



## Does transparency hand power to the hackers?

HELEN THOMAS, PAGE 23

## Carbon credits and the scramble for Africa

BIG READ, PAGE 21

## Covid inquiry Johnson tells of policy failings

Boris Johnson gives evidence to the public inquiry into the response to the Covid-19 pandemic in London yesterday.

The former prime minister conceded that he was "bewildered" by evidence presented to him on March 12, 2020, 10 days before the first lockdown was announced and at a time when decisive action might have saved lives, according to previous witnesses.

Johnson admitted that his government "vastly underestimated" the dangers posed by Covid-19 and displayed "incoherence" in early 2020. His administration failed to accept the scientific evidence in the early weeks of the crisis, he said.

In the first of two days of testimony, Johnson conceded that he should have "twigged much sooner" what impact coronavirus might have as scenes emerged from Italy in February 2020.

Risks 'underestimated' page 2



UK Covid-19 Inquiry/Handout via Reuters

### Briefing

#### ► Google's AI breakthrough spurs chase after ChatGPT

The US tech group has launched a set of generative artificial intelligence models that will run directly on mobile phones for the first time, a breakthrough in efforts to take on rivals such as ChatGPT-maker OpenAI.— PAGE 7

#### ► Freeholders warn Gove

Levelling up secretary Michael Gove's plans to cap ground rents risk leaving the government open to a multibillion-pound claim from institutional investors, a trade body has warned.— PAGE 2

#### ► Fed cuts foreseen in July

The US central bank will hold off on interest rate cuts until at least July 2024 and deliver less relief than financial markets expect, according to economists polled by the Financial Times.— PAGE 6

#### ► US decries Hamas cruelty

Joe Biden has castigated Hamas for "appalling" sexual violence during the October 7 attacks on Israel and blamed the breakdown of ceasefire talks on its refusal to release female hostages.— PAGE 4

#### ► Brussels backs batteries

The EU's battery makers are being offered €3bn in subsidies as the European bloc attempts to catch up with China's carmakers by jump-starting the electric vehicle industry.— PAGE 6

#### ► SocGen mints stablecoin

The French lender is launching a stablecoin on a cryptocurrency exchange, becoming the first big bank to offer investors digital tokens tracking the price of hard currencies.— PAGE 11

#### ► Apple turns to India

The US tech giant has said it wants batteries for its latest iPhone 16 to be made in Indian plants, as part of its effort to diversify its supply chain and move manufacturing out of China.— PAGE 8

#### ► Italy quits Belt and Road

Italy has officially informed Beijing of its decision to withdraw from President Xi Jinping's Belt and Road Initiative, ending a relationship that had irritated Rome's western allies.— PAGE 6

# Sunak's drive to unite Tories behind Rwanda bill implodes as Jenrick quits

► Courts to ignore rights laws ► Minister urged harsher action ► Braverman attacks legislation 'flaws'

GEORGE PARKER, ANNA GROSS, LUCY FISHER AND WILLIAM WALLIS

Robert Jenrick quit the government yesterday as Rishi Sunak's last-ditch bid to save his Rwanda asylum policy with "emergency" legislation unleashed a rightwing Conservative backlash.

The prime minister issued a "unite or die" plea to Tory MPs along with the bill, which deems Rwanda a "safe" country in law, a measure he claimed would pave the way for migrants to be sent to the African nation.

The bill orders the courts to ignore the Human Rights Act and swaths of international law, including the Refugee Convention, when considering whether Rwanda is safe for asylum seekers, drawing heavy criticism from lawyers. Jenrick, the immigration minister,

who had been calling for a tougher approach, resigned in response to the legislation.

He said: "I cannot continue in my position when I have such strong disagreements with the direction of the government's policy on immigration."

Meanwhile, a person close to Suella Braverman, whom Sunak sacked as home secretary last month, said the bill was "fatally flawed", adding: "The

Few will weep for those who used immigration as the battering ram for Brexit but proved inept at exercising the control they sought

Robert Shrimley  
Page 23

prime minister has kept the ability for every single illegal migrant to make individual human rights claims against their removal and to then appeal those claims if they don't succeed at first."

Sunak supporters said the bill was "at the max of what we can do" and that if Britain had left the European Convention of Human Rights and other treaties Rwanda would have pulled out.

"Without lawful behaviour by the UK, Rwanda would not be able to continue with the Migration and Economic Development Partnership," said Vincent Biruta, Rwanda's foreign minister.

Yvette Cooper, Labour shadow home secretary, mocked Sunak. "The only thing stopping the UK government from ignoring international law is the Rwandan government," she said.

Sunak pleaded with his party to line up behind the bill as the best chance to salvage the Rwanda plan.

The safety of Rwanda (asylum and immigration) bill is far reaching and represents Sunak's attempt to address the Supreme Court's ruling last month that the Rwanda scheme was unlawful.

James Cleverly, the home secretary, writes in a note on the first page of the bill that he is "unable to make a statement" that it is compatible with the ECHR but will proceed in any case.

The legislation's provisions include an order that UK courts "must not have regard" to any interim decisions by the European Court of Human Rights, which in 2022 blocked the removal of an asylum seeker to Rwanda pending a full UK court hearing.

"The UK government is seeking to overturn an evidence-based finding of fact by the Supreme Court and shield itself from accountability under both domestic and international law through this legislation," said Nick Emmerson, president of the Law Society of England and Wales.

Tory moderates from the One Nation group of MPs welcomed Downing Street's decision "to continue to meet the UK's international commitments which uphold the rule of law".

Many lawyers expect the policy still to be challenged in the courts. Ministers fear that Sunak's hopes of sending migrants to Rwanda before the next general election are unlikely to be realised. "It won't happen," said one. Visa crackdown page 3



## Israeli bombing of Gaza among history's heaviest

Military experts have compared the catastrophic damage inflicted on Gaza to the years-long carpet-bombing of German cities in the second world war. Munitions used by Israel range from precision 250lb projectiles to 2,000lb bombs that raze buildings and whose use has drawn criticism from Amnesty. 'Gaza is already a high civilian punishment campaign. It will go down as one of the heaviest undertaken with conventional weapons,' says an expert. Air offensive ► PAGE 4

## Tui looks at taking flight to Frankfurt, leaving London listings gloom behind

OLIVER BARNES — LONDON  
OLAF STORBECK — FRANKFURT

Tui, Europe's largest tour operator, is weighing delisting from the London Stock Exchange in the latest blow to the market.

The company, listed in London and Frankfurt, said yesterday it had been approached by investors questioning whether its current structure was "optimal and advantageous".

While Tui has had a dual listing since 2014, the Hanover-based group said that over the past four years a large part of the volume of trading in its shares had migrated from London to Frankfurt.

Potential benefits of a single listing would include a more prominent position on an index in Frankfurt and cost savings, Tui said. A move would need the backing of 75 per cent of investors.

The market for UK listings is in the doldrums, with a steady flow of companies opting to list in, or switch to, New York in search of high valuations and deeper pools of capital.

Packaging group Smurfit Kappa is moving its main listing to the US and gambling company Flutter is expected to follow suit after announcing it would launch a secondary listing in the US next year. Polling company YouGov this year said it was weighing a US listing.

"With a market capitalisation of around €3.5bn, a dual listing just does not make any sense," Hansjörg Pack, a portfolio manager at DWS, said of Tui, pointing to the expense of two listings and the splintering of liquidity in its shares. DWS holds 3 per cent of Tui.

Tui cited another benefit of a listing change as the "potential benefits to EU airline ownership and control require-

ments". Airlines need to be owned and controlled by EU entities to benefit from the single market for aviation.

Sebastian Ebel, Tui chief executive, stressed there was "no political background" to the review. "It's just that it could make the structure easier," he said, adding that the UK's outbound tourism market "is the most important market for us".

Tui yesterday forecast strong growth in revenues and profits, adding to evidence that the post-pandemic travel boom was defying high inflation and interest rates. It projected underlying earnings before interest, taxes, depreciation and amortisation would be at least 25 per cent up next year, from €977mn this year. Tui's shares — on both markets — rose more than 10 per cent.

Additional reporting by Donato Paolo Mancini in London

### World Markets

STOCK MARKETS				CURRENCIES				GOVERNMENT BONDS			
	Dec 6	Prev	%chg	Pair	Dec 6	Prev	%chg	Yield (%)	Dec 6	Prev	Chg
S&P 500	4570.72	4567.18	0.08	\$/€	1.079	1.081	-0.27	US 2 yr	4.60	4.60	0.00
Nasdaq Composite	14250.10	14229.91	0.14	\$/£	1.259	1.261	-0.79	US 10 yr	4.12	4.17	-0.06
Dow Jones Ind	36151.49	36124.56	0.07	€/£	0.857	0.857	0.00	US 30 yr	4.22	4.31	-0.09
FTSEurofirst 300	1857.06	1848.58	0.46	W/\$	147.215	147.105	0.75	UK 2 yr	4.47	4.48	-0.01
Euro Stoxx 50	4487.85	4452.77	0.79	W/€	185.402	185.537	-0.72	UK 10 yr	4.11	4.20	-0.09
FTSE 100	7515.38	7489.84	0.34	SFr/€	0.943	0.945	-0.21	UK 30 yr	4.45	4.56	-0.12
FTSE All-Share	4096.16	4078.65	0.43	Bitcoin (\$)	43992.20	44080.05	-0.20	JPN 2 yr	0.03	0.04	-0.01
CAC 40	7435.99	7386.99	0.66	Ethereum	2267.87	2293.57	-1.12	JPN 10 yr	0.64	0.67	-0.02
Xetra Dax	16656.44	16533.11	0.75	COMMODITIES				JPN 30 yr	1.59	1.66	-0.07
Nikkei	33445.90	32775.82	2.04	Oil WTI \$	69.36	72.32	-4.09	GER 2 yr	2.61	2.60	0.01
Hang Seng	16463.26	16327.86	0.83	Oil Brent \$	74.35	77.20	-3.69	GER 10 yr	2.20	2.24	-0.05
MSCI World \$	3023.22	3026.59	-0.11	Gold \$	2023.35	2049.05	-1.25	GER 30 yr	2.37	2.44	-0.07
MSCI EM \$	972.03	980.24	-0.84								
MSCI ACWI \$	693.17	694.48	-0.19								
FT Wilshire 2500	5921.27	5945.52	-0.41								
FT Wilshire 5000	46118.70	46295.60	-0.38								

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NATIONAL

# Women and small business hit hardest by visa crackdown

Higher minimum salary for migrants to bring in family at risk of legal challenge

DELPHINE STRAUSS, ANNA GROSS AND MICHAEL O'DWYER

Women with children and smaller, regional businesses will be hardest hit by plans to slash immigration, trade groups and migration experts have said.

The government on Monday set out measures intended to cut inflows by 300,000 a year, to try to regain the political initiative after official data showed net legal migration hit a record 745,000 in 2022.

The biggest change was the sharp rise from £18,600 to £38,700 in the minimum salary British citizens or migrants already settled in the UK must earn for immediate relatives to join them.

This doubling of the earnings threshold will make very little difference to the level of net migration; unpublished Home Office estimates put the reduction "in the low tens of thousands". But experts said it would wreak havoc on the personal lives of those affected and hit women disproportionately.

Madeleine Sumption, director of Oxford university's Migration Observatory think-tank, said the change would hit women harder as they earned less on average than men and were more likely to work part-time. Three-quarters of women in employment earned below the threshold, Sumption said.

But mothers of young children who wanted to return to the UK after living abroad could find themselves in an even tougher position, she added, as the Home Office under current practice does not take into account the prospec-

tive earnings of a non-UK citizen not yet in the country.

Colin Yeo, a barrister and founder of Free Movement, an immigration law website, said on X that the change would "destroy many lives", adding: "It's particularly punishing to those outside London, minority communities and British citizens returning from abroad."

Brian Bell, chair of the government's Migration Advisory Committee, said ministers would need to justify the change in the formula used to set a wage threshold for the family visa route. He added that it would be "surprising if there wasn't a legal challenge".

The change to the regime for family reunion, already one of the most stringent in the advanced world, is in keeping with the new ban on care workers bringing in dependants. This will have a much bigger effect, cutting net migration by about 120,000 a year, according to Home Office estimates, in addition to an expected reduction of 140,000 owing to the ban announced this year on masters students bringing relatives.

Ministers have said the chronically understaffed care sector will continue to be able to hire as it is exempt from the minimum salary requirement for skilled workers, and can draw on a global pool of people without family ties who are still willing to do the jobs.

But Sumption, who also sits on the MAC, warned that care employers, who had been hiring qualified nurses from overseas to fill entry-level roles, might struggle to attract applications from



**Bitter blow: trade body UKHospitality said the new rules would worsen the staff shortages bars and restaurants are facing**

Alena Kravchenko/Alamy

such highly skilled candidates. Restricting dependants could also "make care workers in the UK more isolated", she said, depriving them of support in "exploitative situations".

Business groups accused ministers of hypocrisy for expecting private-sector employers to pay higher wages and immigration charges, while exempting state sectors from salary requirements.

Neil Carberry, chief executive of the Recruitment & Employment Confederation, said: "One rule for business, another for the public sector in health and care will not go down well with those in industry."

Business groups said the higher salary thresholds for skilled workers would worsen labour shortages in crucial areas, but make little difference to net migration. The Home Office estimates the thresholds will cut annual inflows by 14,000. This would barely dent the latest figure of 672,000 for net migration. It would, however, be a significant cut to

the number of skilled-worker visas granted outside the health and care sectors, which totalled 66,322 in the year to September, with a further 50,874 dependants accompanying them.

The thresholds will pose a big problem for small regional businesses, already deterred by Home Office visa fees, in sectors where employers have been struggling to fill key posts.

"Small and medium-sized enterprises will undoubtedly be priced out of the market; they simply won't be able to sponsor workers in critical roles," said Chetal Patel, head of immigration at law firm Bates Wells.

Many employers will be hoping that the promised review of the "shortage occupation list", which offers easier visa terms for certain roles where there is a lack of homegrown workers, will allow them to continue hiring overseas staff in some lower-paid sectors. Construction, hospitality, butchery and manufacturing are areas where employers have

**'One rule for business, another for the public sector in health and care will not go down well with those in industry'**

used the visa system more freely since Brexit, as the supply of EU workers has dried up. Unless they get some form of exemption from the new rules, using the visa system is set to become impossible.

