intended to tame rampant price pressures, which the Fed had only wound back down to a more typical quarter-point pace in February. Powell said forthcoming data — including Tuesday's inflation report and the latest jobs report, which showed employers added a robust 311,000 positions in February — would be closely scrutinised before a decision was made.



Argentina Inflation hits 100% as polls loom

Argentine National Bureau of Statistics

Argentina's annual inflation rate has hit a three-decade high, surging past 100 per cent for the first time since 1991, in a sign of how the country's government has failed to tame price pressures. Prices rose 6.6 per cent in February, bringing the 12-month figure to 102.5 per cent, according to Indec, the government statistics agency. That was the quickest pace since Argentina emerged from a hyperinflation crisis in the early 1990s, and places its inflation rate among the highest in the world. Tuesday's data comes at a bad time for the centre-left administration of President Alberto Fernandez, which had hoped to ease financial pressure on voters ahead of a tough election challenge in October. Polls have shown that inflation is a primary concern among voters, followed by corruption and poverty. Soaring prices have largely been attributed to a bout of central bank money printing, as well as Russia's war in Ukraine. The amount of money in public circulation has quadrupled during Fernandez's first three years in office, according to central bank data. Following the latest figures, Argentina has one of the highest rates of inflation globally. It is behind only Zimbabwe, Lebanon, Venezuela and Syria, all of which reported triple-digit inflation last year.

Economists had widely expected inflation to remain high throughout this year and are sceptical of the effectiveness of government measures to tame it. A state price control scheme known as Precios Justos, or Fair Prices, has frozen the cost of more than 1,700 goods until December. But that has not been enough to cool price rises, given the serious imbalances in the economy. Similar controls introduced in 2021 were not enough to halt soaring prices, and consumer sentiment has continued to deteriorate. This week, the IMF called on Argentina to make stronger efforts to address inflation in order to keep its \$44bn programme with the Washington-based lender on track. The IMF warned of "policy setbacks" in the South American country amid a severe drought that has hurt agricultural exports. Net foreign currency reserves hovered at about \$4.2bn in February, according to private analysts. Buenos Aires has been lobbying to lower the bar on several targets agreed with the IMF last year, asking for it to be more lenient given the war in Ukraine and extreme weather conditions. Argentina is due to receive about \$5.3bn from the IMF this month, pending approval. Lucinda Elliott, Buenos Aires

China returns to growth in consumer spending

THOMAS HALE — SHANGHAI
JOE LEAHY — BEIJING
ANDY LIN — HONG KONG

China's consumer spending returned to growth in the first two months of 2023, in an early sign of an economic recovery the government warned it remains fragile after pandemic restrictions. Retail sales rose 3.5 per cent year on year in the first two months of 2023, compared with declines in each of the previous three months. The housing market's woes was also eased. The data, part of the first comprehensive overview of activity since Beijing ended its sweeping pandemic restrictions, pointed to a mixed economic picture, with the recovery threatened by falling global demand for Chinese exports and a property slowdown. China's National Bureau of Statistics warned that the economic recovery's foundation was "not yet solid" and said the government would take measures to boost domestic consumption. Chinese policymakers last week set an economic growth target of 5 per cent for 2023, an unambitious figure analysts suggest was designed to avoid missing expectations. China's economy grew just 5 per cent in 2022. Meeting that target would still "not be an easy task", new premier Li Qiang warned on Monday at the end of China's annual parliament. The retail sales data, which was in line with expectations, was watched closely given the impact on consumption of China's zero-Covid system of lockdowns and mass testing. Retail sales declined over the whole of both 2020 and 2022, the first annual falls since the late 1960s. "We always felt that the recovery would be consumer-led, and I think we're beginning to see the start of that," said Louise Lo, lead China economist at Oxford Economics, adding that the momentum was still relatively weak. Other data for the first two months of the year are varied. Fixed-asset investment rose 5.5 per cent against a year earlier, outperforming expectations. Industrial output added 2.4 per cent year on year, but unemployment was slightly higher at 5.6 per cent. Overall property investment declined 5.7 per cent year on year in January and February, a slower pace than the 12.2 per cent decline in December.

Economic strategy

Business tax breaks and childcare dominate British Budget

GEORGE PARKER, CHRIS GILES AND JIM PICKARD — LONDON

Jeremy Hunt has claimed Britain will become the best place to invest of any advanced economy after the UK finance minister put £9bn of business tax breaks at the heart of his "Budget for growth". His first Budget also contained two big measures intended to keep people in work: a £5bn extension of free childcare in England and a shock decision to scrap the £11m lifetime allowance on tax-free pension contributions. Hunt arrived in the House of Commons with new official forecasts showing the UK would avoid a technical recession in 2023. "The plan is working," he claimed. "The declinists are wrong and the optimists are right." During his statement, Hunt insisted he had restored economic stability after the chaos of the Liz Truss premiership last year, and that inflation was under control and confidence returning. Truss installed Hunt as finance minister in October after sacking his predecessor, Kwasi Kwarteng, in the wake of a disastrous "mini" Budget that proposed

£4.5bn in unfunded tax cuts. Truss resigned as prime minister in October. But Hunt has been criticised for failing to have a vision of how to shake Britain out of its 15-year economic malaise, with some Tory MPs clamouring for tax cuts. Hunt's Budget focused on increasing the size of Britain's workforce, tax breaks to encourage business investment, a range of initiatives to help new industries and a pensions boost for the better-off. He welcomed new forecasts from the Office for Budget Responsibility, which showed an improved outlook for the UK economy, partly as a result of the finance minister's measures to get people back to work. A bigger effect, however, came from the fiscal watchdog's assumption of lower natural gas prices, which it thinks will limit the cost of living crisis. The detail of the forecast shows that instead of contracting 1.4 per cent this year, the economy will shrink only 0.2 per cent, before recovering to an annual growth rate of 1.9 per cent by 2027. Hunt's measures amount to a giveaway of £20bn a year over the next three years before falling to £10bn a

year. As a result, public sector debt is only expected to start falling as a share of gross domestic product in 2027-28. Under pressure from Tory MPs to cut taxes, Hunt focused most of his fiscal firepower on tax breaks for business, which he claimed would increase UK investment and offset a 6 per cent UK point rise in corporation tax. He announced a three-year 100 per cent "full expensing" scheme, allowing companies to offset all capital spending against their tax bill in the year it is incurred, a move costing an average of £9bn a year. Along with a three-year increase in tax credits for investment-intensive companies, such as tech groups, rising to £500m, the business tax breaks were by far the biggest single spending line in the Hunt's statement. Also key to the Budget was Hunt's promise to tackle inactivity in the Brit-

ish labour market, delivering a range of measures to persuade parents, the sick, disabled and over-50s to go back to work or increase their hours. The finance minister surprised MPs by scrapping the lifetime tax-free pensions allowance, currently set at £10m; he claimed it would encourage older people to carry on working. The annual allowance will rise from £40,000 to £60,000. Together, the measures will cost about £1.1bn a year. The centrepiece of his employment plan was a £5bn expansion of free childcare for one and two-year-olds in England, to ease cost-of-living pressures and help mothers to stay in work. Hunt confirmed he would maintain the £2.5bn energy price guarantee for another three months from April, a £3bn move that will avert a springtime jump in domestic energy bills. Labour party leader Sir Keir Starmer accused the government of leaving the country on a "path of managed decline", and said yesterday's Budget "changes nothing". Additional reporting by Jasmine Cameron-Gibbs. See Lex

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INTERNATIONAL

Gangs and scandals bring Albania premier to earth

Pro-western leader who vowed to root out criminals is mired in controversy and faces a citizen exodus ahead of poll test

MARTON DUNAI — SHKODER

Albania's Edi Rama is one of the most pro-western leaders in the Balkans, a former basketball player and artist who came to power promising a remorseless clampdown on criminal gangs.

Yet, a decade on, the prime minister struggles to deliver on that pledge as becoming plain, as the poster boy for Balkan progressives has been dragged into scandals that have tarnished his image domestically and abroad.

Rama has been forced to defend reforms allegedly friendly to money launderers, explain how old government associates were implicated in drug trafficking, and account for his role in the downfall of a disgraced FBI officer.

Lufi Dervishi, an independent political analyst and former executive director of Transparency International in Albania, said: "The biggest damage has been to the country's international reputation. The prime minister was once a star of international media."

Last month, police took down hundreds of surveillance cameras installed by criminals – a vast espionage operation monitoring law enforcement and rivals, an example of the criminal networks' power.

From a family of artists, Rama, 58, began his career as a basketball player, then spent a decade painting in Paris before returning to Albania and entering politics. His office still features basketball memorabilia including his own colourful doodles on the walls.

As mayor of Tirana in the early 2000s, he helped transform the capital by repainting dull communist-era apartment blocks in vibrant colours. Rama has defended his efforts to root out gangs, telling the Financial Times through a spokesperson: "Fighting crime and trafficking has been a priority for this government."

Yet his government courted controversy last year by seeking to offer a tax



Resignation call: opposition supporters hold effigies of retired FBI agent Charles McGonigal, left, and Edi Rama at a rally in Tirana this month, demanding the prime minister step down

AP/WIDE WORLD

amnesty on the repatriation of undeclared foreign earnings of up to €2m, a move critics said would give high-earning criminals a free pass. The law is pending parliamentary approval even though previous drafts were criticised by the EU, which Albania is a candidate to join. Rama's government has said the law would apply only to legal income.

'Distribution networks grow, as does money laundering. Who can afford these apartments?'

That followed other scandals. Dervishi said Transparency International's corruption perception index for Albania has gone "only down" since 2016.

Senior members of Rama's previous administrations have been implicated in drug cases. Former interior minister Saimir Tahiri was jailed for abuse of office over ties to a trafficking ring.

Rama's defenders say previous leaders would never have allowed the imprisonment of their own officials. But the surveillance scandal angered citizens, many of whom believe the government co-operates with drug traffickers.

Albanian gangs have expanded from cannabis plantations to trafficking cocaine and heroin directly from Latin America and Asia. Millions of euros poured into Albania, helping to develop luxury real estate along the coast.

"The crime world is strengthening to a new level," said former justice minister Aldo Bumci, a member of the opposi-

tion Democratic party. He pointed to the coastal developments and gleaming residential towers in Tirana as a destination for illicit cash. "Distribution networks grow, as does money laundering... who can afford these apartments? Not ordinary Albanians."

The glitzy lifestyle of gangsters in one of Europe's poorest countries contrasts with the struggle of ordinary Albanians, many of whom choose to emigrate. A third of the country's citizens live abroad, where emigration to the UK has strained relations with London.

Rama's reputation overseas has also been tainted by his contacts with a disgraced US law enforcement official accused of having helped the Albanian leader persecute political rivals.

The US justice department charged former FBI counter-intelligence chief Charles McGonigal in January with violating US sanctions and engaging in money laundering by working for Russian oligarch Oleg Deripaska.

A separate indictment focuses on McGonigal's undeclared contacts with Rama and claims he carried out paid services for the Albanians. McGonigal is accused of taking at least \$225,000 from an Albanian intelligence officer, then passing information from Rama's office to US authorities. They in turn opened an investigation into a US-based lobbyist working for the Albanian opposition.

Opposition leader Sali Berisha, a former president and prime minister, claimed his own blacklisting by the US in 2021 was the result of Rama's alleged contacts with McGonigal. "The US decision, eight years after I left power... is based entirely on the lobbying power of Edi Rama," he told the FT.

Rama denies using his contacts with McGonigal for that purpose. He noted the McGonigal case made no charges against him and said he had been "used as a scapegoat by many individuals in Albania who have their own ongoing problems with the justice system."

Rama's affable personality has earned him good connections with leaders, including liberals and conservatives from the east and west. He attended the third wedding of billionaire investor George Soros, as well as that of a daughter of Turkish president Recep Tayyip Erdoğan.

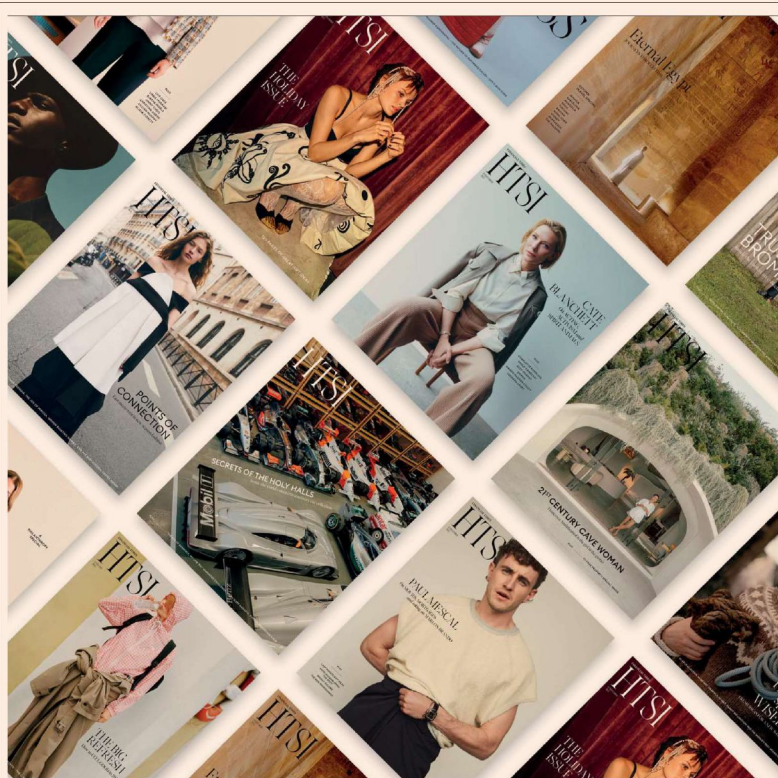
But municipal elections in May will test the premier's dominance in

Albanian politics. Edval Zoto, an independent analyst, said Rama was suffering "consequences in terms of popular support and public opinion". But "currently there is no other political offer in Albania", given that opposition leader Berisha has been placed under sanctions by important allies the US and UK.

Rama's Socialist party controls every local government except the northern city and province of Shkoder. Close to Montenegro, the city is where the spying scandal began.

Officers sought to obtain footage from those cameras in January after an explosion outside the house of a police commander who had led an operation against cannabis growers and drug trafficking rings. When the local gangsters refused to co-operate, police began taking them down. More than 500 devices were removed across the country.

Shkoder mayor Bardh Spahia, from Berisha's opposition Democratic party, said the fear of criminals had triggered an exodus. "This region has 215,000 inhabitants [but] about 6,000 leave in a year. At that rate, in a decade and a half, half the region will be gone."



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FINANCIAL TIMES

HTSI

Inflammatory diseases

Sweetener research raises hopes for treating diabetes

CLIVE COOKSON — LONDON

High doses of sucralose have an unexpected calming effect on the immune system, raising the prospect that the most widely used artificial sweetener will be able to treat some inflammatory diseases.

Scientists at the Francis Crick Institute in London said their findings of a study on mice, reported in the journal Nature, suggested a possible therapeutic use for sucralose in treating diseases such as rheumatoid arthritis, type-1 diabetes and colitis.

The mice consumed sucralose – used as a low-calorie alternative to sugar in food and beverages – at levels equivalent to the maximum daily intake for people recommended by US and European food safety authorities. The study showed that sucralose reduced the activity of T-cells, a key component of the immune system which can trigger inflammatory conditions when overactive in response to cancer or infections. "If these initial findings hold up in

people, they could one day offer a way to limit some of the harmful effects of autoimmune conditions," said Karen Vostanis, project leader. Such diseases develop when the immune system attacks the body's own cells and tissues rather than infections.

Sucralose consumption reduced inflammation and improved symptoms of mice predisposed genetically to autoimmune disorders. It cut the proportion of susceptible animals that developed type-1 diabetes from 100 per cent to about 40 per cent.

"A route to reduced T-cell immunity... might be good news in the setting of an autoimmune disease such as multiple sclerosis or type-1 diabetes," said Danny Altmann, professor of immunology at Imperial College London, who was not involved in the research.

The scientists intend to test whether sucralose would also modulate the immune system in humans whose T-cells are overactive. If so, it could be a much cheaper treatment than prescription drugs, with fewer side-effects.

Middle East

Iran's security chief heads for Abu Dhabi

Trip latest sign of thawing relations between Islamic republic and Gulf states

NAJMEH BOZORGMERH — TEHRAN
SIMON KERR — DUBAI

Top Iran security official Ali Shamkhani will travel to the United Arab Emirates for talks today, in the latest sign of improving relations between the Islamic republic and Gulf states.

The trip comes after Iran and Saudi Arabia agreed last week to restore diplomatic ties within two months, putting an end to a seven-year rift. The agreement between the rival Middle East

powers was part of a China-brokered deal signed by Shamkhani and his Saudi counterpart in Beijing.

Shamkhani has extra credibility as a regional dealmaker because Iran's supreme leader, Ayatollah Ali Khamenei, appointed him secretary of the powerful Supreme National Security Council, according to analysts in the country.

"The fact that Shamkhani is directly involved in such talks shows the Islamic republic is determined to improve its ties with the Arab states" in the Gulf, said Saeed Layaz, an Iranian analyst.

He added that Shamkhani's priorities at the UAE talks should be to end the nine-year Yemen conflict and ease the transfer of foreign currencies into Iran.

The UAE and Saudi Arabia have led the military intervention into Yemen.

Nournews, affiliated to Iran's leading security organisation, said the Abu Dhabi trip was in response to a visit by the UAE national security adviser, Sheikh Tahnoon bin Zayed al-Nahyan, to Iran in late 2021.

Sheikh Tahnoon also made a secret visit to Iran in 2019 to help ease tensions between the two neighbours after an attack on oil tankers off the coast of UAE that the US blamed on Iran. The attack raised fears in Abu Dhabi that Tehran could target the UAE, a US ally, in revenge for crippling sanctions imposed by then US president Donald Trump.

Iran's security chief heads for Abu Dhabi

The UAE has been among Iran's top trading partners for decades, even during difficult times between the two states. Tehran's latest official figures showed \$13.6bn worth of goods were imported to Iran through the Gulf state, which accounted for almost 31 per cent of all imports during the first 10 months of the Iranian year that ends next week.

Relations between the UAE and Iran deteriorated after Iranian vigilantes attacked the Saudi embassy in Tehran in 2016 to protest against the kingdom's execution of a senior Shia cleric.

The UAE responded by recalling its ambassador in Tehran. Last year, it restored full diplomatic relations after a tentative rapprochement.

Relations reset

Hong Kong plans first ministerial visit to UK in three years

PRIMROSE RIBORDAN AND CHAN HO-HIM
HONG KONG

One of Hong Kong's most senior finance officials is planning to visit the UK in April in the territory's first ministerial-level trip to the country in three years and a sign of Prime Minister Rishi Sunak's quiet reset of UK-China economic relations.

The proposed trip by financial services secretary Christopher Hui is the first since the UK accused China of violating the Sino-British Joint Declaration, the 1984 treaty under which Hong Kong was transferred to Chinese control, and since the UK offered Hongkongers a route to citizenship in the wake of Beijing's crackdown on the territory.

The planned visit comes as Hong Kong conducts a global charm offensive to restore business ties after lifting pandemic restrictions that effectively cut off the city. The government is attempting to woo back tourists and skilled workers after the Covid-19 curbs and a political crackdown in response to pro-democracy protests in 2019 that sparked an exodus of residents.

Hui is set to meet UK officials and business representatives in London, according to two people familiar with preparations for the trip. Hui's office confirmed he would visit Europe this year but said details "will be announced in due course".

Relations between the UK and China soured after Beijing imposed a national security law in Hong Kong in 2020 and overhauled how the city was governed to bring it further under central authorities' control the following year.

In 2021, then UK prime minister Boris Johnson's government declared China was not complying with the joint declaration, which was supposed to guarantee Hong Kong "a high degree of autonomy" for 50 years after the territory returned to Beijing's control in 1997.

China then criticised the UK after it introduced a new immigration route for nearly 5m Hongkongers and their dependants under the British National Overseas visa scheme, which includes a pathway to citizenship.

UK business has become concerned about rhetoric from British politicians about China, fearing it will endanger trade ties. This week, Sunak's government labelled China an "epoch-defining challenge" in an update of foreign and defence policy, and cited China's growing assertiveness as he finalised a defence pact with the US and Australia in San Diego, California.

But the language in the policy update was a step back from when Sunak had called China the UK's "biggest long-term threat" during the Conservative party leadership campaign last year, analysts said. "Sunak is a technocrat trying to work out how to balance these interests with China... He's much more flexible [than his predecessors]," said Kerry Brown, professor of Chinese studies at King's College London.

Chinese authorities have also been attempting to lure back foreign businesses. From Sunday, the Chinese foreign ministry has organised a visit by foreign officials and business figures to four cities in the Greater Bay Area, a ring of mainland cities around Hong Kong, to tout business opportunities, according to four people familiar with the matter.

Central America

Honduras to cut Taiwan ties in favour of China

ELEANOR OLCOTT — HONG KONG

Honduras will ditch diplomatic relations with Taiwan as the country's leftist president opens official relations with China, in a move that is set to further isolate Taipei.

President Xiomara Castro announced on Twitter on Tuesday that she had instructed officials to open official relations with China, which would involve the Central America country cutting off ties with Taiwan. Castro wrote that the decision was "a sign of my determination to fulfil the government plan and expand borders".

Beijing has sought to reduce Taipei's influence by blocking its membership of international organisations and luring its allies with promises of investment and deeper trading relationships. China does not allow countries with which it has diplomatic ties to maintain official relations with Taiwan, over which it claims sovereignty.

Relations between Honduras and Taiwan date to 1941. The Central America nation was one of Taiwan's last remaining diplomatic allies, a small group of largely island countries that Taipei has been battling to maintain with aid programmes and investment.

China has successfully poached a series of Taiwan's allies in Central America and the Caribbean over the past five years, including Nicaragua, El Salvador, Panama and the Dominican Republic.

Taipei has 13 diplomatic allies and could lose another after next month's election in Paraguay, where outgoing president Mario Abdo Benítez has called on Taiwan to invest \$1bn to help resist "enormous" pressure to switch diplomatic recognition to Beijing.

Xiomara pledged in her presidential campaign to establish ties with Beijing, sparking concern in Washington given the country's importance for US national security. Honduras, whose largest trading partner is the US, hosts an air base that is crucial to Washington's military efforts to tackle Latin American drug cartels.

Taiwan's Ministry of Foreign Affairs said that it had expressed "serious concern" to the government of Honduras, saying Taipei had been a "sincere and reliable" ally. It added that Taipei had "assisted in Honduras's national development" and called on the country to not "fall into China's trap".

China's foreign ministry spokesperson Wang Wenbin called countries' moves to establish diplomatic ties with Beijing "the right choice in keeping with historical trends". "China is willing to develop friendship and co-operative relations with all countries, including Honduras, based on the 'one China' principle," he said.

Chinese investors have become increasingly active in Honduras over the past few years, including backing the construction of a large hydropower dam in the country, reflecting a wider shift to expand economic and political links in Washington's backyard.

Additional reporting by *Maiqi Ding* in Beijing



Pakistan Clashes erupt after police try to arrest Khan

CONFRONTATION: SUPPORTERS OF IMRAN KHAN THROWN STONES AT POLICE AS VAN BURNS DURING PROTESTS IN LAHORE YESTERDAY

Protests spread across Pakistan as police attempted to arrest opposition leader Imran Khan, with the government of Prime Minister Shehbaz Sharif struggling to restore calm.

Police clashed with protesters loyal to Khan's Pakistan Tehreek-e-Insaf party outside his home in Lahore yesterday following an unsuccessful attempt to detain the former prime minister on Tuesday night.

His supporters threw stones at police, who responded with tear gas, armoured vehicles and water cannon. The PTI alleged that the compound was under "attack".

Khan, who was ousted in a no-confidence vote last year, has been locked in a bitter political stand-off with Sharif's government, which is grappling with a deep economic crisis.

Many analysts believe Khan will be the most popular candidate if he is allowed to stand in national elections, which are due to be held by October, but he faces a barrage of legal challenges. If convicted, he could be barred from holding public office.

The attempt to arrest Khan stems

from allegations that he unlawfully sold gifts he received while serving as prime minister from 2018 to 2022. Pakistan's election commission has found that he breached rules, and a court in Islamabad ordered Khan's arrest after he failed to show up at a hearing. Khan blamed security concerns for his non-attendance.

Khan and his supporters say he has not breached any rules, describing the allegations as an attempt to remove him from the running ahead of polls. "They believe that by arresting Imran Khan, you will fall asleep," Khan said on Twitter, addressing his followers. "You must prove them wrong."

In Islamabad, protesters briefly tried to block the main road linking the Pakistani capital to the neighbouring city of Rawalpindi. There were more protests in Karachi, Pakistan's largest city, and Peshawar.

Shireen Muzari, a senior PTI leader, said the party would intensify its demonstrations if Khan was arrested. "If he is taken into custody, there will be more protests," she said. "The situation will only aggravate."

The political tension has been exacerbated by Pakistan's economic pain. The country is grappling with one of its deepest financial crises in history, a product of domestic mismanagement, high inflation and soaring commodity prices following Russia's invasion of Ukraine.

An index measuring inflation of everyday items earlier this month crossed 40 per cent, and the country's foreign reserves are down to about \$14m, enough for only a month's worth of imports.

Sharif's government has tried unsuccessfully to negotiate a bailout with the IMF. This month, Pakistan's central bank raised its lending rate by 200 basis points to 20 per cent, the highest in Asia, a critical IMF condition.

But the government has resisted other conditions demanded by the IMF, which have included raising taxes and cutting energy subsidies, arguing that they are politically unviable ahead of elections.

Farhan Bokhari in Islamabad and Benjamin Parkin in New Delhi

Launch dividend Aukus submarine work expected to pay off in hard-pressed yards

SYLVIA PFEIFER — LONDON
DEMETRI SEVASTOPULO — SAN DIEGO

The Aukus defence pact draws top defence contractors into an industrial alliance that will have its home in shipyards in South Australia and north-west England.

The pact, involving some of America's most guarded military technologies, will create tens of thousands of jobs over decades of work in Australia, the UK and the US.

Australia says the deal, the biggest procurement in its history, could cost 0.15 per cent of gross domestic product between now and the mid-2050s. With the UK, Australia will develop a new class of submarine and buy US boats to cover its needs over the next 50 years.

Massive investment will be needed in bases in the US and UK to overcome production constraints. Australia has not disclosed its planned investment but one senior US official said: "It's a small proportion [but] it's a large number."

Trade-offs between operational need, industrial capability and tech pragmatism have shaped a programme that has benefits for all three partners, with a ripple of orders for their industries.

The Barrow shipyard

Among the biggest potential corporate winners is Britain's BAE Systems, which owns the Barrow-in-Furness yard and builds submarines for the Royal Navy, including the Astute class of nuclear-powered attack boats.

Aukus submarines will be based on a British design for the next generation of attack boats. Australia and the UK will operate the so-called SSN-Aukus. The UK aims to make its first deliveries in the late 2030s, and Australia plans to deliver the first of its eight boats in the early 2040s. Defence officials said the final number could vary.

The work promises Barrow, its supply chain and their workers a reprieve from a "feast or famine" cycle that has dogged submarine building in the UK, say people close to the deal. Two decades ago the yard, which began building submarines in the 1880s, and BAE were in crisis when work on the first Astute boat for the navy ran over budget and time. The company had not built a submarine for more than 10 years and many workers had moved away or retired. BAE had to take an exceptional charge against the Astute programme in 2003.

Barrow is today building the final two Astute boats and the first three of four of the Dreadnought class, which will carry the UK's nuclear deterrent. The yard, with about 10,000 workers, has been recruiting to deliver on those domestic programmes. Ben Wallace, UK defence secretary, said he expected headcount to reach 17,000. The UK will invest £5bn across its defence nuclear enterprise over the next two years to build capacity and support the delivery of Aukus.

The supply chain
British contractors are expected to build some of the initial components for Australia's SSN-Aukus boats. Rolls Royce will build the nuclear power plants for the next-generation boats for the UK and Australia. The FTSE 100 engineer has processed the fuel and built reactor vessels for Royal Navy submarines at its RAN newsway plant in Derbyshire for more than six decades.

Sheffield Forgemasters, nationalised two years ago, works with Rolls-Royce on the larger components that house the reactors and will benefit from the stream of work. The US-supplied fuel will be delivered in sealed units to Aus-

Sonar, masts and combat systems

Other potential winners include Thales of France, which supplies sonar and optronic masts, the eyes and ears of a submarine, from its sites in Templecombe in Somerset and Glasgow in Scotland, and Lockheed Martin of the US, which provides combat systems and MK48 torpedoes. The senior US official said the SSN-Aukus submarines would include a lot of technology that was deployed on Virginia-class boats.

Potential risks
Despite the expected industrial bonanza, the deal is fraught with potential delays and risk. Naval experts point out that the UK and US domestic build programmes have been hit by cost overruns and there is no guarantee the same will not happen with Aukus.

A skills shortage looms large, say some experts, warning of a potential brain drain from the UK and the US to Australia. The three nations insist there will be no poaching from existing US and UK programmes. Australia said it would bolster training, skilling and education programmes to help its local submarine and shipbuilding industry.

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1. OECD. (2019). *Accelerating Climate Action*. OECD iLibrary.



Companies & Markets

Fink raises fear of 'slow-rolling crisis' sparked by SVB failure

- BlackRock's chief in grim projection
- Risk of shutdowns wave highlighted

BROOKE MASTERS — NEW YORK

BlackRock chief executive Larry Fink has raised the spectre of a "slow-rolling crisis" in the US financial system after the failure of Silicon Valley Bank, "with more seizures and shutdowns coming".

In his letter to investors and chief executives, the founder of the \$8.6tn money manager said SVB's collapse was an example of the "price we're paying for decades of easy money".

Rapidly rising rates were "the first domino to drop"; SVB was an instance of the second, Fink wrote as he warned

The debacle at the lender was an example of 'the price we're paying for decades of easy money'

that other regional banks and investors that relied on leverage could follow suit.

Fink said swift regulatory action had helped stabilise markets after the biggest bank failure since 2008. But he compared recent events to the 1980s savings and loan crisis, when more than 1,000 lenders collapsed.

"We don't know yet whether the consequences of easy money and regulatory changes will cascade throughout the US regional banking sector (akin to the S&L Crisis) with more seizures and shutdowns coming," he wrote.

Banks would inevitably pull back on lending, prompting more companies to turn to the capital markets, creating opportunities for investors and asset managers, Fink said. Funds invested in illiquid investments, such as private equity, real estate and private credit, "could yet be a third domino to fall", particularly if they had used borrowed money to increase returns.

As the largest money manager, BlackRock has big shareholdings in most US

companies, and Fink's annual letter has become required reading for executives.

His support for tackling climate change via investment has made the fund manager a target of conservatives. Republican state officials have pulled more than \$4bn of government pension and treasury funds from the firm on the grounds that it is "boycotting" fossil fuel groups or putting social concerns ahead of its fiduciary duty to maximise returns for clients. BlackRock denies the claims.

Fink wrote: "Part of supporting our clients includes speaking out on issues important to their investments. There are many people with opinions about how we should manage our clients' money. But the money doesn't belong to these people. It's not ours either. It belongs to our clients, and our responsibility and our duty is to them."

Fink identified other risks to the system, including geopolitical tensions and global fragmentation that would result in persistent inflation and lower returns. "Leaders in public and private sectors are essentially trading off efficiency and lower costs for resilience and national security. Inflation will persist and be more difficult for bankers to tame. I believe inflation is more likely to stay closer to 3.5 per cent or 4 per cent in the next few years." That is above the 2 per cent target set by most central banks.

In previous years, Fink has issued two letters, one of the chief executives of the companies BlackRock clients are invested in and one to his shareholders. This year he opted to combine them because "all of our stakeholders... are facing so many of the same issues".

Fink boasted that BlackRock was the highest-performing financial services stock in the S&P 500 since its 1999 float, delivering returns of 7,700 per cent. The stock is down 10 per cent so far this year. **Valley vacuum** page 9

Fed review page 10
See Opinion

Open doors Zara owner Inditex retains right to relaunch in Russia and targets US growth



Global network: a Zara outlet in Poland. Inditex sees 'very strong' opportunities in the US market — SHUTTERSTOCK

BARNEY JOHNSON — MADRID

Inditex, the Zara owner that is selling its business in Russia, said it remained willing to return to the country if "the situation changed" as it unveiled a €1.6bn investment plan aimed in part at conquering the ultra-competitive US market.

Oscar Garcia, chief executive of the world's biggest fashion retailer, said that while it is offloading its 502 stores in Russia — once Inditex's second biggest market after Spain — it retained the option to return in partnership with the Middle Eastern architect.

Following Vladimir Putin's invasion of Ukraine, the Spanish group said last October that it would sell the Russia business, which employed 9,000 people, to the Daher Group of the United Arab Emirates.

Garcia said yesterday that "the process is still progressing".
"If we made the decision to resume

our operations in Russia because the situation changed — and of course I don't think this will happen in the short term — we could resume our activities with precisely those stores that we are transferring to the Daher Group," he said.

In those circumstances Inditex would "carry out our operations with our own formats with Daher as a franchisee", he explained.

Following the shutdown in Russia, the US became Inditex's second biggest market by sales. But Garcia said its presence remained relatively small — the company has only 100 US stores, compared with more than 1,200 in Spain — as he announced bold expansion plans for the country.

"The US is a market in which for every \$100 of fashion sold we take less than 50 cents of that. So we see very strong growth opportunities," he said.

Marcos López, Inditex's capital markets director, said it would

embark on 30 projects in the US in the next three years. They comprise 10 new stores across New York, Boston, Charlotte, Los Angeles, Las Vegas, Dallas, San Antonio and Baton Rouge, plus 20 renovations and expansions.

Garcia said "the bulk" of €1.6bn in capital expenditure planned for this year would go to opening or expanding stores around the world. "We want bigger stores. We've increased our average surface area by 50 per cent," he said.

Patricia Cifuentes, analyst at Bestinvest, said the bigger-than-expected plan for capital spending and lower cash generation, helped push the company's shares down more than 5 per cent after it unveiled its results. The broader Spanish market dropped nearly 4 per cent.

For the 12 months to the end of January Inditex posted record figures with sales up 17.5 per cent to €32.6bn and net profit up 27 per cent to €4.1bn.

OpenAI hails 'human-level' performance of new system

MADHUMITA MURGIA ARTIFICIAL INTELLIGENCE EDITOR

OpenAI has released GPT-4, its latest artificial intelligence model that it claims exhibits "human-level" performance on several academic and professional benchmarks such as the US bar exam, advanced placement tests and the SAT school exams.

The new model, which can be accessed via the \$20 paid version of ChatGPT, is multi-modal, which means it can accept input in text and image form. It can then parse and respond to these queries using text.

OpenAI says it has embedded its new software into apps including language-learning app Duolingo, which is using it to build conversational language bots; education company Khan Academy, which has designed an online tutor; and Morgan Stanley Wealth Management, which is testing an internal chatbot using GPT-4 to retrieve and synthesise information for employees.

The model's ability to accept images and text as input means it can generate detailed descriptions and answer questions based on a photograph.

GPT-4's predecessor, GPT-3.5, captured the imaginations of millions last year who experimented with the question and answer chatbot ChatGPT.

According to OpenAI, GPT-4 is its "most advanced system yet". It claims it is more reliable and able to handle nuanced queries far better than its predecessor. For instance, GPT-4 scored in the 90th percentile on the Uniform Bar Exam taken by would-be lawyers in the US compared with ChatGPT which only reached the 10th percentile.

But the company noted some problems: "Despite its capabilities, GPT-4 has similar limitations to earlier GPT models: it is not fully reliable (eg can suffer from 'hallucinations'), has a limited context window and does not learn from experience. Care should be taken when using the outputs of GPT-4, particularly in contexts where reliability is important."