Kate Nicholls, chief executive of trade body UKHospitality, said "around 95 per cent" of the 8,500 workers in the sector granted visas last year, including for "talented chefs and managers", would not be eligible under the proposed regime. "These changes will further shrink the talent pool that the entire economy will be recruiting from, and only worsen the shortages hospitality businesses are facing," she said.

Jamie Cater, senior policy manager at Make UK, said many of its members relied on the visa scheme to fill technical roles that were usually paid below the £38,700 threshold. "They use the immigration system as the last resort."

The Home Office did not respond to requests for comment.  
Robert Shrimley page 23



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INTERNATIONAL

# Polish truckers' blockade reveals mood hardening towards Ukraine

Month-long border dispute comes as Kyiv strains to secure more western aid

RAPHAEL MINDER — MEDYKA, POLAND

Six days after waiting in freezing temperatures to cross the border from Poland to Ukraine, Ivan Lazaryskyn is calculating how much diesel he has left to run the engine and heat his truck.

Like thousands of other truckers, most of them Ukrainian, Lazaryskyn is stuck at the frontier, in his case near Medyka, a village in south-east Poland, on his way home to Ukraine.

Polish drivers have been blockading key crossings for the past month in a protest against cheap competition from Ukraine-based hauliers.

Arms shipments and essential goods are allowed through, but the blockade is hurting Kyiv's trade at a time when its economy is struggling to show resilience in the face of Russian aggression.

The border protest, described by Ukraine's envoy to Warsaw as a stab in the back by Poland, is particularly hurtful as it comes from a neighbouring country that has been one of Kyiv's most steadfast supporters during the war.

On Monday, Petro Darichuk was among the Ukrainian drivers using the return of sunshine to shovel snow that accumulated on the roof of his truck during a storm. He said the blockade showed relations could change "much too quickly" between neighbours.

"We used to need permits which were never easy to get, then last year we suddenly got welcomed, and now we're back to something disastrous that I don't remember in 15 years of driving to Europe," Darichuk said. "It's as if people

forgot our war and think again only about making more money."

After Russia's full-scale invasion of Ukraine in February 2022, Poland became the main route for people fleeing the conflict as well as for goods and weapons being shuttled in. As its airspace shut down, Ukraine's exports by road to the EU rose almost a third last year, according to research by Kyiv-based investment bank Dragon Capital.

The Polish truckers' protest, which has merged with farmers' complaints about cheap imports of Ukrainian grain, comes at a time when Kyiv is struggling to secure further US and EU aid, and is a further sign of how the mood among allies has shifted since the early days of the war.

Last year, Medyka was one of the main gateways for refugees fleeing Ukraine. Now, the solidarity is limited to some local residents who bring hot soup and bread to the trapped drivers. Portable toilets have been installed for them.

Ukrainian officials warn of a possible humanitarian crisis following reports that two drivers recently died while waiting to cross the border, as temperatures dropped below zero.

Although one lane was opened on Monday at the Dohobyczów crossing to allow empty trucks to leave Ukraine, Polish drivers plan to continue blocking four other crossings. Slovakian drivers have also recently held protests at their border with Ukraine.

The EU is threatening legal action against Poland, with transport commis-



Stuck: Ivan Lazaryskyn, a Ukrainian truck driver, waits to go home near Medyka, Poland

Maciek Jazwiecki/FT

sioner Adina Vălean criticising the "dramatic" situation at the border. "We cannot ignore the incredible hardship drivers are going through, drivers on which our economies depend," she said. Vălean spoke after a meeting of EU transport ministers on Monday that failed to resolve the dispute.

The caretaker administration of Poland's rightwing Law and Justice (PiS)

party has avoided confronting a national transport sector that operates the EU's largest truck fleet. Ukraine's association of truckers recently warned it had already lost €400mn in revenue because of the blockade, with exports of wood products, car parts and vegetable oils particularly affected.

The dispute during a delayed government transition in Warsaw could become a headache for Poland's Donald Tusk, who is set to take office next week after winning elections in October as head of a pro-European coalition.

Meanwhile, far-right politicians have visited the border to back Polish drivers and stoke anti-Ukraine feelings before local elections in April. Tusk's coalition has criticised the PiS for allowing the blockade but has stopped short of promising to break it up.

Backed by the PiS government, Polish drivers want the EU to reintroduce quotas for Ukrainian trucks that were lifted last year to help Kyiv's war effort. The drivers' demands echo those of Polish farmers who complained about a grain glut caused by opening the EU market to cheaper Ukrainian cereals. The PiS gov-

**'Drivers and farmers must fight together against unfair competition from Ukrainians who don't follow any EU laws'**

ernment introduced a unilateral ban on Ukrainian grain, in violation of the EU's common trade policy.

The two disputes have converged at the Medyka crossing. Drivers and farmers take turns on the picket line while grilling food. "Drivers and farmers must fight together against unfair competition from Ukrainians who don't follow any EU laws, food standards and work rules," said Polish grain farmer Maciej Pelc. Farmers, he said, could afford to hold more protests this winter while their fields stayed frozen.

Polish police have struck a deal with demonstrators to keep the road clear for private vehicles, buses and transports of military and humanitarian aid, including from the nearby airport of Rzeszów.

Other truck drivers must park by the roadside as far as 25 kilometres before the border, and protesters allow only five trucks an hour to cross, including military ones, which get priority.

Lazaryskyn, who transports furniture, said he suspected Moscow had something to do with it. "This protest is totally unjustified, which is why I think it must be financed by Russia."



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## COMPANIES &amp; MARKETS

# Investors turn backs on Inclusive's ESG mission

Activist Ubben cites loss of confidence as he winds down fund manager that sought to drive change at businesses in need of reform

ORTENCA ALIAJ, ANTOINE GARA AND PATRICK TEMPLE-WEST — NEW YORK

Earlier this year activist Jeff Ubben predicted that the first model of the environmental, social and governance investing movement would eventually disappear.

It was a surprising claim for an investor who just three years before had launched a hedge fund inspired by Rachel Carson's landmark environmental book, *Silent Spring*. But Ubben also predicted that firms like his, which typically buy stakes in non-ESG friendly companies in an attempt to drive change from within, would succeed.

"Those of us who look more at the ambiguity of the situation and took on the challenge of fundraising with an ESG fund that owns Exxon, for instance, our returns are going to be better," he said on a podcast in March. "Over time, everybody is going to invest this way."

Instead, Ubben last week told investors that his Inclusive Capital Partners would wind down and return cash to investors. Inclusive's website, which featured a quote from Carson's book, has become inaccessible.

It marks the demise of an environmental and social investing fund launched with high hopes and publicity in 2020. Ubben founded Inclusive after more than two decades as head of ValueAct Capital, one of Wall Street's best-known activist funds. Inclusive grew to \$2.3bn of regulatory assets this year, according to filings, far short of the \$8bn Ubben hoped to raise.

"We acknowledge that many investors have likely lost confidence in the . . . investment strategy and/or our ability to successfully execute that strategy," Ubben wrote in a letter last week.

Ubben co-founded ValueAct in 2000, mixing value investments in misunderstood mid-sized public companies with a focus on shareholder activism. But Ubben avoided highly charged public battles waged by activists such as Carl Icahn, choosing instead to work behind the scenes to build influence.

ValueAct grew to more than \$15bn in assets in the years after the 2008 financial crisis, as low public valuations and institutional investors, frustrated by a stretch of poor stock market returns, piled into funds that sought to hasten corporate change. One of its biggest wins was at Microsoft, where ValueAct gained a seat on the board.

By 2017, Ubben had handed off most of his investments to other ValueAct partners and began to focus on sustainability investments. He spun out Inclusive from ValueAct in 2020.

Inclusive blamed its closure on public markets, saying they had not rewarded its mission.

But several people familiar with the fund's workings said Ubben had alienated the ESG community by investing in companies that would not traditionally fall into that bracket, including oil supermajor ExxonMobil and German conglomerate Bayer, which has been embroiled in litigation over its weed-killer Roundup. Ubben, who this week was attending the UN climate summit in Dubai, declined to comment.

"We were perplexed by their publicly announced ESG investment in Bayer," said Michael Weinberg, adjunct professor of business at Columbia Business



'There was this idea that investors were willing to forgo returns in favour of positive impact. That is not the case'

School, who knows the hedge fund well. "To us, that would be akin to calling a sweetened soda, doughnut or potato chip company as ESG friendly."

The strategy for Inclusive was to push companies to tackle environmental and social issues to create big returns, Ubben said in 2020. Attacking global warming, for example, "that's like a 10 times your money deal" for companies with successful solutions, he said.

He partnered with Lynn Forester de Rothschild, who had previously started the non-profit group Coalition for Inclusive Capitalism, which seeks to value companies on environmental or social measures. But de Rothschild left the fund in May without an announcement and no explanation was given for her departure. She declined to comment.

San Francisco-based Inclusive did not fit neatly into a "clear bucket" for institutional investors, said Robert Eccles, an Oxford university professor. It was not easily classified as a sustainability "impact" fund, which tended to focus on private assets, and it was not an activist hedge fund, he said. This murky space was likely to have made it difficult to raise cash, he added.

Ubben also had a tense relationship with environmentally conscious investors. He previously told the Financial Times that Inclusive did not have any ESG investors, adding that the movement "is kind of a virtue-signalling exercise for asset owners". In the same breath he urged those same investors: "Do not cancel me."

Jeff Ubben, founder of hedge fund Inclusive Capital Partners, acknowledges many investors have probably lost confidence in the firm's investment strategy that saw it bet on the likes of ExxonMobil

FT montage/Reuters

The activist wanted to distinguish between what he referred to as "ESG 1.0", screening companies that meet certain criteria, and "ESG 2.0", where an investor worked with companies to reduce harm.

"That's really where Inclusive started," he said in the podcast this year.

"We were unafraid to buy things that were boycotted, also because those stock prices tended to be low, and that's kind of the currency with which we work."

But many of the Inclusive's bets have struggled. Electric-truck maker Nikola, which went public in 2020, later settled

fraud charges with the US Securities and Exchange Commission. Company founder Trevor Milton was convicted of three counts of fraud in October 2022.

Ubben has also been a big backer of Enviva, the world's largest producer of wood pellet fuel.

Inclusive's first regulatory filing as an independent hedge fund showed a \$220mn stake in Enviva, making the company its largest investment at the time. Ubben joined its board in 2020 and stood by the company when a short seller published a report accusing it of "flagrantly greenwashing its wood procurement".

Enviva's share price has declined by 98 per cent this year. Inclusive recently sold more than 2mn Enviva shares for just over \$1 a share, while Ubben resigned from its board on November 28.

A review of Inclusive's holdings shows that some of its biggest sustainable investments, such as vertical farming start-up AppHarvest and sustainable fibre company Unifi, lost most of their value after the hedge fund's initial purchases.

One lawyer who has worked with a group targeted by Inclusive said its environmental and social positioning enabled certain companies to give the fund a board seat and say that they were aligned with ESG values.

Exxon appointed Ubben to its board in 2021 to try to fend off a proxy battle from activist Engine No. 1, which had targeted the oil major over its exposure to the threat of climate change.

Inclusive started selling down its stake in Exxon on the day it announced its closure last week, regulatory filings showed, so far disposing of \$216mn worth of shares.

Inclusive's inability to define itself left it vulnerable amid a broader investor pullback from ESG funds, said people familiar with the firm. "There was this idea that investors were willing to forgo returns in favour of positive impact. That is not the case," one fellow ESG fund manager said.

## Personal goods

### Natura considers sale of Avon International

IVAN LEVINGSTON — LONDON  
MICHAEL POOLER — SÃO PAULO

Brazilian cosmetics company Natura has explored offloading most of its Avon brand's international business, as the group unwinds high-profile acquisitions to focus on its home region.

The São Paulo-based group, which has already struck deals to sell luxury cosmetics brand Aesop and The Body Shop this year, has considered exit strategies including a divestment of Avon International, according to people familiar with the discussions.

Natura, which does not own Avon in the US, is combining the brand's operations in Latin America with its own business, leaving a question mark over the future of Avon International, which spans Europe, the Middle East and Africa, and Asia Pacific.

Natura declined to comment.

Famous for its door-to-door sellers of make-up and skincare products, Avon Products was purchased by Natura in a \$2bn all-stock deal in 2019, as part of an expansion plan that transformed it into the fourth-largest pure-play beauty group. But Natura is retrenching these global ambitions through divestments following disappointing financial results and a fall in its shares in recent years.

Luxury Australian brand Aesop was sold to L'Oréal for \$2.5bn in April and

last month Natura agreed to sell The Body Shop to private equity firm Aurelius for a fraction of the price it paid in 2017, after failing to turn round the fortunes of the ailing UK ethical retailer.

Last week, Avon International announced a leadership change that would see chief executive Angela Cretu step down, to be replaced by chief marketing officer Kristof Neirynek at the start of next year.

Because Avon International has differing product lines and varying performance in the more than 70 countries where it is present, a sale of its operations in a single package may prove tricky, according to bankers with knowledge of the business. One option



Avon pioneered direct-selling of products including lipsticks

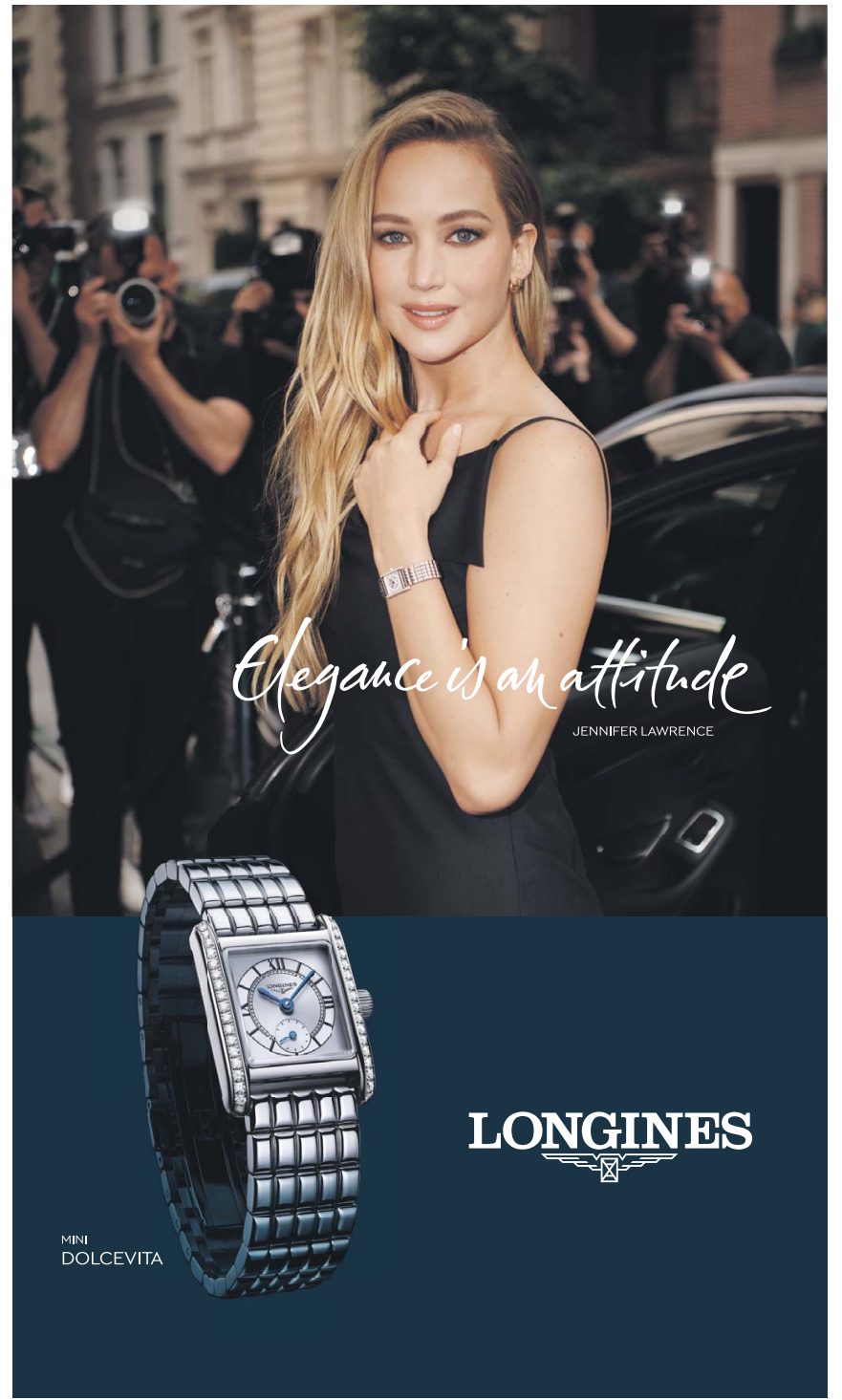
discussed was spinning the unit off into a separate listed entity, according to a person familiar with the matter.

While Avon pioneered a direct-selling model in cosmetics — embodied by its doorstep Avon Lady sellers — it has lost market share to savvy competitors as the rise of social media disrupted the cosmetics business.

Net revenue at Avon International fell to about R\$1.46bn (\$295mn) in the third quarter, down 2.3 per cent year on year on a constant currency basis, with higher pricing offsetting an expected shortfall in Avon sellers.

Although the unit posted an adjusted earnings margin of 8 per cent in its latest quarter, analysts at S&P Global Ratings said in April that "Avon continues to underperform in the third year of the turnaround since its acquisition". In place of growth, Natura's management is now focused on boosting profitability and cash generation as well as reducing debt levels.

A crucial pillar of its turnaround plan is the integration of its eponymous business — known in its homeland for sourcing sustainable ingredients from the Amazon rainforest for its shampoos and creams — with Avon's Latin American operations. While Natura's share price has rallied about 60 per cent this year, the shares are still down sharply from a peak in July 2021.



## UK COMPANIES

## Financial services

# Interpath hit by second £10m loss in a row

Former restructuring unit of KPMG suffers rise in staff and financing costs

SIMON FOY

Interpath Advisory, KPMG's former UK restructuring division, has fallen to its second consecutive annual loss since breaking away from the Big Four firm, despite a rise in companies in distress.

Pre-tax losses at the private equity-backed business widened to £10.6m during the 12 months to March, compared with a £10.2m loss a year earlier, following a rise in staff and financing costs. Revenues rose by more than a fifth to £142.6m during the period.

Blair Nimmo, chief executive of Interpath, said the restructuring market had "not turned out to be quite as hot as people thought it would be" despite rising interest rates squeezing companies' finances.

KPMG sold the insolvency and restructuring business to private equity group HIG Capital in 2021. The deal was one of several recent examples of private equity firms investing in the professional services industry.

In 2021, Deloitte sold its restructuring unit to Teneo, which is backed by buy-out group CVC. This year, Deloitte also offloaded its UK pensions advisory division to Isio, the private equity-backed business spun out of KPMG in 2020.

While spinning out divisions into sep-

arate entities frees them from conflict of interest restrictions within the Big Four audit and consulting firms, some partners are sceptical of the benefits against the loss of internal referrals of work.

**Restructuring market had 'not turned out to be quite as hot as people thought it would be'**

Revenues at Interpath's restructuring business rose 2.6 per cent to £115.6m during the year to March. The modest growth came despite a significant jump in businesses in distress, with company insolvencies in England and Wales hit-

ting a 13-year high in 2022 amid soaring interest rates.

Nimmo, an ex-KPMG veteran, said growth in restructuring was "disappointing in the context of the market, which we thought we might be in".

He added: "In the restructuring market there have been so many false dawns. We are getting progressively busier . . . but do I see some sort of avalanche [of activity]? No, I don't."

Headcount at Interpath has risen from 550 since the company separated from KPMG to about 740 today, pushing up staff costs 25 per cent to £89m during its latest financial year. The highest paid director received £1.02m for the year to March, according to the accounts.

Interpath expanded internationally during the period, opening three offices in Ireland and acquiring Kalo Caribbean, which operates in the British Virgin Islands and the Cayman Islands.

Nimmo said Interpath was looking at opportunities to expand into continental Europe and the US, which could include further acquisitions.

Financing costs also rose 44 per cent to £18.8m, with Nimmo saying "investment has required some additional facilities to be used". He added: "If you're growing at the pace that we are, then the P&L does manifest itself in cash requirements."

Sales at Interpath's advisory business climbed to £26.9m, up from £2.8m a year earlier.

## Financials

## Coventry bid would return Co-op Bank to mutual status

AKILA QUINIO

The UK's third-largest building society by assets has submitted a bid for Co-operative Bank in a deal that would return the private equity-owned lender to mutual ownership, according to people familiar with the talks.

Coventry Building Society has made a non-binding offer that values the lender at more than £700m, one of the people said. A deal would result in a merged group with about £90bn in assets.

Sky News first reported the Coventry bid.

Coventry, which has about 2m members, said: "We remain open to opportunities that may enhance the value and services we offer to our current and future members, but we don't comment on any public speculation."

Co-op Bank declined to comment. The bank began an auction process this year and said last month that it was "exploring potential strategic opportunities, the assessment of which is currently at a preliminary stage".

The high street lender had attracted interest from other suitors, including specialist lender Shawbrook and consumer credit group NewDay, one person familiar with the talks said.

Shawbrook's cash and equity offer valued the Co-op Bank at about £600m. Aldermore, another lender, entered talks before withdrawing, the person added.

The Co-op Bank, which is backed by US-based investors including Bain Capital Credit and JC Flowers, was previously involved in several failed transactions. US private equity firm Cerberus approached the group about a buyout in 2020, while the bank's efforts to merge with rival lender TSB were thwarted the following year.

A deal would cap a turnaround in fortunes for the Co-op Bank, which ran into trouble after its takeover of Britannia Building Society in 2009. The deal exposed the lender to a pile of bad loans and led to the discovery of a £1.5bn capital shortfall. Bondholders took control in a £700m rescue deal in 2017.

The group returned to an annual pre-tax profit in 2021, and reported £81m in pre-tax profit in the first nine months of this year.



## Chip boost Pragmatic wins £182m investment

Pragmatic Park in Durham. The company hopes to build eight manufacturing lines in the UK over the next five years

Pragmatic Semiconductor, a Cambridge-based manufacturer of flexible circuits, has secured the largest venture financing for a European chip company and will expand its production facility in north-east England.

The £182m funding sets Pragmatic on course to become the UK's biggest semiconductor maker by volume, overtaking Newport Wafer Fab in Wales.

Pragmatic develops and manufactures flexible integrated circuits, which use substrates made of polymers instead of silicon, to create chips for smart and digital packaging that can be used to track and trace goods through a supply chain.

"It's an exciting opportunity for the UK semiconductor industry to play a role in the diversification of the supply chain," said David Moore, a former Intel and Micron executive who took the helm at Pragmatic this year.

"This here is a proof point of being able to be a UK company with UK

talent with UK investors and building out semiconductor manufacturing in the north-east of England and creating hundreds of well-paid jobs as a result," the chief executive added.

The equity deal values 13-year-old Pragmatic at about £500m, including new capital raised. The company has received an initial £162m of the total, with a further £20m extension lined up, mostly from UK-based investors.

The round is led by fund manager M&G Investments and UK Infrastructure Bank, the state-owned development bank. Other participants include Northern Gritstone, the investment fund founded by a trio of northern English universities; tech start-up investor Latitude; British Patient Capital, part of the government-owned British Business Bank; and Prosperity7 Ventures, part of Saudi energy group Aramco.

Michelle Donelan, technology minister, called the investment "a pivotal step in our work to build a stronger future for the UK's

semiconductor industry, by doubling down on British strengths in research and design".

Production at Pragmatic's first 300mm wafer fabrication facility in Durham is set to begin before the year-end and the latest investment will fund the deployment of two new lines. The company hopes to build eight such lines over the next five years, each capable of producing billions of chips a year at full capacity.

Shortages of key electronic parts during the pandemic and escalating tensions between the US and China over chips have highlighted the need for greater supply chain diversification to many countries.

While the US and EU have launched policies promising tens of billions of dollars to chipmakers that build production facilities in the west, the UK government has taken a narrower approach with its £1bn semiconductor strategy, unveiled in May. Tim Bradshaw

## Regulation

## Air France, Lufthansa and Etihad ads banned

PHILIP GEORGIADIS

The UK advertising watchdog has banned adverts by three airlines as part of a crackdown on companies overstating their environmental credentials.

The Advertising Standards Authority said yesterday that recent adverts on Google by Air France, Lufthansa and Etihad had breached the UK advertising code by "giving a misleading impression of the advertiser's environmental impact".

Among a string of recent enforcement actions on environmental grounds, the ASA earlier this year also banned adverts by a group of oil and gas companies.

Air France's advert said the airline "is committed to protecting the environment: travel better and sustainably", but the ASA said it could find no "evidence demonstrating that Air France were protecting the environment and making aviation sustainable".

In Lufthansa's case, the regulator said the airline had not properly explained a

claim in its advert that customers could "fly more sustainably".

The airline said this was a reference to its Green Fares option, which offers passengers the chance to reduce their environmental impact through a mix of cleaner fuels and carbon offsets.

Etihad's advert claimed that customers could travel "with . . . total peace of

**Advertisements gave 'a misleading impression of the advertiser's environmental impact'**

mind" and mentioned the airline's "environmental advocacy" but in a way that meant consumers could use their services with "Total Peace Of Mind with regard to the environmental impact of doing so".

Lufthansa and Etihad had removed their adverts following the ASA's action. ASA said that Air France had not "provided a substantive response" to its inquiries.

Lufthansa pointed out that it had set itself "ambitious" decarbonisation goals, and that it "regretted" the advert in question had not provided more details on its sustainability claims.

The aviation industry is under growing scrutiny over its role in climate change and is responsible for about 2 per cent of global carbon dioxide emissions.

Aviation emissions rose in 2022 to reach nearly 80 per cent of their pre-pandemic peak in 2019, according to data from the International Energy Agency.

Emissions are expected to rise further as the industry recovers from the impact of the pandemic and travel restrictions.

The International Air Transport Association, which represents airlines, has committed to reaching net zero by 2050, chiefly by switching to newer and less-polluting fuels. But as yet these are scarce and expensive.

Air France-KLM and Etihad did not immediately respond to a request for comment.

## Financials

## BoI faces hit on City landmark No 1 Poultry

JOSHUA OLIVER AND ROBERT SMITH  
LONDON

SONG JUNG-A — SEOUL

Bank of Ireland is racing to avoid a loss on a loan against No 1 Poultry, the post-modern pink block that houses City restaurant Coq d'Argent, in a sign of the extent of the challenges for the London office market.

The lender has hired advisers to sell the £90m loan secured against the building, which sits in a prime location opposite Mansion House and the Royal Exchange. But the highest bids received so far are in the mid-£70mms, according to people familiar with the matter, although the bank is still hoping to drive the price higher.

BoI declined to comment. No 1 Poultry marks a rare case in the London market where an imminent loan maturity and the fall in the building's value leave not only the owner but also its lenders looking at losses.

Wells Fargo took a hit after another City office sale was agreed in October, according to React News, and two

Canary Wharf buildings entered receivership this year. Office values in London have tumbled as interest rates hammer commercial property prices and working from home cuts into companies' need for space. Vacancy rates in London hit a 20-year high in the third quarter, according to data provider CoStar.

Top modern buildings with good sustainability credentials are still in

Bank of Ireland has hired advisers to sell the £90m loan secured against the home of Coq d'Argent



demand, but older blocks can struggle. No 1 Poultry's owners, South Korean financial group Hana Alternative Asset Management, acquired the building on behalf of its investors for £185m in 2018. The property is currently valued at about £135m, the sale document sent to potential debt investors shows, although formal valuations tend to lag behind market pricing.

## Financials

## Hedge fund trader and key suspect in Cum-Ex saga extradited

RICHARD MILNE — OSLO  
SIMEON KERR — DUBAI

A British hedge fund trader who is the chief suspect in the Danish part of the sprawling Cum-Ex dividend scandal has been extradited from Dubai to Denmark to face criminal charges.

Sanjay Shah, who is accused of defrauding Denmark of about Dkr9bn (\$1.3bn), landed in Copenhagen yesterday, marking the end of an extradition battle a year after he was arrested in Dubai.

"Today is a very good day to be minister of justice," said Peter Hummelgaard in Copenhagen. He added: "The dividend case is an important one for Denmark, and one of the largest and most serious criminal fraud cases. It is our public money, our welfare state and our trust-based society that are at stake."