Earlier this year, Microsoft confirmed a "multibillion dollar investment" in OpenAI over several years, betting on the future of generative AI — software that can respond to complex human queries in a natural-sounding language.

GPT-4 will underpin Microsoft's Bing chatbot, which had a limited release earlier this year.
Additional reporting from Richard Waters

Didi bounces back in battle to control China's ride-hailing sector

INSIDE BUSINESS

ASIA

Eleanor Olcott



When Uber was fighting Didi to become the dominant ride-hailing app in China in 2016, its drivers reported receiving a text message that drove home just how cut-throat competition in the country could be.

The message appeared to come from Uber's China headquarters. It contained the company's signature "5858" number combination, which in mandarin is pronounced "wubawubai", not dissimilar in sound to the US company's name. The recipients were told that Uber China was shutting down and not to expect payment.

The erroneous text, recounted in the book *Super Pumped* by Mike Isaac on Uber, sparked confusion with the expensive-to-hire drivers who worked with the US company. No company or individual has publicly admitted to sending the text but its existence has been confirmed by two Uber insiders and someone close to a rival.

It indicates how tough the Chinese market is for ride-hailing and internet-based services. Uber has now thrown in the towel, but other rivals to industry leader Didi have sprung up.

Beijing's crackdown on tech, which began after Ant Financial cancelled its initial public offering in late 2020, opened up the landscape for new rivals

to take on the dominant operators. After Didi was placed under investigation in the wake of its \$4.1bn IPO in June 2021, competitors emerged to capitalise on the 18-month period when it was unable to sign up new customers. Meituan relaunched its standalone ride-hailing app while TS Chuxing, backed by state-owned carmakers, slashed prices to lure customers.

But it is remarkable how little ground these rivals gained on Didi, even as it spent what would have been for many companies an existentially long time in the doghouse.

Didi kept its cars on the road by doling out subsidies for customers and drivers, funded by the war chest it raised from the share float. As China shed its lockdown restrictions at the end of last year, it started offering drivers cash rewards for completing a certain number of rides. Drivers say Didi also encouraged them to stay loyal by paying their fines if authorities discover they do not have the proper taxi licence.

Didi accounted for 90 per cent of all car bookings on the eve of being placed under investigation. Since then, it has only lost 10 percentage points of the overall market share, according to data analytics firm Analysys — although that does not include rides booked on aggregator apps that compile options from different providers, which have grown in popularity in recent years.

Meituan's struggle to make more market share gains during Didi's time in political purgatory is notable. As Uber's success in the west demonstrates, there are synergies to be found in combining

food delivery and ride-hailing through customer loyalty programmes. And Meituan's founder and chief executive Wang Xing had "long harboured" a dream of dominating ride-hailing, according to one of his former team members. Industry insiders also speak of a rivalry between Xing and Didi founder Cheng Wei.

In recent weeks, Meituan has decided to "streamline" its ride-hailing operation, folding it into a different business unit, a move that will see the company pull its own fleet off the road and focus on its aggregator business, according to one person familiar with the matter.

As Uber found in the mid-2010s, fighting it out in second place in market share in China is difficult — even in such a large market and even for Uber, no stranger to hardball competition around the globe in the past.

"China takes the cake with competitive tactics," a former Uber executive tells me, adding the US company realised belatedly it would never become dominant there. "There is a network effect, and the big party will always win in the long term," they said. The former executive added that Uber was burning around \$400m a week to subsidise its China operations at the height of the competition with Didi before striking a merger with its rival in 2016.

That deal came after Uber had raised \$3.5bn from the Saudi Arabian sovereign wealth fund, strengthening its position in negotiations with Didi. "We wanted to show them we were willing to fight all the way to get good terms with the merger," one insider to the talks told me. Didi fought hard to win the China market and see off Uber. Barring state intervention, it is unlikely to let any rivals sit its crown.

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COMPANIES & MARKETS

Financials

Raiffeisen seeks Sberbank cash swap

Lender hopes to access profits trapped in Russia through European deal

MAX JONES - VIENNA
SAR SEDDON - JERUSALEM

Raiffeisen Bank is seeking to exchange €400m worth of profits trapped in Russia against Sberbank's frozen cash in Europe, in a plan underlining the Austrian lender's efforts to reduce its exposure to the Russian market.

The swap deal, presented at a Raiffeisen board meeting last week, involves Sberbank receiving cash from Raiffeisen's Russian subsidiary, which are barred from exiting the country because

of capital controls imposed by the Kremlin, according to three people directly involved in the discussions.

As part of the so-called "project Red Bird", Raiffeisen would in turn take over a sanctioned legacy cash pile held by Sberbank's European arm. "Consider this the financial equivalent of Cold War prisoner exchange," one of the people involved in the deal said.

However, the creative solution is likely to raise eyebrows among western politicians and policymakers as it would mean allowing Kremlin-owned Sberbank, Russia's largest lender, to effectively get some of its frozen European cash back. Any deal would require the approval of regulators in Washington, Brussels and Moscow.

A person close to Sberbank cautioned that finalising the deal would be difficult because of the complexities in obtaining permission. "They are transferring cash... to a sanctioned entity," he said.

The swap is a "theoretical consideration", Raiffeisen said. The Austrian bank is "investigating several options" about how to reduce its Russia exposure, stressing that any measures would comply with sanctions.

Raiffeisen has capitalised the dilemma many foreign groups with Russian operations have faced since President Vladimir Putin invaded Ukraine last year. The Vienna-based institution is the largest western lender in Russia by assets, earning record profits there last year. Under the plan, the troubles would

be transferred from its Russian subsidiary to Sberbank in Moscow. In return, euros of an equivalent amount sitting in escrow accounts belonging to Sberbank's former European arm, which is in the process of being wound up, would be transferred to Raiffeisen in Vienna.

No money would cross borders, nor would foreign currency be sent to Russia, and thus no sanctions rules would be broken, the people insisted - even though it is forbidden to do business with Sberbank in Europe.

The Raiffeisen swap proposal was first reported by Austria's Falter magazine. Advisers working on the plan, drawn up by Vienna-based Ithuba Capital, an advisory firm founded by Willi Hemetsberger, UniCredit's former head of mar-

kets, believe it could be a template for other western companies trying to exit Russia. Ithuba declined to comment.

Late last year the Kremlin imposed strict rules on western businesses still operating within its territory, making it impossible for them to sell subsidiaries without permission and banning the repatriation of profits for key sectors.

Sberbank did not comment on the deal. The Russian bank's European business has been in a process of liquidation for the past few months, and has now sold off most of its loan portfolio to European rivals. Cash and other assets earned from such sales and the winding down of other business operations is trapped in a legacy holding company based in Vienna, worth up to €400m.

Banks. Legal battle

JPMorgan pursues Staley's pay over Epstein ties

Attempt to claw back \$80m from former executive's salary could set a Wall Street record

JOSHUA FRANKLIN AND STEPHEN GANDEL - NEW YORK

JPMorgan Chase is attempting to engineer what could be the biggest clawback of pay in Wall Street history by demanding that Jes Staley return more than \$80m for failing to fully disclose the extent of the former executive's relationship with Jeffrey Epstein.

If successful, the clawback of seven years' worth of Staley's compensation from 2006-13, during which time he was one of the bank's top executives, could be just the tip of the iceberg of what he has to pay.

JPMorgan is also seeking to make Staley liable for any damages awarded to the US Virgin Islands and one of Epstein's alleged victims in two legal cases against it, as well as legal fees and damages for any reputational harm.

It shows the financial hit Staley faces over his association with the late convicted sex offender, which led to his resignation as Barclays chief executive in 2021. The lawsuit is also the most explicit declaration to date by JPMorgan that the bank's leaders believe Staley protected Epstein's position as a client and withheld vital information.

The lawsuits against JPMorgan by the USVI and the alleged Epstein victim claim the bank is liable for facilitating Epstein's sexual abuse by failing to spot and act on red flags.

While legal experts cast doubt on the odds of the bank prevailing against Staley, JPMorgan is arguing new details have come to light through the two legal cases against it. JPMorgan alleged these court filings show the executive misled management when advocating for Epstein to remain a client, where the disgraced financier is alleged to have held hundreds of millions of dollars.

These new details include allegations that Staley personally spent time with young girls whom he met through Epstein and observed "Epstein sexually grabbing women in front of him".

JPMorgan and a lawyer for Staley declined to comment. Nevertheless, experts said JPMorgan faced an uphill battle to claw back the funds. "This is because the argument in the filings hinges on failure to adhere to a code of conduct, rather than any clawback mechanism Staley signed up to."

Jes Staley faces a lawsuit that is the most explicit declaration by JPMorgan to its position as a client and withheld vital information.

Source: [InvestorIntelligence](#)

ally going to get money from him," said Jesse Fried, a professor at Harvard Law School. "I think this is more of an attempt to deflect blame... The facts may indeed show that JPMorgan was not in any way at fault."

The bank is walking a fine line with its latest argument: it is simultaneously defending itself by arguing the lawsuits are unwarranted, while also claiming that it was misled by Staley into keeping Epstein on as a client.

George Georgiev, law professor at Emory University, said JPMorgan's suit against Staley showed an inconsistent legal position. "They are suggesting that [Staley] had some sort of a unique knowledge that nobody else had and that JPMorgan could not have had through its formal channels. That's possible but ideally KYC [know your customer] procedures should not depend on one person," Georgiev said.

JPMorgan severed ties with Epstein in 2015, the year Staley left to join hedge fund BlueMountain Capital before later taking over at Barclays in 2015. Epstein took his business to Deutsche Bank.

During the years in question - 2006-13 - Staley was one of JPMorgan's highest paid executives, with his roles

including running its asset and wealth management business and its investment bank. Between 2006 and 2011, his pay peaked at \$18m in 2007. The bank did not disclose his pay for 2012 or 2013.

The amount JPMorgan is seeking to recoup is dwarfed by the more than \$600m clawed back from former UnitedHealth Group CEO William McGuire in 2007.

But experts believe the amount JPMorgan is going after would be a new high for the banking industry - it would exceed the \$69m Wells Fargo clawed back from boss John Stumpf over its sham accounts scandal, as well as any clawback faced by executives at Goldman Sachs following the bank's guilty plea in the 1MDB money-laundering case in 2020.

To support its claims, JPMorgan alleged that from at least 2006 through to 2012 Staley signed a written affirmation each year agreeing to remain in compliance entitled "Code of Conduct [year] Affirmation Record".

In each of those affirmations, he pledged: "I agree, as a condition of employment, to remain in compliance with the code and the supplemental policies that apply to me, all as amended

"They are suggesting [Staley] had some sort of a unique knowledge nobody else had and that JPMorgan could not have had"



Financials

Chinese expat businessman Guo faces US conspiracy and fraud charges

STEPHEN FOLEY - NEW YORK

US prosecutors have charged Guo Wengui, the Chinese businessman and critic of the Communist government who fled to New York and allied himself with prominent China hawks, with being a serial fraudster who funded his lavish exile through a string of investment scams.

Guo was arrested yesterday on charges including fraud, conspiracy and money laundering, in connection with an alleged scheme to misappropriate more than \$1bn from thousands of his online followers.

He is accused of lying to people who invested in a series of ventures including his "citizen journalism" media company, an elite membership service and a purported new cryptocurrency.

In fact, much of the money was spent on luxury items, property and a \$3.5m Ferrari, and to cover expenses related to his \$37m yacht, according to the 38-page indictment unsealed in federal court in the southern district of New York. Some \$100m was invested in a "high-risk hedge fund" that lost \$30m of the money, the complaint alleged.

William J. J. Hong Kong and British citizen who US authorities said was Guo's financial adviser, was also named as a defendant in the 11-count criminal

'Guo took advantage of the hype and allure [of] crypto and other investments to victimise thousands'

indictment. The US Securities and Exchange Commission brought parallel civil charges against both men.

Guo went from China to the US in 2014 and allied himself with overseas dissidents and China hawks, including Steve Bannon, the White House adviser to former president Donald Trump. He is known by names including Miles Guo, Miles Kwok and Ho Wan Kwok.

In 2020, Guo solicited \$425m for his media venture, GTV, via an unregistered securities offering that was backed by 5,500 supporters, according to prosecutors, and went on to raise a further \$150m through loans that he said would be convertible into GTV stock.

He also raised \$250m for a membership programme offering "a gateway to carefully curated world-class products, services and experiences", the indictment said, and another \$262m for a cryptocurrency project called the Himalaya Exchange.

Guo released a music video for a song called "Fly to the Moon" to promote one of his crypto ventures, and he pretended that another of his cryptocurrencies had been used to purchase a Ferrari, according to court filings.

"We allege that Guo was a serial fraudster," said Gabriel Gresal, director of the SEC's division of enforcement. "In reality, Guo took advantage of the hype and allure surrounding crypto and other investments to victimise thousands and fund his and his family's lavish lifestyle."

According to the criminal complaint, money was channelled through more than 500 accounts held in the names of more than 80 entities or individuals in order to conceal the sources of funds for the luxury spending.

A lawyer for Je declined to comment. He remains at large, according to prosecutors. A lawyer representing Guo did not return a request for comment.

Automobiles

BMW to stabilise car prices after years of rises

PATRICIA NILSSON - FRANKFURT

BMW expects to stop raising prices on its premium cars in 2023 after years of passing on higher costs to customers, which has led to an average 40 per cent increase since 2020.

The German company said yesterday it expected to keep prices stable this year while the number of cars delivered to customers would increase slightly.

"Full order books in Europe and outside [has translated] into good price realisation," said BMW's head of sales Pieter Nota. "Of course, that has contributed very much to solid profitability of the company," he added.

Car prices have risen because of higher commodity costs, semiconductor shortages, a focus on selling top-range vehicles and more expensive electric cars, according to Auto Trader.

BMW and its rivals have also raised profit margins by focusing on the sale of more expensive cars, as supply chain

constraints have left hundreds of thousands of vehicles still to be fully assembled because of a lack of parts.

The median price of a new BMW in the UK rose from £36,638 in March 2020 to £51,350 this month, representing a 40 per cent jump, said the online vendor. Volkswagen car prices jumped 19 per cent and those of Mercedes-Benz 39 per cent over the same period.

Ian Plummer, a director at Auto Trader, added that the average price of a new car had risen 40 per cent over the past five years across all brands.

BMW said there was a slight decrease in European orders at the start of 2023, adding that rising interest rates were likely to have had an impact as four out of 10 sales were funded with the help of its financial services arm.

The company said last week that it would pay out a bumper £5.5bn to shareholders after a profits boost from an increased stake in its Chinese joint venture, as well as higher prices for its

expensive premium cars. The company said that it expected an operating margin in the range of 8 to 10 per cent in 2023.

Chief executive Oliver Zipse said he agreed with other car executives, such as the head of VW and Porsche, Udo Dieterus, that the EU should allow a fuels to help decarbonisation.

Germany and Italy are among countries with large car industries that at the last minute blocked a planned EU vote on the ban of combustion engines, demanding that the bloc make concessions for E-fuels.

BMW has long been an advocate for hydrogen-powered vehicles as an alternative alongside battery-driven cars as the EU prepares to ban combustion engines by 2035.

This year it launched a pilot series of a BMW iX5 fuelled by hydrogen, and said it was considering building a plant to produce cars that run on the gas by the end of the decade "depending on market requirements and conditions".

Technology

Zipline launches short-range drone service

PATRICK MCGEE - SAN FRANCISCO

Zipline, the world's largest drone logistics service, announced a short-route delivery system yesterday designed to get customers in some US cities receive prescriptions, lab tests or even custom-made salads within minutes.

The California-based start-up, which has completed more than half a million deliveries since its founding in 2014, said it had partnered with three US hospitals in three states - plus Sweetgreen, a salad restaurant chain - to launch a home delivery service that can make a 10-mile trip in 10 minutes.

The promise of rapid drone delivery goes back years but has a spotty record. Jeff Bezos predicted a decade ago that the sky would be filled with Amazon drones within five years, but technical challenges have intervened.

Most other projects are in a beta stage, although Wing, a unit of Google parent Alphabet, recently claimed it could now

deliver up to 1,000 packages a day in the select areas where it was operating, and had ambitions of increasing that into the millions over the next 18 months.

Since 2016 Zipline has been delivering packages to destinations more than 100km away, with the bulk of its operations in Ghana, Nigeria and Rwanda, where doctors can order medical supplies via text message and dispatch emergency blood deliveries at 100km an hour.



The start-up's P2 Zip drones will deliver goods in three US states

The private start-up, worth nearly \$1bn, launched emergency operations in the US in 2020 to supply medical supplies for healthcare workers. It also worked with Pfizer to deliver Covid-19 vaccines.

Zipline, which is backed by Bullion Gifford, Temasek and Fidelity, among others, plans to do more than 10,000 test flights before deploying the new service early next year for its first partners in Ann Arbor, Michigan; Tacoma, Washington; and Salt Lake City, Utah.

The new service is based on its P2 Zip drone, an autonomous winged aircraft that has the ability to hover in the sky above its destination. It sends the package down in a self-propelled drod capsule of pinpointing its landing to an area as small as a patio table.

The group flies Zips in seven countries, including three US states. It has partnered with Walmart to allow customers in suburban Arkansas to order rotisserie chickens to their backyard.

US BANK FAILURE

Loss of one-stop funds shop for start-ups leaves Valley vacuum

Big lenders' services look unlikely to match an SVB model honed to the sector

RICHARD WATERS AND ELAINE MOORE
SAN FRANCISCO
IAN JOHNSTON AND TIM BRADSHAW
LONDON

Technology start-ups are scrambling to deal with tighter regulation and the influence of larger banks that are set to replace the informal financial relationships and close personal connections that have characterised Silicon Valley Bank's dealings with the sector.

Young tech companies, which account for a large part of SVB's deposits, were making plans to take cash out of the bank this week, despite moves late on Sunday to protect depositors and keep at least some of its operations going.

HSBC agreed to take over the bank's UK arm and regulators in Washington were making a renewed effort to find a buyer for the US operations.

As entrepreneurs assessed the damage caused to the tech scene by the collapse of SVB over recent days, a first step was a rush to move cash away from being reliant on a single bank again.

"A lot of concentration in one bank in a highly connected community clearly turned out to be a very bad thing," said Lakhesh Arthan, founder of UK-based biotech company Clarm Therapeutics, which had all of its £50m in cash tied up with the bank. "We want to analyse all of our different risks in terms of Treasury policy and mitigate against that."

Lauren Schulte Wang, founder of sustainable period care start-up The Flex Company, said the business had opened an account at P10rorgan over the weekend when its accounts at SVB were frozen, and planned to add further to its banking relationships. "We will diversify. But operating across multiple banks is going to make things slightly more difficult. Start-ups use cash to reinvest in the business. It isn't money sitting idle in a bank account."

SVB is credited by many founders and venture capitalists with being more willing to lend to start-ups than larger banks. The close banking relationships that had underpinned those loans are likely to be scarcer in future.

One UK-based venture capitalist said: "Very few of these loans get done without SVB calling up their venture investors to hear their perspective on the business. The ecosystem does have to rely on a certain amount of trust given the early and fragile nature of the business."

A venture capitalist in San Francisco said: "SVB has been willing to lend to venture-backed start-ups because of their belief that the VCs won't leave them holding the bag."

That trust had broken down late last week as some venture investors urged companies they had funded to pull their cash from the bank, precipitating its collapse, this investor said.

As well as being one of the few banks to lend to start-ups with little in the way of revenue or assets, investors and founders said SVB had also been unusual in gearing many of its activities to the start-up world, from its marketing efforts to the design of its services.

SVB courted founders more assiduously than larger institutions, attending accelerator programmes and pitching itself as a one-stop shop, according to Sam Franklin, chief executive and co-founder of tech recruitment company Otta. "We know tech. This is going to be



SVB designed its services to fit the needs of new start-ups, guiding them through setting up the financial infrastructure needed and providing a high level of personal service for relatively small customers.

easy with us.' That was the pitch," he said.

The bank had expanded outside the US in recent years, making it straightforward for European founders to open accounts in the UK and for British entrepreneurs to do so in the US.

"It's harder to open a bank account [in the UK] if you're not British, and roughly half of tech founders in the UK aren't British," said John Spindler, chief executive of UK-focused accelerator Capital Enterprise.

SVB designed its services to fit the needs of a new start-up, for instance guiding them through setting up the financial infrastructure needed to operate a business, providing an unusually high level of personal service for relatively small customers.

"There was always somebody you could speak to, no matter how small [the start-up]," said Robin Klein, a venture capital investor at LocalGlobe. "That's very different from the big banks."

Lenders such as Wells Fargo and P10rorgan have their own specialist teams of bankers in Silicon Valley to work with start-ups, and could fill some of the gaps left by the collapse of SVB. However, several investors said their services did not match a bank that had spent 40 years honing a business model geared to start-ups.

Over time, the loss of a supportive

"We know tech. This is going to be easy with us. That was the pitch"

Sam Franklin, Otta chief

institution is likely to make life harder for start-ups and tilt technology markets further in favour of bigger platform companies with strong balance sheets, one veteran tech investor said.

In a sign that traditional banks may be less welcoming, some start-ups struggled to open new accounts with them late last week.

"There was a surprisingly large number of nos," one venture capital investor said.

Many venture capital firms are now providing more active support for their portfolio companies on how to manage and invest their funds. One investor said he was advising portfolio companies to build balance reserves between traditional lenders including HSBC in the UK and digital-only "neo-banks" that provide fast access to capital.

These moves represent the beginning of a new era for tech start-ups, as they are forced to deal with the loss of a singular institution that had sought to provide for all their financing needs.

Punit Singh Soni, founder and chief executive of Saki, an artificial intelligence company based near San Francisco that had all its accounts frozen when the bank collapsed, said: "Unfortunately, I do think there will be some things that are lost in this, and it will be the fabric of how Silicon Valley has been."

See Opinion

Takeover. UK unit

HSBC found £1 deal too good to refuse

Due diligence concluded that 70% of loan book was high-quality credit lines

STEPHEN MORRIS AND OWEN WALKER
LONDON

HSBC's eleventh-hour decision to offer £1 for Silicon Valley Bank UK was driven as much by its inability to fully analyse 50 per cent of the target's loan book as the opportunity to win a host of start-up clients.

The bank's executives had already determined that SVB UK and its customers were a good strategic fit, but they were struggling to work out a price.

Due diligence had concluded that about 70 per cent of SVB UK's loan book was high-quality credit lines, backed by commitments made by limited partners, said people familiar with the discussions. The other 30 per cent was harder to analyse, but could be worth the gamble.

When the executives realised late on Sunday night that there were no rivals left, they settled on a bid of £1.

"We felt it was really attractive financially, with a £1.4bn equity value prior to the run on the bank," said one of the people. "Late at night, reading the body language of the government, we got the sense there were no other bidders. So we said, 'Let's do it.' The question now is how much has eroded since [the run began]. It requires a lot of understanding of the assets. But ultimately we think it will be [worth] a lot closer to £1.4bn than £1. . . . You can take a lot of risk with that kind of cushion."

Despite being ringfenced from its larger Californian parent, SVB UK was hit by a liquidity crisis late last week when customers withdrew money en masse after the US business collapsed.

The bank's 5,300 customers accounted for about 4 per cent of Britain's start-ups, according to analysts at Liberium.

For HSBC, which is attempting to expand its commercial banking business in high-growth industries such as life sciences, biomedical, technology and non-crypto fintech, the deal was too good to turn down. Chief executive Noel Quinn said the acquisition made "excellent strategic sense".

HSBC believes that the start-up entrepreneurs could make clients of its private banking arm – a priority area for growth – while later-stage companies considering an initial public offering could cross over to the capital markets team.

"We are not gambling the bank's future. . . . It was a nice opportunity and in the UK it would have taken two to three years of our strategic plan to build this kind of expertise and client base," said one senior executive.

"There is also an enormous amount of goodwill towards us in the start-up com-

munity now," another person involved in the process told the FT. "It has been great PR for the bank and [for relations] with the government."

Andrew Williamson, managing partner at Cambridge Innovation Capital, said SVB spent 40 years working closely with the life sciences and tech industries. The venture group instructed its companies to move their money out of SVB last week. But now, he said they would move the money back into HSBC, which should be a "groundswell of support".

SVB UK can be easily absorbed by HSBC. Its £6.7bn of deposits and £5.5bn loan book represents only a tiny fraction of its new owner's \$3tn global balance sheet.

HSBC – often criticised for its conservative culture – moved with an uncharacteristic alacrity to buy the bank led by chair Mark Tucker and Quinn. The bank approved a deal after an expedited due diligence, signing between 5am and 4am on Monday.

The government considered HSBC the only credible suitor because it has "more liquidity than God", according to a person familiar with the rationale of the government and Bank of England.

HSBC also did not seek any government guarantees for the debt and pledged to inject £2bn into SVB UK immediately to help fund its holdings of long-dated assets and keep operations

"We think it will be a lot closer to £1.4bn than £1. You can take a lot of risk with that kind of cushion"

running while it integrated the business. But it did secure a waiver from ringfencing rules to allow it to absorb some leveraged financial sponsor positions that would ordinarily be excluded from its UK unit, one of the people said. By law, British lenders must separate their investment and retail banking operations.

For the deal to be a success HSBC will have to ensure there is no further deposit flight. It must also convince tech-savvy clients that a high street lender with a history going back to 1850s Birmingham can meet their needs.

Executives, who have not decided whether to retain SVB UK as a separate brand, are leaning towards assimilation, pending feedback from new customers. HSBC UK chief executive Ian Stuart was due to address SVB staff yesterday.

The acquisition will also not change HSBC's well-publicised scepticism about cryptocurrencies and digital assets. "The crypto stuff will probably leave, either of their own accord or being politely off-boarded," said one of the people involved. "They will realise that life would be too hard as a customer of HSBC."

An investor at a UK-based venture capital company said the sector was taking a "wait and see" approach over long-term relationships.

HSBC is also in "wait and see" mode say executives. "In the global scheme of things it is a small bite, but potentially a very profitable one," said one of the people involved in the deal.

"At the eleventh hour when it really mattered we were the only bidder. . . . We've done the clients, country and the UK economy a big favour. So who cares if we make a lot of money?" Additional reporting by Hannah Rucker, Chris Giles, Siddharth Venkatarao, Mohitshman and Scott Chipolaine

Financial services

KPMG defends its audits of collapsed lenders

STEPHEN FOLEY AND GILLIAN TETT
NEW YORK

KPMG's US boss says it stands behind its audits of Silicon Valley Bank and Signature Bank, which collapsed within days of putting out annual reports certified by the Big Four accounting firm.

Paul Knopp said its audit work considered all the facts available at the time the reports were issued, and that "market-driven events" in the intervening days led to the banks' failures.

KPMG has audited SVB's parent company since 1994 and Signature Bank since its inception 22 years ago. Ahead of publication of an annual report, auditors are required to assess whether there is substantial doubt about a group's ability to survive over the next year. An audit opinion included in the report would have to include a "going concern" warning if there was such a doubt, but there was no such warning at either bank.

KPMG signed its audit opinion on SVB on February 24, exactly two weeks

before the bank was seized by regulators after a bank run. The audit opinion on Signature is dated March 1, 11 days before it was seized. Depositors took flight after focusing on losses in the banks' portfolios of fixed-income securities and the low proportion of deposits that were covered by agreement guarantees.

"As we take into account everything we know today. . . we stand behind the reports we issued and we think we followed all professional standards," Knopp said at an event at the NYU Stern Center for Sustainable Business.

"You have a responsibility until the day you issue the audit report to consider all facts that you know, so we absolutely did do that. But what you can't know with certainty is what might happen after that audit report is issued."

This could include "market-driven" events and "unpredictable" reactions of customers.

Sandy Peters, head of global advocacy at the CPA Institute, a professional body for investors, said regulators could scrutinise the work KPMG did to back its audit opinion, including why it decided not to include a going concern warning.

SVB's reliance on customers in the tech industry could also raise questions about whether its financial report properly reflected that concentration risk, she said.

"People will want to know of the auditor: do you have a going concern memo in the audit file? What is the evidence you took for that?"



Paul Knopp: "market-driven events" caused havoc at the audited banks

Global Appointments



Call for Expressions of Interest

The International Telecommunication Union (ITU) is the leading United Nations agency for information and communication technologies, with the mission to connect the world.

The ITU calls for expressions of interest for suitably qualified and experienced individuals to serve on its **Independent Management Advisory Committee (IMAC)**.

Like other audit committees established by UN specialized agencies, the role of the IMAC is to provide expert advice and assist the ITU Council and the Secretary-General in fulfilling their governance responsibilities, including ensuring the effectiveness of ITU's internal control systems, risk management and governance processes.

The IMAC is composed of six independent expert members serving in their personal capacity. New members will serve for a term of four years, as from 1 January 2024.

For further information concerning the Terms of Reference for the IMAC, the selection process for the candidates and the address to which the application form duly completed in English must be sent, please visit the following website: <https://www.itu.int/en/council/Pages/imac.aspx>

Complete applications must be received by 21 April 2023 in order to be considered.

Only applicants selected for the interviews will be contacted.

COMPANIES & MARKETS

Currencies. Latin America

Bolivians queue for dollars as crisis of confidence spreads



Falling forex reserves prompt ratings downgrade and fears of debt default and devaluation

MICHAEL STOTT — LONDON
JOE DANIELS — BOGOTA

"WeAreStableCountry", Bolivia's central bank has said on Twitter repeatedly this month. The long queues of people outside its offices clamouring to buy dollars suggest otherwise.

The impoverished South American nation's foreign exchange reserves have been shrinking for years, threatening the boliviano's peg to the US dollar. As of February 8, just \$372m of net reserves and \$5.5bn of gross reserves remained — not enough to cover even three months of imports. The central bank has not published fresh figures since and investors are asking how long Bolivia can stand off a devaluation.

In a sign of the deepening crisis, Fitch on Tuesday downgraded Bolivia's debt deeper into junk territory, assigning it a B minus rating with a negative outlook. The rating agency cited "heightened uncertainty around the authorities' ability to manage this situation, as well as around its severity given an ongoing delay in publication of international reserves data".

Bolivia's 2028 sovereign bond was trading at 64 cents in the dollar yesterday, a level that suggests investors believe there is a meaningful chance of default. The price is down from 80 cents at the start of the year.

Behind the immediate crisis is a more serious long-term problem: Bolivia's economic model of the past two decades is bust. The hunched nation of 12m people has prospered for years by exporting natural gas to neighbours but

Bolivian bond prices are tumbling

2028 sovereign dollar bond (US cents)



reserves are declining fast and by 2030 it is likely to become a net importer.

The central bank made the unconventional move this month of offering to sell dollars directly to the public, after Bolivians complained of difficulty in finding the US currency at banks and exchange houses. Last Sunday, the central bank said it had sold \$24.4m of its reserves to the public between March 6 and 12.

Central bank president Edwin Rojas said that the buyers of dollars had been "victims of a speculative process" and a bank press release claimed it had "satisfied the public's demand" last week.

But queues of people trying to buy dollars continued to form outside the central bank's headquarters in La Paz this week. People also waited outside branches of Banco Union, a state-controlled bank permitted by the central bank to sell dollars, in the cities of Santa Cruz and Cochabamba.

The crisis of confidence spread on Tuesday to Banco Fasilta, a privately owned bank with \$4.2bn in assets. Customers rushed to withdraw savings amid rumours, denied by the bank, that Bolivia's financial regulator was about to intervene. People waited outside

branches to withdraw cash, with some telling local media they were not allowed to take out more than 10,000 bolivianos (\$1,451).

Banco Fasilta said the crisis was caused by "specific interests orientated towards generating destabilisation in the Bolivian financial system".

The finance ministry did not respond to requests for comment and the central bank referred inquiries to its published statements.

Economists said Bolivia's problems were deep-rooted and called for drastic measures. "Foreign exchange reserves are so depleted that it will be very difficult for Bolivia to avoid a correction in the exchange rate and exchange controls," said Ramiro Blazquez, head of research at BancTrust in neighbouring Argentina. "They could raise interest rates to try to fend off a devaluation but at some point, they will have to do it."

Years of statist policies by Bolivia's socialist government have scared off investors and dented fresh oil and gas exploration. Routinely expensive fuel subsidies have spawned a flourishing contraband trade, with dirt-cheap Bolivian diesel being smuggled over the

Cash call: people queue outside Bolivia's central bank in La Paz after it this month offered to sell dollars directly to the public

Source: Reuters/ProQuest

border to be sold in neighbouring Peru and Chile. Fuel imports shot up from 11 per cent of Bolivia's total imports in 2015 to 54 per cent last year, S&P Global Ratings, the rating agency, estimated.

Bolivia's gold reserves could provide an alternative source of foreign exchange reserves but they are mostly mined by unregistered operators who smuggle as much as \$2bn a year of the precious metal out of the country, according to some estimates. A planned law that would allow the central bank to buy gold directly from informal miners and use its current reserves more freely is stuck in Congress.

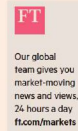
The economic crisis comes amid an increasingly bitter political fight between President Luis Arce and his one-time ally, former president Evo Morales. Arce served as finance minister in Morales's past government but the two men have since parted company in a power struggle that has split the ruling Movement to Socialism (MAS).

"The government has very little room for manoeuvre," said Luis Prato, senior economist at Torino Capital in New York. "They have some short-term possibilities to access liquidity, such as selling IMF SDRs [reserve assets] or speeding up loans from multilateral lenders... but the biggest challenge is the fiscal deficit, which will be 6.5 per cent this year."

Bolivia's general government debt was about 66 per cent of gross domestic product in 2022, but most is owed to multilateral lenders. Foreign debt owed to private bondholders is low, at just \$2bn, with debt service of \$300m due in 2023, according to Fitch.

"While these are low amounts, the sovereign's capacity and willingness to pay them could be called in question should international reserves continue to dwindle," the rating agency said.

[There is] heightened uncertainty around the authorities' ability to manage this situation



Fixed income

Russian bond dispute with Kyiv heads for UK court

JANE CROFT — LONDON
ROMAN OLEARCHYK — KYIV

Kyiv has secured its right to defend itself in a full trial in London against Russia's claim that it owes \$3bn for failing to repay a bond issued shortly before Ukraine's 2014 revolution.

The dispute, which centres on whether or not Ukraine illegally defaulted on \$3bn of its debt owned by Russia, can be heard in a High Court trial with evidence and witnesses, the UK's highest court ruled yesterday.

The Supreme Court said the dispute would not be determined by summary judgment, a procedure which allows a court to decide a case without trial and where the defence has no prospect of success, as Moscow had requested. The case has been running since 2016, six years ahead of Russia's full-scale invasion of Ukraine in 2022.

Lord Robert Reed, president of the Supreme Court, said the court had concluded that the validity of Kyiv's defence that it had issued the bond under duress could not be determined without a trial. "The success of Ukraine's defence turns on whether it can establish that Russia threatened the use of force and that those threats were the reason for Ukraine's decision to enter into the agreement," he said.

Kyiv had argued that Moscow had

"The success of Ukraine's defence turns on whether it can establish that Russia threatened the use of force"

used the debt as a "tool of oppression" and that the need to consider the political context of the case meant the capacity of the defence to call witnesses and present evidence was essential.

The trust corporation acting for Russia said the court had "ruled that none of Ukraine's defences to the claim is arguable except a limited part of its defence of duress... we take our fiduciary obligations seriously and all action taken to date has been in the proper discharge of those duties."

The dispute centres around Moscow's decision to sue Ukraine in 2016 in London's High Court over the non-payment of \$3bn of eurobonds carrying interest of 5 per cent. The notes, covered by English law, were issued in 2013 and matured in 2016.

The dispute reached the UK's top court in 2019 after Russia appealed a Court of Appeal ruling in 2018 that the matter had to be heard in a full trial. Russia had argued that English judges could not adjudicate disputes covered by international law and treaties.