Denmark, Germany, Italy and France are among the European countries hardest hit by the Cum-Ex scandal, in which governments were duped into refunding billions of euros of dividend taxes that had never been paid.

Shah denies any wrongdoing, insisting that he exploited loopholes in Danish law to receive the money.

"The extradition process has been slow, opaque and haphazard . . . We are relieved that the uncertainty is now over and that Sanjay Shah is finally on his way to Denmark," his Danish lawyers said earlier yesterday.

Lars Løkke Rasmussen, Denmark's foreign minister, said it had taken a huge diplomatic effort to ensure Shah could stand trial, including the signing

**'With the extradition we are sending an important signal you cannot achieve impunity by staying abroad'**

of an extradition agreement last year between the Scandinavian country and the United Arab Emirates.

"With the extradition we are sending an important signal that you cannot achieve impunity by staying abroad," he added.

Denmark alleges it was defrauded a total of Dkr12.7bn in the Cum-Ex scandal, and has brought charges against nine people. Skat has also brought a £1.4bn civil lawsuit in London against more than 100 financial institutions, as well as Shah and Patterson, for lost tax payments that the Danish tax authority says represent the proceeds of unlawful reclaiming of tax from 2012 to 2015.

Prosecutors in Germany are investigating 1,500 people over the scandal in a long-running investigation involving bankers and lawyers from many firms.

The former global head of tax at Freshfields Bruckhaus Deringer, Ulf Johannemann, was told this week by a judge in Frankfurt that it was "highly likely" he would be found guilty of aiding and abetting fraud. Johannemann, who has not yet addressed the allegations in court, could face a long jail sentence if found guilty by five judges.

Shah's extradition marks a success for the UAE, which has been boosting efforts to co-operate with international law enforcement over money laundering. The UAE was in 2022 placed on the Financial Action Task Force's so-called grey list of countries requiring enhanced monitoring for laundering.

## COMPANIES &amp; MARKETS

Fixed income. Offshore bonds

# China's investors drive rally in local government dollar debt



Domestic buyers are attracted to high yields and faith in an implicit guarantee by Beijing

HUDSON LOCKETT AND CHENG LENG  
HONG KONG

Chinese investors are buying up the high-yielding dollar bonds of the country's cash-strapped local governments, spurred on by a renewed belief in Beijing's implicit guarantee of the debt and a hunt for returns.

The gains for bonds issued in international markets by local government financing vehicles – investment entities that raise debt to fund spending on infrastructure and other projects – reflect Chinese financial institutions' demand for higher yields. These investors have faced a lack of attractive options in the country's flagging onshore stock and property markets this year.

Despite selling pressure from international investors worried about defaults, demand from Chinese buyers has pushed the average yield on debt in the iBoxx China LGFV high-yield dollar bond index down about 1.5 percentage points over the past month to 9.3 per cent. Yields fall as bond prices rise.

Analysts said recent refinancing support from the central government had mitigated the perceived danger of holding LGFVs' dollar bonds compared with the same entities' onshore debt, which is widely seen by investors as being safer in the event of default.

"At the beginning of the year people were very scared about the property spillover, but they've realised that the central government doesn't want the

property sector and local governments' fiscal health to deteriorate at the same time," said George Sun, head of global markets for greater China at BNP Paribas.

"Last year investors weren't focused on dollar LGFV bonds, but now we're seeing more coming back to the market, including some regional investors based in Singapore," he added.

Enormous debts accumulated by China's provinces and cities have become a pressing problem for policymakers this year, with many bonds issued by indebted provinces such as Guizhou coming close to default. China LGFVs have outstanding onshore bonds of more than Rmb15tn (\$2.1tn) as of the end of November, while its outstanding offshore bond size is about \$95bn, according to information provider Wind.

That has alarmed global credit investors with large holdings of onshore and offshore LGFV bonds. Although no LGFV bonds on public markets have ever defaulted, foreign investors showed little appetite for their debt in

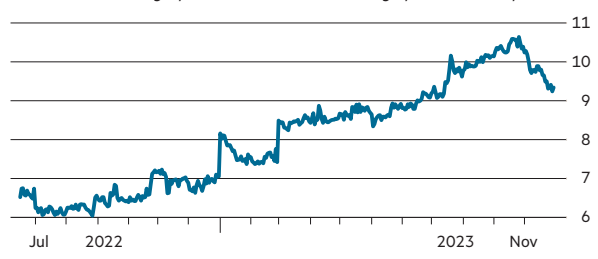
the first half of this year, with yields rising sharply.

However, since July, Beijing has dispatched financial experts to scrutinise the books of local governments and find ways to cut their debts, including arranging more debt swaps and credit support from state banks.

The repayment pressure faced by local governments has also been eased by Beijing's moves to allow them to sell an additional Rmb1.4tn of so-called special purpose bonds so far this year to help with refinancing, according to Sun. That is in addition to issuance of Rmb1tn in sovereign debt from the central government, which was raised with the stated purpose of helping local economies recover from natural disasters.

In recent months refinancing support has helped lower the difference in yield between LGFVs' onshore renminbi bonds and central government bonds. Since the start of this year, the average so-called spread of three-year LGFV bonds over same-maturity Chinese Treasuries has fallen by more than half to just 0.7 percentage points.

Local governments' dollar bonds rally as default fears fade  
iBoxx China LGFV high-yield dollar bond index, average yield to maturity (%)



Source: Wind

A housing construction project in Guizhou province. Investors have faced a lack of options in China's flagging onshore stock and property markets this year — Qilai Shen/Bloomberg

— Qilai Shen/Bloomberg

But offshore spreads remain far wider, encouraging Chinese investors to hunt for bargains on higher-yielding dollar bonds from issuers they know and whose credit profiles they are comfortable with.

"Some foreign investors are dumping LGFV bonds offshore at a relatively attractive price, [bonds] which in our view would definitely be paid in full," said one Hong Kong-based fixed-income trader at a state bank. "Besides, if the same local government vehicle is offering higher yield on its offshore bonds than onshore, why pass up such a good chance to buy more?"

The confidence among Chinese investors is based on a strong and widespread belief in Beijing's implicit guarantee of local governments' debt and expectations that the offshore market will remain key to fundraising and refinancing for many LGFVs.

In contrast with Chinese developers, who are now completely frozen out of international bond markets, LGFVs have issued more than \$4.6bn of dollar bonds this year, about \$720mn of which was sold in the past month, according to data from Dealogic.

"Our baseline scenario is that there will be no LGFV default, because the government will provide a strong implicit guarantee," said Zhu Haibin, chief China economist with JPMorgan.

But BNP Paribas's Sun warned that the scale of repayment obligations remained daunting, with outstanding LGFV bonds totalling about Rmb60tn.

"Yes, there's been a few trillion renminbi refinanced, but there's a lot more to go," Sun said. "The real question is whether there will be enough additional fiscal stimulus or special bonds or loans issued to refinance the remainder."

"There will be no LGFV default, because the government will provide a strong implicit guarantee"

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Crypto

## SocGen scores banking first with launch of stablecoin

NIKOU ASGARI

Société Générale was set to launch its own stablecoin on a cryptocurrency exchange yesterday, becoming the first big bank to offer digital tokens tracking the price of hard currencies to a range of investors.

France's third-largest bank was to debut trading of its stablecoin, EUR CoinVertible, on Bitstamp, based in Luxembourg.

The move marks a step for a traditional financial institution into a part of cryptocurrency trading dominated by specialist digital asset firms.

Stablecoins are facing increasing attention from regulators, with the UK last month setting out proposals to bring the tokens into the real economy.

Stablecoins are a form of digital cash that track sovereign currencies and make it easier for traders to buy and sell in the market. The majority of trading in crypto, such as bitcoin, is done through stablecoins tied to the US dollar.

The \$130bn market is dominated by British Virgin Islands-registered Tether and the US's Circle, which have faced questions over audits of the reserves that back their tokens. SocGen said that EUR CoinVertible would be fully backed by euros.

"The crypto ecosystem is highly concentrated on a few existing stablecoins,

It is a step for a traditional financial institution into a part of trading dominated by digital asset specialists

90 per cent denominated in US dollars . . . We definitely think that there is a place for a bank in this field and there is a place for a euro stablecoin," Jean-Marc Stenger, chief executive of SocGen Forge, the bank's digital assets unit, said.

While some large investment banks such as JPMorgan have their own stablecoins, they are only available to small groups of institutional clients. In contrast, SocGen's stablecoin will be widely available for trading.

Stenger said the bank hoped its stablecoin would be used to settle trades in digital bonds, funds and other assets as traditional financial institutions explored digital ledgers.

"The best way to channel interest is to grow in the usual route and venue which you use in the crypto industry, which is to have your product listed on a crypto exchange," he said.

Mica, the EU's flagship digital assets regulation, comes into force next year, and Stenger said that SocGen's stablecoin was built to align with the rules, adding that "very few stablecoins are compliant with Mica".

Asset managers and banks are increasingly exploring tokenising assets such as bonds and funds, which require digital cash, but the market is small.

The UK Treasury and Financial Conduct Authority last month gave fund managers the green light to tokenise their funds as long as they contain "mainstream" assets.

Crypto

## Binance boss maintains predecessor's stance and declines to reveal HQ site

SCOTT CHIPOLINA  
AND NIKOU ASGARI

Binance's chief executive refused to disclose the location of the cryptocurrency exchange's headquarters, maintaining a stance taken by his predecessor before the group pleaded guilty to US criminal charges.

Richard Teng replaced Changpeng Zhao as head of Binance last month, after Binance entered guilty pleas to charges related to money-laundering and international sanctions violations.

Zhao resigned after pleading guilty to a charge relating to failure to protect against money-laundering. Zhao had long insisted that Binance had no global headquarters.

Teng declined to reveal where the exchange was based. He also said that Binance had undergone audits in jurisdictions where it was regulated, but declined to name the audit firms involved.

"Why do you feel so entitled to those answers?" Teng said at the FT Crypto and Digital Assets Summit in London. He added that the company provided the necessary information to regulators.

"Is there a need for us to share all of this information publicly? No."

Binance agreed to pay \$4.3bn in penalties to resolve the US criminal charges and a civil case brought by the US Commodity Futures Trading Commission. Kristin Johnson, a CFTC commissioner, said on Tuesday that she hoped the heavy penalties would bring "order and structure".

Another civil case from the US Securities and Exchange Commission remains unresolved.



Richard Teng: 'Why do you feel so entitled to those answers?'

Teng, a former regulator in Singapore and Abu Dhabi, previously served as Binance's global head of regional exchanges.

He said the company's European headquarters was in France and the Middle East headquarters in Dubai. Its global base would be disclosed "as and when it's appropriate".

Under Zhao's leadership, Binance hid links to China for several years despite public messages claiming the exchange had left the country. Through its deals with US authorities, Teng said Binance had "acknowledged those mistakes" and "moved past them".

Under its settlement with US authorities, Binance has agreed to up to five years of oversight by an independent compliance monitor. "The compliance monitor to me in many senses is a key positive," said Teng. "That gave a lot of confidence to users including institutional users which are now approaching us in a very aggressive fashion."

He was speaking as prices of coins such as bitcoin and ethereum have been climbing, in part on hopes that a year-long crypto crackdown by US authorities has peaked.

Monetary policy

## Traders bet on round of ECB rate cuts as worries grow over economic outlook

MARY MCDUGALL — LONDON  
MARTIN ARNOLD — FRANKFURT

Investors are betting that the European Central Bank will lead the way among big central banks in cutting interest rates next year, in a sign that many money managers think officials have already raised rates too far in their battle to tame inflation.

Traders in swaps markets are pricing in a high likelihood of the first cut in the ECB's deposit rate of 4 per cent by March, and close to six quarter-point cuts by the end of the year, a steep increase from three or four cuts priced in late November.

The shift reflects an easing in inflation, but also nervousness about Europe's darkening economic outlook, which intensified yesterday on worse than expected German factory orders.

"The ECB is the most likely central bank to have overtightened – possibly significantly," said Quentin Fitzsimmons, a senior portfolio manager at T Rowe Price. "Recession risks are being understated in the eurozone [which] has relied on very low interest rates for a very long time and had an enormously

swift move to much higher policy rates."

European policymakers are treading a fine line as inflation cooled to an annual rate of 2.4 per cent in November, the third consecutive downside surprise. But core inflation – which excludes energy and food – remains above the ECB's 2 per cent target at 3.6 per cent, while the eurozone economy has been stagnant for most of the year.

Swaps traders are pricing in a likelihood of the first cut in the ECB's deposit rate of 4% by March

Investors were this week encouraged to increase their bets on ECB rate cuts by dovish comments from Isabel Schnabel, the most hawkish member of the central bank's executive board, who said the "remarkable" fall in inflation made further rate rises "rather unlikely".

Mark Wall, chief European economist at Deutsche Bank, expected inflation to undershoot expectations, creating "a risk that the first cut comes as soon as the March ECB meeting".

The ECB is due to meet next week, when most economists expect it to lower its forecasts for both growth and inflation. Frederik Ducrozet, head of macroeconomics at Pictet Wealth Management, said this was likely to bolster investors' belief that rates will soon fall, even if ECB president Christine Lagarde does not declare victory over inflation.

"The moment you say you aren't going to hike again, that means the next move is a cut and opens the door to investors speculating on how soon that will happen," said Ducrozet.

While traders have been increasing wagers for rate cuts by most big central banks in recent weeks, the moves have been most dramatic for the ECB.

Investors are currently pricing in the first rate cut for the Federal Reserve in May and five cuts by the end of the year. In the UK, traders expect the Bank of England to move in June with about three cuts priced over 2024.

Mike Riddell, a bond portfolio manager at Allianz Global Investors, said: "We expect European and global growth to head much weaker over the next half year . . . as all the rate hikes begin to really bite."



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## COMPANIES &amp; MARKETS

## China's attempt to turn the renminbi global makes gains

Alicia Garcia-Herrero

## Markets Insight



It has been an extraordinary year for the renminbi. On the one hand, it has clearly disappointed investors, who were expecting the currency to appreciate as the Chinese economy moved out of zero-Covid policies at the end of 2022. Instead, after a short respite, it depreciated about 8.5 per cent against the US currency from January lows until it found a floor at about 7.30 renminbi to a dollar.