Kyiv contends Russia's actions since 2015 have harmed its capacity to repay the debt. Moscow had applied "massive, unilateral and illegitimate economic and political pressure" since then, it said, to prevent pro-Russian president Viktor Yanukovich from signing an agreement with the EU. The refusal of Yanukovich to sign the agreement forced the pivot to Russia for financial support, Kyiv said. No date has yet been set for a trial.

Financials

Fed ponders tougher rules for midsized banks to avoid repeat of SVB collapse

COLBY SMITH — WASHINGTON

The Federal Reserve is considering tougher rules for midsized banks as it seeks to avoid a repeat of the recent collapse of Silicon Valley Bank that forced government authorities to intervene.

The US central bank is reviewing the capital and liquidity requirements it imposes on banks, especially those with between \$100bn and \$250bn in assets, a person familiar with the matter said. It will also assess the stress tests it carries out annually, which evaluate lenders' ability to withstand adverse economic and financial scenarios, among a host of other rules.

The review is part of a broader appraisal the Fed announced on Monday of how it supervised and regulated Silicon Valley Bank, which collapsed last week. The central bank is among US regulators facing questions over whether they missed signs of mounting problems at SVB, with some experts saying the problems were obvious.

To contain the fallout the Fed, alongside the Treasury department and the Federal Deposit Insurance Corporation, unveiled emergency measures after a

frenzied weekend that guaranteed all deposits at SVB and at crypto-focused lender Signature Bank, which authorities took over on Sunday. The Fed also announced a new lending facility for banks, to ensure lenders could meet all their depositors' needs.

But regulatory experts argue that SVB's red flags could have been identified in advance, or avoided, had lawmakers and regulators not eased rules for smaller lenders in recent years.

In 2018 Congress rolled back portions



The Fed faces questions over whether it missed warning signs at SVB

of the Dodd-Frank Act, the biggest deregulatory move since the 2007-08 financial crisis, to exempt some banks with assets of up to \$250bn from the Fed's toughest supervisory measures, including stress tests as well as capital and liquidity requirements.

The Fed followed suit in 2019 and approved lighter regulations for all but the biggest banks.

SVB had only \$212bn in assets by the end of last year.

Similar questions about regulatory authorities have been raised by some members of Congress. Dozens of Democratic lawmakers on Tuesday rallied behind a bill led in part by progressive senator Elizabeth Warren, which called for the 2018 rollback to be repealed.

"In 2018, I rang the alarm bell about what would happen if Congress rolled back critical Dodd-Frank protections: banks would load up on risk to boost their profits and collapse, threatening our entire economy — and that is precisely what happened," Warren said.

The Fed's review will be published by May 1. The Wall Street Journal first reported it was considering toughening the rules for midsized banks.

Derivatives

US regulator assesses whether boom in 'zero day' options has raised volatility

NICHOLAS MEGAW AND NIKOU ASGARI
BOCA RATON, FLORIDA

The US derivatives regulator is examining the impact on markets of extremely short-dated options contracts after analysts warned the booming trend could be contributing to wild swings in stock prices.

Rostin Behnam, chair of the Commodity Futures Trading Commission, yesterday said the agency was assessing the potential risks or systemic issues that could arise from so-called zero-day trading strategies, which have surged in popularity since the start of the coronavirus pandemic.

Zero-day options refer to contracts that expire on the same day they are purchased and are mainly tied to the S&P 500 index. About 45 per cent of S&P 500 options volume on a typical day comes from single-day options, according to Bank of America.

Proponents say the daily expiries allow investors to make more targeted bets or hedge risk around specific events, such as economic data releases or central bank meetings, but analysts have warned that the rising numbers of

contracts could be magnifying violent market swings. Equity options contracts in the US are regulated by the CFTC's sister regulator, the Securities and Exchange Commission.

Behnam said at the annual Futures Industry Association conference in Boca Raton: "We're talking internally about who the participants are in that market, what it potentially means from a risk

"We're talking about who the participants are in that market, what it means from a risk standpoint"

standpoint, what are the obvious — if any — systemic issues... I don't want to prejudge it, but it's clearly on our radar."

He added that more transparency on who was using the options was "the key to a successful market". The flexibility of short-term options has been popular with investors during the past year's market volatility, with trading volumes repeatedly hitting new records. However, the trend has drawn regulatory attention after a series of

reports by analysts at JPMorgan that compared the growth to the 2018 blow-up in options markets, known as "Volmageddon".

A build-up of one-way bets on products linked to the Vix volatility gauge ended in early 2018, with the closure of two major investment funds after a drop in stock markets caused a sharp reversal in the Vix. In its worst-case scenario, the bank suggested that the cost of unwinding zero-day options bets could in effect turn a 5 per cent S&P 500 decline into a 25 per cent market decline.

The vast majority of zero-day trading focuses on contracts tied to and offered by Cboe Global Markets, the world's largest options exchange.

At a separate event at the FIA conference on Tuesday, Cboe head of derivatives Ariane Adams dismissed comparisons to Volmageddon or the meme stock trading of the early pandemic.

She said the exchange's S&P 500 contracts were being traded by a broader spectrum of investors. She added that many trades were closed out before they expire, and said more than half of investors used complex spread trades that included inbuilt hedges.

COMPANIES & MARKETS

The day in the markets

What you need to know

- Yields on 10-year German Bunds suffer largest single-day declines in 35 years
- US and European stocks knocked in wake of banking sector chaos
- Gap between yields on junk-rated debt and US Treasuries widens

US and European stocks were hit hard by chaos in the banking sector yesterday as fears over the value of industry bond portfolios after the collapse of Silicon Valley Bank, and the direction of central banks' interest rate moves resurfaced.

The US blue-chip S&P 500 fell 1.9 per cent, while the technology-heavy Nasdaq Composite fell 0.9 per cent.

Europe's stocks slumped, with the benchmark Stoxx 600 closing down 3.1 per cent, the UK's FTSE 100 falling 3.8 per cent and France's CAC 40 off 3.8 per cent as investor jitters extended for a third day.

Yields on 10-year German Bunds fell 0.31 percentage points to 2.14, per cent, their biggest single-day drop since 1990. The yield on the two-year note lost half a percentage point to 2.4 per cent.

The yield on the two-year US Treasury note, which closely tracks interest rate expectations and moves inversely to price, fell 0.4 percentage points to 3.82 per cent. The yield on the 10-year note, which underpins global borrowing costs, fell 0.2 percentage points to 3.47 per cent.

The concerns fanned out into corporate bonds, with the gap between yields on junk-rated debt and US Treasuries exceeding 5 percentage points this week for the first time since October.

The US Federal Reserve is balancing the demise of three US banks, which has

German bond yields tumble as investors price in US rate cuts



increased speculation that it will have to pause its interest rate rises earlier.

The KBW Nasdaq Bank Index was down 4.1 per cent, while First Republic Bank, a regional bank at the centre of the sell-off on Monday, lost 23.1 per cent.

Fitthoff upgraded the bank's rating from A+ to BB and placed it on negative watch.

The Euro Stoxx Bank Index dropped 8.4 per cent after Credit Suisse's largest shareholder said that it would not provide the Swiss lender with any more capital.

and BNP Paribas declined 10.1 per cent. Japan's Topix added 0.7 per cent and South Korea's Kospi added 1.2 per cent. The Topix Banks index in Japan gained 3.3 per cent.

The dollar index, which measures the currency against six peers, rose 1.29 per cent. Sterling slipped 1.2 per cent against the dollar, in the wake of UK Chancellor Jeremy Hunt's spring Budget.

In oil, Brent crude fell 0.3 per cent and West Texas Intermediate, the US benchmark, traded 0.7 per cent lower.

Martha Muir, Owen Walker, George Steer and William Langley

SVB fiasco raises question of who can create dollars

Brendan Greeley
Markets Insight



In the early 20th century, print advertisements for banks featured a dollar amount of the bank's capital, often above and larger than the name of the bank itself.

With bank failures a fairly regular occurrence, particularly in the agricultural Midwest, depositors had to be wary. They would get something back from the receiver, but on average only about 60 per cent of what they'd held.

After the Great Depression, bank capital disappeared from bank advertising. It did not matter any more.

In 1933, Congress had authorised the Federal Deposit Insurance Corporation, a fund that guaranteed at the time up to \$2,500 in deposits. Most people didn't have to think about bank capital because they no longer had reason to worry that their dollars would suddenly be worthless.

For the past four years I have been researching and writing a history of the dollar, work that has confronted me with a metaphysical question: what is a dollar? The answer has changed consistently since the early American republic adopted the silver Spanish milled dollar as a currency standard. And the question has been brought into focus again by the failures of Signature Bank and Signature Bank.

We could say that a dollar is now a liability on the balance sheets of the banks of the Federal Reserve system. That would be true but inadequate. It describes only a fraction of the dollars we actually use. Most dollars are deposits; liabilities of commercial banks. They do not even have to be American banks. Outside of the US, banks can and do regularly denominate deposits in dollars and call them dollars.

There is a limit, however, to who gets

to say something is a dollar. I cannot go to a football ground, write out a promissory note in dollars for a beer and expect that my dollar note will continue to trade at par.

That brings me to an uncomfortably circular definition. A dollar is any financial instrument that will at all times clear at par with other dollars. My beer note may be denominated in dollars but without some kind of guarantee, it is not likely to trade one for one with a Federal Reserve note.

The only institutions with power to provide this guarantee are the Fed, the FDIC, and the US Treasury. Since the

My beer note may be denominated in dollars but it is not likely to trade one for one with a Fed note

2007-08 financial crisis, these institutions have made clear, even if they don't say it out loud, that they prefer a hasty guarantee to the possibility of chaos. Each time they do, they add to the list of what we might consider a dollar.

But to have the US government back a dollar you create is a privilege, one that should come with explicit obligations. We can't spell these out or enforce them until we can be honest with ourselves about who is allowed to create a dollar — and who should be.

Bankers like to have their deposits guaranteed but they do not like paying for it. Deposit insurance was not a new idea in the 1930s. Already before the US Civil War five states offered some form of pre-fundamental guarantee on the physical notes that banks were then allowed to

issue. By the 1920s, eight states offered a similar guarantee on deposits. The programs were spotty, underfunded and, before the Depression, never turned into federal law.

In the late 1950s, European banks began letting customers hold dollar-denominated deposits — what we now call eurodollars. By the end of the 1960s, the Fed had begun offering swap lines with other central banks, trading dollars as needed for other currencies. As Robert McCauley and Catherine Schenk have argued, swap lines quietly served to manage liquidity risk for eurodollars, creating a kind of deposit guarantee.

During the financial crisis and the early months of the pandemic, swap lines between the Fed and other central banks again guaranteed dollar-denominated deposits abroad. Eurodollars do not subject banks to US regulation. They do not require premiums to the FDIC. But they have a tacit guarantee: they are dollars.

This week, the FDIC guaranteed the deposits of Signature Bank and SVB; not just the \$250,000 per-person limit for which the banks had paid premiums, but all deposits. With a single decision, the definition of a dollar again expanded. We usually talk about these ex-post guarantees in terms of moral hazard. How do you prevent bad behaviour without the threat of punishment?

We should think instead about the privilege of creating dollars, and what it should cost — in extra regulation or insurance premium. And we should ask and attempt an honest answer to a blunt question: what is the limit? Who gets to make dollars?

Brendan Greeley is an FT contributing editor

Markets update

	US	Eurozone	Japan	UK	China	Brazil
Stocks	S&P 500	Eurofirst 300	Nikkei 225	FTSE100	Shanghai Comp	Bovespa
Level	3858.51	1723.26	27229.48	7344.45	3243.31	107246.89
% change on day	-1.55	-2.91	0.03	-3.83	0.55	-1.64
Currency	\$ Index (DXY)	\$ per €	Yen per \$	\$ per £	Rmb per \$	Real per \$
Level	104.650	1.054	132.815	1.203	6.900	5.308
% change on day	1.016	-1.679	-1.109	-0.988	0.398	0.956
Govt. bonds	10-year Treasury	10-year Bund	10-year JGB	10-year Gilt	10-year bond	10-year bond
Yield	3.411	2.122	0.311	3.447	2.875	12.749
Basic point change on day	-22.020	-29.600	-77.750	-15.400	0.300	3.800
World index, Commods	FTSE All-World	Oil - Brent	Oil - WTI	Gold	Silver	Metals (LME)
Level	400.86	71.84	65.89	1907.55	21.64	3940.90
% change on day	-1.94	-7.24	-7.63	-0.20	2.58	-0.64

Main equity markets



Biggest movers

	US	Eurozone	UK
Ups	Charles Schwab 2.32	Bolone 7.99	United Utilities 0.86
Xcel Energy 2.23	Eon 1.11	Haleon 0.95	
Newmont Corp 2.02	Novozymes 0.90	Unile 0.43	
American Electric Power 1.83	Jeronimo Martins 0.80	Segro 0.31	
Southern Co 1.63	Sanofi 0.74	Fresnillo 0.14	
Downs	First Republic Bank -23.19	Societe Generale -11.73	Prudential -12.63
Steel Dynamics -12.02	Alstom -10.72	Glencore -10.72	
Halliburton -10.89	B. Sabadell -10.49	Barclays -9.09	
Marathon Oil Corp -10.63	Saipem -9.88	Shell -8.50	
Devon energy -9.54	Bnp Paribas -9.76	Bp -8.29	

Wall Street

Regional lender First Republic sank to the bottom of the S&P 500 index after S&P Global lowered its credit rating from "A" to "BB+" and placed the San Francisco-based bank on "CreditWatch with negative implications".

The rating agency said it believed the risk of deposit outflows was "elevated at First Republic, despite actions by federal regulators", adding that its deposit base was "more concentrated than most large US regional banks, which presents heightened funding risks".

Such bank jitters, worsened by woes at Swiss lender Credit Suisse, sent larger lenders — such as JPMorgan, Wells Fargo, Morgan Stanley and Bancorp — down sharply.

Rallying to the top of the blue-chip benchmark was broker Charles Schwab after its chief executive, Walt Bettinger, told Reuters that the broker had "ample liquidity".

Bettinger said the broker had received an influx of assets to its parent company since the collapse of two US banks.

Based Inc, the e-commerce grocery platform, plummeted on news it might file for a petition for relief under the US bankruptcy code, alongside "other strategic alternatives", it said.

Plant-based milk producer Oatly rallied off the back of a strong annual revenue growth forecast. Ray Douglas

Europe

Weaker than expected revenue growth sent Sweden's Hennes & Mauritz lower. The world's second-largest clothing retailer reported sales of \$54.9bn (\$5.2bn) in the first quarter, which implied organic growth of 3 per cent, lagging behind the 4.5 per cent Jefferies had expected.

The broker said this update confirmed that "sales growth likely turned negative in February", raising questions about the "group's ability to leverage its cost base". Full first-quarter results were scheduled for the end of this month.

Spain's Inditex, the world's largest clothing retailer, also sank on announcing capital expenditure of €1.6bn in 2023. The "heavier" than Citi expected.

Aarin Chiekie, equity analyst at Hargreaves Lansdown, said a recent pay deal could have a "material impact on the group's earnings", squeezing margins.

An earnings miss weighed on Germany's Lanxess, which forecast core profits of between €180m and €220m for this quarter, well short of the €237m analysts had projected.

The chemicals group warned of weaker volumes due in part to customer destocking.

Credit Suisse dived to a fresh record low after its largest shareholder said it would not provide the Swiss lender with any more capital. Ray Douglas

London

Takeover target Hyve surged on news that US private equity firm Providence Equity Partners had offered 108p a share — about 8 per cent higher than Tuesday's closing price.

The events organiser rose above this recommended bid, suggesting traders think it could attract a higher offer. Citi said the bid "arguably undervalues the group relative to fundamental valuation", although it acknowledged the offer remained "a big premium" to Hyve's undisturbed price in February.

More dealmaking news triggered a rally in PurpleListings, which has put itself up for sale. The hybrid estate agent confirmed it had been talking to online estate agent Strike regarding its participation in a formal sale process although the potential suitor had yet to join the process.

Henry James publisher Bloomsbury jumped on announcing that its revenue and profits for its financial year would be ahead of expectations, aided by strong performances in its fantasy novels and academic digital resources.

Online trading platform IG Group retreated after reporting a third-quarter revenue fall.

However, Shore Capital speculated that "the recent pick-up in market volatility could see trading activity levels turn up sharply". Ray Douglas

Investors' Chronicle



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MARKET DATA

FT500: THE WORLD'S LARGEST COMPANIES

Table with columns: Stock, Price/Change, %Chg, Div. Yield, P/E, Mkt Cap. Lists major global companies like Apple, Microsoft, Amazon, Google, etc.

Table with columns: Stock, Price/Change, %Chg, Div. Yield, P/E, Mkt Cap. Lists major UK companies like AstraZeneca, AstraZeneca, AstraZeneca, etc.

Table with columns: Stock, Price/Change, %Chg, Div. Yield, P/E, Mkt Cap. Lists major US companies like Apple, Microsoft, Amazon, Google, etc.

Table with columns: Stock, Price/Change, %Chg, Div. Yield, P/E, Mkt Cap. Lists major Asian companies like Alibaba, Tencent, Microsoft, etc.

Table with columns: Stock, Price/Change, %Chg, Div. Yield, P/E, Mkt Cap. Lists major European companies like ASML, SAP, etc.

FT500: TOP 20

Table with columns: Company, Price, Change, %Chg, Div. Yield, P/E, Mkt Cap. Lists top 20 UK companies.

FT500: BOTTOM 20

Table with columns: Company, Price, Change, %Chg, Div. Yield, P/E, Mkt Cap. Lists bottom 20 UK companies.

BONDS: HIGH YIELD & EMERGING MARKET

Table with columns: Bond, Price, Change, %Chg, Yield, Spread. Lists high yield and emerging market bonds.

BONDS: GLOBAL INVESTMENT GRADE

Table with columns: Bond, Price, Change, %Chg, Yield, Spread. Lists global investment grade bonds.

INTEREST RATES: OFFICIAL

Table with columns: Country, Rate, Change, %Chg. Lists official interest rates for various countries.

BOND INDICES

Table with columns: Index, Price, Change, %Chg, Yield. Lists various bond indices.

BONDS: BENCHMARK GOVERNMENT

Table with columns: Bond, Price, Change, %Chg, Yield. Lists benchmark government bonds.

GILTS: UK CASH MARKET

Table with columns: Instrument, Price, Change, %Chg, Yield. Lists UK cash market instruments.

INTEREST RATES: MARKET

Table with columns: Instrument, Price, Change, %Chg, Yield. Lists market interest rates.

BOND SPREADS

Table with columns: Spread, Price, Change, %Chg, Yield. Lists bond spreads.

BONDS: TEN-YEAR GOVT SPREADS

Table with columns: Country, Spread, Price, Change, %Chg, Yield. Lists ten-year government spreads.

GILTS: UK FTSE ACTUARIES INDICES

Table with columns: Index, Price, Change, %Chg, Yield. Lists UK FTSE actuaries indices.

COMMODITIES

Table with columns: Commodity, Price, Change, %Chg, Yield. Lists various commodities.

BONDS: INDEX-LINKED

Table with columns: Bond, Price, Change, %Chg, Yield. Lists index-linked bonds.

BONDS: TEN-YEAR GOVT SPREADS

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ARTS

A show you can bet your shirt on

THEATRE

Sarah Hemming



There's surely been a rum on zoot suits and braces across London outfitters recently, as two major musicals about gamblers, gangsters and gals roll into the West End.

At the Garrick, *Bonnie & Clyde* takes a crack at the short, shocking lives of the infamous lovers. But first to the Bridge and Nicholas Hytner's sensational revival of *Guys & Dolls*. This is one to bet your shirt on: a superb production, hot as mustard, sweet as pie. Hytner stages the beloved 1950 musical by Frank Loesser, Abe Burrows and Jo Swerling in the round and semi-promenade, steeping the audience in the fabled, seething New York of Damon Runyan's 1950s stories, where Nathan Detroit and his small-time gamblers come up against Sarah Brown and the Save-a-Soul mission. You can join the saints, and look down on the action from the seats, or get down with the sinners and stand in the pit, where hydraulic stages rise up through the crowd, giving you a sewer-rat's-eye view of events.

The action, like Nathan's illegal crap game, scurries from location to location as cops, missionaries, showgirls and sweaty, panicked gamblers pop up on platforms mid-crowd, while ushers dressed as (phenomenally polite) NYPD officers marshal spectators out of the way. Bunny Christie's canny design conjures the bustle of NYC with the lightest of touches: a fire hydrant here, a steaming manhole there.

Despite this fiendish technical jigsaw, Hytner and his team tell the story with

neon crackle, finger-snapping pace and more sauce than Mindy's Diner. Nathan, short on dough and out of venues, is under pressure to get those dice rolling because "Big Julie" is in town: a man whose stature, in Cameron Johnson's formidable performance, comes matched to a voice that rumbles more ominously than the New York subway. So Nathan bets inveterate gambler Sky Masterson — a guy who can't tie his shoes without making a wager — that he won't get pretty, pious Sarah Brown on a date to Havana. But as Nathan's own long-suffering fiancée (14 years engaged and counting) tells him, betting against the human heart is a fool's game.

The staging embraces the musical's stadium status — who doesn't want to sway along to those legendary numbers? — and the choreography, by Arlene Phillips and James Cousins, is a miracle of high energy in compact spaces (rock the boat too much here and you'll wind up pitching into the sea of spectators).

But what's wonderful about Hytner's production is that, amid all the pizzazz, the affectionate humanity and tenderness of the piece come out. There's a longing at its centre, not unlike a Shakespearean comedy. The huge irony is that Sky and Nathan, sharp as diamonds and capricious as dice, are scared to gamble with their hearts.

Beautifully pitched central performances tease out the tensions between the characters' public profiles and private fears. Daniel Mays' Nathan is a thoroughly lovable loser, smoothing down his crumpled suit and rumpled clients with practised resolve, but driven into wild-eyed panic at the sight of a wedding bouquet. Andrew Richardson's suave, charismatic Sky is no better, after putting his smooth moves on Sarah to win his bet, he visibly reels at the realisation that he has fallen in love.

In the "dolls" corner you have Celine Schoenmaker's Sarah, whose



Daniel Mays as Nathan Detroit in 'Guys & Dolls' Hemel Holt

soaring, pure voice and prim elegance seem to mark her out for heaven — until she discovers sex and booze. Two Bacchus in and she's shimmying recklessly and biffing anyone who dances with Sky. And the show-stealer is Marisha Wallace's Miss Adelaide, "the well-known fiancée", whose rambly routines at the Hot Box conceal a deep-seated yearning for apple-pie domesticity. Wallace is terrific: sensually seductive in "Take Back Your Mink", sweetly longing in "Adelaide's Lament", she's no ditsy broad, but a real woman in love.

Around them a fizzing, comically precise ensemble and Tom Brady's great band relish classics such as "Luck Be a Lady" and "Sit Down, You're Rockin' the Boat". Hytner dials up and diversifies the desire that so inconveniently messes with pure thoughts: the suggestive carrot choreography in "A Bushel and a Peck" tests the poker face of many a spectator while a hot, all-male dance number in Cuba hints that there may be more to Sky's evasiveness than meets the eye.

Unlike Daniel Fish's *Oklahoma!*, this is not a revisionist staging: it won't rock the boat. But boy, it's a winner. To September 2, bridgtheatre.co.uk

Guys & Dolls
Bridge Theatre, London
★★★★★

Bonnie & Clyde
Garrick Theatre, London
★★★★☆

the grinding poverty of Depression-era America, and the driving desires of Bonnie Parker and Clyde Barrow for something different. The difficulty, however, is that it never moves much beyond stating that, and doesn't explore their thinking with any nuance. Nor does it grapple with the grim reality of them killing 15 people. And so we end up with something snappy, gorgeously performed, but essentially superficial.

Early scenes sketch out the grim, exhausting poverty from which the couple came and we see the young Bonnie and Clyde daydreaming of escape. Both yearn for excitement and fame, so when they meet, they form a fatal compound. As others queue at a soup kitchen under a poster promising the American dream, or bend the knee at church, the young couple are stealing cars, robbing stores and making hay. "We won't get to heaven, so let's raise a little hell," sings Clyde in a stomping rock number.

As in *Guys & Dolls*, pushback against all this no-good behaviour comes in the shape of the church, with Clyde's hairdresser sister-in-law Blanche (Jodie Steele) combining faith and feminine wiles to persuade her man, Clyde's brother, to give up his criminal ways. Steele, and her fellow hairstylists, have one of the show's best numbers "You're Goin' Back to Jail", which they deliver with teasing panache in Nick Winston's vibrant production.

As the criminal duo, Frances Mayli McCann and Jordan Luke Gage have masses of charisma and great voices; McCann gives a spellbinding rendition of her seductive solo "How 'Bout a Dance?". But they are underserved by a script that reduces serious issues and violent killings to fleeting moments: Clyde has the briefest hesitation after shooting his first cop but shrugs it off; Bonnie sings "Dyin' Ain't So Bad"; You're 23, babe. It is, there's so much talent here, but sadly it gets lost on the road. To May 20, bonnieandclydemusical.com

From a musical fable of Broadway to a musical about a couple who wanted to become a fable, *Bonnie & Clyde* is an altogether darker story: Nathan and his buddies shoot dice; Clyde shoots people.

Accordingly, this 2009 musical, by Ivan Menchell with music by Frank Wildhorn and lyrics by Don Black, deploys plenty of pep but more too in the way of psychology, foregrounding



Jordan Luke Gage and Frances Mayli McCann in 'Bonnie & Clyde' The Other Richard

FT FINANCIAL TIMES

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LOMBARD ODIER
SUSTAINABLE INVESTMENT CONSULTANTS

Nina Simone's story and an Indian Rite

DANCE

Nina: By Whatever Means
Barbican, London

Saeta Patel: The Rite of Spring
Sadler's Wells, London

Louise Levone

There is enough meat on the Nina Simone story for any number of biographies — at least six exist, plus her own (ghosted) memoirs. Undaunted by the scale of Simone's achievements as pianist, singer and civil rights icon, Ballet Black's Mthuzeli November has created *Nina: By Whatever Means*, which premiered at the Barbican Theatre. It was thoughtfully designed, vividly danced and galvanised by a soundtrack that included two of Simone's greatest hits: "Sinnerman" and "Meod Indigo".

The life story is told in flashback from the stage of the Montreux Jazz Festival of 1976. A few tip-up seats, a door, a window and a battered pianette whisk us between piano lessons, church, dressing rooms and concert stages. Scenes change in record time although the constant wheeling of scenery is somewhat distracting — projections have their uses.

The child prodigy's first music lessons are cleverly transposed into dance. Teacher and pupil (the charming seven-year-old Sienna Adotey) stand either side of the keyboard as Sienna's port de bras is gently tweaked into line. Simone's early years as an Atlantic City nightclub chanteuse are briefly but effectively sketched. There is an ugly scene between Simone and her abusive husband, powerfully played and danced by Isabella Coracy (superb throughout) and Alexander Padayiro.

November's determination to celebrate a unique musician and activist are entirely understandable but a rich parallel seam of drama goes unmined.

There was a less appealing side to Simone's character, and discussions about royalties once had the troubled star chasing a record company executive through a restaurant with whatever knife came to hand. November doesn't address any of that. A two-act format might give him room to do so. ★★★★★

Spring is here. Again. Saeta Patel's *The Rite of Spring* (2019), now super-sized to 12 dancers, had its London premiere at Sadler's Wells on Monday. The production joins the vast canon of dance works that have wrestled with Stravinsky's epic score but it is up there with the best.

Choreographers can be overwhelmed by the composer's fiendish poly-rhythms, but Patel, trained in the classical Indian dance discipline of bharatanatyam, seems unfazed by the score's complexities. Who knows what kind of magic must be going on in the heads of her dancers but from this side of the footlights they seem simply to be listening to the score and surrendering to it.

There's nothing remotely improvisatory about the tight-knit lines and clusters of the foot-stamping acolytes but they suit the tides of sound as instinctively as a shoal of fish in a cross-current.

Many Rites have had to make do with canned Stravinsky but Patel has the luxury of Kirill Karabits and the Bournemouth Symphony Orchestra, who extracted maximum impact from the thunderous percussion and snarling strings.

Patel herself danced *Shree*, a leisurely prologue to the main event. Backed by two musicians and a Carnatic vocalist who seemed to levitate in the darkness behind her, Patel splashed in an invisible pool, miming individual water droplets as they trickled down her arms, like Isadora Duncan playing with imaginary knucklebones.

The same moments of stillness can be seen in *Rite*, as when smoky puffs of resin are blown into the air around the Chosen One's head. At the climax the handsomely robed chorus select their leader (the imperious Sooraj Subramaniam) and gladly surrender themselves, crawling through his legs in a ritual of rebirth and renewal. Terrific. ★★★★★

'Nina' (arriving to November 2, balletblack.co.uk). 'The Rite of Spring' run ended, tours later this year, saetaanddance.com



Surrender: Saeta Patel's *The Rite of Spring* Frances Christie/OperaBox

FT BIG READ. SOCIAL HOUSING

More than 30 residents report neglect of repairs and maintenance, steeply rising service charges and poor communication at properties run by the historic London housing association.

By Abby Wallace

Sylvia Crowe and her carer, Sarah Myland, live in fear of heavy rain. The pair, who have lived together in social housing for over 20 years, say they have never known a time when their flat was not at risk of flooding.

Elliott Denny says that service charges he considers excessive and unjustified have turned his central London flat into his "worst nightmare".

Desmond Williams vacated his Islington home in July 2022 after his ceiling collapsed twice due to a leak. The king fu instructor says he resorted to spending a night sleeping rough after his landlord did not extend his stay at a hotel.

All of these individuals live in homes run by the Peabody Trust, the third biggest housing association in London and one of the oldest in the UK since its first estate opened in Spitalfields in 1864 as an antidote to the squalid slums housing the capital's poor.

Many of the UK's largest and oldest housing associations are rooted in philanthropy; they were established to provide safe, affordable homes for people facing poverty. They (housing associations) were supposed to provide housing that people were proud to live in," says Suzanne Muna, a secretary at the Social Housing Action Campaign.

Housing associations — which are regulated, licensed and partially funded by government to provide public housing — are "supposed to adhere to higher standards than private landlords would", according to Muna.

Over the past 25 years, as successive governments have encouraged councils to transfer housing stock to housing associations, they have come to be some of the UK's largest landlords. Providers of social housing are especially needed by people in the capital struggling to afford open-market rents, which have risen dramatically in recent years.

Since its founding, Peabody has grown to oversee 104,000 homes for 220,000 individuals, adding modern flats and private leasehold properties to its original stock of Victorian dwellings.

But the group's stated mission — "helping people flourish" — stands in stark contrast with the testimony of 35 Peabody residents in 34 properties across the UK capital, from Islington to Shoreditch to Deptford.

The investigation reveals widespread mismanagement of homes, affecting social housing tenants, shared ownership residents and private leaseholders alike, and shines a light on problems with housing associations the government is pledging to fix.

The social housing regulation bill going through parliament, which will subject social landlords to tighter regulatory standards by giving more powers to the social housing regulator, gained urgency after the death, in 2020, of two-year-old Awaab Ishak as a result of mould. An amendment, known as Awaab's law, places more onerous requirements on landlords to fix dangerous living conditions within a tight timeframe.

But the bill will not help private leaseholders interviewed by the FT, who also spoke of neglect, mould, chronic disrepair, as well as rising service charges and a culture of poor communication.

Some residents say the root cause of the neglect they experienced with the housing association was ineptitude. Others blame a lack of care, lack of accountability, greed or a festering culture of "us and them".

"There's no care whatsoever [in] the way they treat us," one resident says. "They know we don't have another option. They know they have all the power."

In a statement, Peabody says: "Everyone has the right to live in a decent, safe, comfortable home and our job is to put things right when they go wrong and learn from our mistakes. Our teams are working with the residents you have highlighted to resolve outstanding issues, and we are sorry in the cases where things have gone wrong. We know there is room for improvement and our aim is to never give anyone cause to complain."

All of the accounts highlighted in this piece are supported by documentary evidence including photographs and videos of damaged homes, emails to and from Peabody and other parties such as local councils and MPs, as well as visits by the FT to some residents' properties.

When it rains

In their ground floor flat in north-east London, Sarah Myland and Sylvia Crowe keep their clothes hung on rails in waterproof plastic bags. It's the only way to keep them safe from the damp, they say.

Crowe and Myland say they have spent two decades trying to resolve problems caused by water which "swoops" through their flat on very rainy days, carrying debris and pigeon waste from the guttering.



The problems with Peabody



Scaffolding is wrapped around their flat — which was owned by a smaller housing association until Peabody acquired it in 2018 — situated in a town-house sandwiched between eight others. It was put up in September to fix issues with the guttering which caused a flood the month before.

They say Peabody has refused to implement regular maintenance to prevent the flooding and instead sends contractors to complete repairs in a "piecemeal" manner. "You cannot relax as soon as there's any kind of heavy rain or storm coming. You're just on constant alert. You don't sleep," says Myland.

Crowe, who suffers from lupus, says living in a damp flat has aggravated her health complaints. "They don't treat you as if you're part of the human race," she says. "I feel a sense of real outrage. I'm really, really angry."

Peabody says it takes issues of mould and damp very seriously but that this particular block was complex and situated in a conservation area which limits what work it can do. It adds it is sorry for the length of time taken.

Each of the almost three dozen residents who spoke to the FT say they have difficulties communicating with Peabody and getting their complaints resolved. Several describe the sprawling organisation's communication style alternately as "dirt", "dismissive" and "condescending".

The criticisms of Peabody are echoed throughout the housing association system. A recent report from the Housing Ombudsman said complaints about damp, mould and leaks increased by 77 per cent between 2020-2021 and 2021-2022 to 5,550.

Less than half of the 40 landlords surveyed had implemented a specific policy to deal with mould after recommendations were initially made by the Ombudsman in 2021, according to a follow-up report after the inquiry into Awaab Ishak's death. Landlords were still blaming residents and their lifestyle choices, the Ombudsman found.

"It is scandalous that anybody has to live in mouldy, damp housing," says Lisa Nandy, shadow levelling up and housing secretary. "Measures to improve standards and treat social housing tenants with more respect are long overdue."

Peabody was among 12 per cent of landlords surveyed who said they were in the process of implementing a damp and mould policy. But residents tell the FT they still have problems drawing attention to their concerns.

One shared-owner resident of St Paul's House, a Peabody-managed property in the south-east London area of Deptford, says contractors for the housing association described damp on

the wall as "just a mark" and attributed problems with condensation to "too many plants".

Scale of charges

The issues surrounding leaks, defects or neglect of repairs to their homes is all the more infuriating because of the service charges residents pay for their property's upkeep.

At City Angel, a block of 70 Peabody flats in Old Street, shared-ownership residents say they are subject to escalating service charges which have only once been backed up by annual accounts — which were unaudited — while services provided are insufficient.

Hot water access had been limited between November and February, a resident says, while mould first reported to Peabody in October went unchecked for three months.

A total of 29 Peabody residents across London interviewed by the FT raised complaints about service charges, including those who say the charges are unjustified, incorrect, unclear or gleaned from services that they believe are unfulfilled.

"What boggles the mind is Peabody is supposed to be a housing association, they are supposed to be there for the people that need help"

A dozen residents say the actual accounts based on the amount spent in a year have arrived late. Eleven say Peabody has underestimated costs in its annual budget, meaning they are confronted with additional bills.

"They are basically using residents as a cash machine," says Jean-Baptiste Merkel, a private leaseholder whose service charges on his property in Clapham have increased by about 50 per cent since 2017.

Peabody said: "We do not make a profit on service charges and do all we can to ensure they are accurate and reasonable. Errors and inconsistencies are incredibly frustrating for residents, and we know that improvements need to be made to both the way they are collected and in how we deal with and answer queries about them."

Housing associations collectively receive about £1.5bn annually in service charge payments, according to the Social Housing Action Campaign, which lobbies on service charge issues.