The trend reflected the stubborn weakness of the Chinese economy and the large capital outflows. More recently the renminbi has appreciated but that is in line with other currencies as the US Federal Reserve shifted to a less hawkish tone on interest rates.

However, that very same weak renminbi has achieved something quite impressive in 2023: a fast increase in its cross-border use. Since China started to push for the internationalisation of its currency in 2004, its share in global payments largely remained stagnant. But this year its share went from 1.9 per cent in January 2023 to 3.6 per cent in October.

Such a share remains low compared with the dollar (47.25 per cent) and the euro (23.36 per cent). But the growth could be pointing to a change. And the People's Bank of China has reported a steep increase in renminbi-denominated current account transactions. Nearly 30 per cent of the trade in goods and services in and out of the country was settled in the currency.

When looking at the main drivers for this change, several issues stand out. Firstly, China seems increasingly keen to settle its trade in renminbi. The reasons behind this seem to go beyond reducing hedging costs. It is also, of course, driven by geopolitical concerns.

Reducing the dependence on the US dollar or other G7 currencies has become more important for China, given the step-up in western sanctions on Russia after it invaded Ukraine in 2022 and tensions with the US over Taiwan. These sanctions also seem to have been a catalyst for other countries to accept the renminbi for trade settlements.

The fact that China had its own international payment system (Cips) ready to be used when western sanctions hit Russia has undoubtedly helped. Some renminbi international payments settled through Cips do not use the Swift

## The lack of convertibility of the currency makes it very difficult for investors keen to buy up renminbi assets

interbank messaging system, which makes them very difficult to be traced. This also means that the share of renminbi for global cross-border transactions might be underestimated.

Beyond the establishment of Cips, Chinese authorities have introduced other important instruments to support renminbi internationalisation, such as bilateral currency swaps between the PBoC and more than 30 central banks. These swap lines used to sit idle in host central banks but they are now starting to be withdrawn given some emerging countries' growing financial needs.

While all of these institutional arrangements can certainly increase offshore renminbi liquidity, this will remain limited given the currency is not

convertible. In other words, companies will find it hard to use the renminbi they earned from their exports to China for anything else but the purchase of goods with the Chinese currency or the payment of debt with it. Thus by accepting payments – or funding – in renminbi, countries are in effect increasing their dependence on China.

On this latter point, Chinese banks are also using the renminbi for their lending overseas. This has increased to 28 per cent of total cross-border lending in October 2023 from 17 per cent at the end of 2021. Much higher funding costs in the dollar than in renminbi are making it easier for host countries to accept funding in the Chinese currency. Large capital outflows from China also add to the country's reluctance to lend in dollars.

At the same time though, the renminbi is not making the same strides as an investment currency. The share of foreign investment in China's onshore markets has been shrinking for 18 months.

This is especially true for foreign fixed-income investors. Their share on onshore bond holdings has dropped from 3.5 per cent at the peak to 2.5 per cent in June 2023.

This growing dichotomy can be explained by China's special characteristics. On the one hand, China's economic dominance is translated into leverage to impose its currencies. At the same time, the lack of convertibility of the Chinese currency makes it very difficult for investors keen to buy up renminbi assets.

Alicia Garcia-Herrero is chief economist for the Asia-Pacific at Natixis and senior research fellow at the Bruegel Institute

## The day in the markets

## What you need to know

- US Treasuries rise after employment data add to fears economy is slowing
- Short-dated gilts extend their rally for the second consecutive day
- Europe stocks led higher as investors raise their bets on ECB rate cuts

Government bonds in the US and Europe rallied yesterday as investors grew more confident that central banks will start cutting interest rates next year.

US Treasury prices rose after cooler-than-expected employment data added to expectations that the US economy is slowing but at a pace that traders hoped would allow the Federal Reserve to begin cutting interest rates from next spring.

Benchmark 10-year Treasury yields fell 0.05 percentage points to 4.12 per cent. Traders also looked ahead to the closely followed monthly non-farm payrolls report, which serves as the benchmark for US employment trends. Yields move inversely to prices.

In Europe, yields on benchmark 10-year gilts fell 0.09 percentage points to 3.94 per cent, the first time yields have closed below 4 per cent since May.

Short-dated gilts extended their rally for the second consecutive day, as two-year gilt yields fell 0.02 percentage points to 4.47 per cent. Ten-year German Bund yields, the benchmark for the eurozone, fell 0.04 percentage points to 2.20 per cent, the lowest level since May.

Stocks were muted in New York, where the S&P 500 and Nasdaq Composite were both down 0.1 per cent.

The region-wide Stoxx Europe 600 finished up 0.5 per cent, led higher by consumer shares and real estate stocks,

## UK gilts rallied as investors bet on rate cuts in 2024

10-year gilt yield (%)



as investors upped their bets that the European Central Bank will start cutting interest rates in early 2024.

France's CAC 40 added 0.7 per cent, while London's FTSE 100 gained 0.3 per cent. Germany's Dax rose 0.8 per cent to close at a new high, boosted by index heavyweight Volkswagen.

Andreas Bruckner, European equity strategist at Bank of America Securities, warned the recent gains in European stocks was not sustainable. The Stoxx 600 Europe index rose 6.4 per cent in November, its best performance since January.

Asian stocks also rose. Hong Kong's Hang Seng index gained 0.8 per cent, China's CSI 300 added 0.2 per cent, and Japan's Topix rose 1.9 per cent, while South Korea's Kospi was flat.

Oil prices, meanwhile, declined sharply, as production cuts from the Opec+ cartel fail to outweigh growth in output from the US and fears of a decline in global demand. Brent crude, the international benchmark, slipped 3.5 per cent to \$74.53 per barrel, its lowest level since June. WTI, its US counterpart, fell 4 per cent to trade at \$69.43.

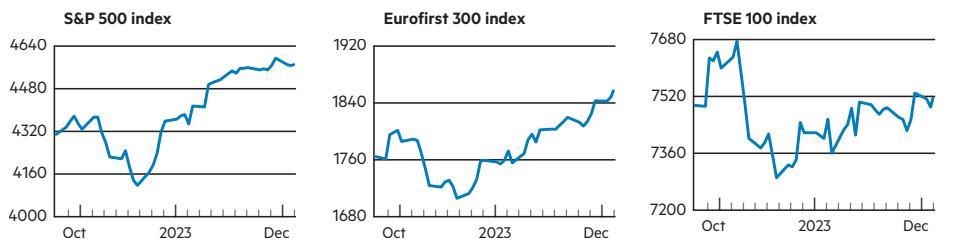
Stephanie Stacey

## Markets update

	US	Eurozone	Japan	UK	China	Brazil
<b>Stocks</b>	S&P 500	Eurofirst 300	Nikkei 225	FTSE100	Shanghai Comp	Bovespa
Level	4570.72	1857.06	33445.90	7515.38	2968.93	125903.34
% change on day	0.08	0.46	2.04	0.34	-0.11	-0.79
<b>Currency</b>	\$ index (DXY)	\$ per €	Yen per \$	\$ per £	Rmb per \$	Real per \$
Level	103.975	1.079	147.215	1.259	7.157	4.900
% change on day	-0.072	-0.185	0.075	-0.159	0.174	-1.181
<b>Govt. bonds</b>	10-year Treasury	10-year Bund	10-year JGB	10-year Gilt	10-year bond	10-year bond
Yield	4.117	2.198	0.643	4.109	2.690	10.574
Basis point change on day	-5.620	-4.500	-2.460	-8.600	-0.100	-9.000
<b>World index, Commods</b>	FTSE All-World	Oil - Brent	Oil - WTI	Gold	Silver	Metals (LME)
Level	458.57	74.35	69.36	2023.35	24.27	3585.90
% change on day	0.30	-3.69	-4.09	-1.25	-3.56	-1.36

Yesterday's close apart from: Currencies = 16:00 GMT; S&P, Bovespa, All World, Oil = 17:00 GMT; Gold, Silver = London pm fix. Bond data supplied by Tullett Prebon.

## Main equity markets



## Biggest movers

	US	Eurozone	UK
<b>Ups</b>	Campbell Soup 7.19	Renault 5.65	Bt 4.91
	Carnival 7.08	Grifols 4.81	Int Consolidated Airlines S.a. 3.92
	Norwegian Cruise Line Holdings Ltd 6.17	Volkswagen 4.29	Croda Int 3.76
	Albemarle 5.49	Porsche 3.64	Prudential 3.59
	Moderna 5.37	Alstom 3.53	Legal & General 3.38
<b>Downs</b>	Brown-forman -9.75	Merck -12.35	British American Tobacco -8.36
	Old Dominion Freight Line -5.84	Casino Guichard -4.87	Shell -1.43
	First Solar -3.77	Saipem -2.24	Diageo -1.35
	Constellation Energy -3.76	Carlsberg -2.13	Bae Systems -1.29
	Copart -3.16	Oci -1.98	Bp -1.26

Prices taken at 17:00 GMT. Based on the constituents of the FTSE Eurofirst 300 Eurozone.

All data provided by Morningstar unless otherwise noted.

## Wall Street

Falling to the bottom of the S&P 500 index was **Brown-Forman**, which trimmed its outlook, forecasting up to 5 per cent growth in organic net sales for its fiscal 2024 year, down from 5 to 7 per cent stated in August.

The group behind Jack Daniel's whiskey and Chambord liqueur said the downgrade reflected a "challenging operating environment" that had tempered its expectations.

Among the session's biggest risers was cyber security group **SentinelOne**, which posted a smaller than expected loss of 3 cents per share for the third quarter, much better than the 8 cents loss Wall Street had forecast.

The group, which highlighted its "AI-based security", also lifted its annual revenue forecast from \$605mn to \$616mn.

**Citigroup**, the US's third-largest bank ranked by assets, rallied on the back of reports that it was set to launch a \$500mn share buyback in the fourth quarter.

US-listed shares of China's **Nio** rallied following a Reuters report stating that the electric-car maker was considering spinning off its battery manufacturing division in an attempt to turn profitable.

Tobacco groups **Altria** and **Philip Morris** slid after a cautious trading update from rival BAT. **Ray Douglas**

## Europe

Germany's **Merck KGaA** dived following a clinical setback linked to its experimental drug for treating sufferers of multiple sclerosis.

A late-stage trial showed that evobrutinib did not meet its primary goal, measured by annualised relapse rates, compared with Sanofi's Aubagio.

Peter Verdult, an analyst at Citi, said this was because "Aubagio performed way ahead of expectations".

The science and tech company would now shift its focus to xevinapant, a head and neck cancer candidate, said Verdult.

A chunky earnings beat propelled **Clas Ohlson** to a six-year high, with the Swedish home improvement chain posting an operating profit of Skr245mn (\$23.4mn) for its fiscal second quarter — 18 per cent ahead of analysts' estimates.

This owed much to a gross margin of 41.3 per cent, up 360 basis points year on year — the result of lower sourcing and inventory costs alongside "an improved product and price mix", it said.

The Frankfurt shares of dual-listed **Tui** jumped after it forecast a 25 per cent jump in underlying operating profit for next year.

The Anglo-German tourism group also raised the possibility of delisting from the London Stock Exchange, citing an already "notable liquidity migration" from the UK to Germany. **Ray Douglas**

## London

Adrift at the bottom of the FTSE 100 index was **British American Tobacco**, which expected its revenue to increase at the low end of its 3 to 5 per cent guidance range for 2023.

Adding to the downbeat mood was a £25bn writedown on the value of some of its US cigarette brands owing to "macroeconomic headwinds", it said.

James Jones, an analyst at RBC Europe, also drew attention to no share buyback plan, "although the carrot is dangled 'once the middle of our leverage range is reached', which is taking longer than we expected".

Near the top of the FTSE 250 index was **Paragon Banking**, the specialist buy-to-let lender, which unveiled a further £50mn share buyback for its 2024 financial year and a 25.4 per cent jump in underlying annual profits.

Ten-pin bowling operator **Ten Entertainment** hit a record high after agreeing to be bought by US private equity firm Trive Capital for 412.5p per share — a 33 per cent premium to Tuesday's closing price.

Russ Mould, investment director at AJ Bell, said Ten was "a classic example of a stock that has traded on a cheap valuation and delivered decent results, yet has remained under the radar of many investors".

**Ray Douglas**

FT FINANCIAL TIMES

FT DUE DILIGENCE

## DEALMAKING: THE ART OF THE ADD-ON

Follow the fast-moving world of M&A, with the fourth series of *FT Due Diligence*.

As portfolio managers seek to keep building growth in a tightening debt market, the latest video examines the uptick in add-on acquisitions. What are the four key principles for managers attempting this kind of deal?

Watch *Add-on Acquisitions: Another Way for M&A?* at [channels.ft.com/duediligence](https://channels.ft.com/duediligence)

PARTNER CONTENT by

Baker McKenzie



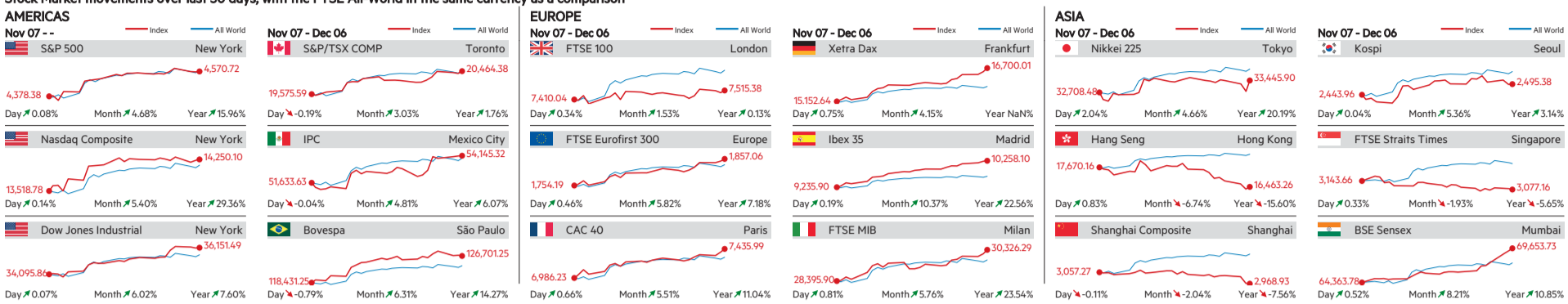
## MARKET DATA

## WORLD MARKETS AT A GLANCE

## Change during previous day's trading (%)



## Stock Market movements over last 30 days, with the FTSE All-World in the same currency as a comparison



Country	Index	Latest	Previous
Argentina	Merval	864423.22	885270.38
Australia	ASX Ordinaris	7386.70	7298.90
	S&P/ASX 200	7176.40	7051.50
	S&P/ASX 200 Res	5692.90	5630.10
Austria	ATX	3306.51	3317.78
Belgium	BEI 20	3657.70	3626.88
	BEI Mid	10580.18	10523.70
Brazil	Ibovespa	223893.94	226938.26
Canada	S&P/TSX 60	1227.25	1230.80
	S&P/TSX 60	20336.62	20375.93
	S&P/TSX Div Mtr Mm	1538.23	1557.28
Chile	S&P/TSX IGPA Gen	28929.28	29394.86
China	FTSE A200	8931.98	8923.80
	FTSE BS5	9000.71	8998.96
	Shanghai A	3112.73	3116.32
	Shanghai B	227.34	225.42
	Shanghai Comp	2989.93	2989.93
	Shenzhen A	1940.72	1930.12
	Shenzhen B	1070.63	1067.87
Colombia	COLCAP	1261.61	1269.21
Croatia	CIBEXB	2011.25	2011.29

(c) Closed, (u) Unavailable, f Correction, ▼ Subject to official correction. For more index coverage please see [www.ft.com/worldindices](http://www.ft.com/worldindices). A fuller version of this table is available on the ft.com research data archive.