Around 96 per cent of 300 residents recently surveyed by the organisation say they have experienced issues with service charges, including excess,

unexplained or unclear costs. "We wouldn't tolerate it from the banking system and yet tenants and residents are paying literally thousands of pounds a year in service charges," says Muna of SHAC. "It is so, so sloppy, and sloppy in favour of the landlord."

Several residents say they feel trapped in properties where service charges are spiralling out of control.

Denny, a video editor, says he was charged an additional £2,400 and £1,700 for the financial years ending in 2021 and 2022 respectively, charges he thinks are unjustified and feels powerless to challenge.

He is now "one invoice away" from not being able to pay and says Peabody has verbally threatened to inform his mortgage provider if he falls behind on service charge payments.

He added: "What boggles our brains when we think about it is that Peabody is supposed to be a housing association, they are supposed to be there for the people that need help."

In its statement, Peabody says: "We're reviewing how we set and collect service charges and have formed a task force to deal specifically with service charge queries. We have also created new roles to boost our resources in this area."

Commercial vs social priorities

Complaints of neglect levied against Peabody illustrate how housing associations have become further removed from their social purpose.

Large-scale voluntary transfers of social housing stock under Margaret Thatcher's premiership in the 1980s from local councils to housing associations — which later amalgamated — enlarged associations, leaving local residents feeling like they were out of touch.

As funding cuts for new social homes and bank loans dried up in the wake of the global financial crisis, housing associations turned to corporate bonds and the private market to fill the gaps.

104,000 Homes overseen by Peabody in the capital, with 220,000 residents

25 Subsidiaries and joint ventures under the Peabody Trust umbrella

Consolidation in the sector has made the problem worse. "A lot of housing associations are struggling to make ends meet financially," says Polly Neate, chief executive of the housing charity Shelter. "It's tragic that a lot of small and medium housing associations that are closer to their social purpose get swallowed up by larger, more commercial bodies."

Housing associations' willingness to develop their existing stock has been clouded by concern for how this would impact their credit score and standing in the eyes of lenders, according to Professor Stewart Smyth, chair in accountancy at Sheffield University Management School. "There's a tension between being commercially minded and socially hearted," he says.

Housing associations also adopted intricate group structures, according to Smyth, morphing into spider webs of registered charitable units, joint ventures and public limited companies.

Peabody Trust now has 14 subsidiaries — excluding those gained through amalgamations and takeovers — and 11 joint ventures, including with property developers. These kinds of complex structures "take away from social aspects which are about local communities and local people," Smyth says.

As frustration swells among residents about the state of their home or the charges they pay, a number have escalated their concerns beyond the Peabody complaints system to join residents' associations, lobby local MPs or challenge charges in courts.

"As a resident, our voices are not heard," says one, who has been dealing with mould, leaks and a cracked kitchen ceiling for a year. "When we have a concern, it's swept under the carpet."

"We support action to encourage and make it easier for residents to raise issues with us," Peabody says in a statement. "We are listening, and ensuring we identify every opportunity to make things right."

Improvements could not come soon enough for the Peabody residents who say their experiences have profoundly marked their lives.

Williams, the king fu instructor, recently moved back into his Islington flat. Peabody says it arranged accommodation for Williams while his home was being repaired and has offered him further assistance.

But he says several repairs, including damage to windows and smoke detectors, have still not been completed, while his personal belongings have been damaged by contractors.

"No one wants to take responsibility," says Williams. "When you ask for anything, they give you nothing."

The FT View



FINANCIAL TIMES

"Without fear and without favour"

ft.com/opinion

A looming game of chicken on US debt

Chasm grows between Republicans' cliffhanger and Biden's budget pitch

The US is drifting into an all-too-familiar fiscal crisis. President Joe Biden's annual budget proposal, published last week, is hypothetical in this Republican-controlled House of Representatives. At the same time, Republicans are placing outlandish conditions on Capitol Hill's vote to honour US debt obligations. The last time — in 2011 — that Washington came close to refusing to service America's sovereign obligations it triggered a Standard and Poor's downgrade of US Treasury bonds. The gap between America's two parties today is considerably wider than it was then. There is no guarantee that Republicans will pull back from the cliff's edge this time.

That danger point is still some way off. The US Treasury says it can stave off

a default until September. It should go without saying that the crisis is a fabricated one based on debts the US has already incurred. The solution would be to scrap the need for debt ceiling approval altogether, which is unique to the US.

The point at which new spending or tax cuts should be stopped is when they are voted on the first time round. Repudiating debt after the fact like refusing to pay your credit card bill then incurring penalties. Alas, abolishing the ceiling seems highly improbable. It did not help that Biden recently said he had no intention of doing so.

On its merits, Biden's budget proposal should be a good basis for negotiation. It aims to cut the US fiscal deficit by nearly \$2tn over the next decade through a mix of tax increases on the rich, negotiated lower drug prices and spending discipline. His budget invests in America's future within a framework of fiscal responsibility. The tax proposals are moderately progressive.

But there are a couple of obvious flaws. One is Biden's refusal to raise his campaign promise of not raising taxes on anyone earning less than \$400,000 a year, which excludes more than 99 per cent of Americans from burden sharing. While that may be good politics, it is unrealistic fiscal policy.

The same applies to his promise of leaving Social Security and Medicare untouched. Both continue to eat up a growing share of revenues and will eventually become unsustainable. Again, his pledge polls well with the public. But at some point, the US will be forced to increase the payroll tax, lift the earnings ceiling below which it is paid, increase the retirement age or impose cuts on benefits. It would be better to stop kicking that can down the road now.

Either way, Biden's document ought to be an opener for talks. Unfortunately, Republicans are opting for a game of chicken. Their demands include a near-freeze on discretionary spending for a

There is no sense in making it a condition of paying America's bills that the country disable its ability to collect revenues

decade, scrapping new funds for the Internal Revenue Service and the clean energy transition and an end to Biden's plan to forgive student debts. The latter will well be struck down by the Supreme Court. The other demands are extreme. The IRS budget has declined steeply in real terms to the point where it has scant ability to audit wealthy taxpayers.

The US is thus losing revenue on taxes it is owed. It makes no sense to make it a condition of paying America's bills that the US disable its ability to collect revenues it is owed. The real goal is to paralyse the federal government, not to make it more efficient.

It is also politically suicidal. Playing with America's creditworthiness will make it far easier for Biden to run for re-election in 2024 against a reckless Republican Congress. The Republicans dictating this stance would not just be cutting off America's nose to spite its face but doing the same to their own party as well.

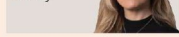
Opinion Management

Why 'mattering' in the workplace doesn't matter

Shelley



Jemima Kelly



For those of us not in attendance at the great private-jet-powered, sustainability-obsessed meeting of minds that was Davos this year, there was one buzzword brought back by attendees that has really stuck with me (or in my gull, to be precise): 'mattering'.

Supposedly, the "secret to management in a new hybrid-working economy" is not honouring working hours, or making sure employees are achieving a proper work-life balance, or even just keeping in regular contact with them. No, the most crucial thing is "delivering" and "cultivating" something known as "mattering" — the belief that you are important to others in your workplace.

"Cultivating mattering at work is truly a meta-skill for modern management in a fragmented world," writes Alexi Robichaux, chief executive of

inventory assessing feelings of not mattering to other people". The researchers found links between "elevated AMS scores and levels of depression, social anxiety, and loneliness". Go figure, as they say.

I don't know about you, but I'm not sure I need a five-item inventory or an "anti-mattering score" to determine whether or not I feel I matter. But this entire concept is not, you might have already guessed, just about making us feel happy and worthy.

Like anything of value in the modern world, this is also about boosting productivity. Or, as the WEF report put it, "individual wellbeing fuels both performance and productivity... organisations have tangible reasons beyond a moral imperative to address barriers to employees thriving in the workplace".

I don't wish to argue that employee happiness and wellbeing is unimportant, or even that organisations are wrong to think about these things in relation to productivity and performance. But the idea that you can make someone feel like they matter simply by telling managers to "deliver mattering" is not just patronising; it is also wrong-headed. Employees want to feel like human beings, not robots.

"Delivering mattering" as a management technique, rather than making someone feel like they matter by showing them, over time, that they really do, is not going to achieve that.

There is no technique for "hacking" this. The way to make someone feel that they are valued is to actually value them. When someone feels that they don't matter, they need more than empty words to feel reassured that they do. There is no shortcut; no number of "anti-mattering scales" or "meta-skilled" managers can make a human being feel like their contribution is worthwhile. "Creating mattering", as one prominent "mattering" expert puts it, is in fact a contradiction in terms.

The 18th-century philosopher Immanuel Kant wrote, in his Groundwork of the Metaphysics of Morals: "Act in such a way that you treat humanity, whether in your own person or in the person of another, always at the same time as an end and never simply as a means". "Delivering mattering" feels to me very much like treating employees as the latter.

The belief that one's work and contributions are important to others is not something that can be magicked up by an overpaid middle manager. It can only be earned by taking responsibility, doing valuable work and enjoying the sense of self-worth that comes with it. Giving employees an artificial "mattering" treatment risks having the opposite effect, making them feel like they don't matter at all.

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Letters

The arrival of natural language search carries a heavy price

Clive Cookson ("Plan to run computer with human brain cells", Report, March 1) repeats the assertion by Stuart Russell in his 2019 book *Human Compatible* that the Frontier computer at the Oak Ridge National Labs is the most powerful in the world, equivalent to a human brain, but uses a million times as much energy. However, he fails to draw out the implications of this for large language models such as ChatGPT, using "generative artificial

intelligence" to answer questions. These models, having hundreds of billions of parameters fed on vast stores of training data, use so much energy that only the largest commercial entities can afford to build them. In 2021, Bryan Catanzaro, vice-president of applied deep learning research at Nvidia, predicted that within five years a company could invest \$1bn in compute time, just to train a single language model.

This oligopoly of information is alarming enough, but the arrival of natural language search comes at an even higher price. Last December, OpenAI's chief executive Sam Altman tweeted that ChatGPT's average cost per query was "probably single-digit cents per chat". A Morgan Stanley analysis put it at 2 cents; about seven times the average cost of a Google search query, thus using seven times as much energy. While we wait the

"several decades" it will take to develop synthetic brains (I'm not holding my organic breath), readers might want to ponder whether it's worth burning the planet seven times faster, just to answer a search with a sentence (that may be gibberish) rather than a series of traceable and verifiable links. **Shella Hayman** Advisory Council, Minderero Centre for Technology and Democracy London NW1, UK

UK start-ups feel let down that SVB was able to fail

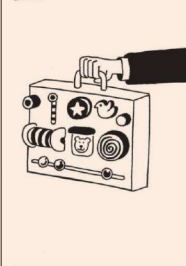
I am not sure why Helen Thomas thinks UK start-ups should be quite so grateful as she appears to be, regarding the rescue of Silicon Valley Bank UK (Opinion, March 14). The subheading on her piece — "The UK tech sector has been backed up and bailed out by a country it sometimes appears impatient to escape" — belies the reality of what happened.

First, UK start-ups chose SVB presumably because it offered banking facilities that were more suited to their sector than those of the mainstream banks. Second, the UK regulators failed to manage a sectoral customer concentration that could constitute a risk, or to sufficiently isolate the UK bank from its parent. Third, HSBC, a bank that is listed in the UK but makes most of its revenue outside the country, acquired the beleaguered UK-licensed SVB entity.

This begs the question as to whether UK start-ups were saved by UK financial authorities or let down by them in the first place.

Michael Hobbs Founder, *WhichDays.com* London N13, UK

BANK



Genuine asylum seekers have no safe routes to take

Of those waiting at the French coast in the hope of crossing to England, many will be economic migrants but some will be refugees ("Dunkirk refugees await their chance without regard for tougher UK laws", Report, and "Britain and the EU's deadly dash of irregular migration", Opinion, March 11).

It is difficult to see how, under the UK's proposed measures (to stop illegal crossings in small boats), a genuine asylum seeker can have his or her case heard.

There is currently no safe route for them to come to the UK for this to happen, nor will there be under the new rules.

Would it not make sense for the UK government, in agreement with France, to set up a centre in or near Calais to adjudicate on asylum claims. Those persons who could show that they were genuine asylum seekers would be given papers to be able to cross safely to the UK, whereas those who could not, would not. They would remain the responsibility of the French government.

Christopher Cruickshank Kraainem, Belgium

Wine bottles, cylindrical or square, the great debate

Richard Allen (Letters, March 4) suggests distributing wine in square bottles to save packing space and weight. But to replace a cylindrical bottle with a square one, assuming the same capacity, height and thickness of glass, would require about 13 per cent more glass. That figure might be even higher if the glass had to be thickened to provide the same resistance to accidental impact.

So the question is whether the savings in packing space would offset the extra costs, as well as whether the extra weight would cause handling problems with 12-bottle cases.

John Tippler Spalding, Lincolnshire, UK

OPINION ON FT.COM

Now even its cornerstone investor is kicking Credit Suisse

The statement by state-backed Saudi National Bank shouldn't be a huge shock, writes Byre Elder

Who's to blame for sticky prices?

Say-high inflation has a new culprit at large: our own foolishness, writes Tj Parkik www.ft.com/alphaview

OUTLOOK EUROPE

'Wembymania' grips France as top player eyes NBA move

This winter, the hottest ticket in Paris is not for the opera or a fashion show — it's for basketball games being played in a 2,800-seat stadium in the unglamorous suburb of Levallois-Perret.

For a little while longer, it is here that 19-year-old phenomenon Victor Wembanyama, who is 7ft 3in tall and has an 8ft wingspan, plays in France's top league before an expected transfer to the much bigger stage of America's National Basketball Association. Experts predict he will be a first-round draft pick this summer, so hype has reached a fever pitch on both sides of the Atlantic.

"Wembymania", as US sports journalists call it, exploded in October when the NBA invited his team, the Boulogne-Levallois Metropolitan 92, to Las Vegas to play exhibition matches against a minor league team.

The savvy marketers at the NBA turned the game into a televised tryout to compare Wembanyama with another top NBA prospect, the 19-year-old American player Scott Henderson.

The pair did not disappoint. Wembanyama scored 37 points — including a three pointer from so far out, it just looked silly. The shorter, more explosive Henderson put up 28 points.

Afterwards, Lakers star LeBron James said Wembanyama was a "generational talent" whose physique and skills made him an "alien" on planet basketball. Steph Curry, another

top player, observed that the young talent looked like someone had created him for their NBA video game fantasy team. "That code type vibes, man."

The blessing from US greats sent Wembymania into overdrive in France, according to Alain Weisz, director of sports operations of the Mets 92 and former national coach. "Victor's performance there was the big bang," he says.

Tickets for Mets 92 games are now selling out in minutes, both in Paris and smaller cities such as Le Mans and Nancy. Meanwhile, the supplier of Wembymania jerseys cannot keep up. "We ordered about 800 before the season thinking that was enough, but we've already sold about 6,000 and could probably sell 25,000 this year if we had them," Weisz says.

Applications for the team's training academy have risen tenfold — 600 young men are now competing for a dozen spots.

Wembymania has been a boon for the modest business of French professional basketball, which makes less than one-tenth of the €16bn in revenue earned by football, the country's most lucrative sport.

The small scale of professional basketball in France contrasts with the sport's deep roots — the first match in Europe was played in Paris in 1893 — and its popularity throughout the country across all classes.

But "Wembymania" is also tinged with anticipation of loss. Every game, every pass and every shot has taken on a momentousness ahead of the

player's expected departure for the US. When the Mets 92 played against Dijon in February, Wembanyama got off to a sluggish start, loping slowly around the court and missing easy shots. The crowd urged him on. "I had to see him before he goes to the NBA," says Frank Germond, a longtime basketball fan.

This is not the first time France has agonised over losing its sporting stars. President Emmanuel Macron himself lobbied football player Kylian Mbappé last year not to transfer from Paris to Madrid. But ever since a young point guard named Tony Parker made it to the NBA in 2001, it has been the norm for the best French basketball players to head for America.

US scouts see France as a talent incubator because of its state-backed training academies and diverse basketball culture, says Lindsay Sarah Krassinoff, the author of *Basketball Empire: France and the Making of a Global NBA* and *WNBA*. "France has become a basketball breeding ground and sent the third-most players to the NBA last year after Australia and Canada," she says.

Soon enough, Wembanyama will join them. In the game against Dijon, he woke up in the second quarter. He took a few backward steps to lose his defender. A teammate lobbed him the ball. In a flash, he dunked it — and then hung off the rim for just a few seconds longer than necessary, as the crowd cheered.

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by Kella Aboud

Opinion

Parts of the SVB model would not go amiss in Japan



ASIA
Leo Lewis

Last summer, a delegation of top executives from Silicon Valley Bank circulated in the Tokyo financial district gazing up all they could about the local venture capital scene and imitating talks with some of Japan's biggest lenders. A flurry of further trips followed, tie-ups were discussed but, in terms of concrete deals, the west coast visitors left empty-handed.

larger base. At the same time, the government was talking with what could be taken for genuine enthusiasm about the need to encourage start-ups and foster economically vital innovation with a more VC-style approach to risk. But there were clear limits on all that optimism, centred on the Japanese banking sector and the historic quirks

Historic quirks have tended to make the country a drag on start-ups rather than a propellant that have tended to make it a drag on start-ups rather than a propellant. The core problem, say both start-up founders and VCs in Japan, is that despite the very large pools of potential funding that the banking system controls, accessibility to bank debt has always been difficult and shows few signs of easing.

efforts to cut red tape have reduced the company registration process to just a few days; persuading a bank to have an account up and running can take more than six months. But the greater issue is more structural. According to borrowers, Japanese banks — and there are scores of listed lenders — favour lending against tangible assets, property and revenue, rather than the prospect of future growth.

colored by necessity to initial public offerings far sooner than many are ready for — and part of the pressure comes because Japanese banks still prefer to sell mortgages and other financial services to employees of listed companies. The urgency of a change of course was laid out last year by Ryozo Himino, the former financial services commissioner who will become deputy governor of the Bank of Japan next month. To keep up with the huge changes brought about by deglobalisation and other challenges, he told reporters, banks needed to develop loans that could be backed by both tangible and intangible assets, including "expected growth".

Small boats bill needs scrutiny or risks unintended consequences

Hannah White

So far, the unintended consequences of the illegal migration bill have been for football punditry. But the legislation is stirring up more fundamental problems with its hasty approach to scrutiny of the contentious legislation.

This was unsurprising — the Conservatives have a substantial Commons majority and despite the concerns expressed by some backbenchers, none went further than abstaining on second reading. But it is a deeply worrying sign that today's MPs have forgotten the level of scrutiny that used to be considered normal for policy proposals of this complexity and significance.

The amount of room given to MPs and peers to examine new laws has been shrinking for decades

rather than detailed examination. From home secretary Suella Braverman's point of view, this reduced scrutiny presumably appears desirable — providing her with the opportunity to highlight the broad thrust of her policy without having to defend it in detail. But without any actual time pressure — aside from a wish to demonstrate political urgency — her rush to get the bill on the statute book may prove counter-productive.

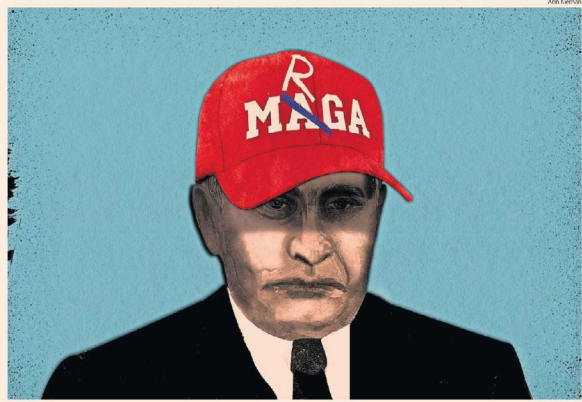
Putin's trump card in 2024 US election



AMERICA
Edward Luce

This year's oddest moment was when Vladimir Putin attacked the Church of England. His sin was to consider the idea of a gender neutral God. In the midst of what he sees as an existential war, Putin has time to worry about same-sex marriages in America, Shakespeare and JK Rowling being cancelled on each side of the Atlantic, and gender reassignment surgery.

Ron DeSantis, an Ukraine war sceptic. Trump says he would end the war within 24 hours of becoming president. DeSantis this week said that further entanglement "in a territorial dispute between Russia and Ukraine" was not in America's national interest. He disclosed this in a statement read out on Carlson's show (but I repeat myself). DeSantis said the US should focus on securing its own border. Trump and DeSantis account for at least three-quarters of Republican support between them. It is a fair bet that one of them will be the 2024 nominee.

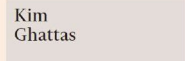


tions is relevant. The danger is not that he will cause America's electorate to change its vote. The US generates more than enough of its own disinflation. The risk is that the Kremlin leader will further cement the view on the MAGA right that Russia is the global champion of their anti-woke cause. Russian flags and T-shirts proclaiming "I would rather be a Russian than a Democrat" are a regular sight nowadays.

wake capitalism and Biden's support for Ukraine. Donald Trump Jr derides Ukraine's president as an "ungrateful international welfare queen". Were their platitudes less cultural, Putin would doubtless find time to mock Biden's tax policies. Instead, Russia's leader keeps scratching that cultural itch.

colleague quipped: "If McCarthy is alone, does he exist?" It is doubtful the US speaker could stick to a fishing rod, let alone hold a political line. Either way, Ukraine is likely to be on the ballot next year. Foreign policy is rarely decisive in US presidential races. It is usually the economy, stupid. But culture often plays a role. The key point about the Carlson-Putin symbiosis is that Ukraine is turning into a US cultural divide. Much like wearing masks identified you as a liberal in the pandemic, the Ukrainian flag has become a symbol of woke culture.

Saudi rapprochement with Iran is an exercise in buying time



Kim Ghattas

In a 2016 interview with The Atlantic Magazine, President Barack Obama, who had recently signed a historic nuclear deal with Tehran, urged Saudi Arabia and Iran to likewise overcome their differences and find "an effective way to share the neighbourhood and institute some sort of cold peace".

read Saudi foreign minister Faisal bin Farhan's tweet, stating that countries in the region "share one fate, the same attributes" which makes co-operation essential for prosperity and stability. Someone somewhere in Washington is thinking, "I told you so". Saudi Arabia has a few "I told you so's" for Joe Biden, including on energy markets. Fearful of a rise in oil prices, the White House was furious when the kingdom led Opec's decision to cut oil production in October — but prices remained stable.

meeting. This week, Boeing announced a deal with Riyadh worth around \$37bn of jets. The resumption of diplomatic ties between Tehran and Riyadh happened just as the kingdom was reportedly setting out its conditions for normalising relations with Israel, including security guarantees and US nuclear assistance. After two years of talks shepherded by Iraq and Oman, the Beijing

been here before. After deadly riots in Mecca by Iranian pilgrims in 1987, Saudi Arabia cut all ties with Iran. When Saddam Hussein invaded Kuwait in August 1990, Riyadh and Tehran bonded over a shared enemy and announced they were restoring diplomatic relations. This began more than a decade of detente. The Saudis were so eager to maintain the rapprochement they dragged their feet in co-operating with the FBI to investigate the 1996 al-Khobar bombing, in which Iran had been implicated. Meanwhile, the US fretted Riyadh was undermining efforts to isolate Iran.

poke in the eye for the US, Beijing was the only possible guarantor with sufficient leverage. Despite some initial anxiety about China's role, Washington is taking a pragmatic view. A senior US official told me: "We'll take it. It's a positive." He added that if the White House had managed relations better, "the Saudis would have come to us sooner to let us know this was under way, instead of giving us a 24-hour heads up". Now is the time to focus on managing that relationship to make sure the US doesn't cede further ground in the Middle East.

its. It was striking, following Beijing's announcement of a return to normal ties between Saudi Arabia and Iran, to

deal was brought about by untenable levels of tension and Iranian threats that risked undermining the kingdom's economic growth. Late last year, a senior Saudi official told me they were cleared about the staying power of any agreement, but they had no choice but to engage. Saudi Arabia is this buying time, as it were, in dealing with Iran.

Despite the hyperbolic reactions, we've

This time, Tehran is as keen as ever to end its isolation and gain legitimacy at home. But everything else is different. The agreement with Saudi Arabia will not bring wider acceptance for Iran while its centrifuges are spinning, and Crown Prince Mohammed bin Salman has made clear he will not be taken in by Tehran's promises. It was during the rapprochement that Iran built its nuclear programme and the Revolutionary Guards expanded their influence across the region. While the choice of China as mediator might be seen as a

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UK budget: taxation two-step

Latin dancers are practised pivoters. Jeremy Hunt, an improbable lambada enthusiast, has performed a speedy reversal on corporate tax. In last year's Tory leadership election, he wanted to slash the headline rate to 15 per cent.

Now, as chancellor, he has confirmed April's six-point rise to 25 per cent. That looks awkward given the importance of business investment in pepping up growth. But generous tax breaks should offset the manoeuvre's damage, temporarily at least.

The Treasury is introducing "full expensing" for three years from next month. For every £1 invested in qualifying expenditure, companies can save up to 25p on their tax bill.

The savings are similar to those currently available from applying the 130 per cent super-depreciation rate to a 19 per cent tax rate. Still, this is a big change. The £10.7bn price tag in 2024-25 reduces government gains from the corporate tax rise to £6bn that year. It shifts the UK from close to the bottom of an international league table for capital allowances to joint top.

It also reverses a long-running trend for cuts in both rates and allowances. That began in 1984 when Nigel Lawson abolished full expensing, arguing that too much investment had resulted. That problem is not one that his recent successors in Investment-starved Britain would recognise.

Abandoning the low-rate, broad-based mantra has downsides. The headline rate is important when multinationals decide where to invest. The reforms are likely to reduce inward investment by nearly 5 per cent, says Michael Devereux of the Oxford University Centre for Business Taxation.

But capital allowances influence the scale of investment decisions. Full expensing will provide a fillip, boosting investment by a peak of nearly 3.5 per cent by 2024-25, the Office for Budget Responsibility says. It could be much more. Devereux says the combined measures could increase investment by as much as 35 per cent in the short run, falling to 6 per cent in the long run if the tax break is maintained.

There is a rub. The OBR expects business investment to be 4 per cent lower than it would otherwise be in 2027-28. That is down to the incentive's

temporary nature. Hunt's aspiration to make it permanent carries weight only if it wins bipartisan support.

Otherwise, corporation tax policy will remain a dance with more twists and turns than a tango.

Meta/Zuckerberg: pedestrian performance

The avatars in Meta's version of the metaverse have legs now. For tech giant Meta that counts as success. It needs every win it can get. Mark Zuckerberg's plan to restructure the company via a "Year of Efficiency", is largely an attempt to wind back the clock.

A manifesto from Zuckerberg on Tuesday claims that Meta wants to foster a connection with users of the kind they feel when with someone they love. Some 21,000 staff hit by job cuts over the past four months must feel less warmly towards Facebook's owner.

Can Instagram posts and virtual reality games create this feeling either? It seems unlikely. Nor is it clear how it will raise digital advertising revenue or convince customers to buy virtual reality headsets costing \$1,500.

Note too that Zuckerberg says that engineers joining teams work better in person. That is rich coming from someone who wants us all to plug into virtual worlds. Crushing privacy changes have driven Meta's cost cuts. Apple has turned off "identifier for advertisers" by default. European regulators are five years into GDPR consumer protection. Both hamper Meta's ability to offer granular detail for targeting digital ads.

Add an economic slowdown and it is no wonder revenue fell 1 per cent last year. In the meantime, Meta is pouring billions of dollars into its VR project. It has teams working on generative AI too. This might give users more tools to play with and help to create marketing campaigns, but it comes at a high price. Meta's net income margin is down by more than a third.

Cost cuts mean full-year expenses will be up to \$92bn, compared with \$95bn before, Meta says. Mizho Bank estimates savings could improve operating income by 7 per cent.

Showing metaverse spending would do more. Meta's emphasis on VR distracts from the fact that it is still the world's largest social media company,

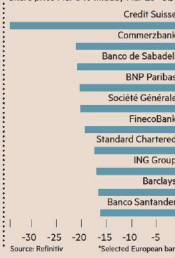
Credit Suisse: Swiss national bank

Three interlinked factors are damaging confidence in the Swiss lender. First, outflows of depositors from its wealth management arm. Second, a share price that has fallen more than other European banks this past week. Third, the soaring price of insuring its debt as reflected in credit default swaps.

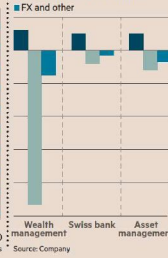
Credit Suisse bond risk has soared



Credit Suisse leads European banks lower



Assets under management



Bankruptcy occurs gradually then suddenly, Hemingway wrote. Credit Suisse appeared to be losing its momentum in a similar way. The one-year CDS price has soared to more than 1,000 basis points. That, along with falling shares, will spook depositors, especially in the wealth-management arm. The more deposits customers withdraw, the pricier default insurance will be. Then the lower the shares will fall—they trade at just 15 per cent of book value—and the less likely a turnaround will become.

The proximate cause is that the largest shareholder, Saudi National Bank, has dismissed suggestions that it should inject fresh equity. This was just the latest in a cavalcade of bad news, including the Greensill and Archegos scandals.

The onus is on the Swiss central bank to reassure investors, however nebulously, as Credit Suisse has requested.

The bank is in a dreadful place. As panic grows, so does the price of the credit default swaps that insure against non-payment of borrowings. The one-year CDS price has soared to more than 1,000 basis points. That, along with falling shares, will spook depositors, especially in the wealth-management arm. The more deposits customers withdraw, the pricier default insurance will be. Then the lower the shares will fall—they trade at just 15 per cent of book value—and the less likely a turnaround will become.

Credit Suisse has plenty of capital. It has hedged risk on hold-to-maturity securities. On a three-month average, losses say the bank has a liquidity coverage ratio of 150 per cent of stress-test losses. That is plenty, though down

on a peak of 221 per cent in the third quarter of 2021. The threat to the ringfenced Swiss bank in Credit Suisse, with its sticky domestic deposits, might seem a distant risk. But its centrality makes it a vulnerability. Almost all the pre-tax profit of Credit Suisse last year, and very likely this year, derives from it. This unit, not the Saudi equity stake, is the cornerstone of Credit Suisse.

Panic can overwhelm any bank. The collapse of three US banks in the past week means contagion is in the air. The Swiss National Bank and regulator Finma need to step in to rally sentiment. That is what French prime minister Elisabeth Borne was hinting at in comments on yesterday. She was right to do so.

with more than 2bn users. Reminding investors of this, not the progress of avatars, is Zuckerberg's real priority.

Indonesia/nickel: voltig ambition

Nickel is a crucial material for electric batteries. Soaring demand for cars powered by them has yielded a windfall for companies in Indonesia, the world's largest producer of the metal, and a surge in new listings.

The biggest, from a business locally known as Harita Nickel, started taking orders yesterday for a cash call worth as much as \$67m. Indonesian metal and mining business PT Trimacog Bangun Persada, part of the local

Harita conglomerate, mines nickel and runs processing plants. It is offering up to 8.5bn shares. That would value the business at more than \$5bn at the top of the range.

Harita Nickel's partnership with China's Lygend has helped it operate a high-pressure acid leach plant. This turns local low-grade ore extracts into refined nickel material for export.

President Joko Widodo hopes to move the country up the global electric car supply chain. A ban on nickel ore exports in 2020 boosted the value of refined shipments nearly ten-fold. Indonesia has also been hatching controversial plans for an Opec-style cartel.

Shares of local peer Hillcon have risen more than a third since listing this month. They now trade at 13 times *

trailing earnings, more than triple the rating of Chinese peers.

The problem is that battery tech is developing rapidly. High nickel prices encourage battery makers to find substitutes. Falling demand for stainless steel, which uses nickel, shifted global supply into surplus in November. There are large reserves of the metal elsewhere.

Indonesia has attracted record foreign investment but nickel prices have almost halved over the past year to about \$22,000 per ton this month.

The stock market is relatively small at \$660bn and liquidity is low. Legal title to assets in Indonesia can be patchy, as the debacle of Bumi, a coal miner listed in London, demonstrated in the 2010s. Foreign investors should avoid Harita Nickel and its ilk.

Charles Schwab: no luck for Chuck

The abrupt collapse of Silicon Valley Bank has not only hammered the share price regional lenders, the US's largest brokerage is feeling the squeeze too.

Shares in Charles Schwab have shed nearly a quarter of their value, or \$36bn, over the past week, making it the sixth worst-performing financial stock on the S&P 500. The discount broker makes for an unlikely target for investors looking for the next SVB. But over the years it has mushroomed into one of America's largest banks by deposits, which stood at almost \$367bn at the end of last year.

Like SVB, Schwab put clients' cash to work in higher-yielding debt securities like Treasuries and mortgage-backed securities when interest rates were low. These are underwater now amid the run up in rates. Unrealised losses on its \$333.2bn securities portfolio stood at nearly \$28bn as of December 31.

The bear scenario is as follows. A spike in cash sorting could force Schwab to liquidate securities and crystallise paper losses. That could drag down its Tier 1 leverage ratio below the regulatory minimum of 4 per cent and force a capital raise. The scenario is unlikely. Eighty per cent of Schwab's deposits are insured. Cash sorting settles down as rate hikes ease.

Schwab ended 2022 with a 7.2 per cent leverage ratio. That equates to a \$17bn buffer. The business generates about \$28bn of cash each quarter through principal maturity, interest and net new asset growth.

Schwab has access to over \$300bn of liquidity through the Federal Home Loan Bank and other facilities. That is ample capacity to handle even dire short-term illiquidity.

That said, anxiety is contagious. But this creates opportunities for bargain hunters who take the long view.

Sum of the parts: help set Lex's aims for its next 90 years. Just scan the code and do the survey.



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CROSSWORD No 17,359 Set by JULIUS

1	2	3	4	5	6	7	8	9	10
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21	22	23	24	25	26	27	28	29	30

- ACROSS**
- 1 FT lnc: "Nag I'm flogging for a song" (10)
 - 7 Party discharging Chelsea politician (4)
 - 9 Warning submatter to lead west (6)
 - 10 An old-fashioned opener, India's Ashwin downplayed nets (4,6)
 - 11 Eastern Kiwi sending back Julius's English protein (6)
 - 12 Turkey in the European Union? Read about old civilisation (8)
 - 13 Swine's into Italian noodles, I'm about the spicy meat (8)
 - 15 Gold erte regularly files here in Scotland (4)
 - 17 Quickly scan phone card loaded with a grand? (4)
 - 19 Symbol of Irish-American Republican found in Barne? (8)
 - 22 New year: dew costs a fortune (4,4)
 - 23 Billions visiting legendary Brazilian stone (6)
 - 25 Sans Urth, a disreputable member of the family (5,5)
 - 26 Chap deleting verse from work of fiction (6)
 - 27 Sicilian hothead withdrew bet on the poker table (4)
 - 28 Collagen finally injected into various body areas? No sweat! (3,2,1,4)
- DOWN**
- 2 Country song about soldiers (7)
 - 3 Singleton sitting in Crown Inn, York (5)
 - 4 Old Road! Movie actor Bob's style? (5,3)
 - 5 Conservative/Tory ERG miscues work which implements superficial cuts (8,7)
 - 6 Tyler - revoluting, humourless, vulgar and cheap (6)
 - 7 Crop with which to spank TV peer on the bottom (4,5)
 - 8 Motor yacht leaves mega-roomy flipping berth? (7)
 - 14 Uncomfortable gulf feeling? (5,4)
 - 16 Instrument case, piano turning up September 1st (8)
 - 18 Mr Klein demolished a government building (7)
 - 20 Senior officer left born, raised Irish lass (7)
 - 21 Odd characters in The Nag's Head subjected to banter (6)
 - 24 Group two pension on the continent? (1,3,3)

JOTTER PAD

Solution 17,358

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