## STOCK MARKET: BIGGEST MOVERS

Region	Stock	Close	Change	Day's %	Biggest Movers	Close	Change	Day's %		
AMERICA	Verde	164.8	24.5	15.13	British American Tobacco	254.1	0.8	0.31		
	Nvidia	82.0	464.19	-1.47	Shell	220.0	2490.00	-36.00		
	Apple	34.1	193.04	-0.38	Pip	154.4	465.95	-5.95		
	Microsoft	32.4	369.71	-2.81	Rio Tinto	120.3	6492.00	72.00		
	Advanced Micro Devices	30.7	119.32	0.24	Hibc Holdings	115.5	614.70	11.30		
	Amazon.com	25.2	426.67	1.21	Intesa Sanpaolo	113.8	1440.00	0.40		
	Meta Platforms	18.2	320.46	-2.17	Asahi Holding	105.9	10130.00	-14.00		
	Alphabet	12.7	130.83	-0.16	Diageo	105.5	274.50	-38.00		
	Exxon Mobil	11.2	99.15	-1.29	London Stock Exchange	105.0	8922.00	-18.00		
	Chevron	9.2	142.27	-0.59	Unilever	88.5	3862.00	129.00		
	BIGGEST MOVERS									
	Ups	Campbell	43.27	2.90	7.19	Tai Ag	588.00	76.00	14.84	
		Parnival	17.67	1.17	7.18	Paragon Bank	532.00	41.00	8.35	
		Navigator Group Holdings Ltd	13.88	1.09	6.11	Obi	355.00	23.00	6.12	
		Albermarle	119.48	8.22	6.95	Carwill	1238.00	100.00	8.15	
	Moderata	82.48	4.20	5.37	Rediff Northgate	379.50	20.00	5.56		
Downs	Brown-forman	54.36	-5.87	-9.75	British American Tobacco	2279.50	208.00	-8.36		
	Oil Dominion Freight Line	371.74	-24.05	-6.44	Inditex	752.00	43.00	-5.41		
	First Solar	149.53	-5.86	-3.77	Future	1785.00	-68.00	-5.28		
	Walton Automation Energy	13.86	-2.26	-16.38	Carwill	1238.00	100.00	8.15		
	Capart	47.25	-1.54	-3.16	Diversified Energy	1281.40	-57.00	-4.26		
Based on the constituents of the S&P500										
EURO MARKETS					TOKYO					
Country	Index	Latest	Previous	Day's %	Country	Index	Latest	Previous	Day's %	
Cyprus	CSE M&P Gen	68.46	68.68	0.28	Italy	FTSE Italia All Share	32292.52	32037.29	0.86	
Czech Republic	FX30	1411.36	1398.27	-0.91		FTSE Italia Mid Cap	42340.92	42062.03	0.65	
Denmark	OMX Copenhagen 20	2204.86	2216.41	0.54		FTSE MIB	30232.26	30186.29	0.15	
Egypt	EGX 30	24703.55	25127.91	1.77	Japan	Nikkei 225	7228.27	7238.96	0.14	
Finland	OMX Tallinn	1744.48	1741.08	-0.20		Nikkei 225	33445.90	32775.82	2.04	
France	OMX Helsinki General	9745.35	9753.38	0.08		S&P Topix 150	2085.44	2044.72	2.42	
	CAC 40	7435.98	7386.98	0.67		Toniq	2387.20	2342.69	2.36	
Germany	M-DAX	26737.58	26491.45	1.01		Amman 50	2408.69	2397.75	0.42	
	TDAX	3228.80	3198.16	0.74		NSE 20	1505.45	1519.92	-0.95	
	XETRA Dax	18656.44	18553.11	0.57		KSM Market Index	6633.44	6603.51	0.45	
Greece	ATHEX Gen	1273.40	1270.35	0.23		OMX Riga	1341.93	1337.11	0.40	
	FTSE/ASE 20	8976.98	8978.93	0.02		Lithuania	OMX Vilnius	539.27	537.71	0.30
Hong Kong	Hang Seng	16463.26	16327.88	0.78		Vienna	OMX Vienna	1428.62	1428.93	-0.02
	HS China Enterprise	5609.63	5609.63	0.00		Malaysia	FTSE Bursa KLCI	1448.82	1448.46	0.25
	HSCC Red Chip	3296.97	3244.84	1.54		Mexico	IPAC	5409.36	54120.91	0.07
Hungary	ASEX Index	58447.63	58427.28	0.04		Morocco	MPSI	11757.60	11759.51	-0.16
India	BSE Sensex	69553.73	69296.14	0.37		Netherlands	AEX	716.18	714.07	0.32
	Nifty 50	18688.00	18588.55	0.54		New Zealand	NZX 50	11463.49	11356.99	0.88
Indonesia	Jakarta Comp	7087.40	7100.86	-0.18		Nigeria	ASI All Share	71808.64	71250.17	0.92
	ISEQ Overall	8570.46	8465.53	1.31		Norway	OSE All Share	1071.37	1006.88	7.08
	Tel Aviv 125	1819.08	1822.98	-2.15		Pakistan	KSE 100	8292.99	8298.08	-0.60
Based on the constituents of the FTSEurofirst 300 Eurozone index										

Region	Stock	Close	Change	Day's %	Biggest Movers	Close	Change	Day's %		
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Rates are derived from WM Reuters Spot Rates and Morningstar's latest rates as at time of production. Some values are rounded. Currency redenominated by 100. The exchange rates printed in this table are also available at [www.ft.com/marketsdata](http://www.ft.com/marketsdata).

## FTSE ACTUARIES SHARE INDICES

Dec 6	Currency	Closing	Day's %	Closing	Day's %	Dec 6	Currency	Closing	Day's %	Closing	Day's %	Dec 6	Currency	Closing	Day's %
Argentina	Argentine Peso	363.5735	0.5510	392.3314	0.0955	457.8858	0.0193	Indonesia	Indonesian Rupiah	15492.5000	-12.				

## MARKET DATA

## FT500: THE WORLD'S LARGEST COMPANIES

Stock	52 Week					MCap m	Stock	52 Week					MCap m	Stock	52 Week					MCap m											
	Price	Day	High	Low	Yld			P/E	Price	Day	High	Low			Yld	P/E	MCap m	Price	Day		High	Low	Yld	P/E	MCap m						
<b>Australia (AS)</b>							<b>Finland (E)</b>						<b>Denmark</b>						<b>United Arab Emirates (Dba)</b>						<b>United Kingdom (g)</b>						
ANZ Bank	24.70	0.31	26.08	22.29	6.10	10.37	68947.46	Nokia	2.82	-0.18	4.81	2.70	3.20	3.86	17220.48	Carlsberg	113.25	1.75	161.10	102.95	2.00	17.22	69686	British Airways	90.58	-0.28	81.24	82.25	4.46	13.41	101638.15
BHP Group	42.23	0.71	50.05	41.68	8.50	11.22	125386.08	Sampo	40.96	0.54	45.46	34.55	44.10	28.70	22116.37	Emirates	24.30	0.70	38.98	11.60	2.93	24.15	5335.94	Unilever	52.99	-0.28	54.28	51.50	1.69	18.73	117007.75
Coinmex	106.34	1.63	111.38	93.05	3.96	8.01	117248.56	Orascom	19.48	0.04	20.56	16.11	16.11	17.30	1458.37	Al Futtaim	10.25	0.00	10.25	0.00	0.00	0.00	0.00	11.20	11.20	11.20	11.20	11.20	11.20	11.20	
CSL	267.47	4.35	314.21	228.65	1.29	38.27	85026.68	Fortum	13.20	0.14	13.20	10.74	10.74	11.67	1281.55	Al Jazeera	1.50	0.00	1.50	0.00	0.00	0.00	0.00	1.50	1.50	1.50	1.50	1.50	1.50	1.50	
Australia	29.32	0.55	32.15	25.10	5.34	12.47	60234.37	Heidelberg	17.46	-0.98	17.54	13.86	13.86	15.33	98034.52	Al Jazeera	1.50	0.00	1.50	0.00	0.00	0.00	0.00	1.50	1.50	1.50	1.50	1.50	1.50	1.50	
NatWest	3.85	0.07	4.44	3.75	4.16	23.01	23573.20	Ilva	29.87	0.40	30.34	24.60	5.74	10.28	7834.57	Al Jazeera	1.50	0.00	1.50	0.00	0.00	0.00	0.00	1.50	1.50	1.50	1.50	1.50	1.50	1.50	
Westlakes	53.30	0.88	54.28	45.13	3.53	24.44	37880.25	BHP	69.00	5.50	87.02	62.50	1.74	8.77	13440.84	Al Jazeera	1.50	0.00	1.50	0.00	0.00	0.00	0.00	1.50	1.50	1.50	1.50	1.50	1.50	1.50	
Woodwards	21.79	0.67	24.35	20.03	2.95	12.65	50316.37	Al Jazeera	1.50	0.00	1.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.50	1.50	1.50	1.50	1.50	1.50			
Belgium (E)							<b>Germany (E)</b>						<b>France (F)</b>						<b>India (I)</b>						<b>Japan (J)</b>						
ASB	48.34	-0.09	62.01	48.17	1.31	20.91	103934.5	Allianz	240.55	2.20	242.10	192.48	4.74	10.96	10162.10	Asahi	191.50	0.20	191.50	191.50	191.50	191.50	191.50	191.50	191.50	191.50	191.50	191.50			
KBC Grp	55.06	0.88	72.46	48.28	7.27	22.01	26.16	BMW	99.35	1.69	114.82	82.16	6.57	5.11	64359.92	Canon	395.94	4.00	395.94	395.94	395.94	395.94	395.94	395.94	395.94	395.94	395.94	395.94	395.94		
Brazil (BS)							<b>Hong Kong (HK)</b>						<b>Italy (I)</b>						<b>South Korea (KS)</b>						<b>Switzerland (SF)</b>						
Ambev	13.58	-0.28	12.78	12.28	5.49	15.42	44452.84	HSBC	63.20	0.35	66.65	61.55	2.40	9.17	92566.88	Daewoo	24.57	0.20	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57			
Bradesco	14.36	-0.14	15.18	11.15	6.42	10.65	15622.48	HSBC	63.20	0.35	66.65	61.55	2.40	9.17	92566.88	Daewoo	24.57	0.20	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57			
Cielo	4.39	-0.05	5.82	3.68	6.81	24.34	27.42	HSBC	63.20	0.35	66.65	61.55	2.40	9.17	92566.88	Daewoo	24.57	0.20	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57			
Itaú	26.97	-0.31	29.50	19.53	5.58	8.35	27395.36	HSBC	63.20	0.35	66.65	61.55	2.40	9.17	92566.88	Daewoo	24.57	0.20	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57			
Petrobras	35.36	-0.84	41.86	22.61	42.28	53712.12	HSBC	63.20	0.35	66.65	61.55	2.40	9.17	92566.88	Daewoo	24.57	0.20	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57			
Vale	72.62	-0.19	76.30	64.45	3.04	6.16	67313.16	HSBC	63.20	0.35	66.65	61.55	2.40	9.17	92566.88	Daewoo	24.57	0.20	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57	24.57			
Canada (CS)							<b>Netherlands (E)</b>						<b>Norway (K)</b>						<b>Spain (S)</b>						<b>USA (US)</b>						
Bausch	9.78	0.10	13.81	7.56	-	-14.27	2602.93	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73
BC	55.60	0.60	65.66	49.57	6.89	21.73	37396.28	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73
Bell	116.36	0.60	137.64	102.57	4.96	11.38	61852.43	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73
BKWs	80.14	1.04	74.49	55.20	6.96	2.22	389.10	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73
Brookfield	58.88	11.29	63.88	41.28	0.94	46.60	69946.82	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73
Canada	10.09	0.82	11.96	9.45	0.77	21.56	69312.85	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73
Canip	57.48	-0.01	63.69	44.33	1.97	11.65	39458.09	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73
Canadian	80.02	-4.20	93.44	61.03	4.01	12.40	63716.44	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73
Century	159.13	0.13	175.39	143.13	5.94	20.11	6212.43	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73
Enbridge	47.47	-0.21	56.29	42.75	7.48	24.87	74391.57	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73
Genesys	43.73	-0.09	44.21	29.58	4.69	18.33	30066.82	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73
GS	75.91	2.41	85.11	70.19	2.31	7.95	30935.52	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73
HSBC	48.89	0.05	51.72	33.59	5.82	2.98	29589.44	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73
Nutrien	72.97	0.44	81.77	70.89	3.72	5.52	28504.23	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73
Rybcak	124.13	1.03	140.18	107.92	4.28	11.88	12841.01	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73
SHOP	86.68	-2.90	102.50	44.06	-	-46.48	87730.22	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73
Suncor	41.58	-1.55	48.26	37.09	4.96	8.84	38793.53	ASML	649.00	5.10	698.10	500.30	0.90	34.58	28233.73	ASML	649.00	5.10													



FINANCIAL TIMES SHARE SERVICE

Main Market

Table with columns: Sector, Company, Price, %Chg, 52 Week High/Low, Yld, P/E, Vol. Includes Aerospace & Defence, Automobiles & Parts, Banks, Chemicals, Construction & Materials, Electronic & Electrical Equip, Financial General, AIM.

Table with columns: Sector, Company, Price, %Chg, 52 Week High/Low, Yld, P/E, Vol. Includes Chemicals, Food & Beverages, Health Care Equip & Services, House, Leisure & Prgs Goods, Industrial General, Industrial Transportation, Insurance, LEISURE.

Table with columns: Sector, Company, Price, %Chg, 52 Week High/Low, Yld, P/E, Vol. Includes Health Care Equip & Services, House, Leisure & Prgs Goods, Industrial General, Industrial Transportation, Insurance, LEISURE.

Table with columns: Sector, Company, Price, %Chg, 52 Week High/Low, Yld, P/E, Vol. Includes Media, Mining, Oil & Gas, Pharmaceuticals & Biotech, Retailers, Support Services, Tech - Software & Services, Travel & Leisure.

Table with columns: Sector, Company, Price, %Chg, 52 Week High/Low, Yld, P/E, Vol. Includes Real Estate, REITs, Retailers, Support Services, Tech - Software & Services, Travel & Leisure.

Table with columns: Sector, Company, Price, %Chg, 52 Week High/Low, Yld, P/E, Vol. Includes Tech - Software & Services, Travel & Leisure, Utilities, Financial General.

AIM

Table with columns: Sector, Company, Price, %Chg, 52 Week High/Low, Yld, P/E, Vol. Includes Aerospace & Defence, Banks, Basic Resource (Ex Mining), Chemicals, Construction & Materials, Electronic & Electrical Equip.

Table with columns: Sector, Company, Price, %Chg, 52 Week High/Low, Yld, P/E, Vol. Includes Financial General, Food & Beverages, Health Care Equip & Services, House, Leisure & Prgs Goods, Industrial General, Industrial Transportation, Insurance, LEISURE.

Table with columns: Sector, Company, Price, %Chg, 52 Week High/Low, Yld, P/E, Vol. Includes Health Care Equip & Services, House, Leisure & Prgs Goods, Industrial General, Industrial Transportation, Insurance, LEISURE.

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Table with columns: Sector, Company, Price, %Chg, 52 Week High/Low, Yld, P/E, Vol. Includes Real Estate, REITs, Retailers, Support Services, Tech - Software & Services, Travel & Leisure.

Table with columns: Sector, Company, Price, %Chg, 52 Week High/Low, Yld, P/E, Vol. Includes Tech - Software & Services, Travel & Leisure, Utilities, Financial General.

Investment Companies

Table with columns: Conventional (Ex Private Equity), Price, %Chg, 52 Week High/Low, Yld, NAV, Div/Share. Includes Abn-Amro, Alfa Romeo, AstraZeneca, etc.

Table with columns: Conventional (Ex Private Equity), Price, %Chg, 52 Week High/Low, Yld, NAV, Div/Share. Includes AstraZeneca, AstraZeneca, AstraZeneca, etc.

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Table with columns: Conventional (Ex Private Equity), Price, %Chg, 52 Week High/Low, Yld, NAV, Div/Share. Includes AstraZeneca, AstraZeneca, AstraZeneca, etc.

Large advertisement for FT Weekend magazine featuring various headlines like 'Musk to launch AI start-up to rival ChatGPT', 'India again', 'House & Home', and 'FT Weekend Magazine'.

Large advertisement for FT Weekend magazine with the headline 'Read things differently with the weekend's clearest view on the world, plus uncover the new and noteworthy in art, culture, style and travel.' and 'Pick up your copy this weekend or subscribe online at ft.com/subscribe today'.





## ARTS

## THEATRE

Sarah Hemming



Reclining on a sunlounger in the Californian heat sounds like a dream holiday, but not in the hands of playwright Annie Baker. In her brilliant, moving and funny play *Infinite Life*, those loungers are occupied by patients in a health clinic, undergoing a fasting treatment to try to rid themselves of chronic pain or disease.

At least that's the premise. As *Infinite Life* unfolds, we become progressively uncertain about the location. The six patients seem suspended in limbo. Although it's a clinic, we see no evidence of any staff, and time lurches forward in odd jumps, signalled by shifts in lighting (Isabella Byrd) behind the latticed wall on the biscuit-brown set (from the design collective Dots).

There's something surreal to the whole texture of James Macdonald's staging, co-produced with Atlantic Theater Company – a suspended quality familiar to any period of illness. Macdonald directed Caryl Churchill's *Escaped Alone* and, in some ways, this feels like a cousin to that play: a group of older women, all funny, frank and unpredictable, perched in a liminal space at one remove from apocalyptic events elsewhere.

But Baker has her own drily witty style. For a play about chronic pain, there are a surprising number of laughs. Leading the fray is Sofi (the excellent Christina Kirk), seeking relief from an agonising bladder condition and, at 47, the youngest of the women. As we meet her, she is on day one of her treatment and still focused enough to read George Eliot's novel *Daniel Deronda*. Kirk's physical tracking of Sofi's unravelling is beautifully observed, slumping further down her lounge as normal life recedes.

Around her, seasoned patients – the fragile Eileen (Marylouise Burke), garrulous Yvette (Mia Katigbak), pragmatic Ginnie (Kristine Nielsen) and careful Elaine (Brenda Pressley) – kill time in their own idiosyncratic ways. You become aware of the minds of these women, dancing about while their bodies lie prone, reluctant to command.



'Infinite Life' – Marc Brenner

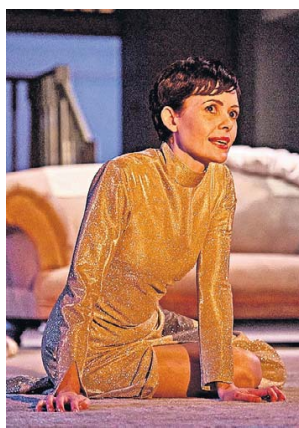
## Stuck in limbo on a sunlounger

Macdonald and his cast ease you into this world so skilfully that when a bloke appears, you wonder whether he is a hallucination. Pete Simpson is great as this smug new arrival who asserts that his agony trumps everyone else's. His presence is disruptive, unsettling the rhythms the women have established, like a new ache arriving in a familiar pain landscape. The possibility of an affair between him and Sofi hovers.

But this is not a play that deals in big plot twists. Instead it rolls forward, alighting gently on philosophy, death, desire, sexual politics and the mysterious, sometimes agonising, experience of living in a mortal body.

*Infinite Life* concludes with a remarkably moving moment of compassion and connection – a breakout from the isolating misery of pain.

To January 13, [nationaltheatre.org.uk](http://nationaltheatre.org.uk)



Lisa Diveney as Ruth in 'The Homecoming' – Manuel Harlan

Another expert in creating unsettling liminal spaces was Harold Pinter. *The Homecoming* (1964) is a case in point. Here an all-male, working-class household becomes a precise study of toxic masculinity and endemic sexism: every exchange between tyrannical father Max, his brother Sam, and his two adult sons, Lenny and Joey, turns into a mini power-struggle. And in contrast to *Infinite Life*, it's the arrival of a woman that shifts the dial, when estranged academic son Teddy walks in with his trophy wife Ruth.

Matthew Dunster's bleakly good staging accentuates the latent horror: before the play starts, Moi Tran's living room set is bathed in a fug of dry ice; moments of revelation are picked out in sudden shafts of white light. This is unsettling but, as ever with Pinter, it's the details that are most disturbing: the lads' blank faces and thousand-yard stares whenever Max waxes poetic about their dead mother, and their discomfort when he talks about bathing them as boys.

A childhood rife with abuse and violence has turned Lenny into a thuggish pimp (played with great, dead-eyed swagger by Joe Cole) and Joey into a damaged, inarticulate would-be boxer (David Angland). Jared Harris's ageing Max is a sadistic mix of cruelty, grievance and self-pity, terrified of losing control. All three only ever talk of women as "mother" or "whore".

Ruth's arrival blows open their blustering inadequacies and pathetic power-games. They talk grandly about putting her to work as a prostitute; she quietly takes control, laying down terms and conditions, ordering Lenny about and taking ownership of Max's chair. Lisa Diveney's performance is wonderfully subtle: her grab at agency suggests a determination born of her own past.

Is the whole thing a nightmare unfolding in Teddy's head as he grapples with the legacy of his childhood? The hovering mist and heightened style support

**Infinite Life**National Theatre (Dorfman), London  
★★★★☆**The Homecoming**Young Vic, London  
★★★★☆**Boeing, Boeing, Gone!**Dunsfold Aerodrome, Surrey  
★★★★☆

that possibility. Either way, this is a pin-sharp staging of a grim masterpiece about the randic and destructive nature of misogyny.

To January 27, [youngvic.org](http://youngvic.org)

Eleanor Murton's *Boeing, Boeing, Gone!* is an enjoyably daft, interactive murder mystery set in 1979. The passengers (audience) clamber aboard a jumbo jet supposedly bound for Tenerife, but the sudden and suspicious demise of the captain leaves their holiday plans very much grounded. For reasons that are not entirely clear, the crew (who are all suspects) then draft in the passengers as makeshift detectives. Perhaps they did things differently in 1979.

Best to leave logic on the runway here.

The real draw – and delight – of this droll comedy from the enterprising Guildford Shakespeare Company is the location: it's performed on a genuine Boeing 747, a mighty beast now permanently stationed at a Surrey aerodrome. There's a frisson to climbing up the stairs to this huge "Queen of the Skies". Audience members peer through the portholes, snoop inside the cockpit and sip prosecco in First Class while interrogating suspects (perhaps not standard police procedure, but plenty of fun).

Natasha Rickman's production keeps things moving, while her engaging cast relish the tongue-in-cheek melodrama and string along their amateur sleuths. As befits the Poirot-on-a-plane set-up, all four have motive and opportunity: Paulina (Rosalind Blessed), the captain's luscious, oft-married wife; Ferdinand (Daniel Burke), his dippy-hippy son; sensible Juliet (Skye Hallam), the stewardess whose ambitions to become a pilot he tried to thwart; co-pilot Mike Oscar (Noel White), a chauvinist throwback who resents his long years as second fiddle. The plot never quite achieves lift-off, but this barely matters: it's a silly, entertaining flight of fantasy.

To December 17, [guildford-shakespeare-company.co.uk](http://guildford-shakespeare-company.co.uk)



Noel White as co-pilot Mike Oscar – Silvertip-GSC

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## Neon visuals, street racing and angry Karens

There's a lot riding on the upcoming release of *Grand Theft Auto VI* but early signs are promising. By Tom Faber

Before I'd learned to drive, or had even heard of cocaine, I was the premier drug kingpin of 1980s Miami. At the age of 12, playing *Grand Theft Auto: Vice City*, I experienced the electric thrill of total freedom. I carjacked a hot pink convertible and cruised down the boardwalk to the bubblegum pop of "Video Killed the Radio Star". I'd survey the neon city and wonder: what would happen if I drove a motorbike off that rooftop? What if I became America's Most Wanted and then escaped? The answer was always the same: chaos would ensue. It was glorious.

Now, 20 years later, after ricocheting between New York and California, Rockstar Games' *Grand Theft Auto* series is returning to Miami with *GTA VI*. There's a lot riding on this release: *GTA* is a rare phenomenon that reaches far outside the gamerverse. Even people who have never touched a controller have heard of it. It has earned this stature for its cultural influence but also its economic heft: *GTA V* and its online component are the single most profitable entertainment product ever, generating more than \$7.7bn to date. But in the decade since that last entry, the gaming landscape has shifted tectonically. Will a new game be able to match its success? The first official trailer for *GTA VI*

launched this week, announcing a release window of 2025. The game will be set in the state of Leonida, a fictionalised Florida. But while our last trip to Miami, renamed Vice City, was set in the sleazy 1980s, this will be a contemporary tale, underlined by the trailer's references to social media and police body-cam footage. With Rockstar's signature cinematic literacy, we are introduced to protagonists Jason and Lucia, a modern-day Bonnie and Clyde, and see Lucia graduate from parole hearing to daylight robbery, set to the pumping rock of Tom Petty's "Love Is a Long Road".

While some were drawn to *GTA V*'s single-player story, the game's mammoth success was largely due to its online component, which allowed players to people its world with their own communities and pay regularly for new things to do there. Rockstar helped



You get to see Lucia graduate from parole hearing to daylight robbery

define a change in how games are made and sold that was later adopted by the likes of *Fortnite*. As a result, *GTA V* is still in the top 10 most-played games on PC today, a decade after release. Though not yet announced, it's a safe bet that *GTA VI* will lean into online multiplayer.

Following accusations of unethical labour practises, a kinder work culture has reportedly been established at Rockstar, and the series' trademark satire is set to be more culturally sensitive to marginalised groups. The tone is still essentially pastiche – in the trailer we see an angry Karen wielding hammers, a naked guy chased through by cops and a billboard for antidepressants advertising "America's Favorite Dissociative".

Yet beneath the veneer of cynicism and the adolescent criminal power fantasies, the heart of *GTA* has always been its exceptional cities. The new game looks stunning, from gleaming ocean to art deco facades and neon lights. There will be plenty to do, from gator wrangling to street racing, in a city filled with diverse people who respond to your behaviour. While so many open-world games have aped *GTA*'s large maps and varied activities, their environments tend to feel sterile. None have ever rivalled the confidence of Rockstar's tone of voice, that personality infusing every element.

So while the hype cycle for this new game is only just beginning, and may well be suffocating by this time next year, *GTA VI* is looking good. It knows exactly what to promise: a world where you'll want to jump into a car, crank up the radio, and just drive, because there's nowhere else you'd rather be.

FT BIG READ. COP28 SUMMIT

Countries might soon be able to trade emission reductions with other governments, but experts warn that this theoretically simple market is already being exploited in developing nations.

By KENZA BRYAN

# The African land grab for carbon credits

One day in late October, leaders from more than a dozen towns across Liberia's Gbi-Doru rainforest crammed into a white-washed, tin-roofed church.

They had gathered to hear for the first time about a deal signed by their national government proposing to give Blue Carbon, a private investment vehicle based thousands of miles away in Dubai, exclusive rights to develop carbon credits on land they claim as theirs.

"None of them were aware of the Blue Carbon deal," says Andrew Zeleman, who helps lead Liberia's unions of foresters.

Only two of the leaders were even remotely familiar with the concept of a carbon credit, he adds – the tradeable instrument that can be obtained when a tonne of carbon is removed from the atmosphere or avoided, for example because a forest has been planted, or protected from deforestation.

Blue Carbon, a private company whose founder and chair Sheikh Ahmed Dalmook al-Maktoum is a member of Dubai's royal family, is in discussions to acquire management rights to millions of hectares of land in Africa. The scale is enormous: the negotiations involve potential deals for about a tenth of Liberia's land mass, a fifth of Zimbabwe's, and swaths of Kenya, Zambia and Tanzania.

Blue Carbon's intention is to sell the emission reductions linked to forest conservation in these regions as carbon credits, under an unfinished international accounting framework for carbon markets being designed by the UN. In a market that is being designed for and by governments, Blue Carbon is among the most active private brokers.

Climate negotiators meeting in the United Arab Emirates for the COP28 summit this week have been looking to finalise this framework, with the aim of sounding the starting gun on a new market in carbon credits which would allow countries to shrink their carbon footprints by buying emission reductions from others.

The trade is supposed to be simple. The 195 countries that have signed the 2015 Paris climate agreement committed to setting targets for reducing their carbon emissions by 2030. If a country exceeds these or future targets – for instance through switching to renewables, or reforesting territory that increases carbon stocks – it can sell those additional emission reductions to another country.

The UAE, alongside other governments such as Switzerland and South Korea, has been betting that international carbon markets could be a central pillar in the climate solutions offered to world leaders at COP28.

The existing international market for carbon credits is worth about \$2bn, with roughly four in 10 credits sold based on nature restoration projects. Private buyers, from companies to individuals, can buy offsets for their own emissions to meet their own reduction goals. Brokers similar to Blue Carbon obtain rights to buy and sell credits, taking a cut of their value.

Until recently, governments had steered clear of buying and selling directly into this market. But as targets to cut national emissions by 2030 speed into sight, importing carbon credits at scale has become increasingly attractive. And as plans for a national scheme have emerged, there has been a new rush for access to resources in countries rich in biodiversity.

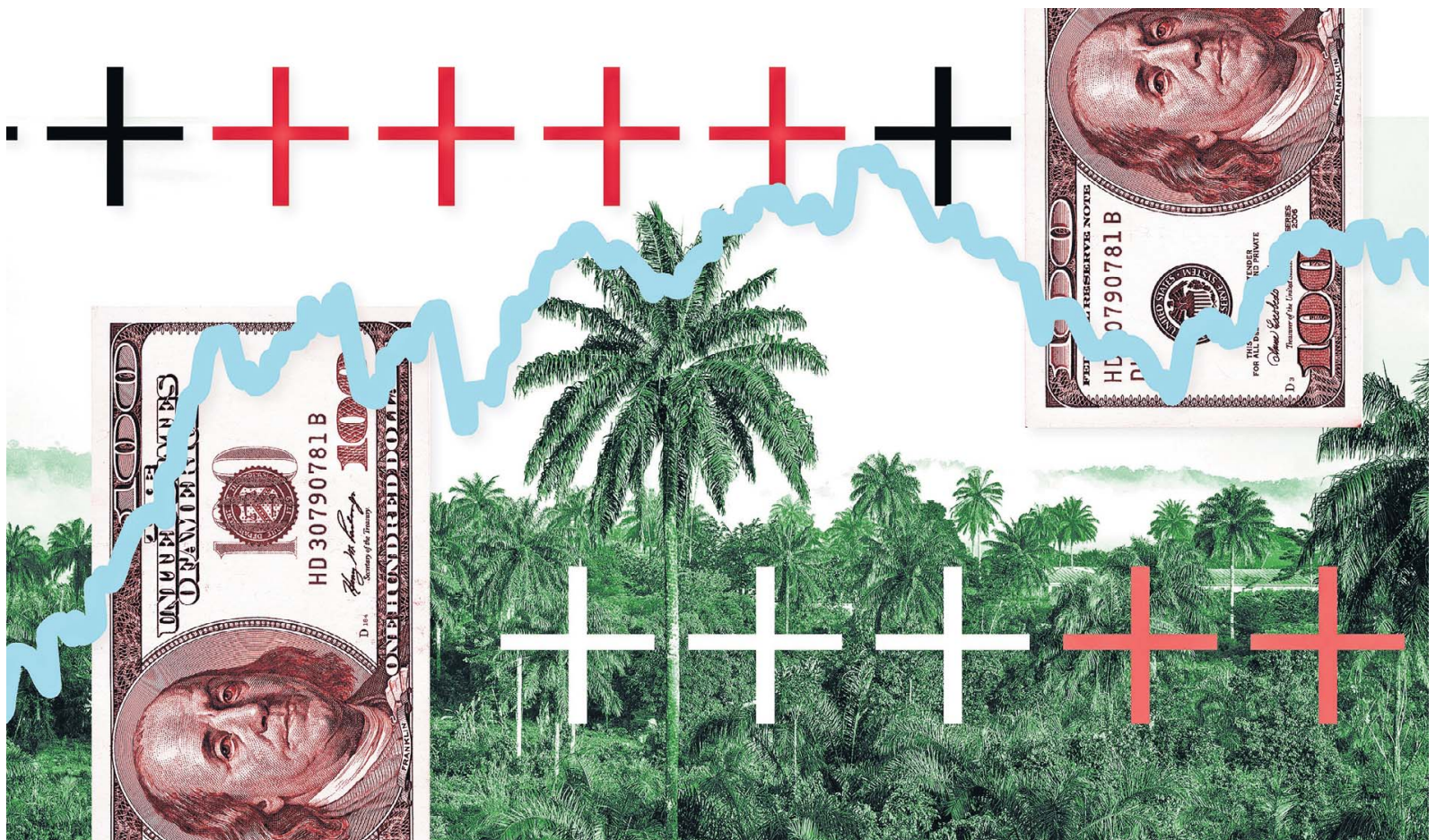
South Korea, Switzerland, Japan, the UAE and Singapore are among the states to have struck 95 preliminary deals since the start of 2021 to buy future emission reductions from countries including Ghana, Vietnam and Senegal, according to data from MSCI carbon markets.

A carbon credit boom could channel money towards poorer countries with smaller carbon footprints and higher financing needs, to help them address the effects of increasingly extreme weather and temperature changes.

But some scientists argue the market is still underpinned by tenuous accounting standards, based on scenarios that overestimate both volumes of carbon removed from the atmosphere and the permanence of these removals.

And the scale and speed of dealmaking between countries over available land have sparked concern about a lack of guardrails around this system.

Seller countries are not being given enough time to develop a natural resource strategy that would promote a fair trade in carbon credits, say commu-

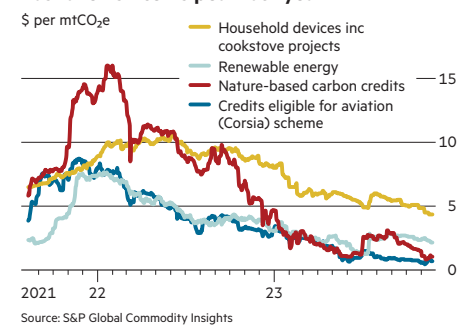


Roughly four in 10 credits sold in the \$2bn international carbon credit market are based on nature restoration projects. Below: Sheikh Ahmed Dalmook al-Maktoum, chair of Blue Carbon, right, and Liberia's finance minister Samuel Tweah signed a memorandum of understanding involving 1mn hectares of Liberian land

FT montage: AFP/Getty Images/Dreamstime



The price of voluntary carbon credits has fallen since its peak last year



Source: S&P Global Commodity Insights

nity leaders and activists in the countries where Blue Carbon is active.

Key issues include revenue-sharing, land rights and the potential impact on the host countries' ability to hit its own climate target.

"The [methods] of exploitation might be new but the consequences are not so different to the last 200 years of land grabs in Liberia," says David Young, an independent expert on civil society's role in forest governance in the country. "The promises to the communities are vague and unpredictable and it's like logging or mining or palm oil all over again."

The race for deals

Carbon credits are part of the UAE's official strategy to cut its national emissions by 2030, alongside other investments including in hydrogen gas and decarbonising steel production.

After the country pledged \$450mn to help develop African carbon markets in September, Mohamed Ben Salem, who leads on voluntary carbon markets for the UAE's presidency of the climate conference, announced in October the UAE would like to see a 50-fold increase in the size of this market globally.

"Voluntary carbon markets can drive real, on the ground effective climate action... with significant co-benefits to climate, local communities and

Countries in talks with Blue Carbon



nature," he said at a conference in London.

And reforestation is likely to be a central part of future carbon markets. A peer-reviewed study published in Nature journal last month estimated that 139 gigatonnes of carbon could be removed from the atmosphere by better protecting existing forested areas where relatively few people live or work.

This is more than six times the carbon that the UN's environment programme has said needs to be cut from annual emissions by 2030 to limit global warming to 1.5C above pre-industrial levels.

But some of the earliest deals struck between states are being criticised for their lack of transparency and accountability. Liberia, unlike other countries approached by Blue Carbon, does not yet have a law governing the sale and taxation of carbon credits.

A copy of Blue Carbon's memorandum of understanding with Liberia, dated July and seen by the Financial Times, proposed to give the Dubai-based company exclusive rights to generate and sell carbon credits on about 1mn hectares of Liberian land. It would receive 70 per cent of the value of the credits for the next three decades, and sell these tax-free for a decade. The government would receive the other 30 per cent, with some of this going to local communities.

Community consultation was due to take place between August and November, according to the document. But Zeleman says that the local leaders he engages with on the land have still not been consulted about the deal.

Blue Carbon denies failing to consult with communities and says it will follow all government "laws, rules and regulations... once formal binding agreements are entered into". It adds: "Blue Carbon is mindful of all community and human rights including land rights in Liberia."

Some activists have heavily criticised the proposed deal. Allowing a foreign company to manage such a big portion of Liberian land would endanger the livelihoods and community land ownership of up to a million people, groups including the Rainforest Foundation UK, Friends of the Earth and

Earthsight wrote in a letter earlier this year.

The government was "handing over decisions about how a substantial part of its carbon emissions for the next 30 years are to be managed [to] a UAE firm that has existed for less than a year, and which has no track record in carbon trading," they said in the letter.

No contract with Blue Carbon has yet been signed, says Wilson Tarpeh, head of Liberia's Environmental Protection Agency, who flew to Dubai over the summer to discuss the proposal. Liberia's government is working on developing a legal framework for carbon developers that highlights "carbon belongs to the state", he says, and is also consulting with civil society on the Blue Carbon project. "We value their position."

Tarpeh estimates that Liberia had 2bn tonnes of carbon dioxide locked into its forest, absorbed through photosynthesis. "The size of the carbon stock is huge, so anybody will be tempted to sell our carbon," he says. "But it has to be a rules-based system. It's not like buying a candy bar."

Other countries approached by Blue Carbon have been in a stronger position to respond.

The foreign and environment ministers of South America's Suriname, another small country almost entirely covered in tropical forest, received a similar offer to that of Liberia when they flew out for pitch meetings in Dubai in August. Suriname's gross domestic product per capita is about 10 times greater than Liberia's and its government has more than a decade of experience engaging with financing mechanisms for emission reduction.

So the ministers were better able to push back against Blue Carbon's initial proposal to take a significant cut of future carbon credit revenues, according to an adviser to Suriname on the deal, who asked not to be named. A person close to Suriname's environment ministry confirmed that it was still considering Blue Carbon's latest updated offer, alongside other offers for its 4.8mn credits tied to national deforestation reduction.

But such offers can be hard to turn down. "[Blue Carbon's] pitch is that they have untold wealth from the royal family," the adviser says, a powerful incentive for poorer countries looking to insure themselves against volatility in carbon pricing.

Approached by the FT about its offers to Suriname, Blue Carbon said it wanted to investigate "these false allegations", but did not specify details.

Blue Carbon has not said what proportion of the credits it develops in Liberia, Kenya and elsewhere it would sell to the UAE versus selling these on to other countries, or potentially other companies. The investment vehicle told the FT it expects a "diverse customer and buyer

'It has to be a rules-based system. It's not like buying a candy bar'

'Richer countries have not delivered the climate finance that [developing countries] need so they are turning to what they can access'

base", and operated separately to the government.

As negotiators from each country present at COP28 battle over how best to strengthen the framework for governments to trade carbon credits, one priority is to avoid repeating mistakes made by corporate buyers and sellers on issues of accounting and human rights.

Dirk Forrester, head of the International Emissions Trading Association, representing carbon traders and developers, says developing countries are losing investment because of a slowdown in appetite for carbon credits in voluntary markets. "It's like someone hit the great reset button in the sky... and [the pull back] appears to be slowing climate action rather than accelerating it."

In particular, scientists have pointed to several flaws in the idea of issuing credits to reward a developer for protecting a forest from hypothetical future deforestation, as Blue Carbon is expected to do.

Verra, the largest accreditation body for voluntary credits, has denied claims that it over-credited projects based on inflated projections of future deforestation. But at the same time it says it is rethinking its methodology for forest-based credits.

The UN supervisory bodies tasked with rewriting the rules for the international carbon credit market hope negotiators at the summit convene on a common standard. "I think there is no moral justification for independent standards to exist," Olga Gassan-zade, head of one of the bodies, told the FT before the start of the summit.

'It's about climate justice'

Yet even if nothing changes, poorer countries will continue to be attracted to carbon credit deals because of the scarcity of other financing to help pay for the effects of climate change, argues Gilles Dufrasne, a policy lead at the non-profit Carbon Market Watch.

"Richer countries have not delivered the climate finance that [developing countries] need so they are turning to what they can access... and the only system that seems mainstream and hyped at the moment is carbon credits."

In defining what counts as a carbon credit and who should profit from them, the stakes are high. Honduras has already deployed a tenth of its standing army to protect its forest stock and to boost its chances of selling deforestation reduction credits to richer countries.

"It's about climate justice", says Lucky Medina, the country's minister for natural resources and the environment. "The vision is that the money [from carbon credits] is for the countries, not individuals... in a sovereign market, the carbon cowboys or brokers should not exist."

Additional reporting by Aanu Adeoye in Lagos





